

The Cisco Ordering Tool User Guide



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About This Guide

The *Ordering Tool User Guide* describes the basic process of creating an order using the Ordering Tool. Topics are presented in a sequential manner so you can reference the information you need when using the tool. Advanced features, timesaving techniques, and ways to customize your orders are also described in detail. These topics include: Setting defaults, using ship sets, getting saved configurations, line item details, and item searching.

Benefits of Using the Ordering Tool

- A central home page from which you can create orders, access saved orders, and use features that save time in creating orders.
- The ability to assign different shipping destinations and contact people to items on the same order.
- Time saving features such as default order information, order templates, and saved configurations.

Using the Ordering Tool

- The Home Page provides convenient access to the following ordering functions:
- Create an Order Create a new order.
- Open/Delete Saved Orders View and manage existing orders.
- Get Routed Order View orders routed to you for approval.
- Use Order Templates Build an order from a template or to modify a template.
- Set Defaults Set defaults or standard settings for all orders you create.

Prerequisites

- You must be a registered user of the Ordering Tool to access the tool.
- Your company must have a signed ICA (Internet Commerce Agreement) with Cisco. (The ICA is a contract that sets forth information about doing business with Cisco online through the Ordering Tool)
- You must have logged into the Ordering Tool to access the functionality outlined in this
 user guide.

Logging into the Ordering Tool

- 1 Type http://www.cisco.com/en/US/partner/ordering/index.shtml in your browser website address field. Ensure that you log in prior to trying to access the Ordering Tool. The ordering page is displayed.
- 2 Click the Ordering Tool Link. The Ordering Tool Home page is displayed.



Recommended for Best Performance

For the best performance when using the Ordering Tool, please follow these suggestions:

Hardware Requirements

- Pentium 166 MHz (minimum), Pentium 200 MHz or higher (recommended)
- 128 MB RAM
- TCP/IP protocol installed and configured
- Monitor and display adapter capable of 256 colors at 800x600 resolution
- Hardware Optimal Performance Recommendations
- Pentium 200 MHz
- Display adapter capable of 1024x768 resolution

Software Requirements

- Windows 95, 98, 2000 or NT
- Unix (Solaris)
- Linux
- HTML Browser
 - Netscape 4.5 or higher
 - Netscape 7.0 is supported
 - Internet Explorer 6

Software - Optimal Performance Recommendations

- HTML Browser
 - Internet Explorer 6.0
 - Netscape 7.0

Network Requirements

- 56K Modem connection or higher (sustained bandwidth)
- Network Optimal Performance Recommendations
- 512K LAN connection



A Quick Overview of the Ordering Tool



The Ordering Tool improves the workflow and ease of creating orders. It is separated into four main sections:

- Main Order Form (Figure A.1) the central location for accessing most of the tool functionality; products, discounts, and quantities are entered on this form.
- **Header Details** (Figure A.2) one location to manage details that apply to every line on the order.
- **ShipSets** (Figure A.3) used to specify multiple destinations for items on an order.
- All Order Details (Figure A.4) used to view a summary of the order.



Chapter One -

Ordering Tool Home Page

The central home page is the entry point for creating orders, opening previously saved orders, and acquiring routed orders.

Chapter Objective

■ To acquaint you with the features of the Ordering Tool Home page.



Choices on the Ordering Tool Navigation Bar (See Figure B.1)

- IC Agreement A contract between the customer's company and Cisco Systems, Inc. that gives you (our customer) access to the ordering tool. The ICA agreement link is green if it has not been filled out. The link is grayed out if the ICA has been filled out but you do not have permission to submit an order.
- Order Templates An un-submitted order that has been named and saved for future use.
 If you regularly submit orders with the same product selections, you can create an order and save it as a template before submitting. The next time the order needs to be placed, the template can be accessed, modified slightly if necessary, and then submitted. The template remains for future use.
- Defaults Preferred settings that you can pre-determine. The settings will automatically
 populate in every order created. This saves you time by automatically entering information
 that remains the same on all orders.
- Training Links you to the Training, Events, and Seminars section of Cisco.com.
- Address Book Tool used for managing addresses.
- HELP Links you to detailed online help.



What would you like to do? Section (See Figure B.1)

The Home Page provides convenient access to ordering functions. To get more information about using these functions see the associated chapter.

- Create an Order To build a new order. (See Chapter Four for details)
- **View Open Orders** To view and manage existing orders.
- Get Routed Order To view orders routed to you for approval. (See Chapter Fourteen for details)
- Use Order Templates To build an order from a template or to modify a template. (See Chapter 3 for details)
- **Set Defaults** To set defaults or standard settings for all orders you create. (See Chapter Two for details)



Chapter Two – Setting Order Defaults

Chapter Objective

 To acquaint you with setting up order defaults; the standard information that is used on most of your orders.

Definitions

Carton Notes – Enter any notes you want to appear on carton labels, packing slip, and invoices (commercial and remittance) for all future orders.

Change Address – Displays the My Billing Addresses or My Saved Addresses page, where you can change the addresses.

Change Contact – Displays the Select a Contact page within the Address Book, where you can change default contact information. The contact is the person with whom Cisco should communicate regarding billing or shipping questions. Click Change Contact in the Billing Information section for a billing contact, and Change Contact in the Shipping Address & Method section for a shipping contact.

Defaults – Preferred settings that you can predetermine. The settings will automatically populate in every order created.

Early Shipment Accepted? – Click Yes if you will allow Cisco to ship a partial order or all of your order prior to the requested ship date.

Shipping Preference/Shipping Service Level – Indicates the seller and buyer's responsibilities during transportation of purchased product from the manufacturing location, to Title Transfer, to the customer.

Ship All Items Separately – This selection informs Cisco if you would like all line items shipped as if they are individual orders. No should be selected if you would like Cisco to ship products together whenever possible (this will extend ShipSet lead times). Yes should be selected if you would like Cisco to ship each line item as individual shipments.

Note: Cisco manufactures worldwide, so multiple line orders typically arrive in separate deliveries. Selecting *Ship All Items Separately – No –* reduces the number of deliveries.

Shipping & Packaging Notes – Enter any default shipping and packaging notes that you want to appear on packing slips and invoices for all future orders. You can change this information if necessary on the Header Details page when you are creating an order.

Service Options – There are now two pull down menus one for Software Service Level and one for Hardware Service Level. These pull down menus will make it easier to order Software Service by providing a separate software service level drop down in the Set Defaults section of the Ordering Tool as well as on the Create an Order Page. If you have set the Hardware and Software Service Level dropdown in the "Set Defaults" section as we mentioned earlier, your selections will auto populate on the "Create an Order" Page.



Frequently Used Default Fields

Setting defaults saves you time with every order by pre-populating frequently used fields in the following sections of the order:

- Billing
- Shipping Address and Method
- Pricing Info
- Payment & Taxes
- Service Options
- Acknowledgements
- Order Contacts

When these fields are defined on the Set Defaults page, they automatically populate each new order created. You have the option to edit the fields within an order when necessary. For instance, when you need to make a change to the billing address on one order, do not change the default address; instead change the address within the applicable order. This maintains the defaults that are used for most orders, and allows you to customize each individual order as necessary.



How to Set the Order Defaults

Figure C



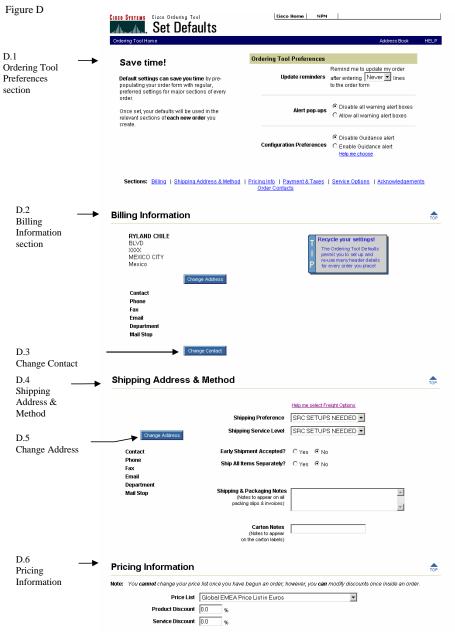
Accessing the Default Settings

Step	What You Do
1	Click the Set Defaults button on the <i>Ordering Tool Home</i> page console. (Figure C.1) The Set Defaults page appears displaying hyperlinks to update Billing, Shipping Address & Method, Pricing Info, Payment & Taxes, Service Options, Acknowledgements, Order Contacts (Figure D)



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Setting Ordering Tool Preference Defaults

Under the Ordering Tool Preferences (Figure D.1) section you can save changes to the following items:

Step	To Do This	What You Do
1	Set Preference – Update Reminders	Update reminders – Use this feature to receive a reminder alert to save your order after you have completed entering the specified number of line items. Select your preference from the pull down menu.
2	Set Preference – Alert Pop-Ups	Alert pop-ups – The tool automatically displays warning message pop-ups wherever appropriate. Alert pop-ups can be disabled in this section if you prefer not to view warning messages.
3	Set Preference – Save Defaults	Once you have made all of your choices, click the Save Defaults button in the bottom left corner of the page. Your selected entries are saved.

Setting the Default Billing Address

The following steps provide details about setting and changing your default billing address.

Step	What You Do	
	Click the Billing hyperlink on the Set Defaults page.	
1		
	Set Defaults Billing Information section is displayed. (Figure D.2)	
	Click the Change Address button.	
2		
	A list of eligible addresses is displayed on the My Addresses tab of the Address Book.	
3	Choose the address you would like to use as your default by clicking the button under the Select column.	
	If you would like to choose a billing contact, click on the Assign Contact tab.	
4		
	The list of available billing contacts is displayed.	
5	Choose the contact name you would like to use as your default contact by clicking the corresponding button.	
	Click the Apply button in the bottom left corner of the page.	
6	Contract	
J	Your saved entries are displayed on the Set Defaults page.	



Setting Default Billing Contact Information

The following steps provide details about setting and changing your default billing contact person.

Step	What You Do
1	If you would like to choose a billing contact for the selected address, click on the Change Contact button. (Figure D.3)
	The list of available billing contacts is displayed.
2	Choose the Billing Contact name you would like to use as your default billing contact by clicking on the corresponding button.
3	Click the Apply button in the bottom left corner of the page.
	Your saved entries are displayed on the Set Defaults page.

Setting Default Shipping Address Information

The following steps provide details about setting and changing your default shipping address.

Step	What You Do
	Click the Shipping Address & Method hyperlink from the <i>Set Defaults</i> page.
1	
	Set Defaults Shipping Address & Method section is displayed. (Figure D.4)
	Click the Change Address button.
2	
	The My Saved Addresses page of the Address Book is displayed.
2	Choose the address you would like to use as your default by clicking on the button under
3	the Select column or by searching for an address by selecting the Search/Enter Addresses tab. You can also select <i>None</i> , so that no default shipping address is specified.
	Click the Apply button in the bottom left corner of the page, then click OK if you wish to
4	make the change.
	Your saved entries are displayed on the Set Defaults page.



Setting or Changing the Default Shipping Contact

The following steps provide you with details about setting or changing your default shipping contact person.

Step	What You Do
1	If you would like to choose a shipping contact for the selected address, click on the Change Contact button under the Shipping Address & Method section.
	The list of available <i>Shipping Contacts</i> is displayed.
2	Choose the Contact Name you would like to use as your default shipping contact by clicking on the corresponding button.
	Click the Apply button in the bottom left hand corner of the page.
3	
	Your saved entries are displayed on the Set Defaults page.

Setting or Changing the Default Shipping Method

Under the Shipping Address & Method (Figure D.4) section you can save changes to the following items.

Step	To Do This	What You Do
1	Set Default – Shipping Preference	This menu will allow you to select a shipping preference of either "Cisco Routed" or "Billing Customer Routed" Please note that the "Customer Routed" option has been renamed "Billing Customer Routed"
2	Set Default – Shipping Service Level	This menu will allow you to select the shipping service level of your choice: Standard, Express, or Premium
3	Set Default – Early Shipment Acceptance	Early Shipment Accepted – Click Yes if you will accept shipments prior to the requested shipping date specified on the order.
4	Set Default – Ship All Items Separately	Ship All Items Separately – Click Yes if you will accept partial shipments from Cisco. Click No if you want the entire order to ship at one time.
5	Set Default – Shipping & Packaging Notes	Shipping & Packaging Notes – Additional notes that can be added to an order to specify special requirements for shipping or packaging.



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	Set Default –	Carton Notes – These are notes that need to appear on the
6	Notes to Appear on Packaging	carton labels that go on the outside of the product boxes being shipped.
		Click the Save Defaults button in the bottom left corner of the page to save all of the information you have entered.
7	Save Defaults	
		This saves your entries and takes you back to the <i>Set Defaults</i> page.

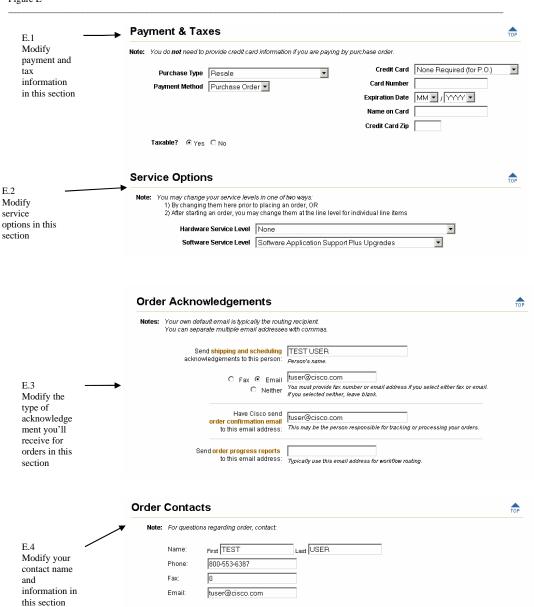
Setting or Changing the Default Pricing Information

The following steps provide details about setting or changing your defaults for Pricing Information (Figure D.6).

