



Adaptive Secure Network

A Proactive Approach to Information Security

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Agenda

- **Issues and Challenges**
- **Cisco® Self-Defending Network Solution**
- **Solution Components**
- **Getting Started**



Top Security Challenges for 2006

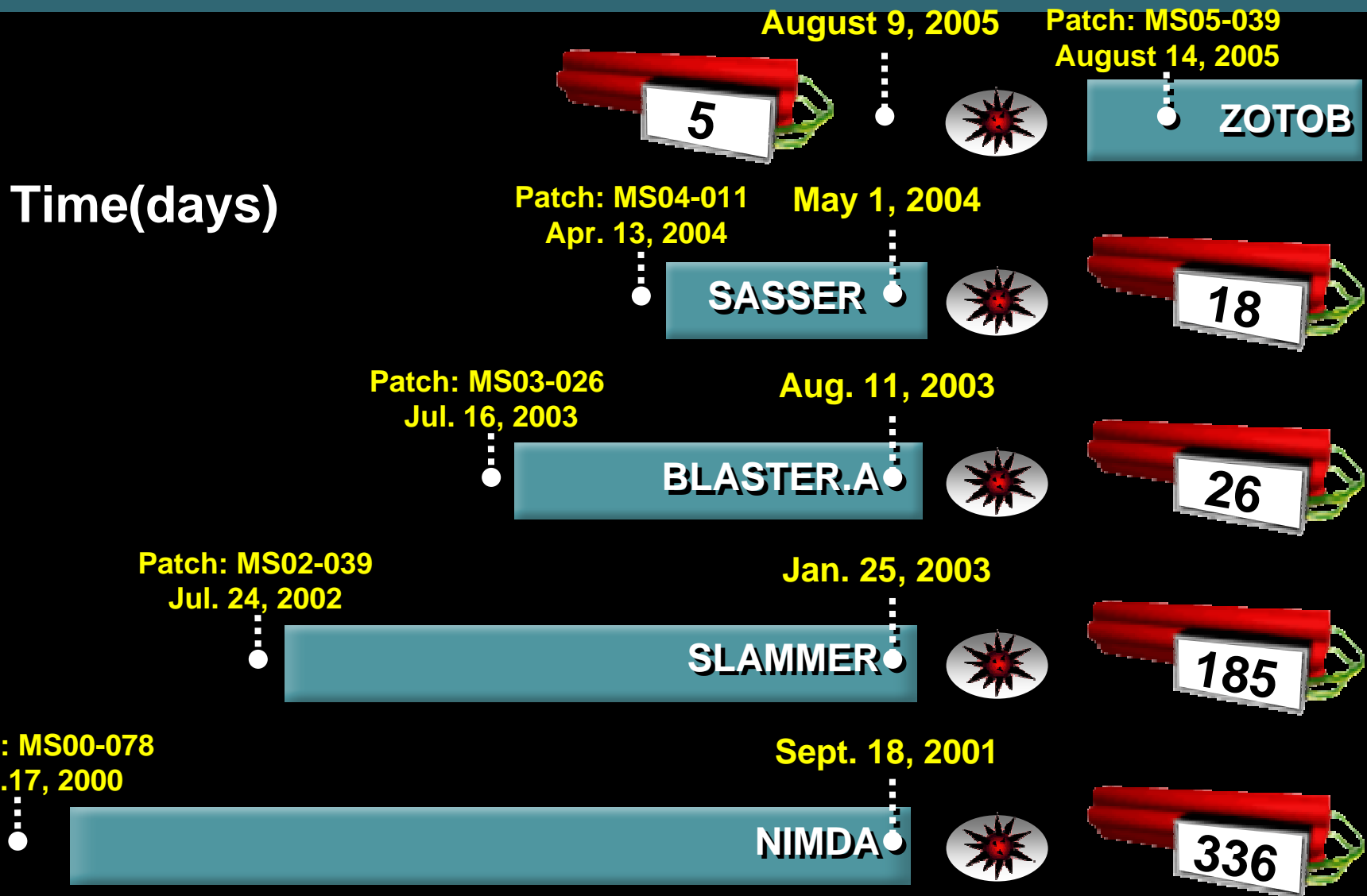
“Risk management, e-commerce risk and application security were among the key topics discussed at the London launch of the CSO Interchange, a high level initiative geared to bringing senior security executives together to discuss burning issues of the day. ”

CSO Interchange – London, December 2005
<http://www.csointerchange.org/press/pr.php/2005-12-13>

Key Findings:

- 48% felt their organizations saw security as a "necessary evil" – rather than e.g. a business enabler
- 43% were more involved than last year in driving compliance within their organization and 89% saw their responsibilities in this area increasing in the next two years
- A clear majority favored the introduction of personal security tokens for a more secure E-Commerce implementation
- 63% declared that their organization had no application security related key performance indicators

