

# Cisco Education Day

*Leveraging the next set of capabilities for improved Quality of Education*

## Virtualization: Enabling the Education Cloud

# Agenda

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- The Journey – into Private Cloud
- Key Challenges in academic world
- Tackling the next set of challenges:
  - Lab
  - Desktop
- Q & A

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# *Why Cloud?*

# Cloud Defined – New Style of Computing

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Cloud computing is the efficient pooling of on-demand, self-managed virtual infrastructure, consumed as a service

## **Business Benefits:**

### Maximum Efficiency

Optimized resource utilization and automation, leading to increasingly low-cost delivery.

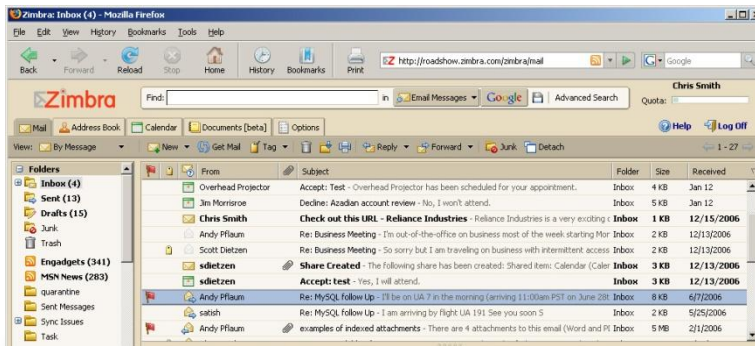
### Increased Agility

On-demand nature in a self-service environment dramatically increases responsiveness to business demands.

### User-centric

An approach that empowers end-users through managed IT service delivery, defined by business-level policies, putting the business back in charge of its destiny.

# Cloud Architecture + Self-Service = Agile Service Delivery



Web =  
*Self-Service, Instant Access*

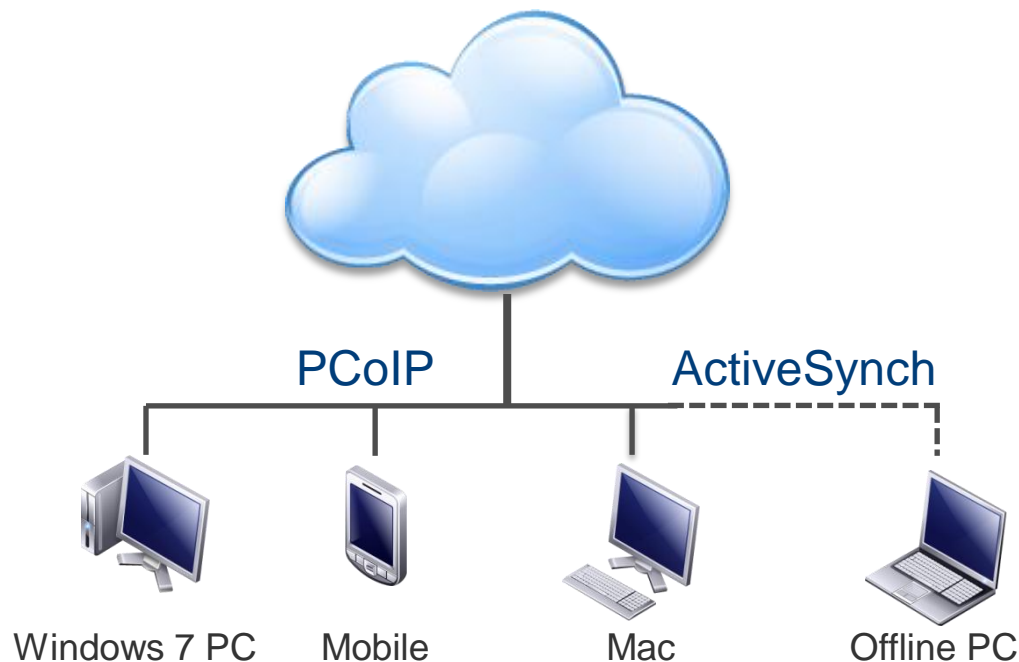
Business IT =  
*Delayed Delivery*

# Cloud Architecture + Self-Service = Agile Service Delivery



# Datacenter to Desktop – All Part of the Cloud Strategy

## Deliver Desktops as a Managed Service



### IT Management/Control

- Desktops and data are secure in datacenter
- Simplified central management
- Reduced costs
- Improved levels of service and availability

### End-User Freedom

- Desktops tied to end user identity, not devices
- Applications and data available 24/7
- Rich desktop experience
- Access without boundaries

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# *Key Challenges*

# Key Challenges - sample

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## Lab & E-learning challenges

- Takes a long time to setup labs / maintain labs
- Difficult to share lab materials between students/lecturers/classes etc
- .....

## Desktop challenges

- Too many frequent patches and application upgrades
- Lack of control of desktops
- Desktop refresh fatigue!
- .....

## Application migration & support challenges

- Legacy application supportability (ie Windows 7)
- Need application to run in kiosks
- Long and expensive application migration cycles
- .....

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# *Lab Challenges*

# Service Provisioning for IT Trainings

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## **Task: You are IT Administrator for a Provider of IT Training**

- Setup a Classroom for MS Exchange Training
- 10 Students, each seat with it own, isolated environment
- One seat alone exists out of 4 Machines: Desktop, Domain Controller, Exchange Server, Database Server

## **Challenge: How to provision 40 Machines most effectively?**

# How to Provision 40 Machines Most Effectively?

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- Non-Virtualized:
  - grab 40 PCs
  - Provision Operating System via Imaging Software (automated)
  - Provision Software (automated?)
  - Customize every Setup, make sure they are all isolated from each other (Windows SID, duplicate IP, duplicate Domains?), verify Remote Access is working, ...
  - Reset Equipment after Course

**= IT Trainings without Virtualization are painful, time consuming and error prone**



# How to Provision 40 Machines Most Effectively?

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- Virtualized:

- ~~▪ grab 40 PCs Create~~ 40 VMs using vCenter and Templates
- ~~▪ Provision Operating System via Imaging Software (automated)~~
- Provision Software (automated?)
- Customize every Setup, make sure they are all isolated from each other (Windows SID, duplicate IP, duplicate Domains?), verify Remote Access is working, ...
- ~~▪ Reset Equipment after Course~~  
delete VMs with vCenter

**= IT Trainings with Virtualization  
decrease provisioning time but  
most tasks remain painfull**

# How to Provision 40 Machines Most Effectively?

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- Using vCenter Lab Manager:

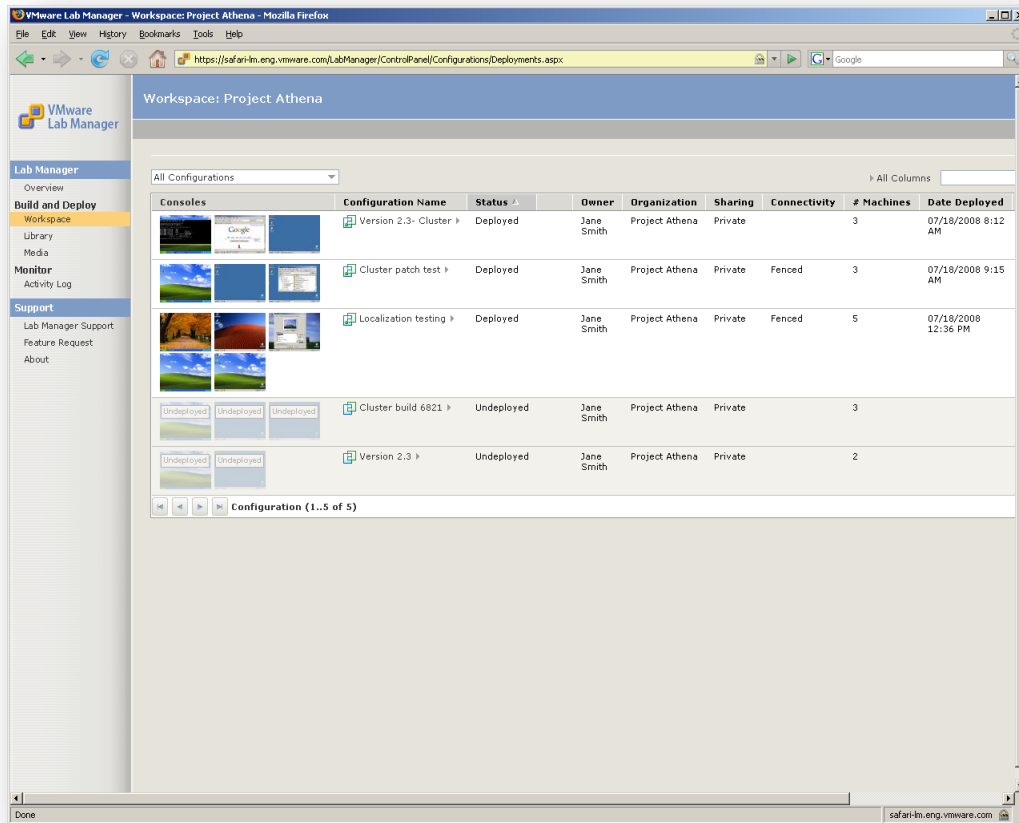
- ~~grab 40 PCs Create 40 VMs using vCenter and Template~~  
Deploy 4 VMs in less than one Minute
- ~~Provision Operating System via Imaging Software (automated)~~
- Provision Software **once!**
- ~~Customize every Setup, make sure they are all isolated from each other~~  
(~~Windows SID, duplicate IP, duplicate Domains?~~), ~~verify Remote Access is working, ...~~  
Verify Setup once, reuse as many times as you want with as many seats as you need. No configuration, no issues.
- ~~Reset Equipment after Course~~  
~~delete VMs with vCenter~~  
Let Lab Manager do the work for you.

# Solution- VMware vCenter Lab Manager



vmware®

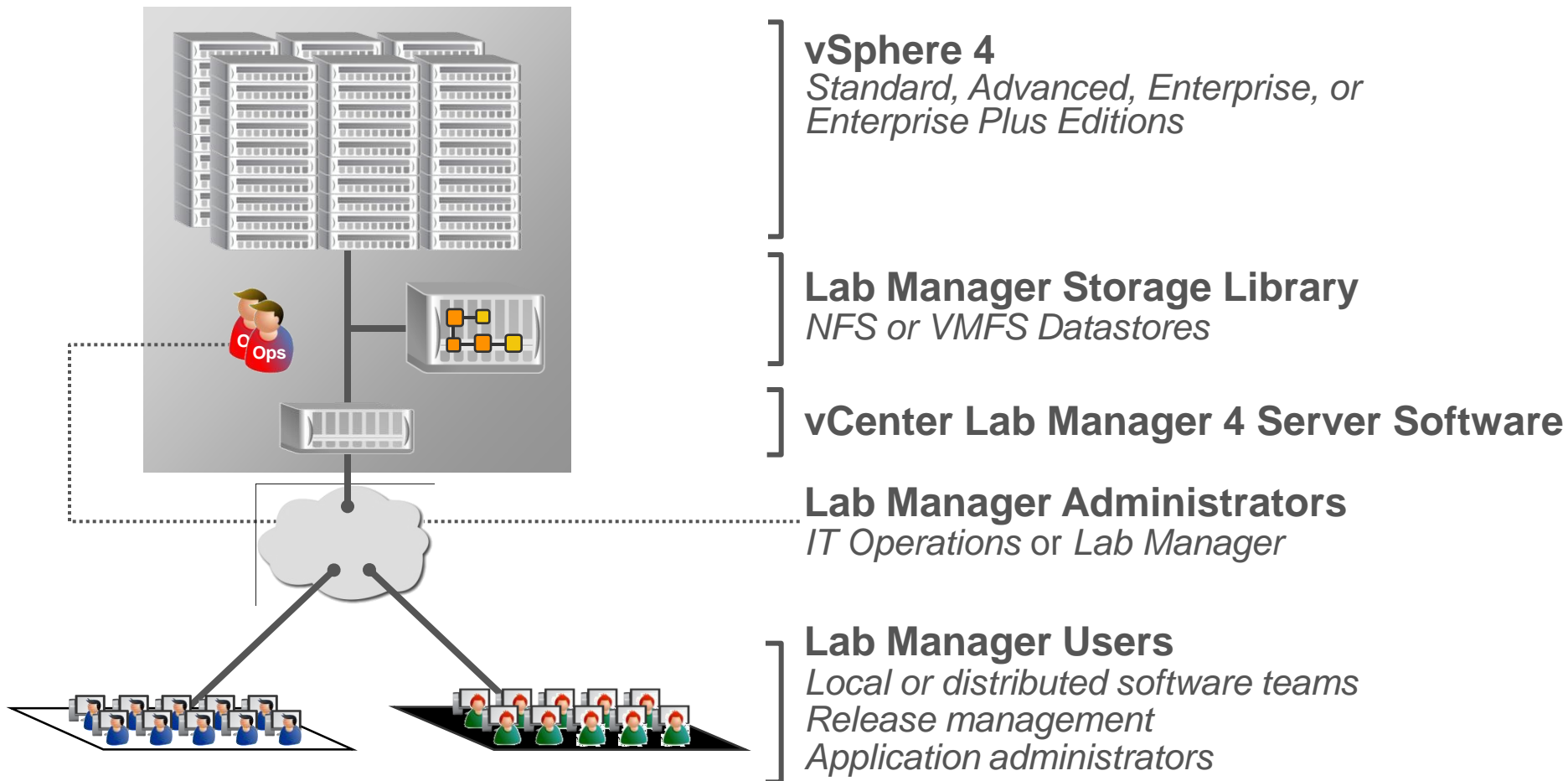
# Complete Application Lifecycle Management



## vCenter Lab Manager

- **Self-service portal** for non-IT users to provision VM configurations in seconds, while ensuring IT control
- **Image Library** to reduce storage footprint, improve asset sharing and team collaboration
- **Allocate resource** containers to users groups and enforce policy-based
- **One click promotion** of multi-tier apps from one stage to another

# VMware Lab Manager System Overview



# Core Technologies

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## ▶ **Linked Clones**

- Copy multiple machines on the order of seconds rather than hours
- Reduced storage requirements

## ▶ **Fencing**

- Allows simultaneous use of copies without changing their properties

## ▶ **Saved State**

- Never again wait for a VM to boot
- Capture bug state

## ▶ **Leverage VMware vSphere capabilities**

# How VMware Lab Manager Works

User selects a multi-machine configuration, clicks deploy.