Step	To Do This	What You Do
1	Display the Pricing Information Section	Click the Pricing Info hyperlink. (Figure D.6) The <i>Pricing Information</i> section is displayed.
2	Set Default – Price List	Select a Price List from the pull-down menu. This list includes all the price lists available to you, based on your entitlement information in your Cisco.com User ID profile.
3	Set Default – Product Discount Percentage	Enter the Product Discount percentage that your company and Cisco Systems have agreed upon.
4	Set Default – Service Discount Percentage	Enter the Service Discount percentage that your company and Cisco Systems have agreed upon.
5	Save Defaults	Once you have made all of your choices, click the Save Defaults button in the bottom left hand corner of the page. This saves your entries and takes you back to the <i>Set Defaults</i> page.



Figure E





Setting or Changing the Payment & Taxes InformationThe following steps show you how to change your defaults for the Payments & Taxes section. (Figure

Step	To Do This	What You Do
1	Display the Payment & Taxes Information	Click the Payment & Taxes hyperlink.
1		The Set Defaults <i>Payment & Taxes</i> section is displayed.
2	Set Default –	Purchase Type – Choose the type of purchase you are
2	Purchase Type	making from this pull down menu.
3	Set Default –	Payment Method – Choose your payment method, either
3	Payment Method	Purchase Order or Credit Card.
	Set Default –	Credit Card – Choose the name of the credit card from the
4	Credit Card	list. This selection is not required if your payment method is by purchase order.
5	Set Default –	Card Number – Enter the credit card number here.
3	Credit Card Number	Card Number – Enter the credit card number here.
6	Set Default –	Expiration Date – Choose the month (MM) and year
	Credit Card Expiration Date	(YYYY) when the credit card expires.
7	Set Default –	Name on Card – Enter the full name that appears on the
,	Name on Credit Card	credit card.
	Set Default –	Credit Card Zip – Enter the zip code for the credit card billing address.
8	Zip Code for Credit Card Billing Address	
	Set Default –	Taxable – Choose whether or not your order is taxable.
9	Taxable	Not applicable for Australia and Canada.
		Click on Save Defaults in the bottom left corner of the
10	Save Defaults	page when you have completed making changes.
10		This saves your entries and takes you back to the <i>Set Defaults</i> page.



Setting or Changing the Service Options Information

The following steps show you how to change your defaults for the Service Options section. (Figure E.2)

Step	To Do This	What You Do
1	Display the Service Options Information	Click the Service Options hyperlink. The Set Defaults <i>Service Options</i> section is displayed.
2	Set Default – Hardware Service Level	Choose the appropriate service level from the Hardware Service Level drop down list.
3	Set Default – Software Service Level	Choose the appropriate service level from the Software Service Level drop down list.
4	Save Defaults	Once you have made all of your choices, click the Save Defaults button in the bottom left corner of the page. This saves your entries and takes you back to the <i>Set Defaults</i> page.

Setting or Changing the Order Acknowledgements InformationThe following steps show you how to change your defaults for the Order Acknowledgements section. (Figure E.3)

Step	To Do This	What You Do
1	Display the Order Acknowledgements Information	Click the Acknowledgements hyperlink. The Set Defaults <i>Order Acknowledgements</i> are displayed.
2	Set Default – Shipping and Scheduling Acknowledgements	Send shipping and scheduling acknowledgements to this person – Type the first and last name of the person who usually tracks or processes your orders.
3	Set Default – Sending Acknowledgements	Send acknowledgment via – Choose Fax, Email, or Neither, and enter the fax number or email address to the right, if you selected Fax or Email. If you picked Neither, do not enter anything in the field to the right of the choices.
4	Set Default – Sending Order Confirmation Emails	Have Cisco send order confirmation email to this email address – Type the email address of the person who tracks or processes your orders. If you have multiple email addresses for these people separate them with commas.



5	Set Default – Sending Order Progress Reports	Send order progress reports to this email address – Enter the email address of the person(s) who needs to know about the progress of the order. If you have multiple email addresses separate each with a comma. The order progress reports email address is the default address you see when you choose Route Order. (See Chapter Fourteen for Order Routing Details)
6	Save Defaults	Once you have made all of your choices, click the Save Defaults button in the bottom left hand corner of the page. This saves your entries and takes you back to the <i>Set Defaults</i> page.

Setting or Changing the Order Contacts Information

The following steps show you how to change your defaults for the Order Contacts section. (Figure E.4)

Step	To Do This	What You Do
1	Display the Order Contacts Information	Click the Order Contacts hyperlink. The Set Defaults <i>Order Contacts</i> section is displayed.
2	Set Default – Name	Name – This default is the first and last name in your Cisco.com User ID. It can be changed upon initial login to the Ordering Tool.
3	Set Default – Phone Number	Phone – This default is the phone number in your Cisco.com User ID. It can be changed upon initial login to the Ordering Tool.
4	Set Default – Fax Number	Fax – This default is the FAX number in your Cisco.com User ID. It can be changed upon initial login to the Ordering Tool.
5	Set Default – Email Address	Email – This default is the email address in your Cisco.com User ID. It can be changed upon initial login to the Ordering Tool.
6	Save Defaults	Click the Save Defaults button in the bottom left hand corner of the page to save all of the changes you made. This saves your entries and takes you back to the <i>Set Defaults</i> page.
7	Returning to the Ordering Tool Home page	Click on the Back button. The <i>Ordering Tool Home</i> page is displayed.



Chapter Three -

Creating and Using Order Templates

You can save time by creating order templates for those orders that you frequently submit. You can then access your templates through the Order Templates link on the Home page, or by clicking the Use Order Templates button in the "What would you like to do?" section.

Chapter Objective

Learn how to create and access order templates.

Definition

Order Templates – A un submitted order that has been named and saved for future use. An order that is frequently submitted can be made into an order template, thus saving time when placing the same order in the future. The next time the order needs to be placed, the template can be accessed, modified slightly if necessary, and then submitted. The template remains for future use.

How to Use Order Templates

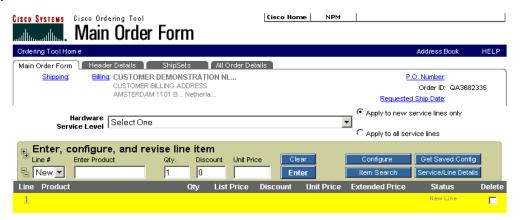
Saving an Order as a Template

The following steps show you how to save an order as a template.

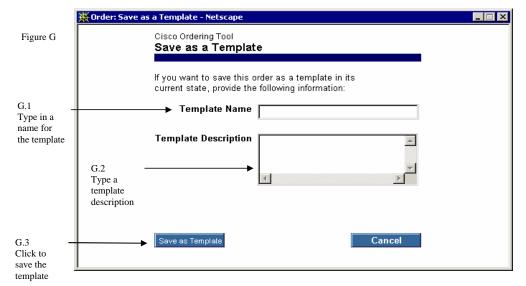
Step	What You Do
1	On the Ordering Tool Home page fill out the required fields to create an order (See Chapter 4) or choose an order under the Open Orders section.
	The Main Order Form of the Ordering Tool is displayed.
	After you have completed all the areas of the order that you want to be part of the order template (address information, contacts, adding products) you will click the Save as Template button (Figure F.1) at the bottom of the Main Order Form (Figure F).
2	
	The Save as a Template page is displayed. (Figure G)
	Note: Steps continue after the figures on the following page.



Figure F

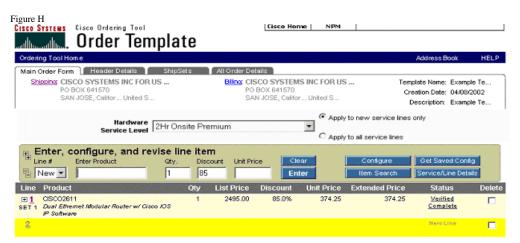








3	In this window enter the Template Name (Figure G.1) you will use to reference the template. Enter the Template Description (Figure G.2) to add details about how the template is going to be used.
4	Once you have entered this information, click the Save as Template button. (Figure G.3) All order information is copied to the template except MarketPlace (MP) Number, Purchase Order Number, and Order Description.
	You are taken to the <i>Order Template</i> page (Figure H). It looks very similar to the <i>Main Order Form</i> .
	Additional changes can be made to the template. Click Save Template to save all of the final changes just made.
5	You can now click Create as New Order to create an order from this template. You do not have to immediately use the new template. Click the Ordering Tool Home link under the Cisco Systems logo in the upper left corner of the Order Template page to return to the Ordering Tool Home page.



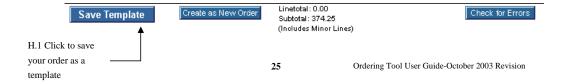




Figure I



Figure J





Managing Order Templates

The following steps show you how to manage your order templates.

Preview a Template

Step	What You Do
1	On the <i>Ordering Tool Home</i> page click the Use Order Templates button in the <i>What would you like to do?</i> section. (Figure I.1)
	My Saved Templates page is displayed. (Figure J)
	Click on the template name link in the <i>Name</i> column. (Figure J.1)
2	The <i>Order Template</i> page appears where you can view the template details. At this point you will not actually be creating an order, you will be modifying only the template.
3	Return to the <i>Ordering Tool Home</i> page by clicking the link under the Cisco Systems logo in the upper left hand corner of the templates page.

Modify a Template

Step	What You Do
	Click the template name in the <i>Name</i> column. (Figure J.1)
1	The Order Template page is displayed.
	At this point you are not creating an order, but modifying the template only.
2	Make any necessary changes to the template, and then save.
3	Return to the <i>Ordering Tool Home</i> page by clicking the link under the Cisco Systems logo in the upper left hand corner of the templates page.

Create an Order from a Template

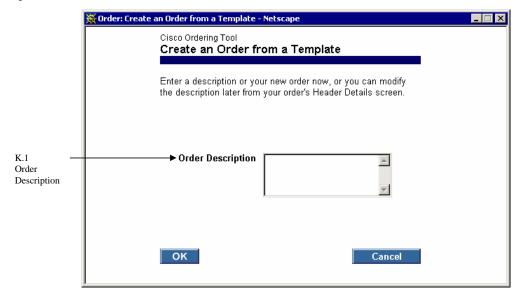
Step	What You Do
1	Choose the template in the Select column for the order you want to create. (Figure J.2)
2	Click the Create as New Order button (Figure J.4). A small screen titled <i>Create an Order from a Template</i> is displayed. (Figure K).
3	Enter the Order Description (Figure K.1) and click OK (Figure K.2).
4	The Main Order Form for the newly created order is displayed on your screen.
5	You can now click the Ordering Tool Home link under the Cisco Systems logo in the upper left hand corner of the page to return to the <i>Ordering Tool Home</i> page.



Delete a Template

Step	What You Do	
1	Click the box in the Select column for the template(s) you want to delete. (Figure J.2)	
	Click the Delete button (Figure J.3).	
2	A message asks you to confirm the deletion. Click <i>Yes, Please Delete</i> to complete the deletion.	
3	You can now click Back , or the Ordering Tool Home link under the Cisco Systems logo in the upper left corner of the page to return to the <i>Ordering Tool Home</i> page.	

Figure K





Chapter Four -

Create an Order

This chapter provides you with information about creating an order. You have already set defaults; so some of the fields will be pre-populated (filled in). When you complete filling out the information on this page, then go to the Main Order Form to complete the remaining order information.

Any information you enter in the Creating Orders section of the Home page will be lost if you click Use **Order Templates** or **Set Defaults** buttons on the Ordering Tool navigation bar.

Chapter Objective

Learn how to begin to create an order.

How to Create an Order

Figure L





Begin to Create a New Order

The following steps will show you how to start creating an order. Order type and price list entries must be made on this form; they are required fields. The remaining fields can be filled out or selected on this form or you can fill them out later.

Step	What You Do
1	Click Create an Order. (Figure L.1) on the <i>Ordering Tool Home</i> page.
	Create an Order is displayed on your screen. (Figure M).
2	Select one of the following Order Types ; this is a required field. (Figure M.1):
	Standard – The basic order type used by Cisco customers to order Cisco products.
	Service Only – Service Only orders contain only service items. Since products will not be shipped as a result of this order, shipping information is unnecessary.
	Trade-In/Promotional – Used to place orders for Cisco Technology Migration Plan (CTMP), Custom Trade-In (Non-CTMP programs), and other Promotional Programs.
3	Price List (Figure M.2) – Select the type of price list that your company and Cisco have agreed upon.
4	Order Description (Figure M.3) – Enter text that uniquely describes your order. An order description can be a brief narrative, an order reference number, or a customer number. This description will not be included with the order when it is submitted. For information you want included with the submitted order, use the notes fields on other pages of the Ordering Tool. For a summary of the notes fields and their locations, see All Order Details.
5	Product Discount (Figure M.4) – Enter the product discount percentage your company and Cisco Systems have agreed upon.
	This can also be entered at the line level on the Line Item Details page.
6	Service Discount (Figure M.5) – Enter the service discount percentage your company and Cisco Systems have agreed upon.
	This can also be entered at the line level on the Line Item Details page.
7	Purchase Type (Figure M.6) – Choose from the following PO Types: Resale, Leasing, Internal Business Use/Infrastructure, Service Provision Use, and Demo/Eval.
8	PO # (Figure M.7) — Enter your purchase order number.
	This field is required if you entered a PO Type.
9	Requested Ship Date (Figure M.8) – Enter the date on which you want Cisco to ship your order in MM/DD/YYYY format.
	The date must be later than today but no later than 90 days from today. This field can be left blank for now, but must be filled in prior to submitting the order.