Virus/Worm exploit time is decreasing



Current Investment Is Misdirected

**Prevention
and
Containment**

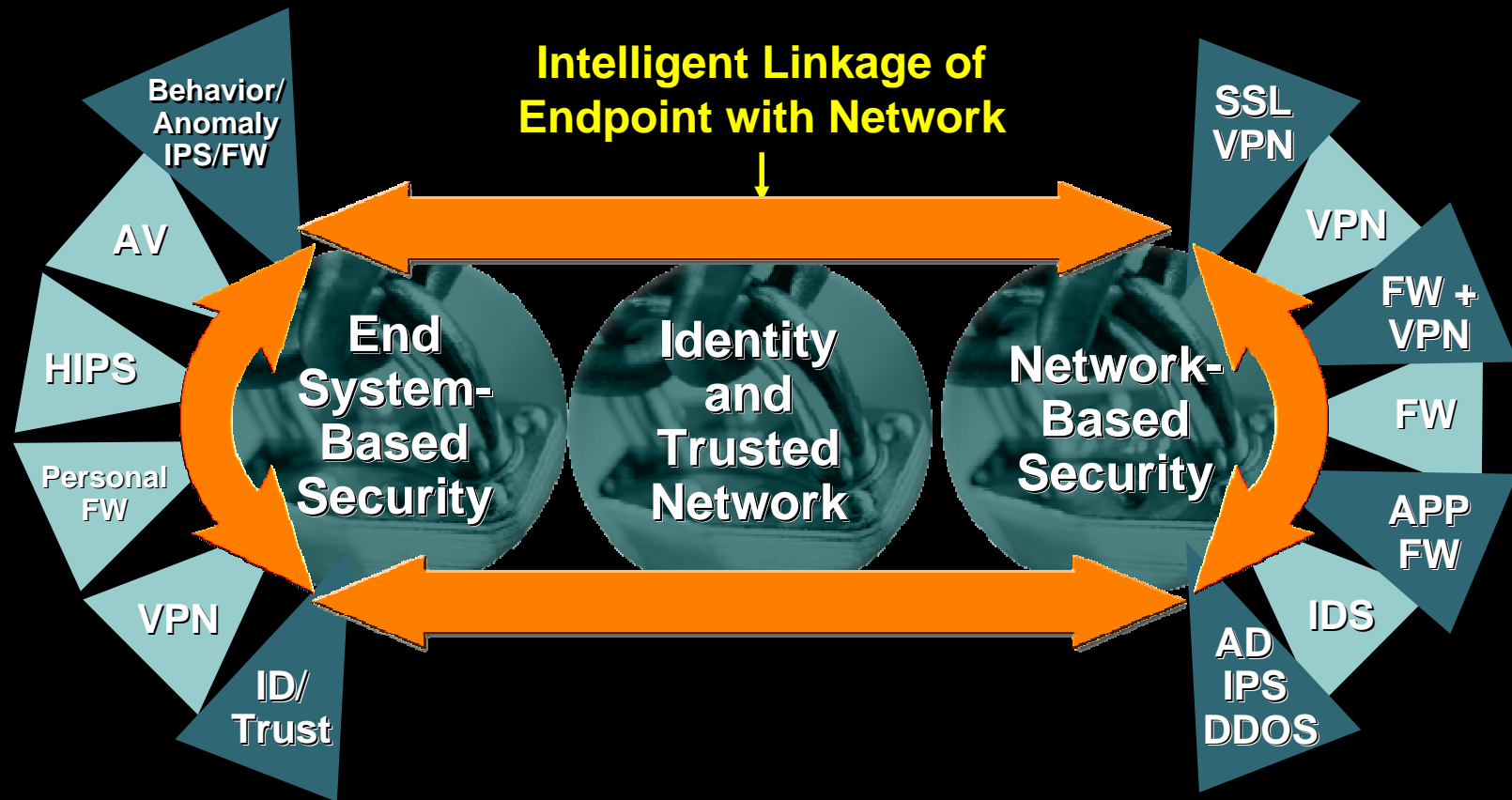


**Patching,
Restoration
and
Recovery**

“Respondents spend most of their time in reactive mode: responding to incidents, deploying firewalls, and dealing with everyday nuisances like spam and spyware. Ironically, the most common proactive step respondents take is to develop business continuity and disaster recover plans. **So even their proactive steps are investments in reactive measures.**”

—CSO Magazine, 2005 State of Information Security Survey

A Logical Strategic Response Self-Defending System



An integrated system

Endpoint security solutions know security context and posture

Policy servers know compliance/access rules

Network infrastructure provides enforcement mechanisms

Cisco Self-Defending Network: Using the Network to Identify, Prevent, and Adapt to Threats



Integrated

Enabling every element to be a point of defense and policy enforcement



Collaborative

Collaboration among the services and devices throughout the network to thwart attacks



