



## Bharat Popat

### Director, Retail/CPG/Transportation Practice Internet Business Solutions Group

Bharat Popat is a director in the Consumer Packaged Goods (CPG), Retail and Transportation practice for the Cisco Internet Business Solution Group (IBSG). Popat brings to Cisco deep and broad leadership experience in Retail/CPG, covering store operations, supply chain management, merchandising, procurement, HR, finance, and information technology management. At Cisco, Popat develops thought leadership on key business and technology issues facing the industry, and advises Fortune 500 companies on using Internet-based technologies for business advantage.

Prior to Cisco, Popat was vice president; product management for GlobalNetXchange (GNX), now merged with WWRE and re-branded as Agentrics. There, Popat was responsible for the strategy and development of GNX products and services. Popat pioneered the development of Internet-based solutions for the retail industry. Major clients included many of the world's largest retailers and manufacturers.

Prior to GlobalNetXchange, Popat joined GNX from Sainsbury's, a major UK innovator in the use of technology to drive productivity and enhance customer experience. Popat held various senior posts covering various businesses and IT functions. At Sainsbury's he acquired extensive retail operations and supply chain management experience while leading major efforts to drive significant competitive advantage through business process redesigns, organizational changes, and implementation of new technology.

Popat holds an MBA from City University, London and a bachelor's degree from the University of Central Lancashire, UK.



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