Ordering Tool User Guide

Quote Number QN (Figure M.9) – Enter QN if applicable (provided by the Account 10

	Manager)
11	Commission Code (Figure M.10) – Choose the appropriate commission code.
12	Hardware Service Level (Figure M.11) – Choose the appropriate service Level
13	Software Service Level – Choose the appropriate service level
	End User Information (Figure M.12)
14	These fields are required in the following circumstances: if the order is a contract order, if the Purchase Type for the order is Resale, or if items on the order contain encryption.
	Select End User – Choose the name of the organization that will be the ultimate recipient of the equipment on this order, if not your organization.
	Add new End User – Enter the end-user company name if it is not in the list for Select End User.
	Country – Choose the country where the end-user company is located.
	End User Market – Choose the end-user company's vertical market.
15	Click Continue when you have completed all of the required information. (Figure M.13)
13	
	You are taken to the Main Order Form.

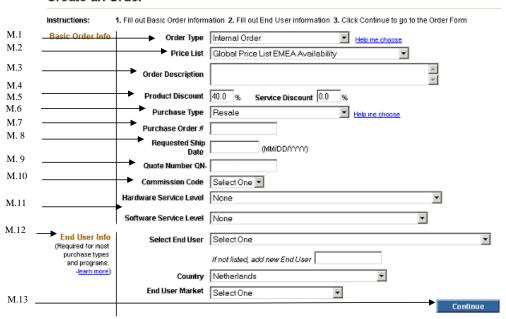


Ordering Tool User Guide

Internet Commerce

Figure M

Create an Order





Chapter Five -

Main Order Form

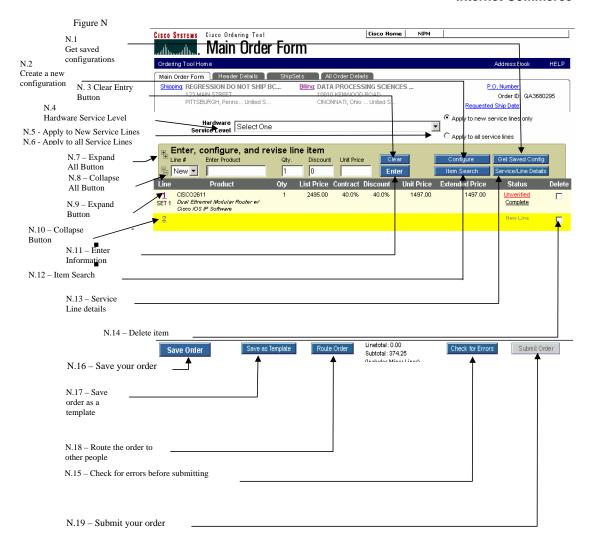
The *Main Order Form* is the central location from which most of your order information is supplied. The following list describes what can be done on the form:

- Add configurable products, spares and service.
- Link to the Configurator to configure products.
- View shipping, billing, PO number and requested ship date.
- Submit your order or create order templates.
- Access saved configurations, shared configurations and search for items.
- Apply/modify the order hardware service level.

Chapter Objectives

- Learn how to enter new products, quantities, and discounts.
- Learn how to edit, delete and save order information.







Ordering Tool User Guide

Buttons on the Main Order Form

Get Saved Config (Figure N.1) – Click this button to search for your saved configurations.

Configure (Figure N.2) – Click this button to select software, cables, memory, and other options associated with a product.

Clear (Figure N.3) – Click this button to remove information from the editing console.

Hardware Service Dropdown (Figure N.4) - This option will allow you to select or modify your Hardware Service Level while you are creating your order. (*Please note that if you would like to change your Software Service Level while creating your order, this must be done on a line by line basis)*

Apply to New Service Line Only (Figure N.5) - If you would like to add Hardware Service to every NEW **Hardware** product line that is being entered, select your preferred Hardware Service Level from the Hardware Service Dropdown and then select the radio button titled "Apply to new service line only".

Apply to all Service Lines (Figure N.6) - If you would like to add Hardware Service to ALL products that are visible on the Main Order Form including any new products that are added, select your preferred Hardware Service Level from the Hardware Service Dropdown and then select the radio button titled "Apply to all service lines".

Expand All (Figure N.7) – Click this button to expand all major lines that contain minor line options

Collapse All (Figure N.8) - Click on this button to collapse all major lines that contain minor line options

Expand (Figure N.9) – Click on this button to expand only that major line

Collapse (Figure N.10) - Click on this button to collapse only that major line

Enter (Figure N.11) – Located on the editing console, the enter button applies the new or changed line item information to the order.

Item Search (Figure N.12) – This is useful when you are unsure of a product's name. You can search by product number, product description, or product family.

Service Line Details (Figure 13) – Click on this button to choose service, provide end user, and ship set details at the line item level. You can also edit configuration details for already configured items.

Delete (Figure N.14) - Delete line item.

Check for Errors (Figure N.15) – Click this button to have the tool check your line item details and configurations for correctness and completeness. It displays a message if you need to make a correction.

Save Order (Figure N.16) - Click this button to save all new or revised information on the order form.

Save as Template (Figure N.17) – Click this button to save your order as a template.

Route Order (Figure N.18) — Enables you to route the order to another person for approval. A routed order is created by one user and sent to another user. The second user retrieves the order by typing in the Order ID and a key on the Ordering Tool Home page.

Submit Order (Figure N.19) – Click this button to submit your order to Cisco. The order is automatically checked for errors.

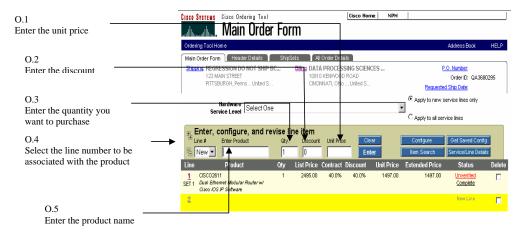


Verify All Configs – Selecting this button is equivalent to selecting each previously configured product line-by-line and running the configuration check. This button verifies any configurations currently loaded in the order that are still valid, and sets their status to verified. Any invalid configurations remains as unverified status.



Fields for Entering Line Items

Figure O



Unit Price (Figure 0.1) – The price of the product calculated by taking the list price and applying any customer discounts.

Discount (Figure 0.2) – The percentage of discount off the list price of products or services, as agreed upon by the customer's organization and Cisco.

Qty. (Figure O.3) – The number of chassis you are ordering.

 $\pmb{\text{Line}} \# \text{(Figure O.4)} - \text{The line number of the product on your order. A value of } \textit{new} \text{ remains until you complete the line and click } \pmb{\text{Enter}} \text{ or press } \pmb{\text{Enter}} \text{ on your keyboard.}$

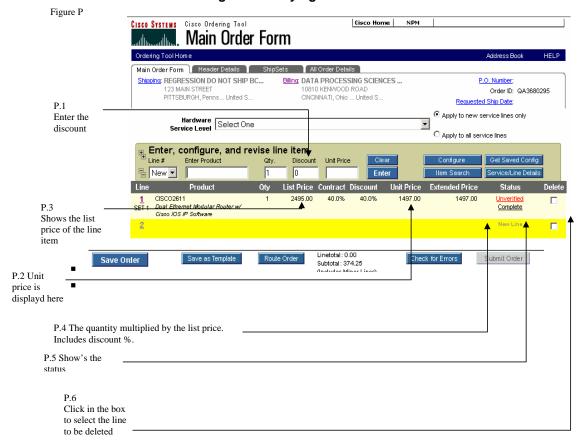
Enter Product (Figure 0.5) – Enter the unique part number identifying a product in this field.



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Additional Fields for Viewing and Modifying Line Items



Discount (Figure P.1) – The percentage of discount off the list price of products or services, as agreed upon by the customer's organization and Cisco.

Unit Price (Figure P.2)—The price of the product calculated by taking the list price and applying any customer discounts.

List Price (Figure P.3) – The price of a product as it appears on the base price list, in US dollars, prior to the application of any local currency exchange rates, country uplifts or wholesale discounts.

Extended Price (Figure P.4) – The total price for a line item.

Status (Figure P.5)

- Complete: Line item details, such as site or shipping information, are complete.



- **Incomplete**: Line items details are missing or incomplete. Clicking this link displays Line Item Details.
- **Unverified**: The configuration status of a product indicating that its configuration has *not* been completed and verified as correct.
- **Verified**: The configuration status of a product indicating that its configuration has been completed and verified as correct.

Delete (Figure P.6) – Click to check the box for deletion of the item upon saving the order.

Managing Lines on the Main Order Form

Add New Line Items

The following steps show you how to enter new line items on an order. Some of the information is described in detail in other chapters.

Step	What You Do		
1	Select New for the Line #.		
	Enter the product number exactly as it appears in the price list.		
2	If you don't know the product number, click Item Search (See Chapter 11). To order a spare part, type an equal sign (=) at the end of the product number, for example CAB-AC= .		
3	Enter the Qty (Quantity) and the Discount percentage your company and Cisco have agreed upon.		
	The <i>Unit Price</i> is automatically calculated.		
4	To add options (minor lines) for a configurable item, either use a saved configuration by selecting Get Saved Config (See Chapter 12) or choose the line and click the Configure button. (See Chapter 10).		
5	To define service, end user, and ShipSet details at the line item level, click Service/Line Details (see Chapter 13).		

Modifying an Existing Line Item

The following steps show you how to modify an existing line item on an order.

Step	What You Do	
	Choose the line number in the Line # pull down menu for the item you want to modify.	
1		
	Line item data is displayed.	
2	Modify information as needed.	



Deleting Line Items

The following steps show you how to delete a line item on an order.

Step	What You Do
1	Check the box in the Delete column for the line item.
	Click Save Order.
2	
	The line item is deleted.

Saving an Order

The following step shows you how to save an order.

Step	What You Do	
	Click the Save Order button in the lower left corner of the page.	
1		
	The Save button turns blue.	



Ordering Tool User Guide

Chapter Six -

Header Details

Header Details provides one location to manage details that apply to every line in your order. It contains many of the same fields as Set Defaults.

Chapter Objective

How to change all the sections within the All Header Details section of the Ordering Tool.

Definitions

Carton Notes – Enter any notes you want to appear on carton labels, packing slip, and invoices (commercial and remittance) for all future orders.

Change Address – Displays the My Billing Addresses or My Saved Addresses page, where you can change the addresses.

Change Contact – Displays the Select a Contact page within the Address Book, where you can change default contact information. The contact is the person with whom Cisco should communicate regarding billing or shipping questions. Click Change Contact in the Billing Information section for a billing contact, and Change Contact in the Shipping Address & Method section for a shipping contact.

Company Grouping: This will be displayed if there are at least two company groupings available in the profile for that user.

Cisco Prod. Number/Competitor Prod. Description – If you are returning a Cisco product, enter the Cisco Part Number or use the Search Products button to find valid Cisco Part Numbers. If you are returning a Competitive product enter the Competitive product description

Merge in transit – Lets you choose whether or not to merge all items into one shipment. If you choose Merge Order, you override multiple ShipSets.

Early Shipment Accepted? – Click Yes if you will allow Cisco to ship a partial order or all of your order prior to the requested ship date.

Shipping Preferences – Indicates whether Cisco (Cisco Routed) or the customer (Billing Customer Routed) will be responsible for shipping the products.

Shipping Service Level – Indicates the shipping service level.

Ship All Items Separately – This selection informs Cisco if you would like all line items shipped as if they are individual orders. No should be selected if you would like Cisco to ship products together whenever possible (this extends ShipSet lead times). Yes should be selected if you would like Cisco to ship each line item as individual shipments.

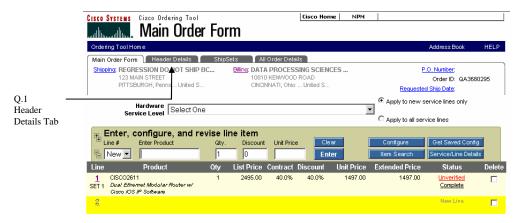
Note: Cisco manufactures worldwide, so multiple line orders typically arrive in separate deliveries. Selecting *Ship All Items Separately - No-* reduces the number of deliveries.



Shipping & Packaging Notes – Enter any default shipping and packaging notes that you want to appear on packing slips and invoices for all future orders. You can change this information if necessary on the Header Details page when you are creating an order.

Entering Order Details

Figure Q



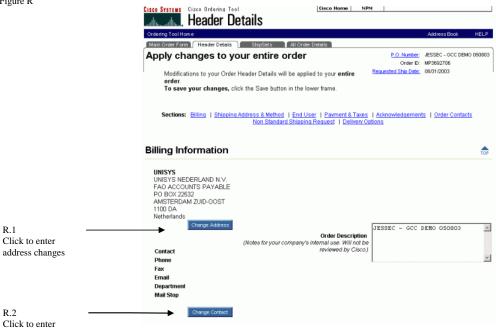
Display the All Header Details Page

The following step shows you how to display the All Header Details page.





Figure R



Changing the Billing Address

contact changes

The following steps show you how to change the billing address.

Step	What You Do
	From the <i>Billing Information</i> section click the Change Address button. (Figure R.1).
1	
	The My Addresses page is displayed.
2	Choose the new billing address by clicking the button in the Select column.
	Click Apply.
3	
	The All Header Details page is displayed with the new billing address.