1



Student A

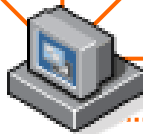
Engineering Lab

Student B

Physics Lab

Lecturer

Assessment



3

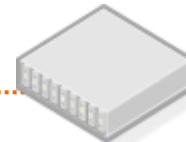
Once deployed, user directly interacts with the machines, as if sitting at each console

2

VMware Lab Manager determines the best host servers, then deploys the machines.

vCenter Lab Manager

Image Storage Library



LAN/SAN



VMware Infrastructure

Virtualized Server Pool

Automated Virtual AD Lab

# Capturing configurations to the library

Student discovers an error while testing in this environment

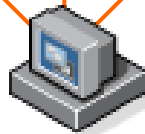
1



Student on Project



Assignment/lab



Student selects the configuration and provides a name for the new library entry

2

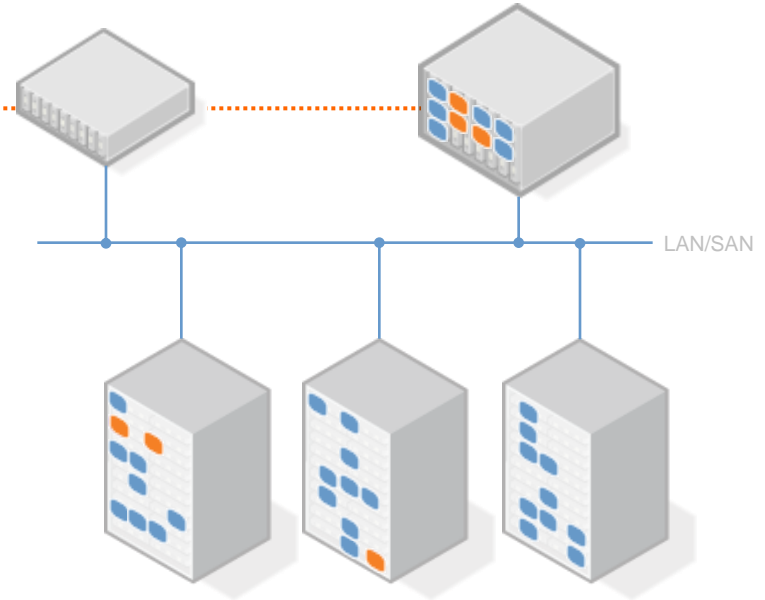


3

The configuration is captured as a net-new configuration, available for later check out or sharing across the team

vCenter Lab Manager

Image Storage Library



VMware Infrastructure  
Virtualized Server Pool

Automated Virtual AD Lab

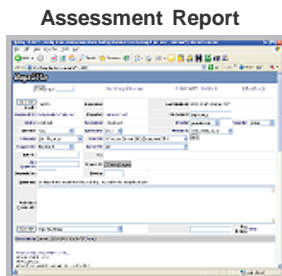
# Sharing configurations across a distributed team

Lecturer opens the test report and reads description of the problem. Sounds like an issue with the database configuration. Lecturer clicks the LiveLink to deploy and troubleshoot the problem.

1

3

With the configuration deployed, the lecturer can now interact with the machines directly, including using a debugger or any other troubleshooting aid.

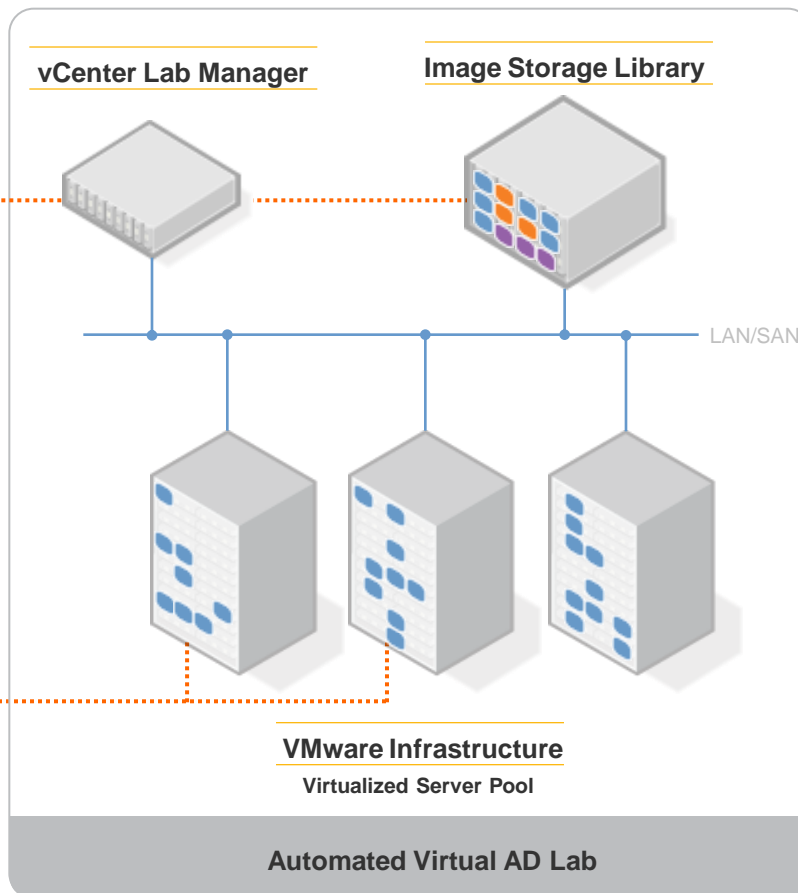


Lecturer

Test center

2

When the lecturer clicks the LiveLink, Lab Manager deploys the configuration giving the lecturer access to the entire test configuration exactly as it existed when the test failure occurred.



# Benefits from using LM for Training

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**Fencing : Every Configuration/Student Setup is absolute identical**