Adaptive

Proactive security technologies that automatically prevent threats

Cisco Security: Product and Solution Portfolio



Converged Security
Cisco ASA 5500



Firewall
Cisco PIX



Intrusion Prevention
Cisco IPS



Remote Access VPN
Cisco VPN 3000



Endpoint Security
Cisco Security Agent



Router Security
Cisco ISR Family



Switch Security
Catalyst Engines



Application Security
AVS, ACE



Security Management
Cisco VMS/MARS

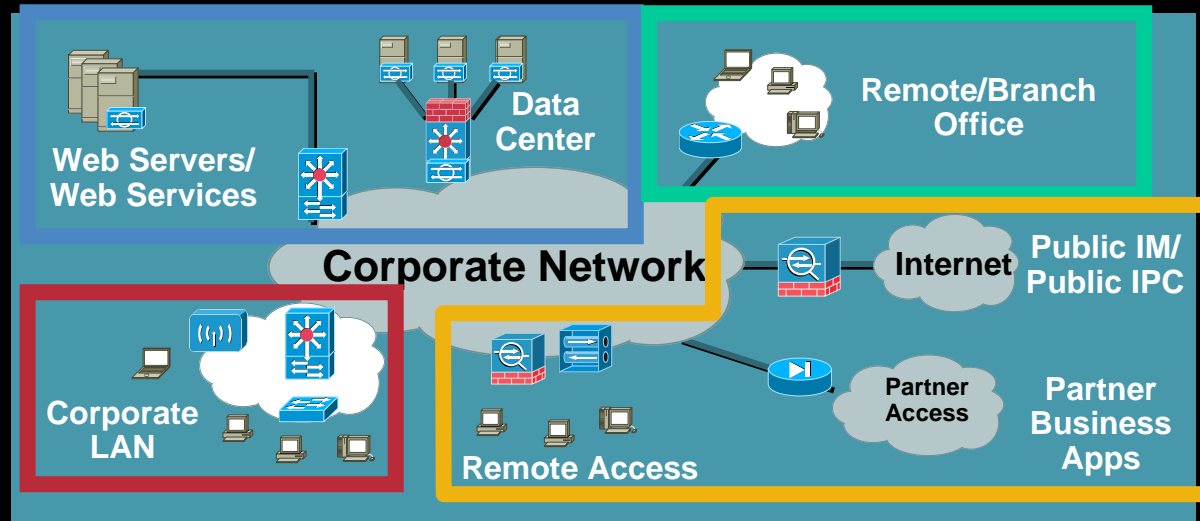


Security Systems
NAC/Clean Access

Foundation Security Solutions

Secure WAN
Secure Perimeter

Secure LAN
Secure Data Center



Advanced Security Solutions

Anti-X
Application Security

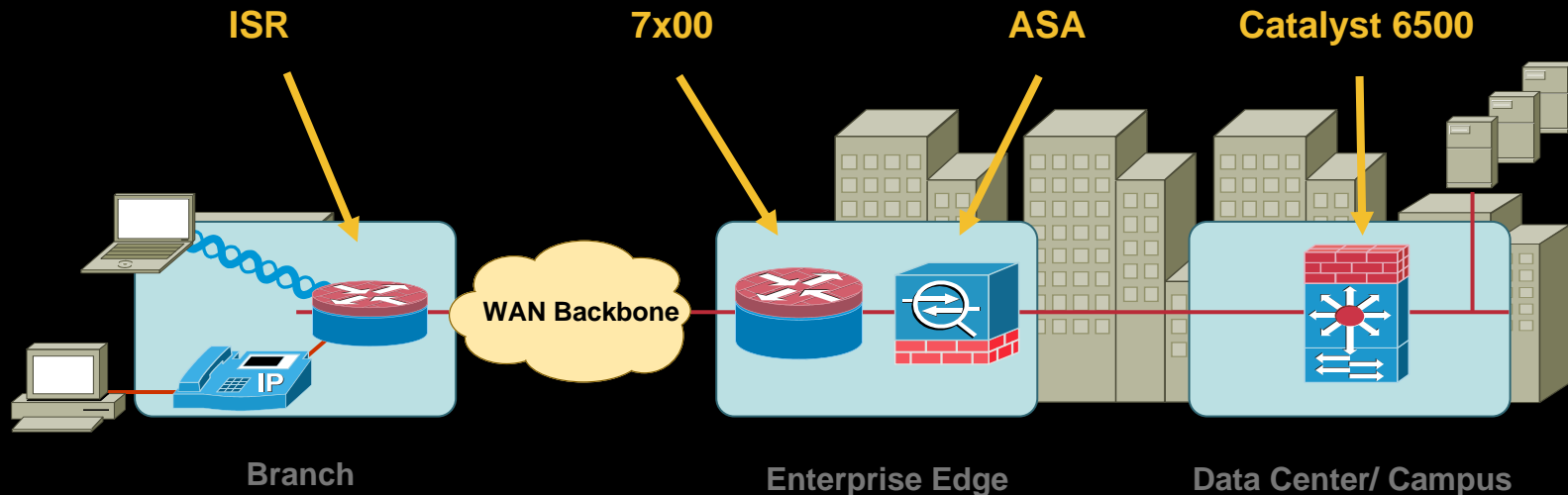
Network Admission Control
Security Management and Operations

Foundation Security



Why Foundation Security?

- Every branch needs security
- Need for investment protection, higher scalability and virtualization
- Maintain consistent security policy at network perimeters



Network as Platform for Security

Integrated Services Routers (ISR)

- Integrate Cisco® IOS® Firewall, VPN, and Intrusion Prevention System (IPS) services across the Cisco router portfolio
- Deploy new security features on your existing routers using Cisco IOS Software
- NAC-enabled

Cisco Catalyst® Switches

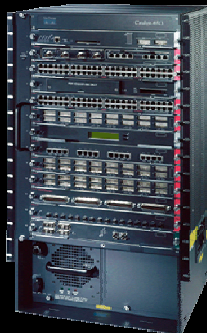
- Denial-of-service (DoS) attack mitigation
- Integrated security service modules for high-performance threat protection and secure connectivity
- Man-in-the-middle attack mitigation
- NAC-enabled

Adaptive Security Appliances (ASA)

- High-performance firewall, IPS, network antivirus, and IPsec/SSL VPN technologies all in one unified architecture
- Device consolidation reduces overall deployment and operations costs and complexities
- NAC-enabled

“Comprehensive and simple—almost the holy grail.”

