



Mike Rodrigues

Strategic sourcing professional, competitive soccer coach — and communicator extraordinaire.

Born And Raised In:

The San Francisco Bay Area.

Builds Cisco's Bottom Line By:

Saving money.

Responsible For:

Helping his internal clients find the best sourcing opportunities for everything from office space to office products, IT services, to training and consulting.

Also Responsible For:

Coaching a girl's under-14, class-1 competitive soccer team. Spending time with his family. Participating in church activities.

Known For:

Integrity, honesty and being open with others.

Recognizes:

That good communication is key. And that you can't communicate the same way with everyone because everyone's different.

Inspired By:

His father for his high level of personal drive. His high-school wrestling coach for instilling a strong work ethic. And his college wrestling coach for teaching him how to set goals and work through challenges.

Believes In:

Stick-to-it-ness, because everyone experiences bumps on the road to success.