

Corporate Giving: Cisco's Contributions in FY09

The [Cisco Foundation](#) supports Cisco's efforts to team with nonprofit and nongovernmental organizations to develop public investment programs that address basic human needs, education, and economic opportunities. We focus this work on underserved communities and look for solutions that harness the power of the Internet and communications technology.

Cisco Financial Contributions over Five Years

Donations (in millions)	FY05	FY06	FY07	FY08	FY09
Foundation total (corporatewide)	\$10.6	\$9.3	\$8.8	\$10.7	\$10.1
In-kind total (corporatewide product and people)	\$29.0	\$39.4	\$49.0	\$379	\$83.7
Cash total (Foundation cash and corporatewide cash)	\$35.0	\$76.1	\$67.7	\$54.1	\$44.9
Corporatewide giving total	\$65.0	\$88.7	\$93.6	\$92	\$128.6
Funds from Cisco to Cisco Foundation	0	26.8	23.2	0	0
Contributions as a percentage of earnings before income tax (EBIT) from previous year	1.0%	1.4%	1.5%	0.97%	1.25%

The corporatewide giving totals shown above for FY06 and FY07 include funds given to the Cisco Foundation by Cisco. The Committee Encouraging Corporate Philanthropy (CECP) does not count this amount in its annual giving report. CECP is an international forum of business CEOs and chairpersons pursuing a mission focused exclusively on corporate philanthropy.

To help ensure that all Cisco Foundation and Cisco corporate grants are aligned with Cisco's CSR vision, and that we have exercised due diligence regarding the strategic alignment of recipients with our grant-making criteria, in FY08 we implemented a more consistent, rigorous, and thorough process for evaluating organizations through [Universal Giving Corporation](#). We now conduct media/reputation searches and include vetting of product grants in addition to vetting all gift-matching

validation requests and cash grant requests. After this initial due diligence step is performed, grant proposals may follow one of two approval paths, depending on the source of funding.

For Cisco Foundation grants, all grant recommendations from program officers are examined for conflicts of interest and self-dealing. The recommendations are reviewed and approved by a grants committee, then approved by the executive director of the Cisco Foundation. Once this process is complete, the grant request goes to the Cisco Foundation board for final approval.

Cisco corporate grants are also screened for alignment with our grant criteria and examined for conflicts of interest before they are recommended for review and approval by the director of our Public Benefit Investment group or another Cisco director. After due diligence has been completed on the grant recommendation, and depending on the amount of the request, the grant must then be approved by another Cisco executive with appropriate fiscal authority.

Financial information about Cisco Foundation, including Form 990-PF filed annually with the Internal Revenue Service, is available on the foundation's [web page](#).