**All Trainings are preconfigured and stored in a central Library**

**Milestones of the training can be predefined and stored in the central Library (Service Catalog)**

**Only resources are needed for present students. If only 8 appear - I use 8 not 10**

**Ability for teacher to show students desktop without complex VGA cabling**

**User sees all systems together. No need for RDP and Window switching**

**Linked Clones: Much faster and less storage**

**Clones: If a student misses milestones configuration can be cloned or checked out from library**

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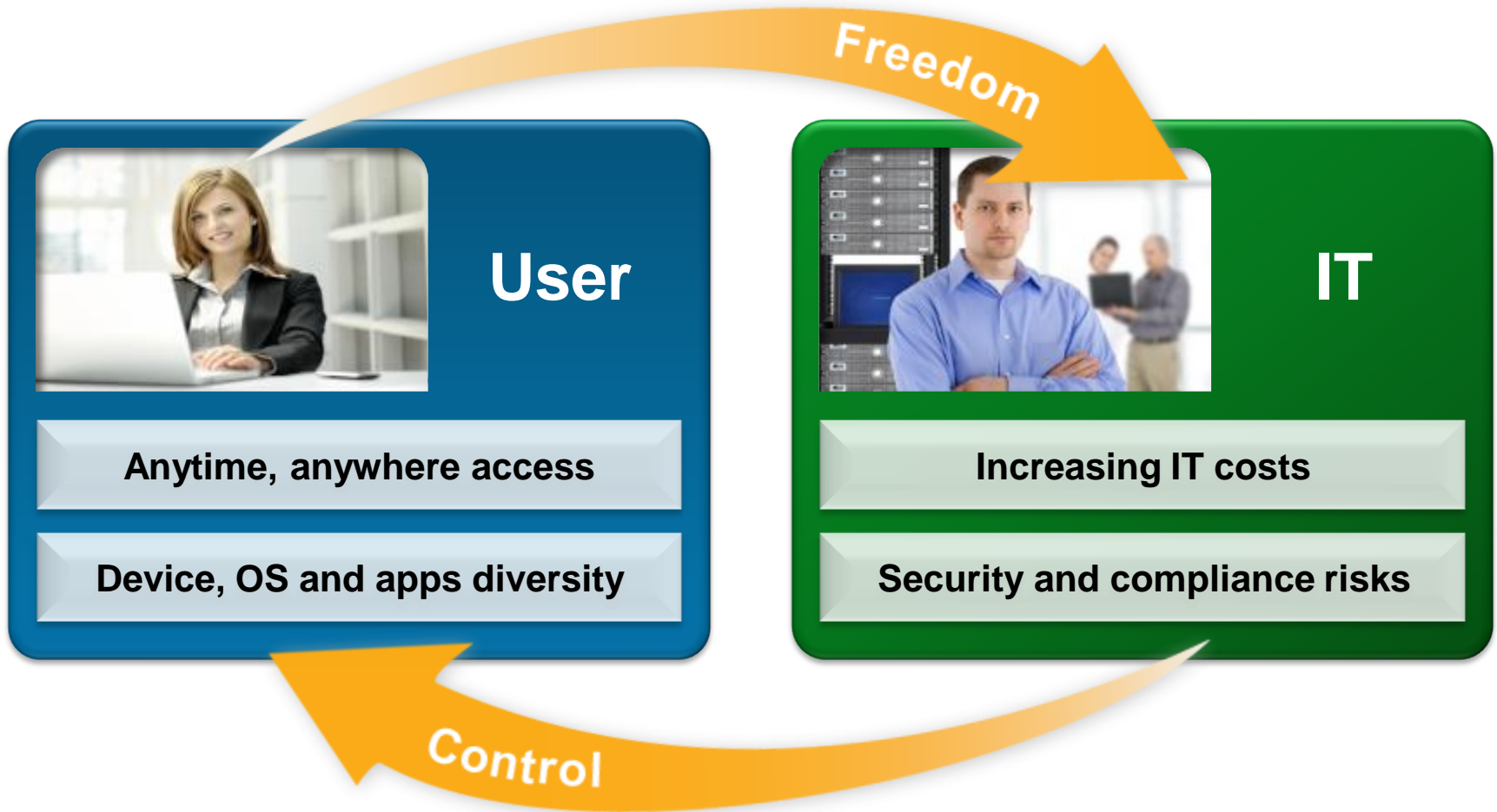
# *Desktop Challenges*

