



Dave Clauson - Biography



Combining breakthrough thinking with a passion for developing new businesses, Dave Clauson leads Qivliq's Commercial division. Part of the largest subsidiary of NANA Development Corporation, a billion dollar company with operations in 47 states and 12 countries, Qivliq Commercial's mission is to identify, develop, launch and grow new businesses that will generate value for NDC's 12,400 Native Alaskan shareholders. At Qivliq, Dave has launched companies spanning the range from energy to information technology and also serves as the key executive for Qivliq's supplier diversity initiatives.

A technology marketer by background, Dave founded several Silicon Valley start-ups three of which became successful IPOs. His tenure includes a stint at strategic Internet services firm iXL where he was head of worldwide marketing. Under his leadership, Dave helped grow the company from less than 20 to more than 2,000 people operating in 12 countries and was a key member of the management team that took the company public with a market cap of over \$4 Billion.

Dave also spent eight years with Foote, Cone and Belding, the largest marketing communications company in North America. At FCB he was responsible for leading the company's global technology practice with operations in Europe, Asia and the America's.

Working in virtually every category of the industry, Dave has either led or was a key member of the teams that launched the IBM PC and AS 400, Novell's NetWare, the Palm Pilot, the Intel Pentium Processor, Adobe Acrobat and Amazon.com. All were dominant brands in their category.

Dave Clauson

President

Qivliq Commercial Group

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Clauson, an honors graduate of UCLA, is a published author and has testified before Congress and the FTC on technology issues and the Internet.

Regardless of where new growth opportunities emerge, expect Dave to be hard at work helping Qivliq and its shareholders generate value from them.

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