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## **Nottingham Hospital to deploy U.K.'s most advanced Cisco Medical-Grade Network**

*New technologies are expected to help Nottingham University Hospitals NHS Trust reduce costs, improve delivery of healthcare*

**NOTTINGHAM, England, 3<sup>rd</sup> April, 2008** — The Nottingham University Hospitals NHS Trust, the fourth largest hospital in the U.K., has signed a multi-million-pound agreement to use Cisco technology to help it reduce costs, improve access to healthcare information, and provide patients with services faster and more efficiently. The Trust is deploying what is expected to be one of the UK's most advanced end-to-end Cisco Medical-Grade Networks and marks a significant investment in the Trust's "shaping the future" strategy.

The decision was made following a significant period of research by the Trust's information technology (IT) team, which included a visit to St Olav's University Hospital in Trondheim, Norway, widely regarded as a flagship "connected hospital" in Europe.

The Cisco Medical-Grade Network will include many of Cisco's portfolio of products, including foundational networking technologies delivering highly secure, high-performance fixed and wireless networking, centralised Wi-Fi, Cisco Unified Communications software, Cisco collaboration tools, Cisco network security products, and location-based services. The Cisco solution will support a broad range of applications to help improve the delivery of healthcare services. Key will be the wireless network, which will provide real-time access to information at the bedside and help ensure that clinicians can be contacted anywhere on campus. RFID (radio frequency identification) systems will be installed to monitor and locate expensive equipment. The project is expected to start in April 2008 and to be completed by March 2010.

Ian Smith, Head of Service Design and Innovation for Nottingham University Hospitals NHS Trust, said, “The Cisco Medical-Grade Network will help the Nottingham University Hospitals NHS Trust transform the way we deliver healthcare by enabling us to readily and cost-effectively exploit the capability of new technologies that can genuinely help improve patient care, such as helping to reduce overall patient waiting times and reducing the need for patients to duplicate information by providing access to all relevant information at the point of care.

“What we are planning is an infrastructure platform where clinicians can access, share and collaborate on healthcare information faster and in a more efficient way. The Cisco technology will help the Trust capture cost efficiencies, help increase the coordination and integration of care across organisational boundaries, enable greater collaboration of clinical teams to deliver more efficient and effective care, and reconfigure service delivery towards more out-patient, day patient and community care.”

Andrew Fearn, Director of Health Informatics at the Trust, added, “This announcement marks an important step towards our declared aim of being the best teaching acute trust by 2016. We envisage that the new network will offer huge benefits to the ‘releasing time to care’ program, enabling our clinical staff to spend more time caring for our patients and ensuring that the most current information is always available at the point of care.”

“The Cisco Medical-Grade Network connects all stakeholders in the healthcare system to one information and communications infrastructure as a connected healthcare ecosystem and provides the foundation for advanced healthcare solutions,” said Terry Espiner, Regional Sales Manager for Cisco. “The Nottingham University Hospitals NHS Trust is set to become one of the U.K.’s showcase examples of how healthcare providers can use networking technologies to transform the delivery of healthcare services.”

The Cisco Medical-Grade Network solution will be based on a broad range of Cisco products, including [Cisco Catalyst® 6500 Series Switches](#) and [Cisco Catalyst 3750 Series Switches](#), [Cisco Unified Communications Manager \(CallManager\)](#) and collaboration tools such as [Cisco Unified MeetingPlace®](#), security products such as

[Cisco NAC Appliance \(Clean Access\)](#), and wireless networking equipment, mainly the [Cisco Aironet® 1130 AG Series](#).

The Cisco Medical-Grade Network will be deployed and supported by NextiraOne UK, a Cisco Gold Certified Partner and a highly experienced Public Sector Partner Programme member.

“This project is extremely high profile due to its complexity, innovation and forward thinking, and in collaboration with the Trust and Cisco our objective is to provide the enablement for efficiency gains and structure aimed at providing a prospective future for the care of patients and staff alike,” said Peter Smith, Public Sector Account Director from NextiraOne UK. “Nottingham University Hospitals NHS Trust rigorously evaluated the potential delivery partners, and we are delighted that we have been selected. The installation and commissioning of a medical-grade network in a live hospital environment is not a trivial task; however, our robust and committed approach to project management certainly resonated with the Trust.”

### **About The Nottingham University Hospitals NHS Trust**

The Nottingham University Hospitals NHS Trust was formed on 1 April 2006, when two top-rated trusts - Queen's Medical Centre and Nottingham City Hospital - merged in order to develop a range of high-quality, sustainable patient services across the two campuses. NUH is one of the largest Trusts in the UK, with an annual budget of more than £500 million. As a major teaching Trust, NUH enjoys close links with the city's universities and attracts and develops the highest calibre of staff. It continues to be the hospital of choice for patients, encourage investment and remain at the forefront of research. It has one of the busiest emergency departments in the UK and has a total of 2,200 hospital beds across both campuses.

### **About Cisco Systems**

Cisco, (NASDAQ: CSCO), is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, please go to <http://newsroom.cisco.com>. Cisco

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### **About NextiraOne**

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