# The Solution - VMware View



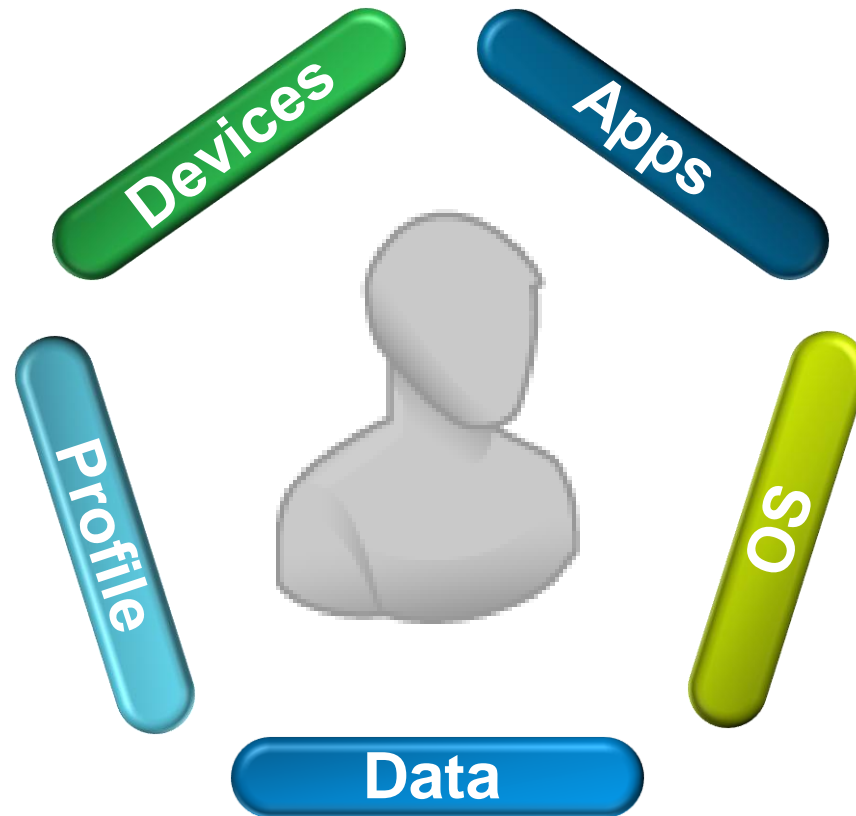
vmware®

# The desktop dilemma: User Freedom vs IT control

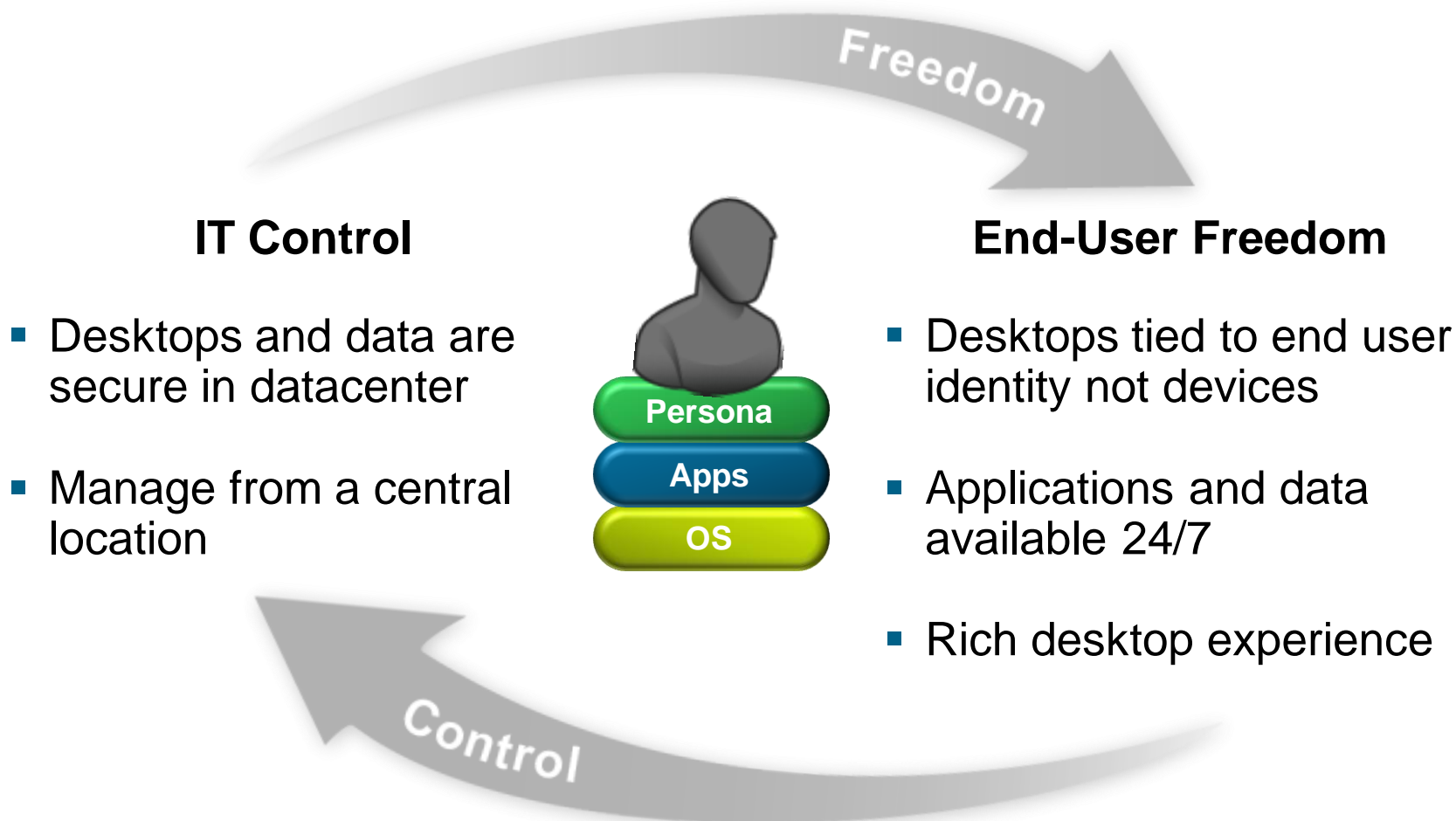


# Virtualization unlocks components

Freedom for users, efficiency and control for IT



# Benefits of delivering desktops as a managed service



# VMware View 4 – Built to deliver desktops as a managed service

## Platform

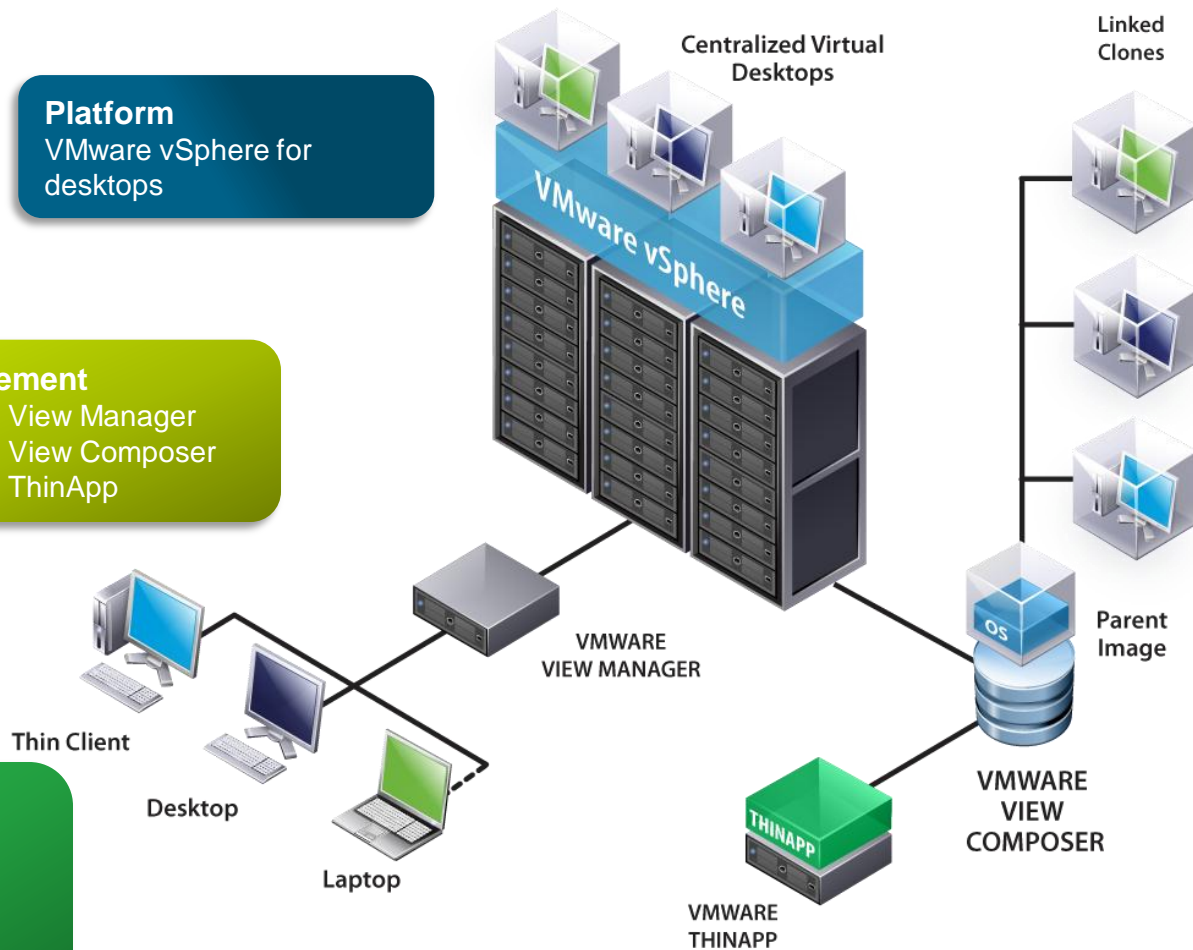
VMware vSphere for desktops

## Management

VMware View Manager  
VMware View Composer  
VMware ThinApp

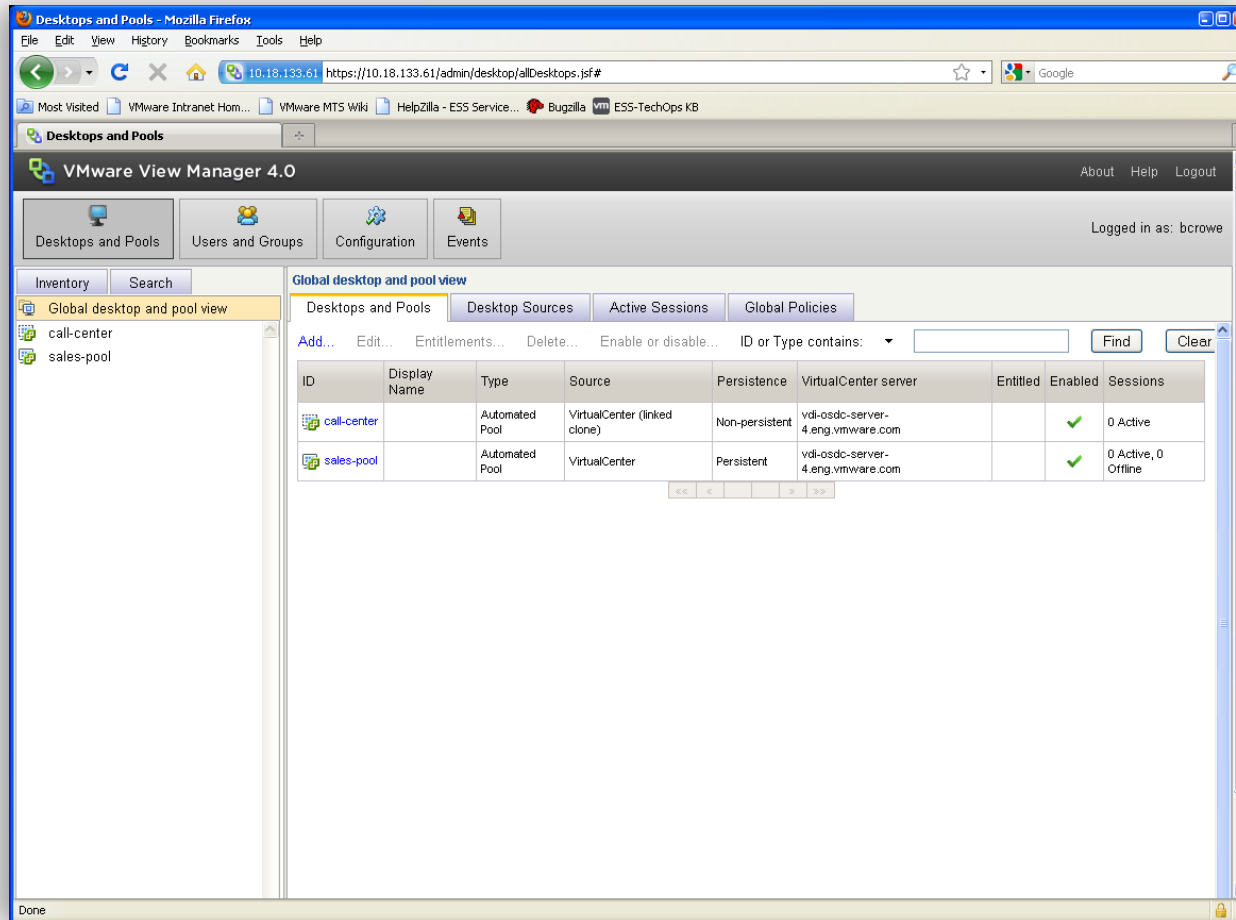
## User Experience

PCoIP  
Print  
Multi-monitor display  
Multimedia  
USB redirection



# Single administrative interface

View Manager – simple web based interface to create desktops, entitle users, set policies and more



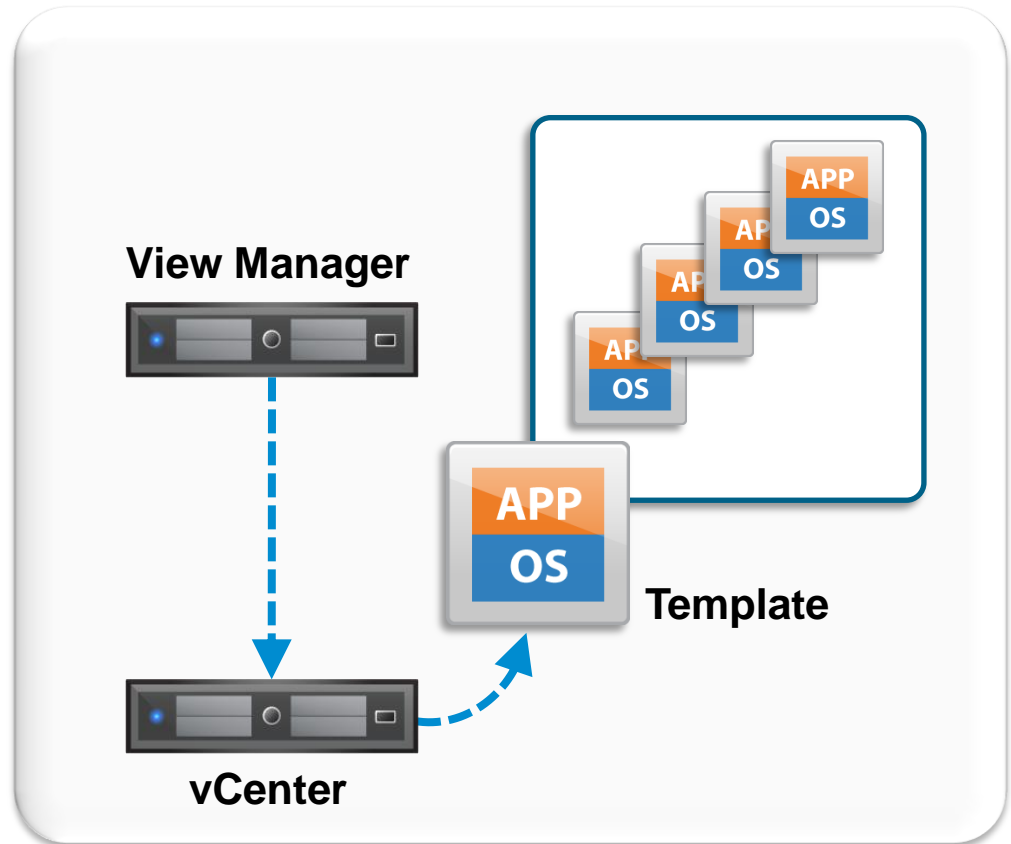
The screenshot displays the VMware View Manager 4.0 web interface in a Mozilla Firefox browser. The interface is titled "Global desktop and pool view" and shows a table of desktop pools. The table has columns for ID, Display Name, Type, Source, Persistence, VirtualCenter server, Entitled, Enabled, and Sessions. Two rows are visible: "call-center" and "sales-pool".

| ID          | Display Name | Type           | Source                       | Persistence    | VirtualCenter server             | Entitled | Enabled | Sessions            |
|-------------|--------------|----------------|------------------------------|----------------|----------------------------------|----------|---------|---------------------|
| call-center |              | Automated Pool | VirtualCenter (linked clone) | Non-persistent | vdi-osdc-server-4.eng.vmware.com |          | ✓       | 0 Active            |
| sales-pool  |              | Automated Pool | VirtualCenter                | Persistent     | vdi-osdc-server-4.eng.vmware.com |          | ✓       | 0 Active, 0 Offline |