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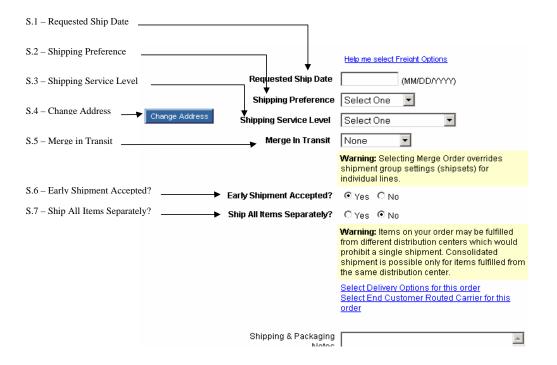
Internet Commerce

Adding or Changing the Billing Contact Person

The following steps show you how to add or change the Billing Contact Person.

Step	What You Do	
	From the <i>Billing Information</i> section click Change Contact . (Figure R.2).	
1		
	The Select a Contact page is displayed.	
2	Choose a new contact by checking the button in the Select column, or click the New	
2	Contact button to enter a contact person if they are not listed on the Select a Contact page	
	Click on Apply.	
3		
	The All Header Details page is displayed.	

Figure S





Adding or Changing the Shipping Address

The following steps show you how to add or change the **Shipping Address**.

Step	What You Do		
	In the Shipping Address & Method section click on Change Address. (Figure S.4).		
1			
	The My Saved Addresses page is displayed.		
	Choose a saved address from My Addresses, or search from existing addresses by clicking		
2	the Search button.		
	The Search screen is displayed.		
	Enter search criteria or type a new address, and then click Continue .		
3			
	The Search Results that met your criteria are displayed.		
4	Choose the address by checking the button in the Select column.		
	Click on Apply .		
5			
	The All Header Details page is displayed.		

Adding or Changing the Shipping Contact Person

The following steps show you how to add or change the shipping contact person.

Step	What You Do	
	From the Shipping Address & Method section click on Change Contact.	
1		
	The Select a Contact page is displayed.	
	Choose a new contact by clicking the button in the Select column, or click the New	
2	Contact button to enter a contact person if they are not listed on the Select a Contact	
	page.	
	Click the Apply button in the bottom left corner.	
3		
	The All Header Details page is displayed.	



Adding or Changing the Shipping Method Information
In the Shipping Address & Method section you can save changes to the following items.

Step	To Do This	What You Do
1	Requested Ship Date	Requested Ship Date (Figure S.1) – Enter the date on which you want Cisco to ship your order in MM/DD/YYYY format.
		The date must be later than today but no later than 90 days from today.
2	Shipping Preference	Shipping Preference (Figure S.2) — choose freight routing
3	Shipping Service Level	Shipping Service Level (Figure S3) — choose the preferred service level
4	Merge in transit	Merge in Transit (Figure S.5) – Choose if you want to merge your order.
5	Early Shipment	Early Shipment Accepted (Figure S.6) – Click "Yes" to accept
	Acceptance	shipments prior to the requested ship date specified.
6	Ship All Items Separately	Ship All Items Separately (Figure S.7) – Click "Yes" if you will accept partial shipments from Cisco. Click "No" if you want the entire order to ship at one time.
9	Shipping and Packaging Notes	Shipping & Packaging Notes – Additional notes that specify special requirements for Shipping or Packaging.
10	Notes to Appear on Packaging	Carton Notes – These are notes that need to appear on the carton labels that go on the outside of the boxes your product will be shipped in.
		Click Save to save all changes made on Header Details.
11	Saving Header Details	
		The Save button turns blue.



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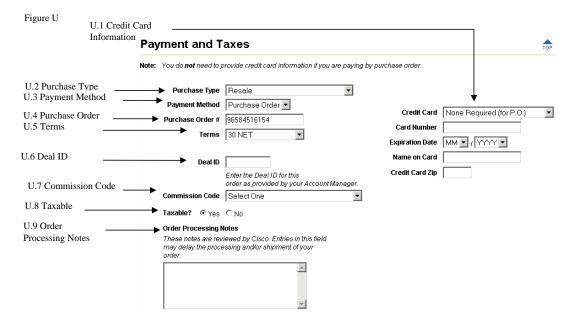


Adding or Changing End User Information

The following steps show you how to add or change the End User Information (Figure T). End User information is required for all resale orders and contract orders. It is also required for all items containing encryption.

Step	To Do This	What You Do
1	Access the Address Book	Change Address (Figure T.1) – Click the Change Address button to access the Address Book.
2	Select an End User	Choose an end user and address from your list of Saved Addresses or search for a new one.
		"STOCK" and "END USER UNKNOWN" are now displayed at the bottom of the list.
3	Apply End User to the Order	Apply the end user and address to your order.
4	Choose Market	End User Market (Figure T.2) – Choose the end user company's primary market in which they do business.
		Click Save Order to save all changes made on Header Details.
5	Saving the Order	
		The <i>Save Order</i> button turns blue to indicate that changes are saved.





Adding or Changing Payment and Taxes Information

In the Payment and Taxes section (Figure U) you can modify the following.

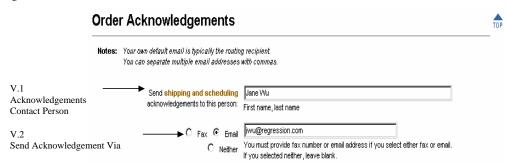
Step	To Do This	What You Do
1	Choosing the Purchase Type	Purchase Type (Figure U.2) — Select the type of purchase for the order.
2	Choosing the Payment Method	Payment Method (Figure U.3) – Select "Purchase Order" or "Credit Card".
	Choosing Purchase Order Payment Method Options	The following fields are required for a Purchase Order payment method:
3		PO Number (Figure U.4) — Provide your internal purchase order number.
		Terms (Figure U.5) — Select your payment terms. If anything other than 30 net, your order will go on hold for review.
4	Choosing the Credit Card Payment Method Options	The following fields are required for a credit card payment method (Figure U.1):
		Credit Card – Select the name of the credit card.
		Card Number – Enter the credit card number.



		Expiration Date – Select the month (MM) and year (YYYY).
		Name on Card – Enter the exact name that appears on the credit card.
		Credit Card Zip – Enter the zip code for the credit card billing address.
5	Entering a Deal ID	Deal ID (Figure U.6) – Enter your Deal ID, The Ordering Tool now validates the Deal ID. (Remember, the Deal ID is provided by your Account Manager.) If the Ordering Tool states your ID is unverified, you may still submit the order, but be subject to some processing delays.
6	Enter a Commission Code	Commission Code (Figure U.7) – Choose the appropriate name from the pull down.
7	Choosing if the Order is Taxable	Taxable (Figure U.8) – Choose whether or not your order is taxable. Users from Australia and Canada will see different options.
	Entering the Order Processing Notes	Order Processing Notes (Figure U.9) – Enter notes (up to 300 characters) related to the processing of your order.
8		This information cannot exceed 300 characters. <i>Please</i> note, these notes are reviewed by Cisco, and may delay the shipment of your order.
		Click Save Order to save all changes made on Header Details.
9	Saving the Order	
		The <i>Save Order</i> button turns blue to indicate that changes are saved.



Figure V



Adding or Changing Order Acknowledgments Information

In the Order Acknowledgments section (Figure V) you can modify the following.

Step	To Do This	What You Do
1	Shipping and Scheduling Acknowledgements	Send shipping and scheduling acknowledgements to this person (Figure V.1) – Type the first and last name of the person who tracks or processes your orders.
2	How to Send Acknowledgements	Send acknowledgement via (Figure V.2) – Click Fax, Email, or Neither. Type in the fax number or email address based on your selection.
3	Saving the Order	Click Save Order to save all changes made on Header Details. The <i>Save Order</i> button turns blue to indicate the changes have been saved.



Figure W



Adding or Changing Order Contact Information

In the Order Contacts section (Figure W) you can modify the following.

Step	To Do This	What You Do
1	Enter Name	Name (Figure W.1) – Provide the first and last name of the person who should be contacted if there are questions about the order.
2	Enter Phone Number	Phone (Figure W.2) – Provide the contact person's phone number.
3	Enter Fax Number	Fax (Figure W.3) – Provide the contact person's fax number.
4	Enter Email Address	Email (Figure W.4) – Provide the contact person's email address.
5	Saving the Order	Click Save Order to save all changes made on Header Details.
		The <i>Save Order</i> button turns blue to indicate that changes have been saved.



Delivery Options Please note: Cisco will follow delivery option requests if available, however not all delivery options are supported by all carriers or available in all ship-to regions. Delivery option requests will be passed on to the customer's selected carriers on Billing Customer Routed orders. Attention Billing Customer Routed customers: Delivery Options selected on this page will over-ride Delivery Options selected via the Shipment Routing Configurator Tool. **Authorized Receiving Party** Yes C No G Use this option if you have a preferred person you would like to sign A ... for the shipment. Provide contact name and phone number Consularization/Legalization Yes ○ No ⓒ Selection of this option requires shipper to forward shipping documentation to destination country embassy or designated agent for validation Yes C No € Consignee requests shipper or shipper's freight forwarder to provide certificate of origin Contact prior to delivery Yes 🗭 No 🚳 Please provide a primary and backup name and phone number of the person you would like to be contacted prior to delivery Carrier will call Yes 6 No 6 Shipper will confirm carrier assignment with delivery party at time of shipment. Please provide contact name and phone number Yes 6 No 6 Please provide the time window you would like to request the delivery to take place. Carrier will make reasonable effort to deliver during this time period <u>^</u> Inside delivery required Yes C No G Do not deliver shipment to receiving dock, instead deliver to a location, name, and phone number you provide that is typically inside the office Preshipment Inspection Required Yes C No € When Selecting this option, your forwarder will make appointment with the Pre-Inspection Agency to examine Goods and Shipping Documents at forwarder's location. Inspection Agency's fees to be absorbed by consignee Yes 🤁 No 🎯 Select this option if you would like the carrier to remove packaging Special transport required Yes 🦳 No 🌀 Provide type of specialized transportation you would like to request



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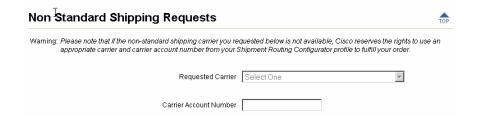
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Entering Delivery Options

In the **Delivery Options** section you can request delivery options.

Step	What You Do
1	In the <i>Shipping Address & Method</i> section, make a selection in the Shipping Preference and Shipping Service Level field
2	Click the "Select Delivery Options for this order" link located below the Ship All Items Separately? warning in the <i>Shipping Address & Method</i> section. The <i>Delivery Options</i> section is displayed.
	Click the "Yes" button for the delivery option you would like to request.
3	Please note that all delivery options are not available in all scenarios. Delivery option availability vary depending on your freight profile, shipping preference and location.
	If there is a text box for the delivery option that you have selected "Yes", enter appropriate information in the text box.
4	Text boxes are required when you select "Yes" for the delivery option and you will need enter information in the text box before leaving the page or change the request to "No".
5	Click the Save Order button.

NOTE: Cisco will make every attempt to follow these delivery option instructions. However, all delivery options are not available for all scenarios. For Billing customer-routed orders, the delivery option requests will be passed on to the customer's selected carrier.





Non Standard Shipping Requests

This section will give Billing Customer Routed Customers the opportunity to enter a carrier and a carrier account number, which will override what has been set up in their Shipment Routing Configurator Profile. (*Please note that Cisco Routed Customers will not be able to override carrier information here*)

Step	What You Do
1	In the <i>Shipping Address & Method</i> section, choose "Billing Customer Routed" in the Shipping Service Level field.
2	Choose a service level from the Shipping Service Level field.
3	Click the "Select End Customer Routed Carrier for this order" link located below the Ship All Items Separately? warning in the <i>Shipping Address & Method</i> section.
	The Non Standard Shipping Requests section is displayed.
4	Choose a carrier in the Requested Carrier field.
5	Enter the account number in the Carrier Account Number field.
6	Click the Save Order button.

Chapter Seven -

ShipSets

ShipSets are used to specify multiple destinations for items on an order. A ShipSet is a grouping of items within an order that have the same shipping destination, requested ship date, Shipping Preference, and Shipping Service Level. An order with one shipping destination has one ShipSet, the default ShipSet. To save time, you can copy a selected ShipSet as the basis for creating a new ShipSet.

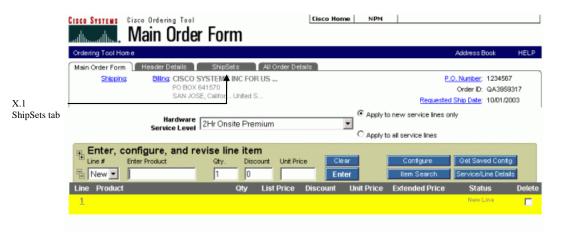
You can ship to multiple destinations on one order submission by breaking your order into multiple ShipSets, then changing the ship-to addresses as necessary. Please be advised that Cisco may be required to break apart your ShipSets in order to accommodate shipments of line items that are produced in different locations worldwide.

Chapter Objectives

- Learn how to create a new ShipSet.
- Learn how to use an existing ShipSet to create a new ShipSet.
- Learn how to view and modify ShipSet.
- Learn how to delete ShipSet.

How to Create ShipSets for Your Order

Figure X





Creating a New ShipSetThe following steps show you how to create a new ShipSet.

