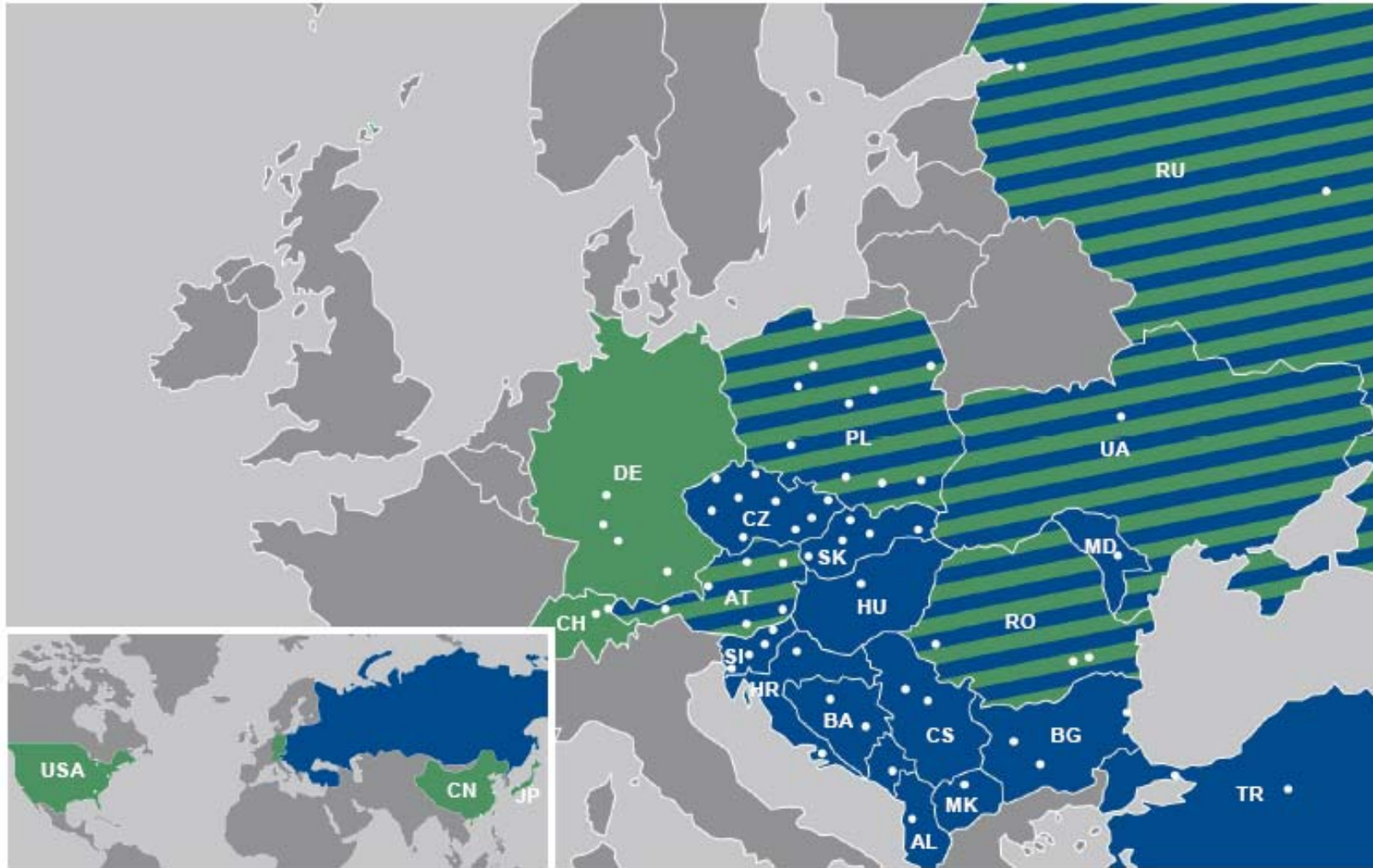


# S&T Turkey

Company Presentation  
30.04.2008

**we  
love  
IT**

# S&T Local and Regional Leadership



\* Headquarters: Vienna, Austria

<b>Business Solutions (BS)</b>	<b>Infrastructure Solutions (IS)</b>	
	<b>Enterprise Systems (ES)</b>	<b>Managed Services (MS)</b>
<ul style="list-style-type: none"> <li>• ERP Enterprise Resource Planning</li> <li>• Mission Critical Applications / Implementation / Integration</li> <li>• Business Intelligence</li> <li>• Software Development</li> <li>• Business Consulting</li> <li>• Application Outsourcing</li> </ul>	