# Provision desktops in minutes

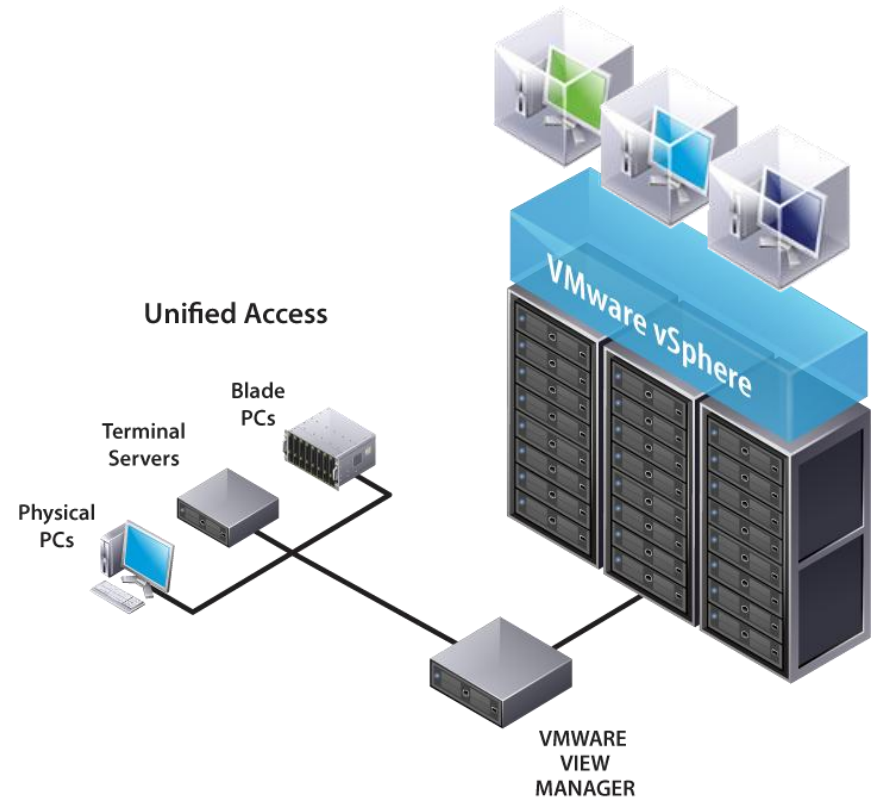
- Automate provisioning from a template
- On-demand provisioning
- Multiple types of desktops
  - Persistent, Non-persistent, Individual
- Apply group policies

**Banner Health was able to provision 2600 users in under 10 days.**



# Secure brokering and management extended to other platforms

- Broker secure connections to other platforms
  - Terminal servers
  - Blade PCs
  - Physical PCs
- Balance loads of multiple terminal servers
- Monitor and audit within View Manager

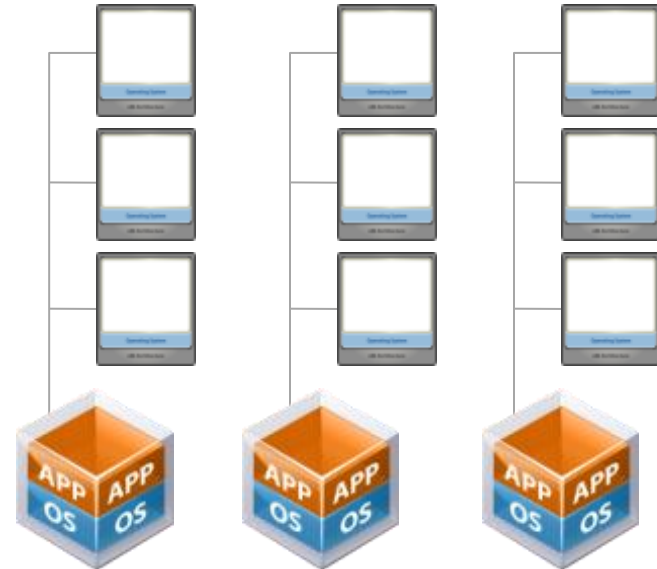


# Optimize storage with View Composer

## Traditional VDI



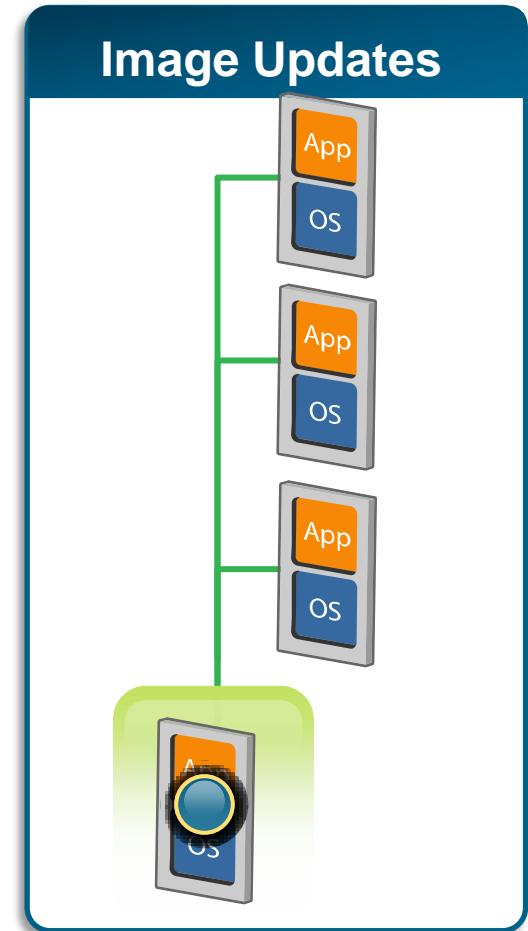
## View Composer



**VMware View helps reduce storage costs by 70%**

# Simplify desktop image management

- Manage thousands of desktops
- Streamline desktop management with View Composer
  - Quick provisioning
  - Simplify update, patch, and upgrade activities while retaining user settings
  - Guarantee updates are applied to every desktop



# Flexible access to desktops from multiple devices

## Traditional PC/Laptop



Windows or  
repurposed PCs

## Browser Access



Browser access on  
Windows, Linux and Mac

## Thin Client Support



Broad industry support

# Provide a superior experience from LAN to WAN using PCoIP

- Built for desktops
- Designed for the LAN and WAN
- Uses end-to-end software implementation
- Superior desktop experience from task worker to power user
- Flexibility to address the widest variety of use cases



