



Cisco = Small Business




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Agenda

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- A photograph of a man with short dark hair, wearing a light blue button-down shirt under a tan jacket. He is sitting in a dark chair, looking off to the right with a thoughtful expression. The background is a blurred office or industrial setting with large windows.
- 1. Small Business Fast Track Accelerator Promotion**
 - 2. Partner Development Fund (PDF)**
 - 3. Q & A**

Small Business Fast Track Accelerator Promotion

Drive demand through small & medium business

- ▶ Deliver additional operating margin
- ▶ Eligible product
 - Managed switches
 - Unmanaged switches
 - Gateways
 - Security blocker



Expanding the Small Business Portfolio



FY10 PDF Tracks for Small Business

For
Small
Business



**Express UC
Specialized
Or
Business Ed.
Specialized**

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CUCME, VTG Phones

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Q&A