<ul style="list-style-type: none"> <li>• Data Centre / Computing</li> <li>• Information Lifecycle Management</li> <li>• Business Continuity / Disaster Recovery</li> <li>• Security (Information Security, System Security)</li> <li>• Networking for Enterprises</li> </ul>	<ul style="list-style-type: none"> <li>• Hardware / Software Support (24/7)</li> <li>• Application Outsourcing</li> <li>• IT-Service Management</li> <li>• System Management</li> <li>• Desktop Managed Services</li> </ul>

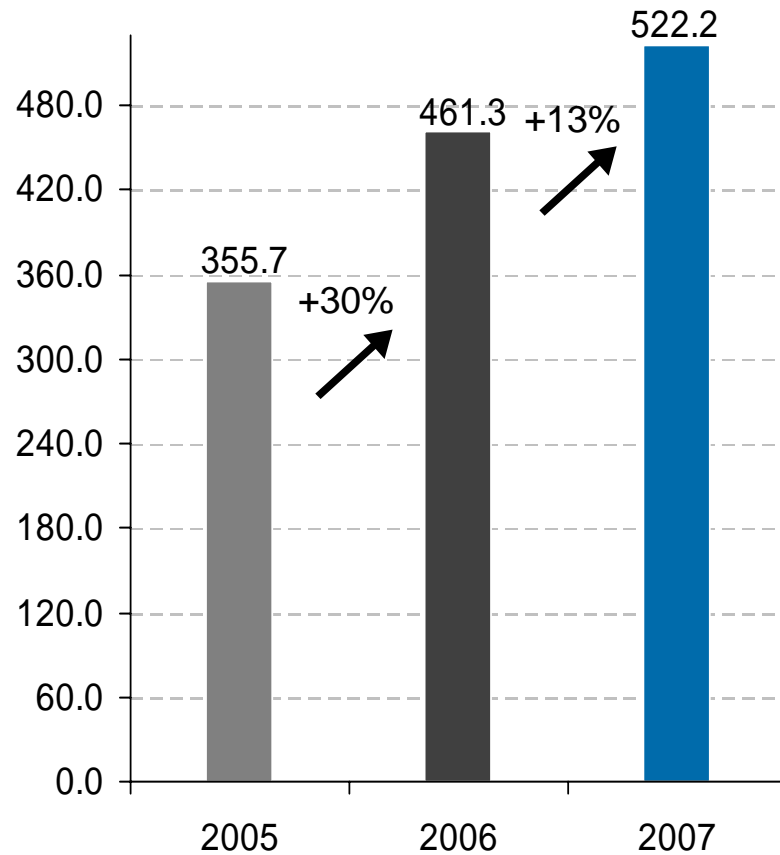
**Telco, Financial Services, Manufacturing, Utilities**