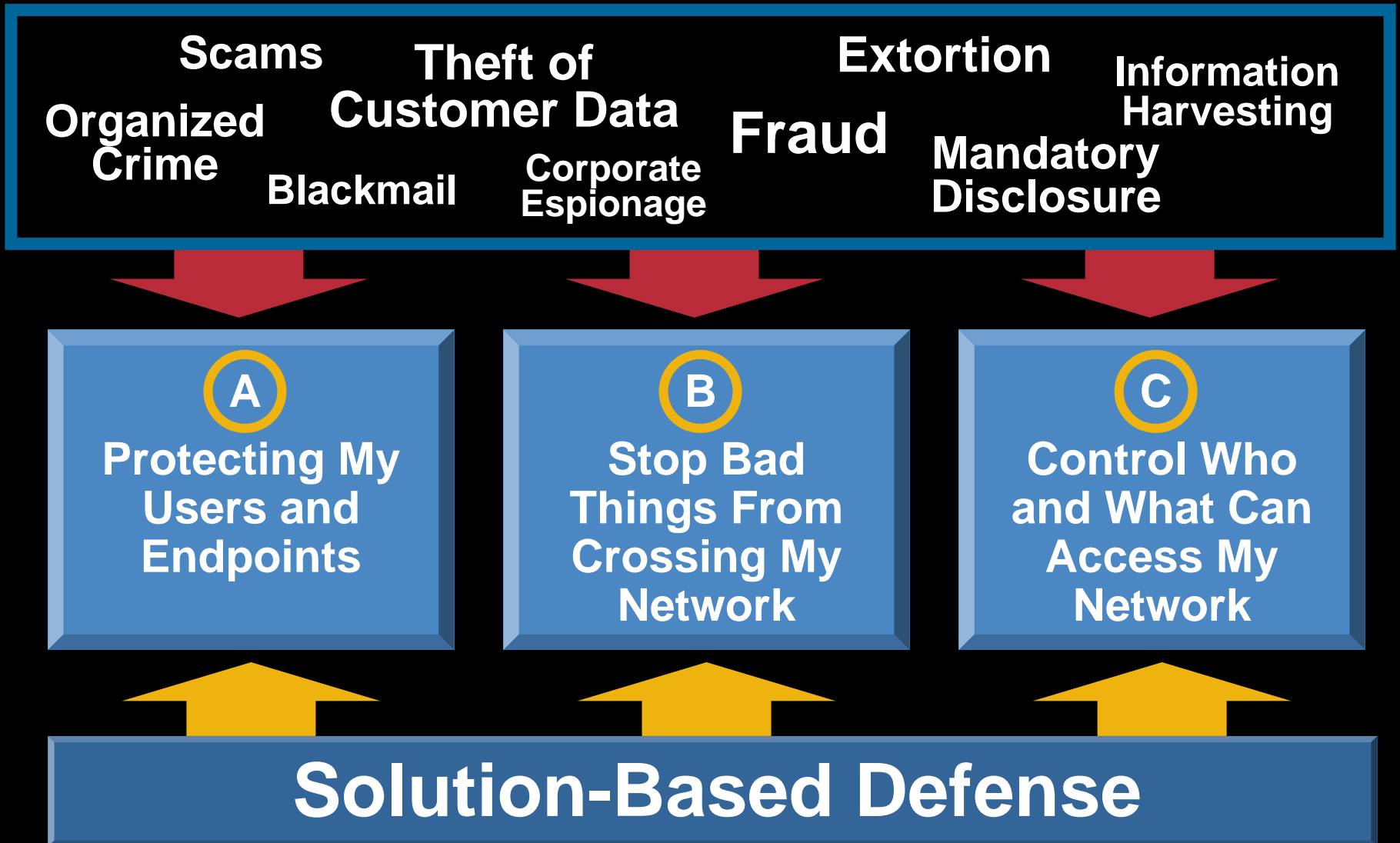
—Garth Brown, President, Semaphore



Advanced Security Solutions



Root Causes: Back to Basics

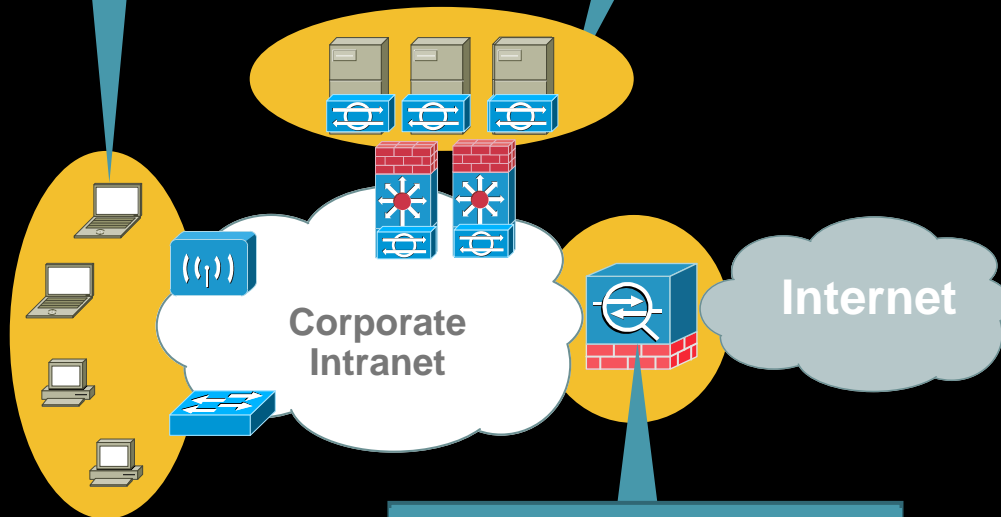


A

Protecting Users and Endpoints

(1st) Secure the Desktops:
Stop infections at the source with CSA Desktop

(2nd) Secure the Servers:
Protect the critical assets of an organization with CSA Server



(3rd) Network-based Intrusion Prevention:
Protect all hosts, regardless of endpoint security posture

The Approach:

First Step:

Cisco Security Agent Desktop

- A personal firewall, host-based IPS, and behavioral protection system all in one
- Initial deployment for high value, “at risk” machines

Second Step:

Cisco Security Agent Server

- A more centralized protection: harden the business application servers from attack

Third Step:

Cisco Intrusion Prevention

- Network intrusion prevention complements a host-based strategy
- If other endpoint software is deployed, network-based Intrusion Prevention Services can be an effective strategy

Product Spotlight: Cisco Security Agent

What makes CSA valuable?

- **Market Leader in Endpoint Security**
 - CSA Desktop: Beat ISS, Symantec, and McAfee in Gartner Magic Quadrant
 - CSA Server: Grown to #2 market share (Infonetics)
- **Proven Technology**
 - 2.5 million Agent Ships
 - Multiple deployments of more than 100,000 agents

Case Study: Enterprise-Wide Deployment

- Started with 1000 desktops for Remote Access VPN
- Came back and deployed for 2000 and critical desk tops
- Came back for 4000 more
- Now coming back for an enterprise-wide roll-out

CSA Desktop and Remote Access VPN:

- When deploying Remote Access VPN, always ask how do we intend to protect those remote end points
- Personal firewall alone does not address endpoint security issues
- CSA enforces desktop application standard to comply to security and business policies

CSA Server and IP Telephony:

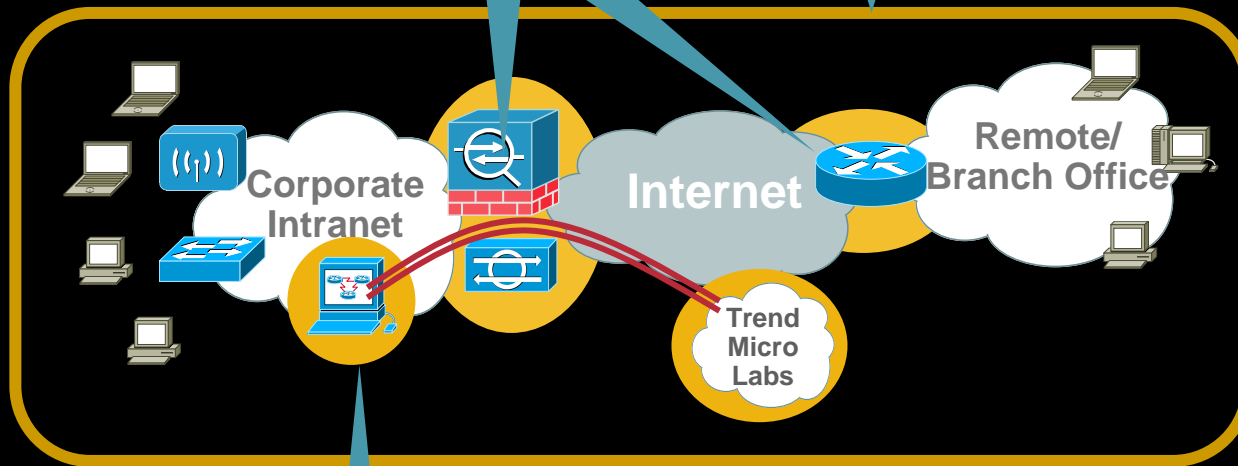
- Provides a “breathing room” for patch management process.
- Telephony servers ship with CSA

