



**PlastiComm Industries, Inc. 1500 West 47<sup>th</sup> Avenue Denver, Colorado 80211 Main: (303) 433-2333 Fax: (303) 433-7133**

### **PCI Service Capabilities**

Solutions technology integration is the foundation of our business. PCI's core capabilities concentrate on developing ready-for-service technology solutions and platforms. These solutions and platforms encompass the integration of various types of network elements into field ready cabinets (inside, outside, environmentally and non-environmentally controlled) and data-com racks. These solutions are customer specific and contain all the necessary third party material and equipment to support the network element and/or other connectivity/transport/access gear required as part of the solution. PCI excels at working with clients to create custom equipment configurations and facilitate their deployment. In addition, we have the ability to manage product through the supply chain and even assist with equipment installation. The broad array of capabilities that define our services can be categorized as follows:

- Technology Integration
  - Technical Advisory and Consulting Services for Service Provider's
  - Design and Engineering Assistance
  - Product Selection and Acquisition
  - Complete Component Assembly
  - Software Configuration
  - Turn-up, Test, and Burn-in
  - Performance Validation and Review
- Engineer, Furnish, & Install (EF&I)
  - Planning and Design
  - Site Surveying and Engineering
  - Program/Project Management
  - Equipment Installation
- Documentation
  - Audit and Control
- Material Management
  - Product Acquisition
  - Warehousing
  - Transportation and Delivery
  - Assembly/Kitting
- Product Development
  - Design and Prototype Services
  - RFP Development
  - Product Testing
  - Custom Manufacturing
  - Product Marketing

PCI has earned numerous success acknowledgements and performance achievements associated with our contribution to Cisco business as outlined below:

- SMB Select Certification and Specialization
- SFAT (Solutions Factory Assembly and Test) Mentor for Cisco.
- First minority firm to become a Professional Services Partner (PSP).
- 2002 "Diversity Supplier of the Year".
- 2004 "Diversity Supplier of the Year".
- Only Cisco Partner to hold a Special Purpose Systems Integrator (SPSI) agreement for purchase and/or license of various products for resale into Qwest Communications.
- Only Cisco Partner to hold a Solution Technology Integrator (STI) agreement providing for the resale and integration of 15454, 15310 and 15327 platforms in the Optical Product line.
- Awarded supplier for the ONS-15310 MA WME (Wall Mount Enclosure) and Battery Cabinet. PCI product data sheets are featured on Cisco's website.
- Integrator for the first ONS-15310 MA OSP and ONS 15454 (Outside Plant) applications.
- Currently working with Cisco Engineering in Monza, Italy on NEBS testing of the ONS-15310 MA in OSP applications. Prototype cabinets have shipped to Monza, Italy and San Jose, CA (NEBS test location).
- Current integrator for all Cisco equipment required for enclosure applications into Qwest Communications (QMOE 7609, 15454 Access, 15454 IOF, and QMOE II 6509) Current reference sell for ONS-15454 UBIC-H DS1/DS3 cables
- Current reference sell for ONS-15310 MA DS1/DS3 cables

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