# Sales record: EUR 500 million mark surpassed

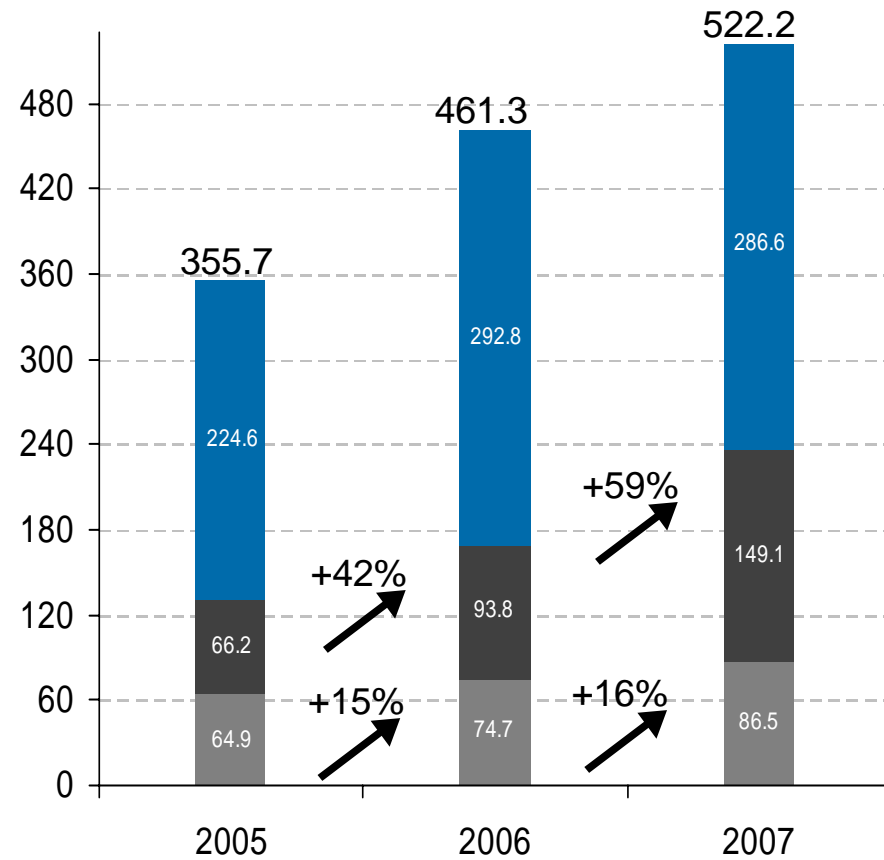
## Growth engines: IT Consulting and Services



**Total sales  
in million EUR**



**Sales per business unit  
in million EUR**



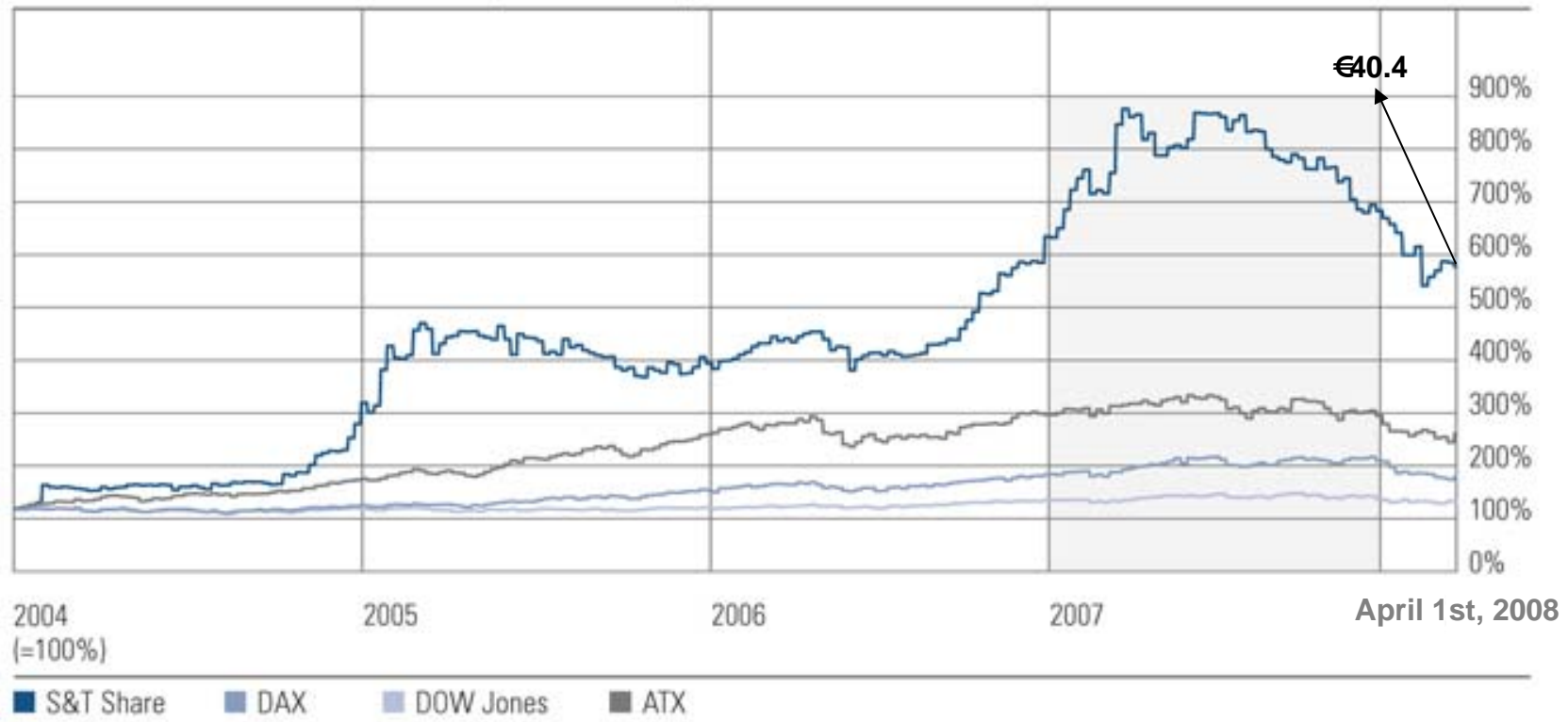
Managed Services
  Business Solutions
  Enterprise Systems