B

Halting the Spread of Malware

(1st) Network-based Intrusion Prevention:
Your primary technology for threat mitigation

(2nd) CS-MARS
Correlate security events across the network for rapid incident response

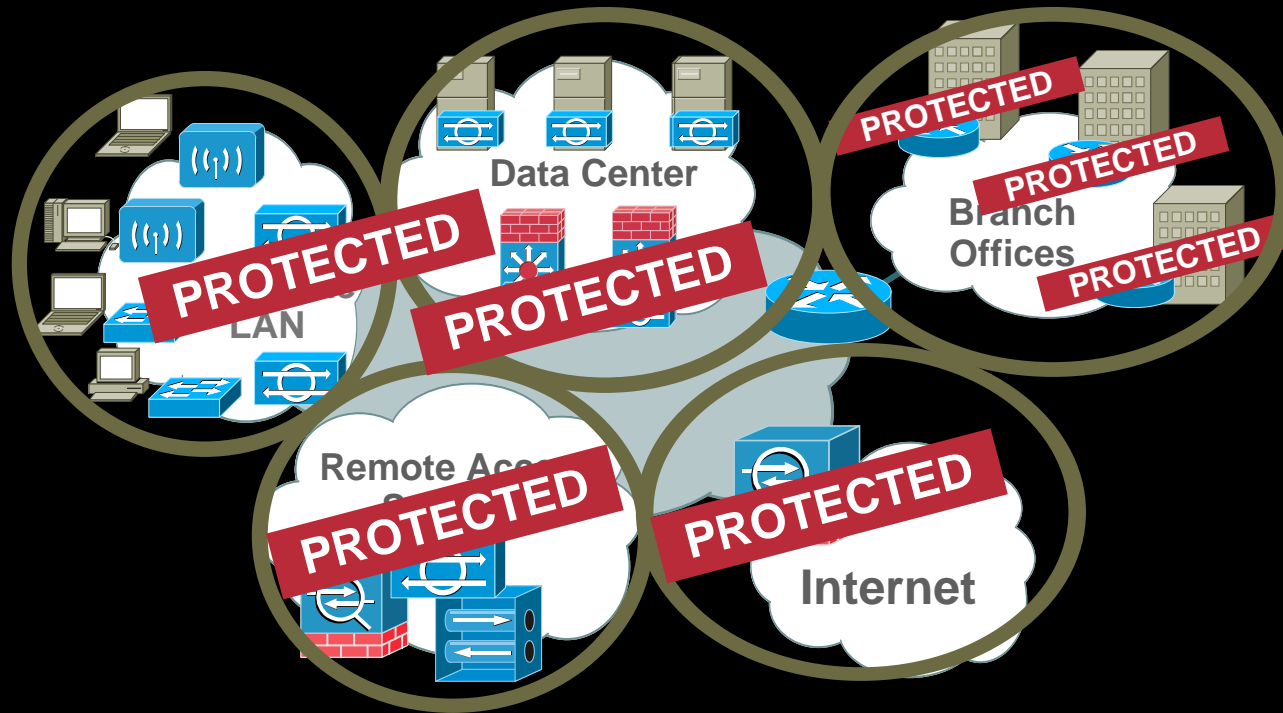


(3rd) Incident Control System
Live security intelligence for near zero-time responsiveness to threats

The Approach

- 1. Cisco Intrusion Prevention Systems**
Deployed as stand alone appliance or integrated with Catalyst 6500 IOS-IPS extends the solution to ISR Routers
- 2. CS-MARS**
Brings the “wow” factor to the solution
Deployed in a multi-device multi-vendor environment
- 3. Incident Control System**
Unique solution - the industry’s most rapid response— from hours to minutes

Product Spotlight: Cisco Intrusion Prevention Systems



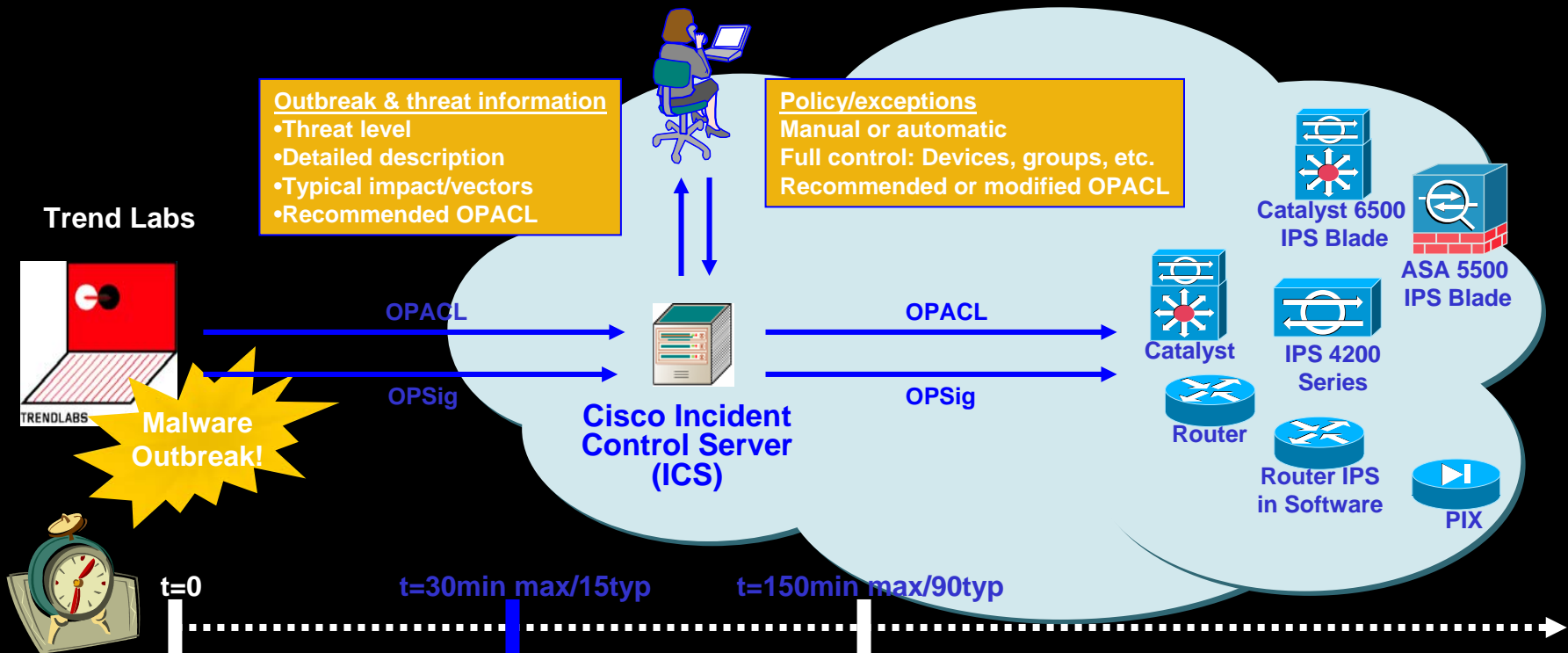
Cisco IPS Solution: Superior to the Competition

