



## Partner Associate Systems Engineer Canada

As an early-in-career Partner Associate Systems Engineer, you would work directly for one of Cisco's channel partners while receiving world-class training for a year with the Cisco® Partner Sales Academy. This position offers training to prepare for partner sales support and the opportunity to obtain certifications valuable in building an engineering or consulting career in the high-tech industry.

### Qualifications

- Graduated within the past five years with a bachelor's degree and a minimum cumulative GPA of 3.0
- Aptitude for technology and problem solving
- Experience in technical support, presales support, installation, or technology sales preferred
- Excellent interfacing, writing and presentation skills
- Willingness to relocate to the training hub in Toronto, Canada, for months 1 through 3 of the program (travel and housing paid for by employer)
- Candidate must be able to legally live and work in Canada without visa support or sponsorship. For example, if the candidate is applying to a position in Canada, they must be able to legally live and work in Canada for the partner company.

### Description

The ideal candidate will possess excellent communication skills, paired with the ability to simplify complex concepts. In addition, the candidate will use technical knowledge and creative problem solving while working collaboratively with a sales team to develop customized sales solutions for customers. Partner Associate Systems Engineers are an integral part of the partner's go-to-market strategy in preparing customer demos, designing networks, and providing an extension of the customer support network.

### The Partner Sales Academy

The Partner Sales Academy is a 12-month program, combining 13 to 15 weeks of in-depth, on-site professional and technical development with 9 months of mentoring and on-the-job training. The program is for individuals who are driven to succeed, with strong interpersonal skills, an interest in leading-edge technology, and a desire to collaborate with others. Partner companies offer highly competitive salaries and commissions, accelerated career opportunities, and excellent benefits.

For consideration, please send your resume to [psa-americas@external.cisco.com](mailto:psa-americas@external.cisco.com)