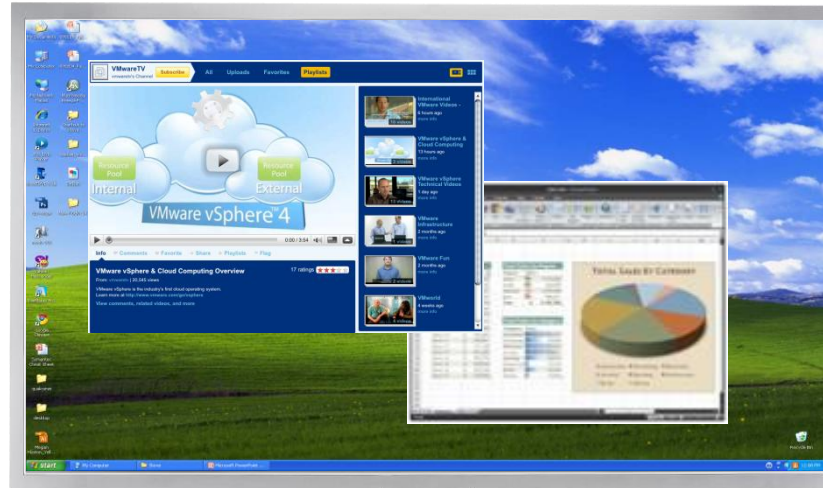
 PCoIP

# Provide a seamless desktop experience

Rich media  
and graphics

Multimedia  
redirection

Progressive build  
of graphics



Productivity  
applications

True  
multi-monitor

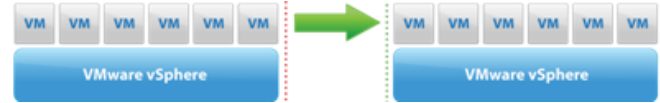
USB  
redirection



# VMware View & ThinApp – Desktops as a Managed Service

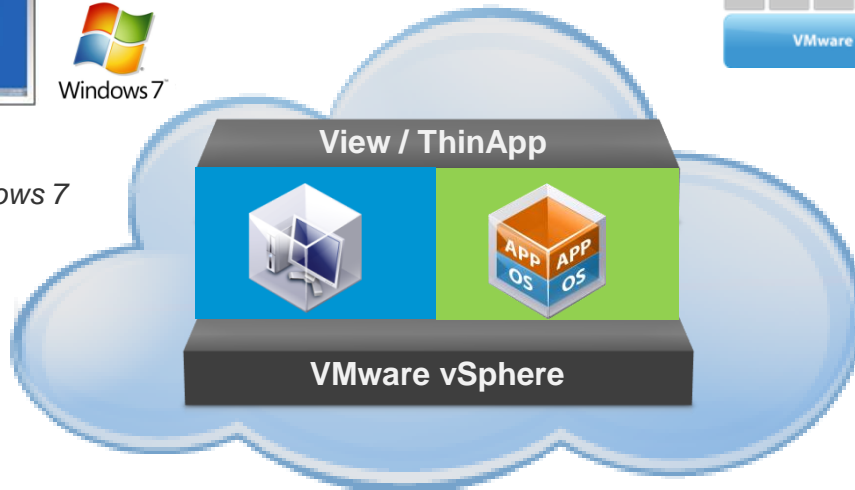
## Business Continuity / Disaster Recovery

High availability at low cost, recover quickly, meet SLAs



## Migration

Seamless move to Windows 7



## Mobility

Follow me desktop

Cloud: Flexible, efficient, scalable



Corporate

Call Center

Remote

## End user experience

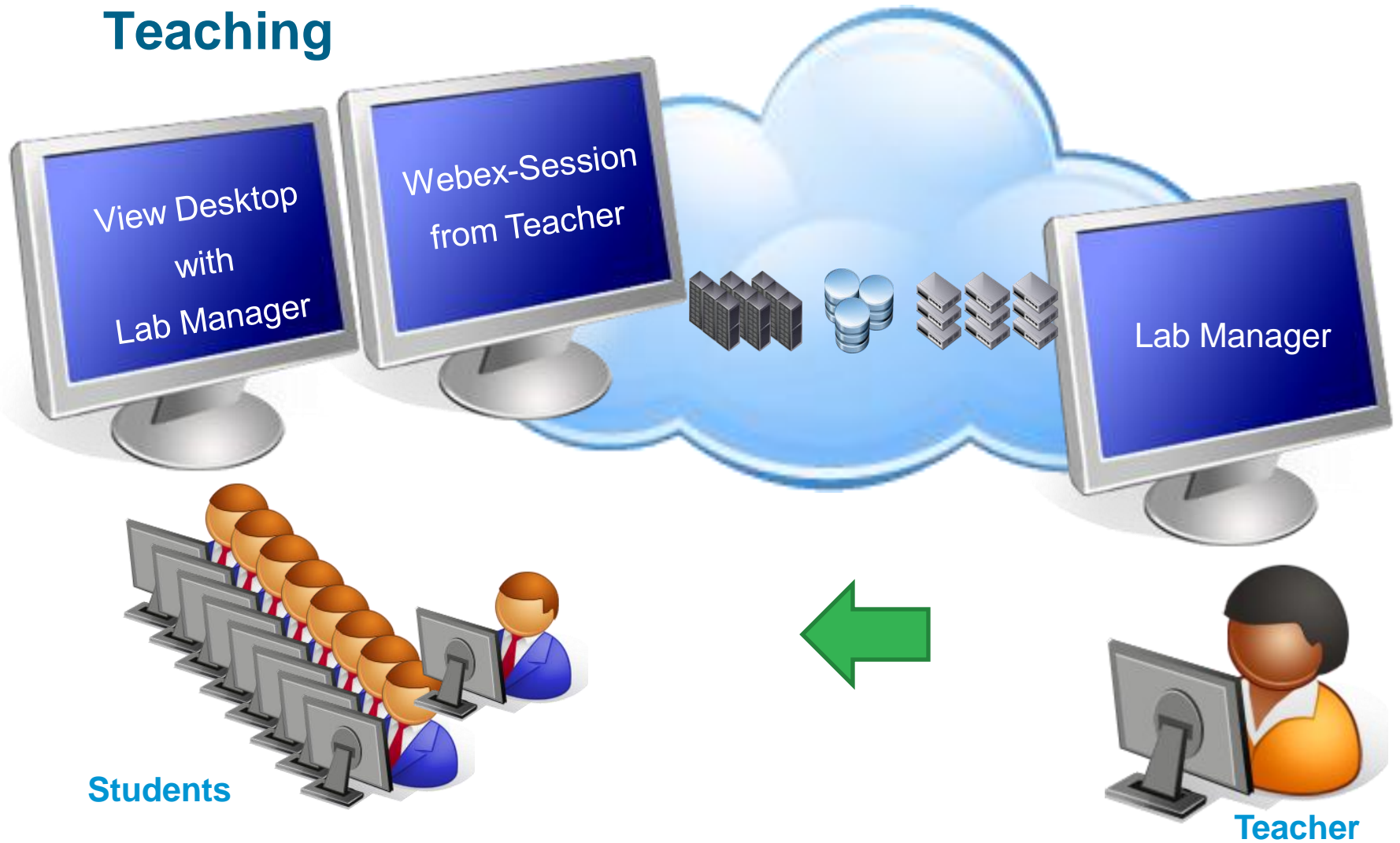
Best experience with PCoIP display protocol



## Application Virtualization

Virtualize, centralize, and stream applications

# Remote Teaching



# *Backup*

# VMware Product Lines



## VMware vCloud

*Creating a bridge from private to public clouds*

- Extend
- Supplement
- Choose



## SpringSource by VMware

*Programming Model for the Cloud*

- Build
- Run
- Manage



## VMware vCenter

*Centrally Manage and Automate*

- Manage
- Control
- Automate



## VMware View

*Desktop Independence*

- Liberate
- Centralize
- Secure



## VMware vSphere

*Market Leading Virtualization Platform*

- Consolidate
- Simplify
- Fortify