- **Greater accuracy:** Use advanced technologies like Risk Rating to mitigate false positives
- **Integrated into the network:** Through integration into the network and security infrastructure, Cisco IPS can protect the entire network, not just a few locations

Product Spotlight: Cisco Incident Control System (ICS)

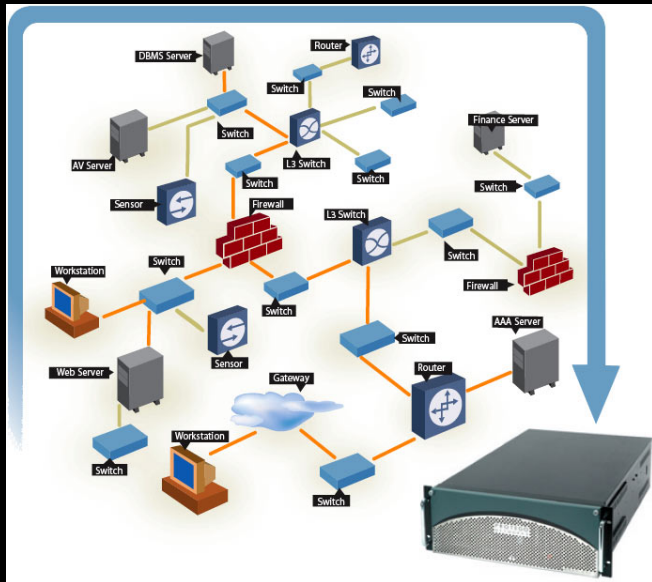
Components

- Trend Labs world-wide real-time monitoring and signature development infrastructure
- Software: Cisco Incident Control Server – Vehicle for administration and delivery of virus and worm related solutions
- Mitigation network devices that are recipients of the service



Product Spotlight: Cisco Security MARS

- Leverage YOUR existing investment to build “pervasive security”
- Correlate data from across the Enterprise
NIDS, Firewalls, Routers, Switches, CSA
Syslog, SNMP, RDEP, SDEE, NetFlow, Endpoint event logs
- Rapidly locate and mitigate attacks



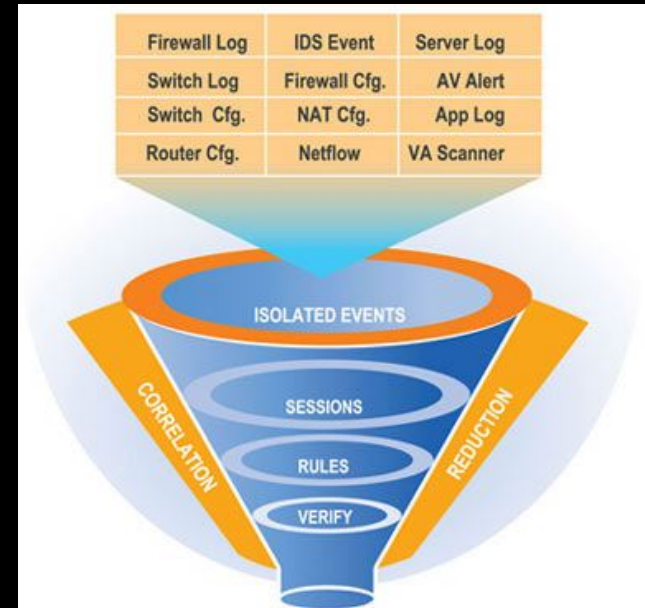
- Key Features

Determines security *incidents* based on device *messages, events, and “sessions”*

Incidents are topologically aware for visualization and replay

Mitigation on L2 ports and L3 chokepoints

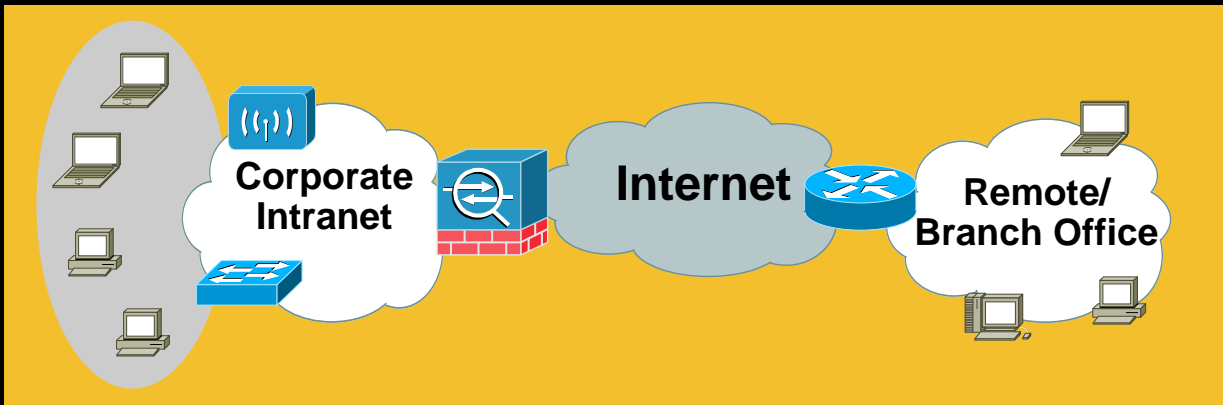
Efficiently scales for real-time use across the Enterprise





