



Paul Schottmiller

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Paul Schottmiller is the operations director for the Cisco Internet Business Solutions Group's (IBSG) Retail and Consumer Packaged Goods (CPG) Practice.

As part of IBSG, Schottmiller works with many of the world's leading companies in business and technology strategies, transformational organizational change, and innovative solutions that drive growth and profitability.

At Cisco, Schottmiller has responsibility for managing IBSG operations for the Retail and Consumer Products Practice as well as directing activities across all industries in the Eastern U.S. Region.

With more than 20 years of focused retail and consumer products experience, Schottmiller has worked across the global supply chain, from consumer to raw material supplier. He has formulated business strategies, redesigned processes and organizations, and directly managed major IT transformations.

Before joining IBSG, Schottmiller was a senior partner at Kurt Salmon Associates (KSA) in its Technology Innovation and Enablement Practice.

Schottmiller earned a master's degree in information systems from Boston University, and is a frequent speaker and author on retail and consumer products technology topics.



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