Step	What You Do
	On the Main Order Form (Figure X) click the ShipSets tab (Figure X.1) at the top of the page.
1	
	The ShipSets page is displayed (Figure Y).
	Click on the New ShipSet button (Figure Y.5).
2	
	The ShipSets: View/Modify page (Figure Z) appears.
3	In the Lines in Order window choose the lines you want to be part of the new ShipSet. (Figure Z.2)
4	Click the Add button (Figure Z.3) for a line item or the Add All button (Figure Z.5) if you want all line items to be added.
5	Once the lines have been added you must choose the Shipping Address (Figure Z.8) and Shipping Options (Figure Z.7) for the new ShipSet.
	When you are finished click Save (Figure Z.9).
6	
	The ShipSets page is displayed after you save.



Figure Y

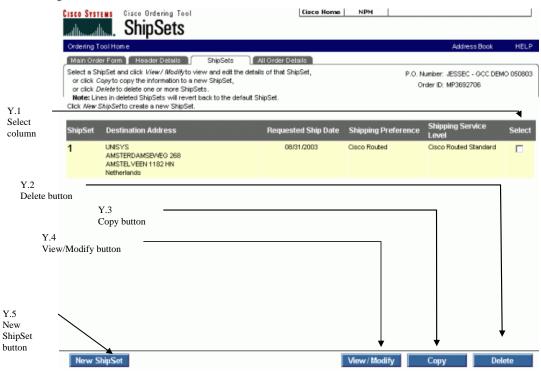
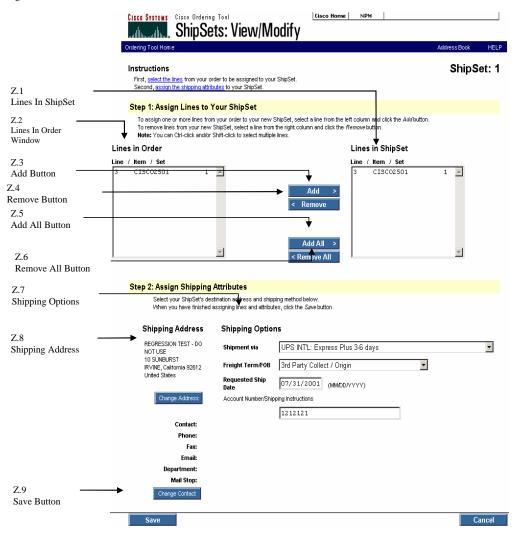




Figure Z





Using an Existing ShipSet to Create a New ShipSet

The following steps show you how to use an existing ShipSet to create a new ShipSet.

Step	What You Do
1	On the ShipSets page choose the ShipSet to use as a basis for the new ShipSet you want to create, then click Copy (Figure Y.3).
	The ShipSets: View/Modify page appears.
2	In the Lines in Order window choose the lines you want to be part of the new ShipSet.
3	Click the Add button or the Add All button if you have multiple lines to be added.
4	Once the lines have been added you must choose the Shipping Address and Shipping Options for the new ShipSet.
	When you are finished click Save .
5	
	The ShipSet page is displayed after you save.

Viewing and Modifying ShipSets

The following steps show you how to view and modify ShipSets.

Step	What You Do
1	On the ShipSets page in the Select column (Figure Y.1) choose the ShipSet to modify and click the View/Modify button (Figure Y.4).
2	In the Lines in Order and Lines in ShipSet (Figure Z.1) fields you can choose the lines you want to add or remove from the ShipSet.
3	Then click the Add button or the Add All button if you have multiple lines to be added. Click the Remove button (Figure Z.4) or the Remove All button (Figure Z.6) if you have multiple lines to be removed.
4	Once the lines have been added or removed you can also make changes to the Shipping Address and Shipping Options for the ShipSet.
5	When you are finished click the Save button.
	The ShipSet page is displayed after you save.



Deleting a ShipSet

The following step shows you how to delete ShipSets.

Step	What You Do
	Choose the ShipSet to be deleted by clicking the box in the Select column, then click
1	Delete.
1	
	The page is refreshed and redisplays the <i>ShipSets</i> page.



Chapter Eight -

All Order Details

All Order Details page summarizes the entire order. You are unable to change the information on this page; it is for review purposes only. Required changes are made on the Main Order Form, Header Details, and ShipSets. The changes are reflected on the All Order Details page.

Chapter Objective

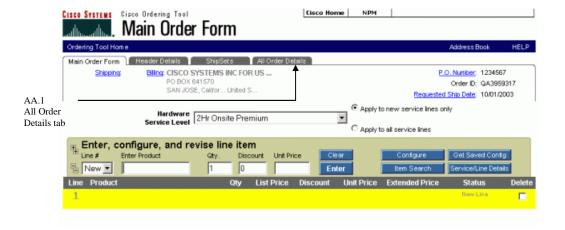
• Learn to use All Order Details to review your order before submission to Cisco.

Definitions

- **Back to Order Form** Displays the Main Order Form.
- Check for Errors Checks your line item details and configurations for correctness and completeness, and displays a message if you need to make a correction.
- Submit Order Runs a check on the order for errors and submits complete orders to Cisco.

How to Use the All Order Details Page

Figure AA





Ordering Tool User Guide

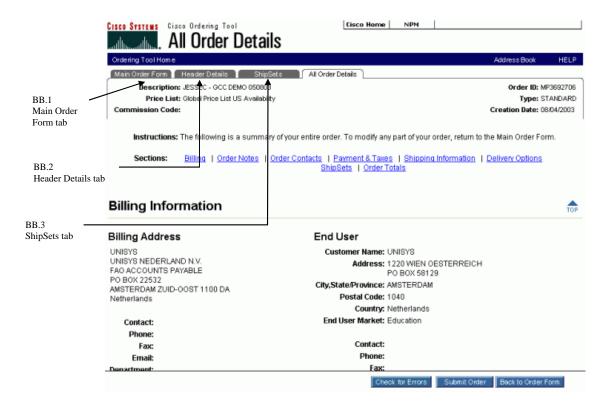
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Accessing the All Order Details Page

The following step shows you how to access the All Order Details page.

Step	What You Do
	From within an order click the All Order Details tab (Figure AA.1) at the top of the Main
1	Order Form page (Figure AA).
	The All Order Details page (Figure BB) is displayed.

Figure BB





Modifying Order Information

There may be times when you are viewing All Order Details and discover that a change on the order is needed. The following steps show you how to access pages where those changes can be made.

Step	To Do This	What You Do
1	Change billing, shipping, contact, end user, payment and tax, or order acknowledgment information for all items on the order	Click the Header Details tab (Figure BB.2). See Chapter Six for more details on this section.
2	Assign a different shipping address and method to some, but not all items in the order	Click the ShipSets tab (Figure BB.3). See Chapter Seven for more details on this section.
3	To modify end user information for some, but not all items on the order.	Click the Main Order Form tab (Figure BB.1), choose a line, and then click the Service/Line Details button. This takes you to the <i>Line Item Details</i> page. See Chapter Thirteen for more details on the <i>Line Item Details</i> section.



Chapter Nine -

Address Book

There are two ways to access the Address Book from within the Ordering Tool. An **Address Book** button is located on the top navigation bar throughout the Ordering Tool. In addition, you can click any of the Change Address buttons within the Ordering Tool to access the Address book.

My Addresses is a list of up to 50 addresses that you manage. You can add, delete and assign contacts to each address. My Addresses saves you time by allowing you to quickly select from your most frequently used addresses rather than performing a search for each address. Each time you access the Address Book, the My Addresses page is displayed first.

Apply To checkboxes allow you to select an address for multiple target areas at the same time. For example, you can select a shipping address and service site location addresses with one action. You simply choose an address, click to check all the locations you want to use that address and then click **Apply**. The address is populated into all the appropriate target areas.

Chapter Objectives

- Learn how to add a new address that you can use for future orders for your company.
- Acquaint you with the Address Search Results page.
- Learn how to assign a default contact person for an address.
- Learn how to add a contact person for an address.

Definitions

- Add to My Addresses This adds a frequently used address to My Addresses list.
- Existing Customer Choose the customer for whom you want to add a new address.
- New Customer Name If you want to enter a new customer enter their name in this field
- **Postal/Zip** Enter the postal or zip code.
- Search Again Returns you to the Search Addresses page for another search.
- State/Province Choose the U.S. state or Canadian, Chinese, Indian or Korean province
 if appropriate.



How to Use the Address Book

Figure CC



Maintaining Addresses

The steps below show you how to add an address, sort addresses and assign contacts to your address book.

Step	What You Do
	From the Ordering Tool Home page click the Address Book link on the top Navigation
1	Bar. (Figure CC.1)
1	
	The Address Book launches the Manage My Addresses page (Figure DD).
	Click Add Address. (Figure DD.1)
2	
	The Search Addresses page is displayed. (Figure EE)
	Provide search criteria then click Continue. (Figure EE.1)
	The number of addresses that matched your search is displayed in the upper left corner.
3	A scroll bar is provided on the right to view all the matching addresses.
	The Address Search Results page (Figure FF) is populated.



	Select an address to add to My Addresses by clicking the check box on the far right of the
4	address line in the Select column (Figure FF.1).
4	
	The Add to My Addresses button (Figure FF.2) turns blue.
	Click Add to My Addresses.
5	
	The <i>Manage My Addresses</i> page (Figure GG) is displayed with the new record added to the list.
	On the <i>Sort By</i> line, click the blue underlined City label.
6	
	The addresses are sorted alphabetically by city.
	Select an address by clicking the addresses check box at the far right end of the line.
7	
	The Assign Contact tab is enabled.
	Click the Assign Contact tab (Figure GG.1).
8	
	The Assign Contact page is displayed. (Figure HH)
	Select a contact and click the Apply button (Figure HH.1).
9	
	The Manage My Addresses page is displayed. Click the Close button to return to the Ordering Tool Home page.



Figure DD

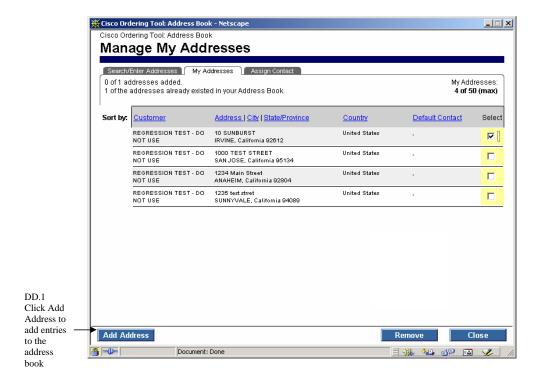




Figure EE

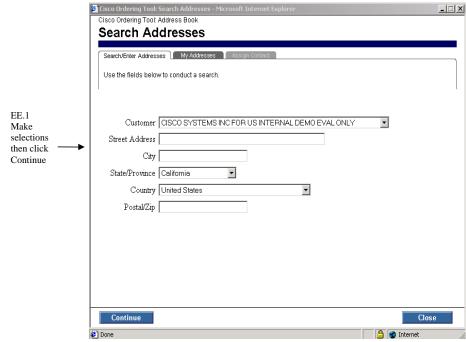




Figure FF

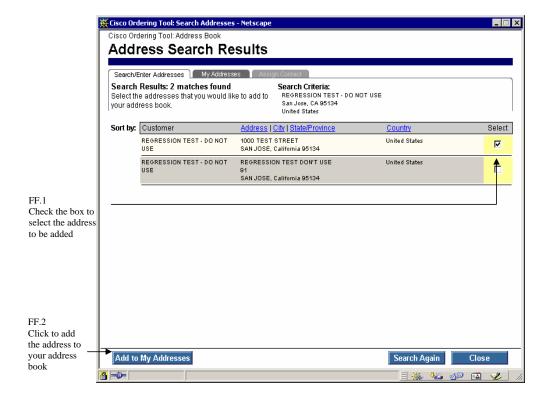




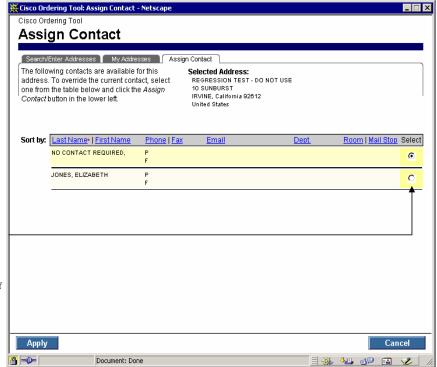
Figure GG

GG.1 Click the Assign Contact tab to assign a contact to an address





Figure HH

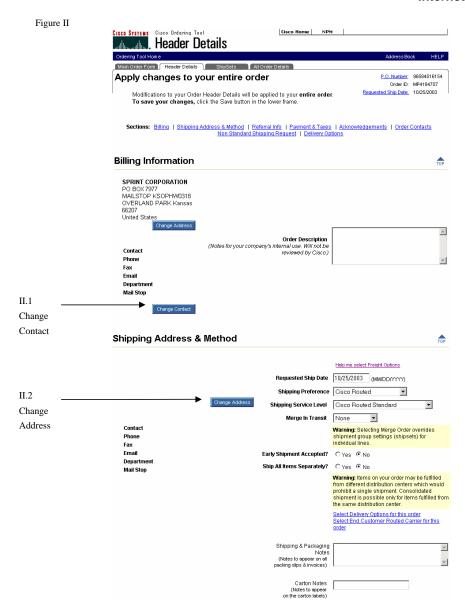


HH.1 Assign a contact by clicking the radio button to the right of the name to be added, then click apply



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Searching for a Shipping Address

The following steps show you how to search for a shipping address for your order.

To create new addresses, type the address information for the new site and complete all applicable fields on the Search/Enter Addresses tab.