Controlling Network Access

- **What is NAC?**
Controls access of all devices (managed, unmanaged, rogue)
- **What does Cisco offer?**
 1. The best turnkey appliance product for all verticals, Cisco Clean Access (CCA)
 2. The best technological approach for Enterprise, NAC Framework
- **We've got you covered, regardless of budget or needs**



The Approach

First Step:

Address Immediate Pain-Points

- Rapidly Deployable **Cisco Clean Access** Provides Immediate Benefits

Second Step:

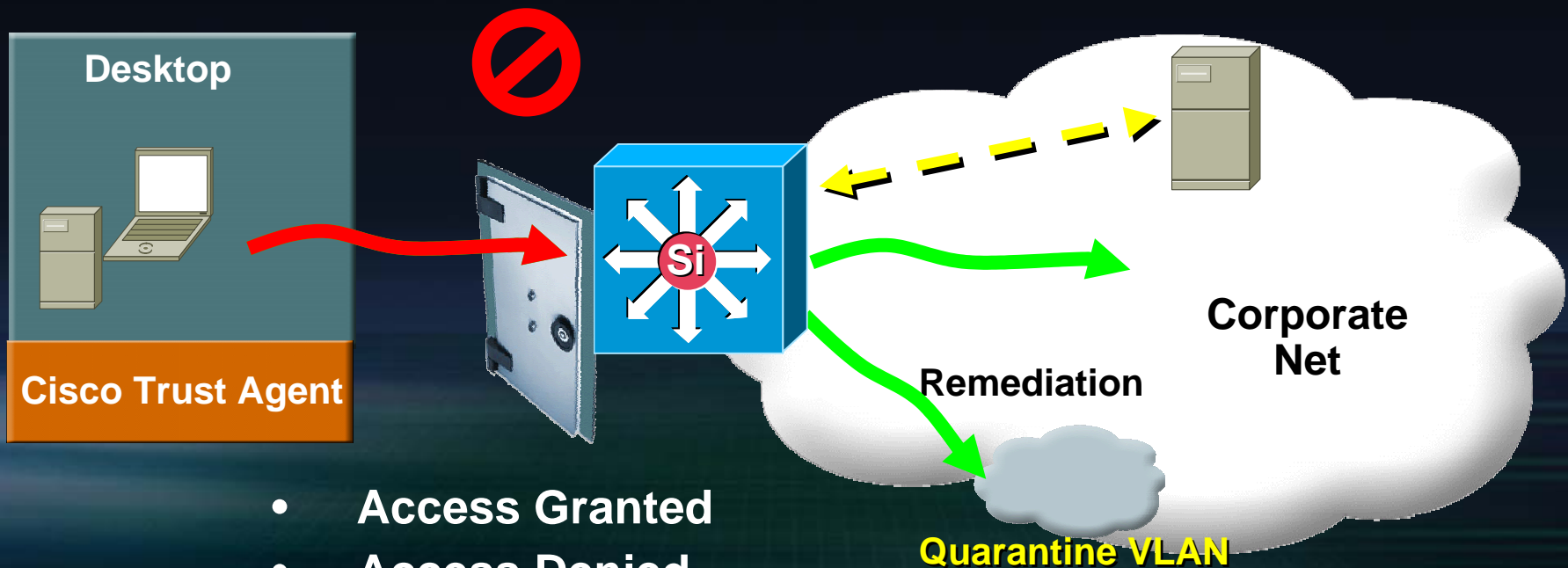
Long-Term Enterprise Architected Solution

- Engage with Evals and Pilots of Enterprise-Wide **NAC Framework**

Network Admission Control (NAC) Overview

Client attempts connection

Authentication and policy check of client



- Access Granted
- Access Denied
- Quarantine Remediation

Solution Spotlight: NAC Framework

NAC Solution: Leverage the network to intelligently enforce access privileges based on endpoint security posture

NAC Characteristics:

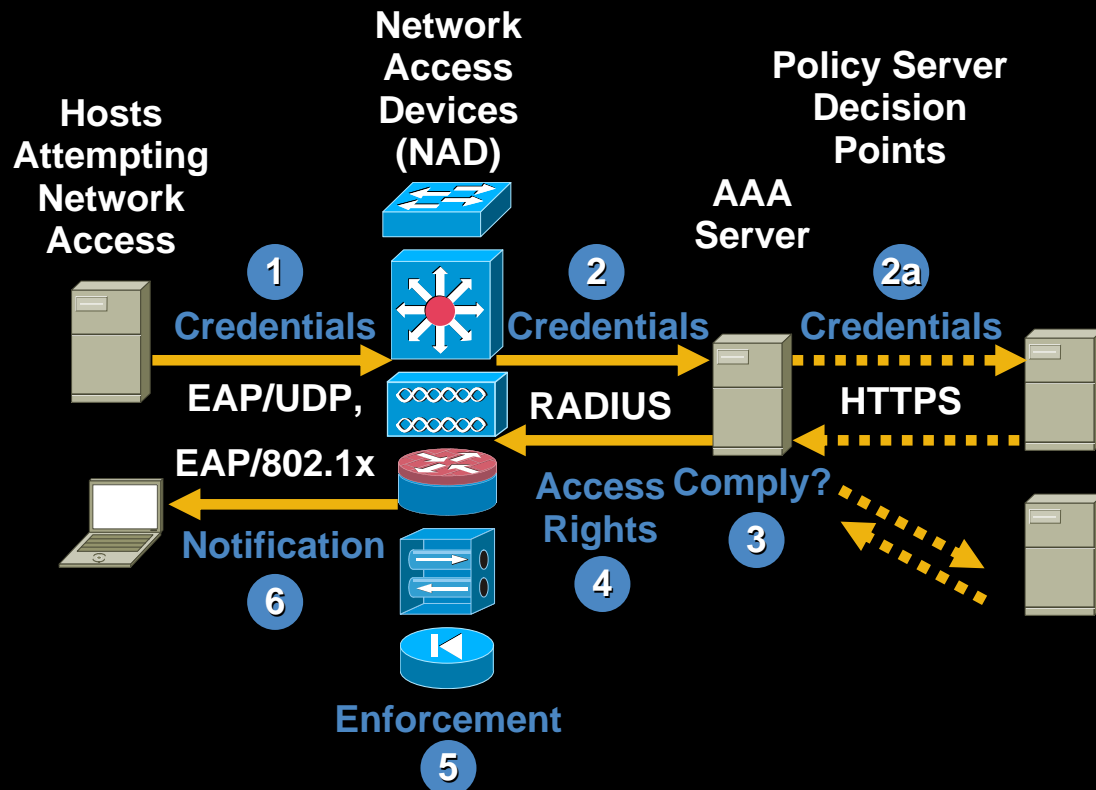
Ubiquitous Solution For **All** Connection Methods