# 2007 Share price performance: +18%

## Market capitalization increased to EUR 167 million



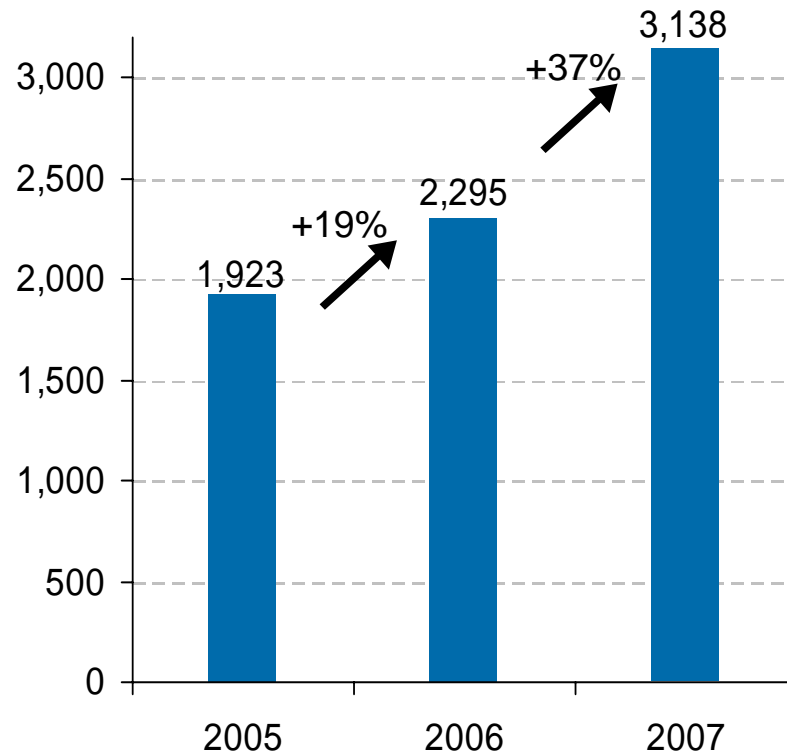
SHARE PRICE DEVELOPMENT (SINCE 2004)