Step	What You Do
	From the Header Details page, click the Change Address button (Figure II.2) under the Shipping Address & Method section.
1	The <i>My Saved Addresses</i> page (Figure JJ) is displayed with the <i>My Addresses</i> tab (Figure JJ.1) highlighted. If an address was already specified for the order the <i>Current Address</i> (Figure JJ.2) appears at the top of the window.
2	Click the Search Again button (Figure JJ.3).
	The Search/Enter Addresses page (Figure KK) is displayed
3	Enter search criteria into required fields by selecting an existing customer, providing the state/province (for U.S., Canada, China, India, and Korea) and country. City and Zip can be used to narrow your search. Click Continue (Figure KK.1).
	Search results are returned sorted by address on the <i>Address Search Results</i> page (Figure LL).
	Select an address and click Apply (Figure LL.1).
4	
	The <i>Header Details</i> page is displayed with the new address.



Figure JJ

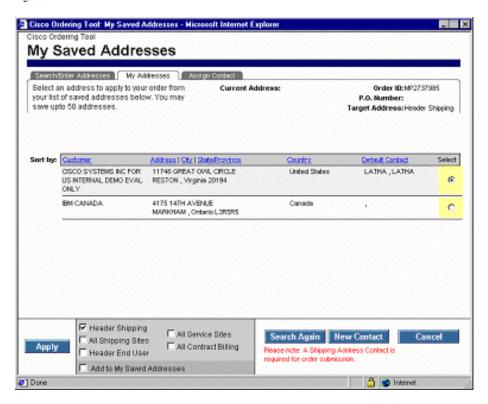
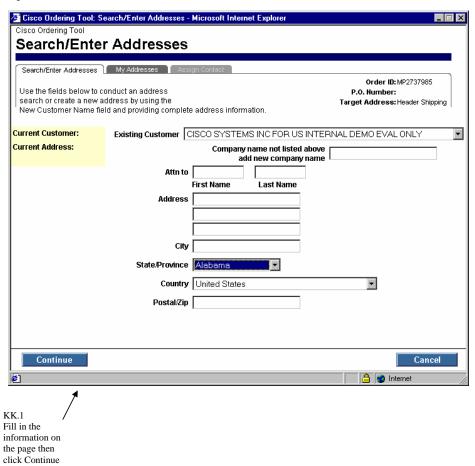




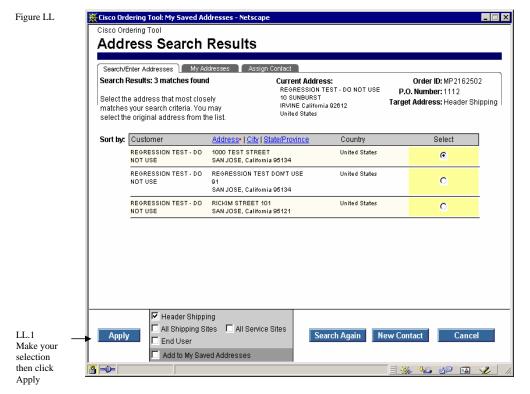
Figure KK





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Applying an Address to Multiple Locations at Once

The following steps will show you how to apply an address to multiple locations at once.

Step	What You Do
	From the Header Details page, click Change Address under the Shipping Address &
	Method section.
1	
	The My Saved Addresses page (Figure JJ) is displayed with the My Addresses tab as the active page.
2	From the My Addresses page, select an address for the order and service sites.
3	From the <i>Apply To</i> checkboxes (Figure JJ.4), check the All Service Sites check box. (Figure JJ.5)
	Click Apply.
4	
	A dialogue box appears asking you to confirm your selection.



	Click OK .
5	
	The Header Details page is displayed with the new address.

Creating a New ContactThe following steps show you how to create a new contact name for an address.

Step	What You Do
	From the <i>Header Details</i> page, click Change Contact button under either <i>Billing</i>
1	Information or Shipping Address & Method. (Figure II.1)
1	The <i>Select a Contact</i> page (Figure MM) is displayed with the <i>Assign Contact</i> tab (Figure MM.1) foremost and the selected address for the order shown.
	Click New Contact. (Figure MM.2)
2	
	The Add New Contact page (Figure NN) is displayed.
	Enter the new contact information and click the Apply button. (Figure NN.1)
3	
	The <i>Header Details</i> page is displayed with the new contact assigned to the address.



Figure MM

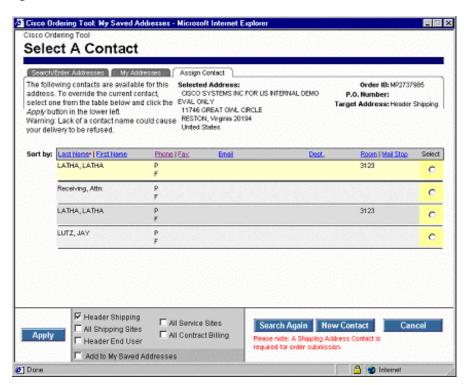
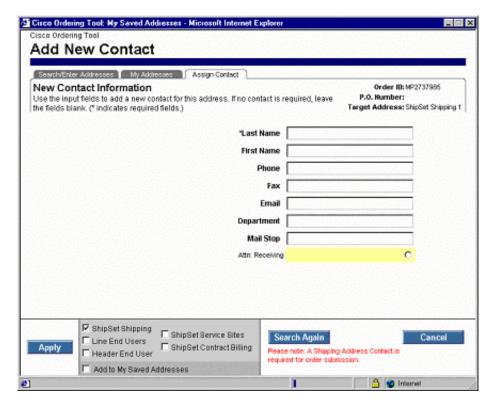




Figure NN





Chapter Ten -

Configure

Some products must be configured with cables and other pieces during the ordering process. This chapter introduces you to the configuration process.

Chapter Objective

Learn how to access the Configurator.

Definition

■ **Configuration** – The process of choosing different options (cables, memory, cards) that will be included with the product you are purchasing.

How to Use the Configurator to Configure Products for Your Order

Configuring a Line Item

The following steps show you how to configure a line item.

Step	What You Do
1	On the <i>Main Order Form</i> locate a line item that currently says <i>Unverified</i> in the <i>Status</i> column (Figure OO.1).
2	You must first select what is to be configured. To make your selection, either click the Unverified hyperlink (Figure OO.4), or choose the line in the Line # pull down menu (Figure OO.3). Click the Configure button. (Figure OO.2)
	You are taken to the <i>Configurator</i> to configure the product. (Figure PP)



Figure OO

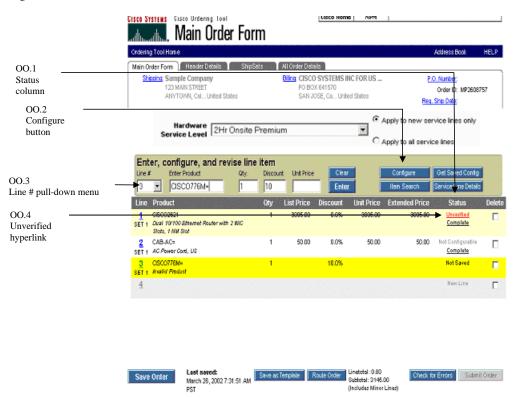
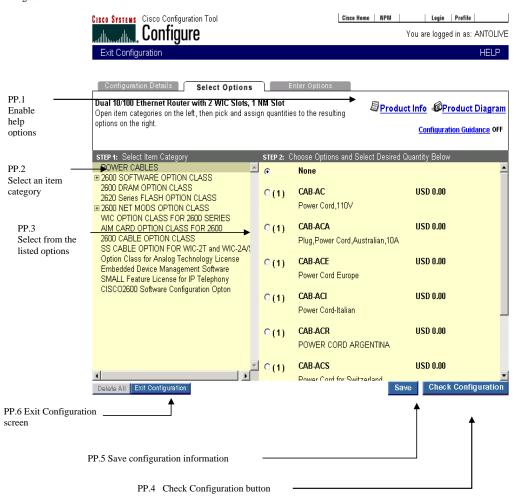




Figure PP





The Configurator ScreenThe Configurator's functionality is described below.

Figure	Functionality
PP.1	Enable the Help functionality:
	Product Info: Displays the product's Cisco Web page, with detailed information.
	 Product Diagram: Displays a drawing of the product.
	 Configuration Help: Guides you through the configuration process.
PP.2	Item Category: Contains the categories from which you may select options.
PP.3	Options Menu: Displays items belonging to selected category.
PP.4	Final Check button. Performs final check for configuration errors.
PP.5	Save Configuration Information. Allows you to name the configuration, if desired.
PP.6	Exit Configuration button. Returns you to the Main Order Form.



Figure QQ

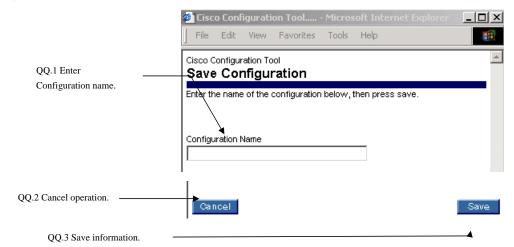


Figure	Functionality
QQ.1	Enter Configuration name.
QQ.2	Cancel and return to Configurator screen.
QQ.3	Saves product configuration information.



Chapter Eleven -

Item Search

There may be times when you do not have all the information needed to order a product, such as the product name or its number. For times when this is true, search the Cisco Product Database to find the missing information needed for the order.

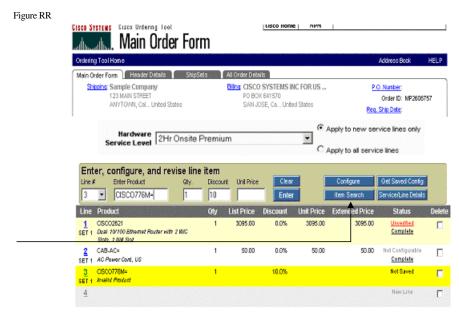
Chapter Objective

• Learn how to search the Cisco product database.

Definitions

- Configuration Name The title of your saved configuration.
- Product Description The brief description associated with the product number.
- **Product Number** The part number of the product by, example: CISCO2501.
- Product Family This is a group of related products and product numbers.

How to Search for Products for Your Order



RR.1 Item Search button

r 2003 Revision





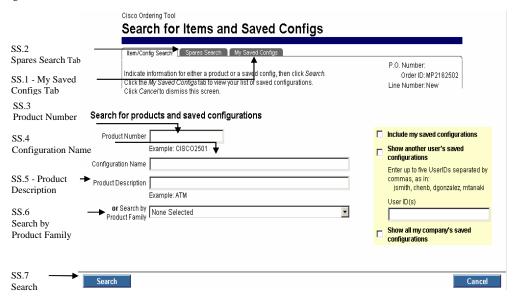
Searching for a Product

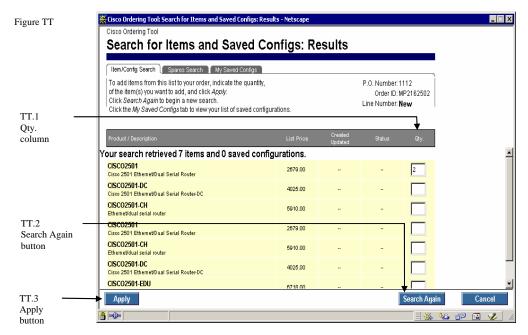
The following steps show you how to search for a product.

Step	What You Do
1	On the Main Order Form (Figure RR) click Item Search. (Figure RR.1)
	This takes you to the Search for Items and Saved Configs page. (Figure SS)
	On this page you can search by the following:
	Product Number (Figure SS.3) – Enter as much of the product number as you know, for example: CISCO2501, or CISCO025.
	Configuration Name (Figure SS.4) – Enter as much of the saved configuration name as you know.
2	Product Description (Figure SS.5) — Enter as much of the product description as you know, for example: router.
	Search by Product Family (Figure SS.6) – Choose a product family by which to search. If you enter a product family, it takes precedence over other criteria you may have already entered.
	You are not required to enter a value in each field.
2	After you have entered your search criteria click on Search . (Figure SS.7)
3	The Search for Items and Saved Configs: Results page is displayed (Figure TT)
4	On this page choose the products you want to order by entering the appropriate quantity in the Qty (Quantity) column (Figure TT.1).
	Click Apply when you have entered all pertinent information. (Figure TT.3)
5	If you did not find the product you were looking for, click the Search Again button to return to the <i>Search for Items and Saved Configs</i> page to change your search criteria. (Figure TT.2)
	The <i>Main Order Form</i> is displayed and the product(s) are added as additional line(s) in your order.



Figure SS







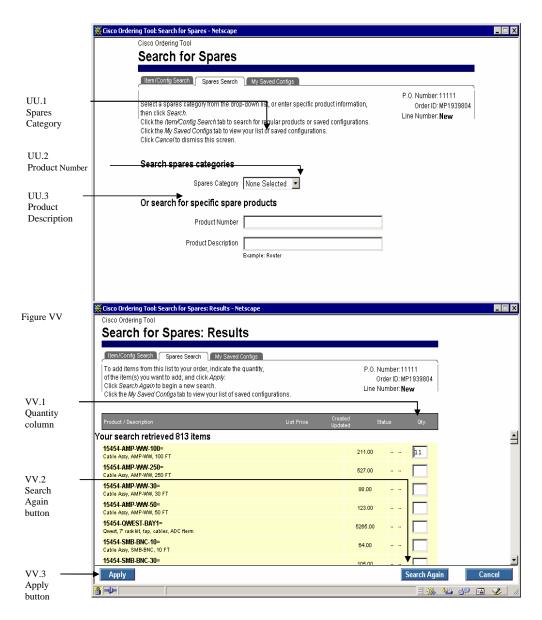
Searching for a Spare

The following steps show you how to search for a spare product.