Validates **All** Hosts

Leverages Existing Network and Security and Mgmt SW

Applications Gather and Assess Credentials, Remediation Services

Network Provides Visibility, Forces Authentication, Isolation Services



Strong NAC Partner Program

<http://www.cisco.com/en/US/partners/pr46/nac/partners.html>

ANTI VIRUS

REMEDIATION

AUDIT

CLIENT SECURITY

Product Spotlight: Cisco Clean Access (CCA)

- **Comprehensive NAC functionality**
Scan, block, quarantine, remediate and enforce
Covers all use cases for LANs, branch offices, remote access, wireless users, and guest users
- **Largest market share**
Enforces over 2.5 million end users
Largest deployment of 63,000 users
300+ customer deployments
- **CCA benefits carry forward to Framework**
CCA + Framework = best of both worlds
Investment is protected
Keeps competition out



salesforce.com[®]
experience success[™]

“This is the greatest product:
I don’t have to worry
about my conference
rooms ever again”



“With Clean Access, the
number of security
incidents fell from 6,000
a year to fewer than 50.”

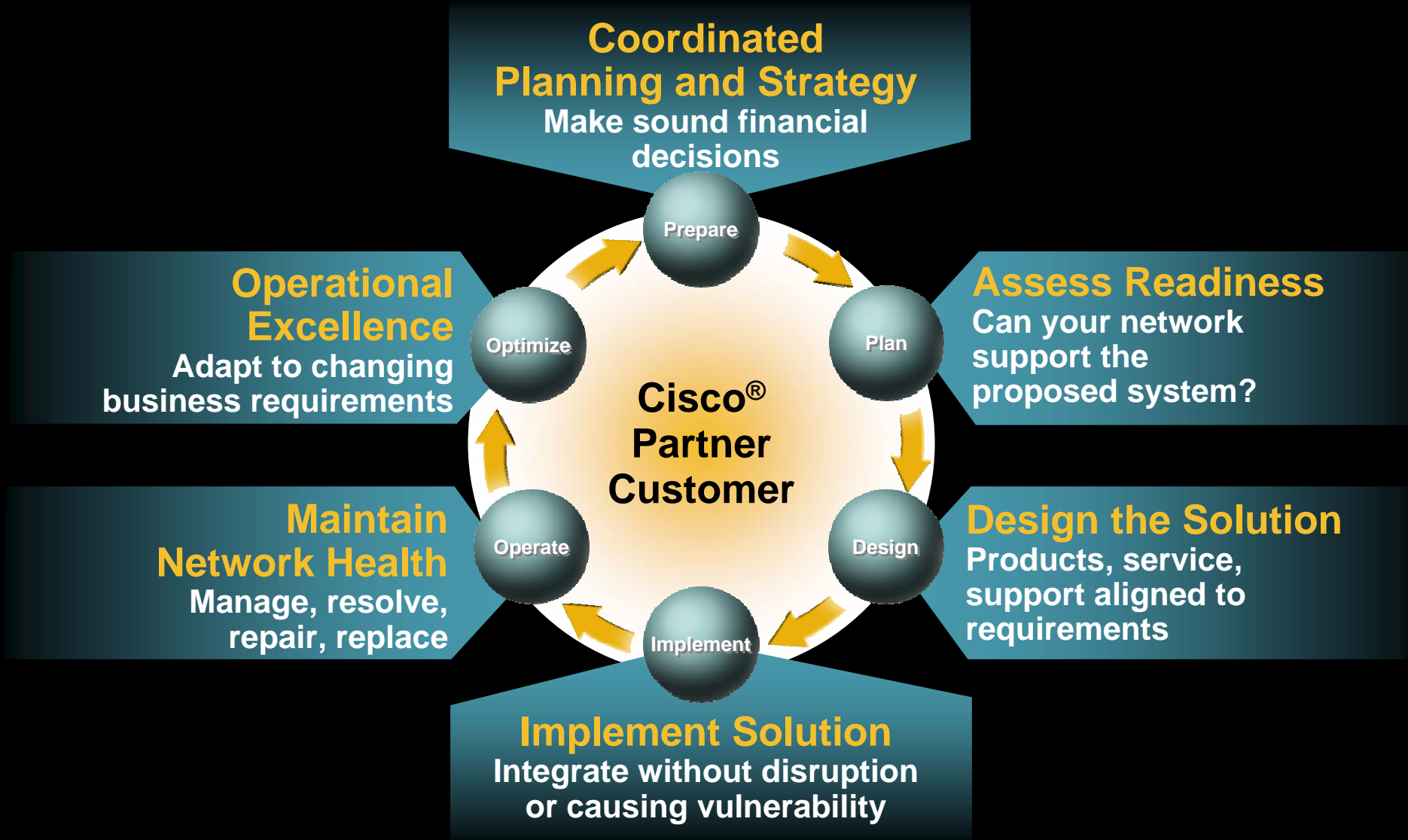
Customer Sampling



Getting Started

- **Build-out foundation security solutions:**
 - Protect critical traffic and network segments
 - Integrate security into the network infrastructure
- **Establish pilot deployment for advanced security solutions:**
 - Anti-X, Zero-Day Mitigations, Secure Application
- **Review architectural readiness**
 - Network Admission Control
 - Enterprise-wide Security Event Management

A Lifecycle Approach to Security Service and Support



Cisco: Helping Our Customers Make the Journey from Point Solutions to Self-Defending Networks



- **Self-Defending Network: integrated, collaborative, adaptive**
- **Enable business-driven security practice**
- **Risk gaps are reduced; complexity is reduced; total cost of ownership is lower**
- **Protect, optimize, and grow your business**

cisco.com/go/security

CISCO SYSTEMS