# 2007 Employees: Massive increase in number of consultants and service experts



Employees  
in FTE\*



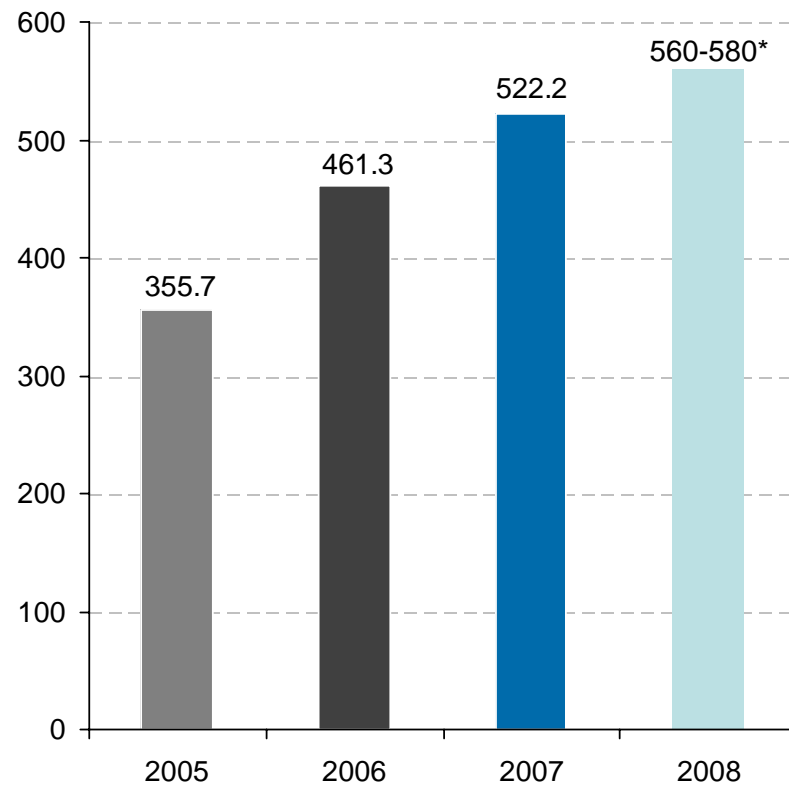
Organic growth:  
~200 employees

\* FTE = Full Time Equivalent

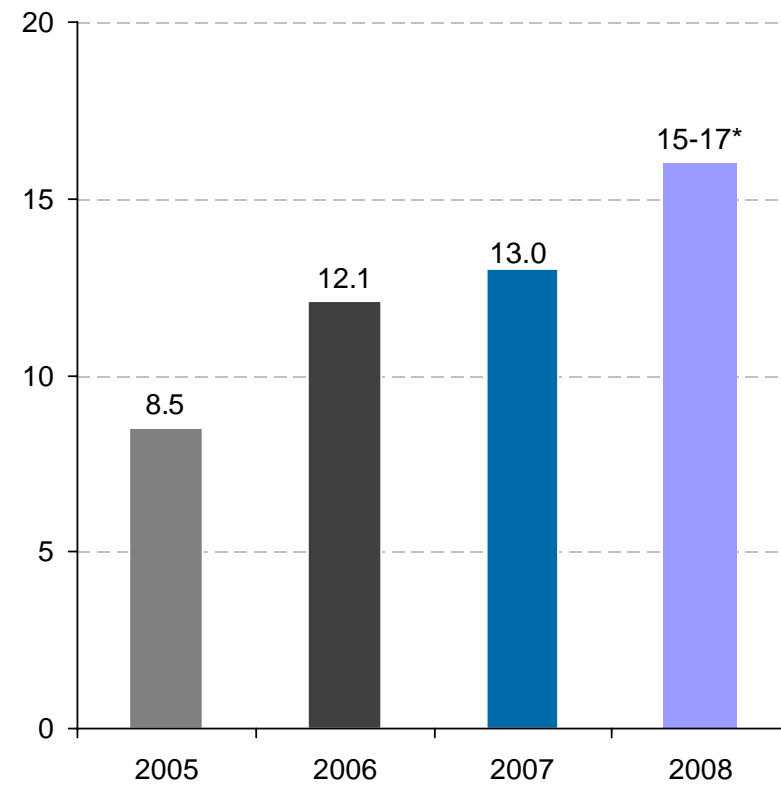
# 2008: Double-digit EBIT growth planned



### Sales in million EUR



### EBIT in million EUR



\*planned

# Customer Support - Local Partners



- Country coverage through a partner network
- SLAs with guaranteed interventions
  - Warranty Services
  - Standard & Advanced Maintenance (5x8)-(7x24)
  - Mission Critical Services
  - System Software Support
  - Telephone Support
  - Onsite Installations and Support
  - SW License Subscriptions
  - Installation and Startup Services
  - Network and System Management

# S&T BizContinuity Center, Istanbul





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