Step	What You Do
	On the Main Order Form click the Item Search button.
1	
	This takes you to the Search for Items and Saved Configs page.
	Click the Spares Search tab (Figure SS.2).
2	
	You are taken to the Search for Spares page (Figure UU).
	On this page you can search by the following:
	Spares Category (Figure UU.1) – Choose a spares category from the list.
	Product Number (Figure UU.2) – Enter as much of the spare number as you know, for example: CAB-AC=.
3	Product Description (Figure UU.3) – Enter as much of the product description for the spare as you know, for example: cable.
	After you have entered your search criteria you are taken to the <i>Search for Spares: Results</i> page. (Figure VV)
4	On this page you will choose the spares you want to order by entering the appropriate quantity in the field of the Qty. (Quantity) column (Figure VV.1).
	Once you have finished click Apply . (Figure VV.3)
5	The <i>Main Order Form</i> is displayed and the product(s) are added as additional line(s) in your order.
6	If you did not find the product you were looking for, click the Search Again button to return to the Search for Spares page so that you can change your search criteria. (Figure VV.2)



Figure UU



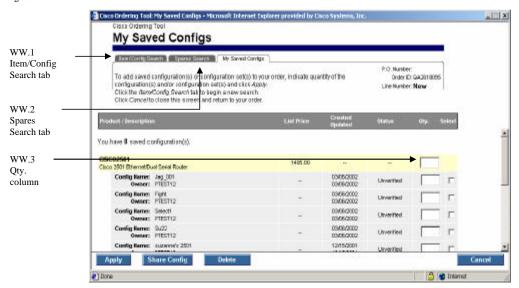


Searching My Saved ConfigsThe following steps show you how to search for your saved configurations.

Step	What You Do
	On the Main Order Form click the Item Search button.
1	
	The Search for Items and Saved Configs page is displayed.
	Click the My Saved Configs tab. (Figure SS.1)
2	
	You are taken to the My Saved Configs page. (Figure WW)
	Review the list until you find the item you need.
3	If you cannot find the item, click on the Item/Config Search (Figure WW.1) or Spares tab (Figure WW.2) to enter information and perform a search. Other users may have saved configurations for which you can access.
4	For each configuration, enter the quantity in the Qty. column (Figure WW.3).
	When you finish entering the quantities for the configuration(s), click Apply. (Figure WW.4)
5	
	The Main Order Form is displayed, and the product(s) are shown as additional line(s) on your order.



Figure WW





Chapter Twelve -

My Saved Configs

Using saved configurations can save you time. You can access all of the configurations you have saved. In addition, you can also access saved configurations that others within your organization have saved provided they give you access and you have the same billing information as the other user.

Chapter Objective

 Learn how to use saved configurations when submitting future orders with the same products.

Definition

Saved Configuration – A configuration that was created and saved for future use. It enables you to reuse the same major line configurations for new orders, thus saving time.

Shared Config – A configuration that was shared with you by another user.

How to Use Saved and Shared Configurations

Using Your Saved and Shared Configurations

The following steps show you how to use your saved and shared configurations.

Step	What You Do
Sieh	
1	On the <i>Main Order Form</i> click Get Saved Configs . (Figure XX.1) The <i>My Saved Configs</i> page is displayed. (Figure YY)
	A list of all the saved and shared configurations that you can access is displayed. Review the list until you find the configuration you need. If you cannot find the configuration use the <i>Item/Config Search</i> (Figure WW.1) or the <i>Spares</i> tab (Figure WW.2) to search for it. (See Chapter Eleven)
2	For each configuration, enter the quantity in the Qty. (Quantity) column. (Figure WW.3)
3	When you finish entering the quantities for the configuration(s), click the Apply button (Figure WW.4).
4	The <i>Main Order Form</i> is displayed, and the product(s) are shown as additional line(s) on your order.



Figure XX

XX.1



Figure YY

YY.1

Share

Button





Example of How to Configure a CISCO776M and Save the Configuration

The following steps show you an example of how to configure a product in the Configurator, and save the configuration. In this case it is a CISCO776M.

Step	What You Do
1	Under CISCO700 SOFTWARE OPTIONS (Figure PP.1) choose 700 US SW 700 US SOFTWARE OPTIONS .
2	Under 700 US DEFAULT SOFTWARE (Figure PP.2) choose SF760-IR-US-4.3 IR 760-770 – 30 users, IP Routing .
3	Under POWER CABLES (Figure PP.3) choose CAB-AC Power Cord, 110V.
4	Under Cisco700 Software Configuration Option (Figure PP.4) choose SW-CONFIG-700-0001.
5	Click Check Configuration button. (Figure PP.5) The <i>Configuration Complete</i> page (Figure QQ) is displayed when the configuration is validated.
6	On the <i>Configuration Complete</i> page enter a name in the Configuration Name field (Figure QQ.1) then click Add to Order . (Figure QQ.2)
	The Main Order Form is displayed.



Chapter Thirteen -

Service/Line Details

The Service/Line Details page allows you to set details that are specific to a particular line item. These include service options, end user information, service site information, ShipSets, and notes. Use this section in the following cases:

- Service must be added to a product.
- ShipSet information for a particular line item needs to be reviewed.

When you are setting line item specific details, the changes only affect the specific line item.

Chapter Objective

• Learn how to set line item specific details for hardware and service line items.

Definitions

- Major Line Item This is usually the main product that you are ordering, for instance a chassis.
- **Minor Line Item** This is usually an option associated with the main product that you are ordering, for instance cable, memory, or an interface card.



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How to Use the Line Item Details Section

Figure ZZ

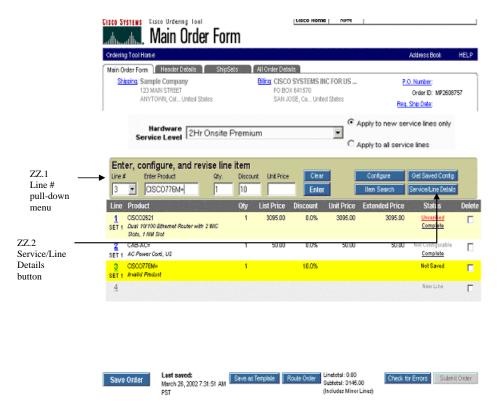
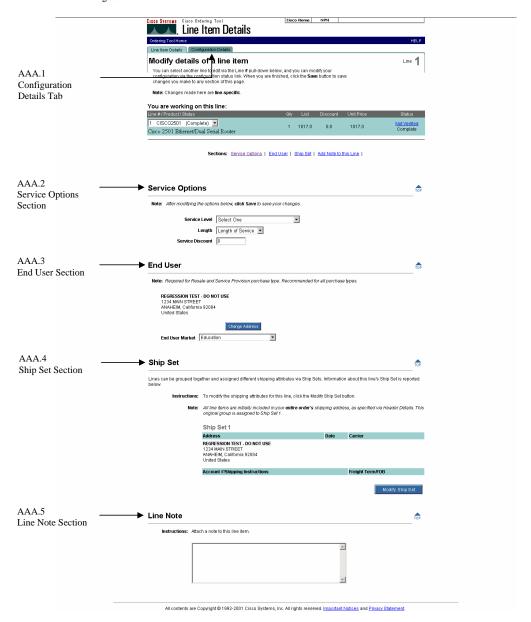




Figure AAA





Viewing Line Item Details for a Hardware Line Item

The following steps show you how to view details on hardware line items on the *Line Item Details* page.

If the line you choose is not configurable you will not see the Service Options section on the Line Item Details page.

Step	What You Do
1	Choose a configurable line item in the <i>Line #</i> pull down menu (Figure YY.1). Click Service/ Line Details (Figure XX.2) on the <i>Main Order Form</i> .
	The Line Item Details page is displayed. (Figure AAA)
2	On the Line Item Details page you can make changes to any of the following sections:
	Service Options (Figure AAA.2)
2a	Service Level – Choose the service level that applies to the product.
Za	Length – Choose one, two, or three years for the length of the service agreement.
	Service Discount – Enter the service discount for the line item.
	End User (Figure AAA.3)
2b	Change Address – Allows you to add an end user to the line item or modify the current end user information.
	End User Market – Choose the end user's vertical market.
2c	Ship Set (Figure AAA.4)
	The ShipSets information for the line item appears here. To change it, click the Modify ShipSet button to take you too the ShipSets page to make modifications. (See Chapter Seven)
2d	Line Note (Figure AAA.5)
	You can enter a note specific to the line item. The notes box accepts up to 2,000 characters.



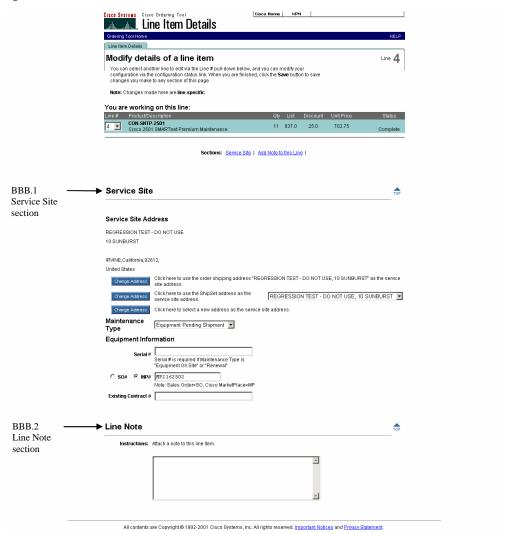
Viewing Line Item Details for a Service Line Item

The following steps show you how to view service line items on the *Line Item Details* page.

Step	What You Do
1	Choose a service line item in the <i>Line</i> # pull-down menu (Figure YY.1) on your order, then click Service/Line Details (Figure XX.2) on the <i>Main Order Form</i> .
	The Line Item Details page is displayed. (Figure BBB)
2	On the <i>Line Item Details</i> page you can make changes in the following sections:
	Service Site (Figure BBB.1)
2a	Service Site Address – Click the Change Address button to select or enter a new address that the product will be installed.
	Maintenance Type – Select the appropriate maintenance type.
	Equipment Information – Enter the Serial Number , Sales Order or MP Number, and Existing Contract # depending on your selection in the Maintenance Type pull down menu.
2b	Line Note (Figure BBB.2)
	You can enter a note specific to the line item. The notes box accepts up to 2,000 characters.



Figure BBB





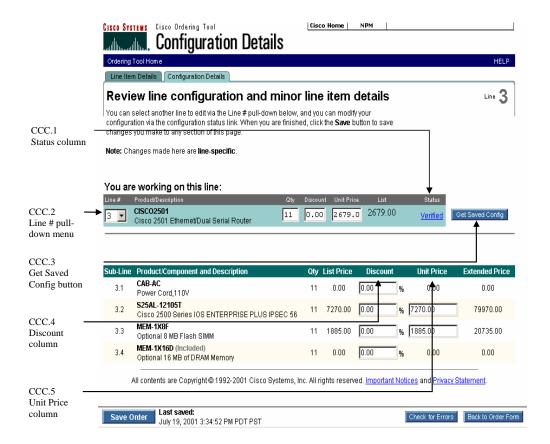
Viewing Configuration Details

The following steps show you how to view Configuration Details. This is only for hardware line items, not service line items.

Step	What You Do
1	Choose a configurable hardware line item on your order and click the Service/Line Details button on the <i>Main Order Form</i> .
	The Line Item Details page is displayed.
2	On the <i>Line Item Details</i> page (Figure AAA), click the Configuration Details tab (Figure AAA.1) at the top of the page.
	The <i>Configuration Details</i> page is displayed. (Figure CCC). This page lets you review configuration details for the line item and gives you access to the Configurator.
	Under the Status column (Figure CCC.1) you will see one of the following statuses:
	Verified – The line item is configured. Clicking this takes you to the Configurator.
3	Unverified – The line item is not configured, or its configuration needs to be checked. Clicking this link takes you to the Configurator.
	Complete – Details such as site or shipping information are complete.
	Incomplete – Information is missing or incomplete. Clicking this link saves your order and then takes you to <i>Line Item Details</i> .
4	From the <i>Configuration Details</i> page you can also choose another Line # (Figure BBB.2) of the item whose configuration details you want to view, or get a saved configuration by clicking the Get Saved Config button (Figure CCC.3). (See Chapter 12)
	You can also modify the following pricing fields on the Configuration Details page:
5	Discount (Figure CCC.4) – The discount percentage that your company and Cisco Systems have agreed upon. Though you cannot change your price list once you have begun an order, you can modify your discounts once inside an order. This is validated with your agreement with Cisco if you change the discount percentage.
	Unit Price (Figure CCC.5) — The unit price for the line item.



Figure CCC





Chapter Fourteen -

Order Routing

A routed order is an order that is created by one person and sent to someone else to complete, approve or submit. If an order has been routed to you, you will receive an email message from the person who routed the order. The email provides the Order ID and the Key needed to access the order in the Ordering Tool.

Chapter Objectives

- How to route an order.
- How to acquire a routed order.
- How to use the routing history.

Definitions

- Acquire Order Displays the Main Order Form for the order identified by the Order ID and Key fields.
- **Key** A combination of letters and numbers used to access a routed order.
- Order ID The MarketPlace (MP) number assigned to each order.

How to Use Order Routing

Routing an Order

The following steps show you how to route an order.

Step	What You Do
1	On the <i>Main Order Form</i> for an open order, click the Route Order button (Figure DDD.1).
	The Order Routing page (Figure EEE) appears.
2	Enter the email address/es (Figure EEE.2) of the user(s) who should receive the routed order.
3	Enter any notes to be routed with the order in the Routing notes section.
	(Figure EEE.3)
4	Click the Route Order button (Figure EEE.4).
	An email message containing the order number, routing key, notes, and order details is sent to the specified email addresses.
	The Ordering Tool Home page is displayed.



