



Paola Serrato

**Champion Sales Manager and Networker
Par Excellence**

Full Time:

Sales manager and recent inductee into the Chairman's Club.

Part Time:

Disc jockey and music festival attendee.

Compares Her Job To:

Running her own business, because she has to formulate her own strategies, work with myriad people, and continuously cultivate new relationships.

Loves Her Job Because:

It's always a challenge. It utilizes both her strategic side and her superior networking skills. It gets her out from behind a desk.

Dreams Of:

Taking a year off to do volunteer work around the world.

Helps Out Now With:

The Colombian Association of Northern California, the Women of Color Action Network, and Cisco's Viewpoint organization for women in sales. Also speaks to high school kids about the role of women in technology.

Thinks Young People Should:

Take the time to really find out who they are and what their passion is before picking a profession. Know that everything eventually falls into place.

Truly Enjoys:

The little things in life and the support of a loving extended family.