Figure DDD





Figure EEE

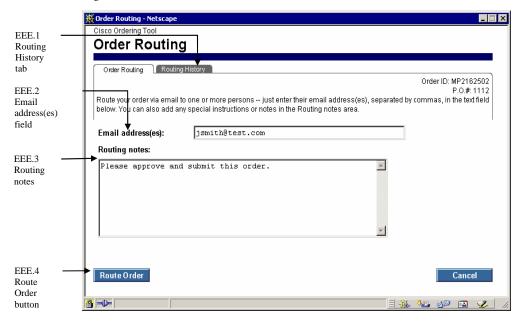


Figure FFF



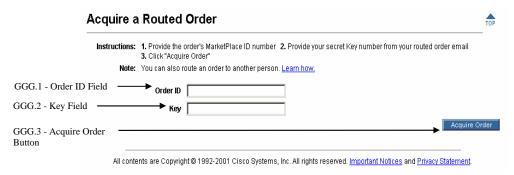


Acquiring a Routed Order

The following steps show you how to acquire a routed order.

Step	What You Do
1	On the <i>Ordering Tool Home</i> page, click on the Get Routed Order button (Figure FFF.1) under the What would you like to do? toolbar at the top of the page. The page scrolls to the <i>Acquire a Routed Order</i> section. (Figure GGG)
2	Go to the routed order email you received to get the MP Number. Enter the MP number into the Order ID field (Figure GGG.1) under the <i>Acquire a Routed Order</i> section.
3	Go to the routed order email you received to get the key. Enter the key into the Key field (Figure GGG.2) under the <i>Acquire a Routed Order</i> section.
	Click on the Acquire Order button. (Figure GGG.3)
4	The <i>Main Order Form</i> for the routed order is displayed. From here, you can review the order and either submit, change, or route it to another person.

Figure GGG



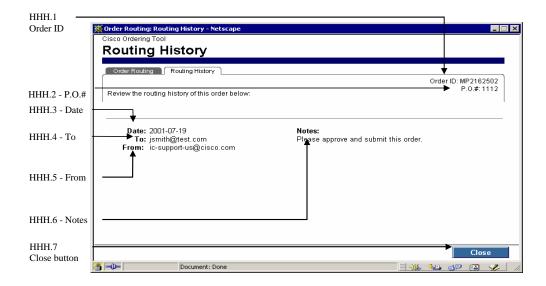


Viewing Routing History for an OrderThe following steps show you how to view the routing history for an order.

Step	What You Do
	On the Main Order Form for an open order, click the Route Order button.
1	
	The Order Routing page appears. (Figure EEE)
	Click on the Routing History tab (Figure EEE.1) at the top of the page. When you are done reviewing the information click the Close button (Figure HHH.7).
	The Routing History page is displayed (Figure HHH).
2	The <i>Order ID#</i> (Figure HHH.1) and <i>P.O.#</i> (Figure HHH.2) appear in the upper right hand corner, and the <i>Routing History</i> appears in the scrolling portion of the page. <i>Date</i> (Figure HHH.3), <i>To</i> (Figure HHH.4), <i>From</i> (Figure HHH.5), and <i>Notes</i> (Figure HHH.6) associated with the routing history for each order that is routed is shown on the page. The <i>Routing History</i> is sorted chronologically with the most recent date at the top of the list.



Figure HHH





Chapter Fifteen -

Error Checking

When you click Error Checking on the Main Order Form, you can view any errors or alerts that the tool has detected in the order. Only orders without errors can be submitted.

Alert user messages are displayed, but do not stop the order from being submitted.

Chapter Objective

• Understand how the Error Checking functionality is used.

Definitions

- Alert A warning message that something on your order may cause the order to be put on hold once it is submitted. However, it will not prevent you from submitting the order.
- Check Again Checks your line item details and configurations to see if they are valid
 and complete, and displays a message if you need to make a correction.
- Error Checking Scans entire order for any errors that need to be adjusted and also advises you of any holds that will be placed on the order.

How to Use Error Checking

Checking Your Order for Errors

The following steps show you how to check your order for errors.

Step	What You Do			
	At the bottom of the <i>Main Order Form</i> click Check for Errors . (Figure III.1)			
1	The Error Checking page is displayed. (Figure JJJ).			
	Any errors are shown on the left hand side of the window. The error name is displayed as a hyperlink.			
2	Click the hyperlink for an error to go to the appropriate page within the Ordering Tool to correct the error. Otherwise you can navigate to the appropriate section of your order.			
3	Once you have corrected the error, click Save Order , and return to the <i>Error Checking</i> window to correct remaining errors.			
	There are two ways to return to the Error Checking window:			
4	1. Click the Check for Errors button within your order.			
	2. Click the Check Again button (Figure JJJ.1) to reload the Error Checking page.			
	Continue this process until you have resolved all errors for your order.			



On the right hand side of the window you may see different alerts for your order. These alerts will not prevent you from submitting your order, but they are issues that you may want to resolve before submitting your order.

Figure III

5

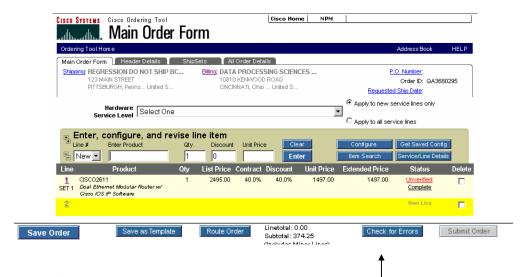
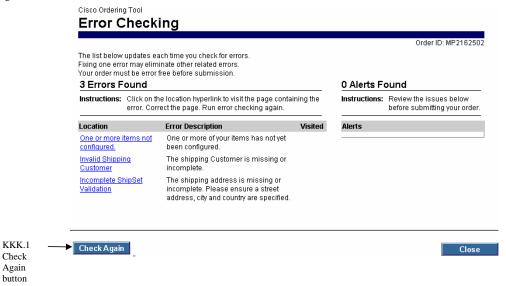




Figure KKK

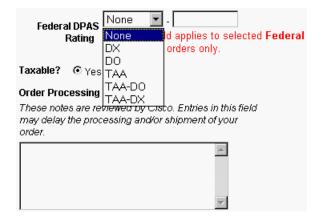


Trade Agreements Act

Certain customers will now be allowed to flag orders as requiring TAA handling. Work with your Account Manager(s) or Customer Service Specialist if you believe you should be placing orders with TAA compliance.

- -Only for Fed or 2-Tier orders -Fed or 2-Tier orders will see the DPAS field in the OT
- Federal DPAS Rating field will now also display TAA, TAA-DO, and TAA-DX







Chapter Sixteen -

Creating Shared Support Orders

The process of creating Shared Support orders is similar to regular orders except that the customer's agreement with Cisco requires that service be purchased for all products ordered from EMEA, APAC, and Japan. For orders placed in the US or Canada, if service is not purchased, a service referral is required.

If you are a Cisco Partner and would like more information on the Shared Support program, please visit the following website:

http://www.cisco.com/en/US/partner/products/svcs/ps3844/ps3849/ps3850/serv_home.html

Chapter Objective

- Learn how to create orders with Shared Support service
- Learn how to create orders with service referrals (US and Canada Only)

Creating an Order with Shared Support Service

Creating a Shared Support Order

The following steps show you how to create a Shared Support order.

Step	What You Do					
1	On the Ordering Tool home page, click the Create an Order button.					
2	Choose "Standard Order: in the Order Type field.					
3	Enter a Product Discount and a Service Discount.					
4	Choose a Purchase Type of "Resale" or "Internal Business Use/Infrastructure". Shared Support orders require that the Purchase Type be "Resale" or "Internal Business Use/Infrastructure" in EMEA, APAC and Japan. Shared Support orders are					
	restricted to a Purchase Type of "Resale" in the US and Canada.					
5	Enter a Requested Ship Date that is within the next 90 days.					
6	Choose a hardware service level for the order in the Hardware Service Level field. Shared Support orders require that service be purchased for every product. An order will not be created until a service level is selected for orders originating in EMEA, APAC and Japan. For orders originating in the US and Canada, if service is not purchased, a service referral is required					

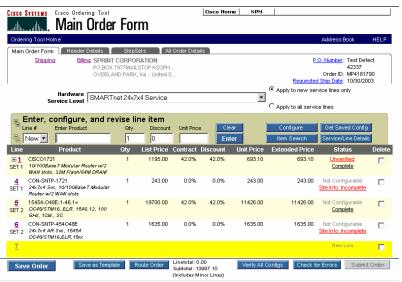


	Choose a software service level for the order in the Software Service Level field.
7	Shared Support orders require that service be purchased for every product. An order will not be created until a service level is selected for orders originating in EMEA, APAC and Japan. For orders originating in the US and Canada, if service is not purchased, a service referral is required.
8	Enter End User information:
	Select End User – Choose the end user from the list.
	Country – Choose the end user's country.
	End User Market – Choose the end user's vertical market.
	Click the Continue button.
9	
	The Main Order Form is displayed.

Entering Header Detail Information

For information on entering Header Detail information, refer to Chapter Six.

Figure LLL



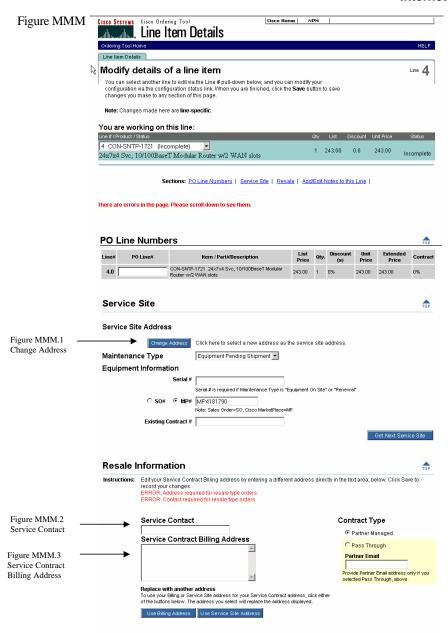


Entering Service Site InformationThe following steps show you how to enter service site information.

Step	What You Do			
	Add and configure products on the order.			
1	• Enter the product number in the editing console – Chapter Five			
	• Item Search – Chapter Eleven			
	 Get Saved Configs – Chapter Twelve 			
	Click the "Site Info. Incomplete" link on one of the service lines			
2				
	The Line Item Details page is displayed.			
	Choose a service site by clicking the Change Address button (Figure MMM.1)			
3				
	See Chapter Nine for more information on using the Address Book.			
4	In the <i>Equipment Information</i> section, enter the service contract number the product will be covered under in the Existing Contract # field.			
	Enter resale information in the Resale Information section:			
	• Service Contact (Figure MMM.2)— Enter the contact's name			
5	• Service Contract Billing Address (Figure MMM.3) — Enter a free form address in the box, use the billing address or the service site address			
	If there is a contact associated with the billing address or the service site address, it will automatically be entered in the Service Contact field when the respective button is clicked.			
6	Click the Save Order button to save the changes made on the page.			
	Click the Back to Order Form button to return to the <i>Main Order Form</i> .			
7				
	The Main Order Form is displayed.			



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Creating an Order When Service is Referred

Creating an Order with Service Referrals

The following steps show you how to create an order with service referrals. This function is limited to the US and Canada.

Step	What You Do		
1	On the Ordering Tool home page, click the Create an Order button.		
2	Choose "Standard Order: in the Order Type field.		
3	Enter a Product Discount and a Service Discount.		
	Choose a Purchase Type of "Resale".		
4	Shared Support orders require that the Purchase Type be "Resale" in the US and Canada.		
5	Enter a Requested Ship Date that is within the next 90 days.		
	Choose "Referral" in the Hardware Service Level field.		
6	When "Referral" is chosen in the Hardware Service Level field, the Software Service Level field becomes read-only.		
	Choose the reason service is being referred in the Referral Reason field.		
7	A referral reason is required when "Referral" is chosen in the Hardware Service Level field. The order will not be created until one is chosen.		
	Enter End User information:		
8	Select End User – Choose the end user from the list.		
	Country – Choose the end user's country.		
	End User Market – Choose the end user's vertical market.		
9	Click the Continue button.		
	The Main Order Form is displayed.		

NOTE: A service line with a product number of "CON-REF-xxxx" will be added for each product on the order. You are still required to enter site and end user information on those service lines before the order can be submitted. Please refer to the "Entering Service Site Information" section in this chapter for more details on entering service site information.



Glossary

- Acquire Order Displays the Main Order Form for the order identified by the Order ID and Key fields.
- Add to My Addresses Us this feature to add frequently used addresses to your My Addresses list.
- Address Book Tool used for managing your addresses.
- Alert A warning message that something on your order may cause it to be put on hold once it is submitted. However, it will not prevent you from submitting the order.
- All Order Details Page This section summarizes the entire order. Information on this page is static and for review purposes only.
- Apply to New Service Lines Only If you would like to add Hardware Service to every NEW Hardware product line that is being entered, select your preferred Hardware Service Level from the Hardware Service Dropdown and then select the radio button titled "Apply to new service line only.
- Apply to all service Lines If you would like to add Hardware Service to all hardware
 products that are visible on the Main Order Form including any new products that are
 added, select your preferred Hardware Service Level from the Hardware Service
 Dropdown and then select the radio button titled "Apply to all service lines.
- **Back to Order Form** Displays the Main Order Form.
- **Billing** The address where the invoice will be sent.
- Carton Notes Enter any notes you want to appear on carton labels, packing slip, and invoices (commercial and remittance) for all future orders.
- Change Address Displays the My Billing Addresses or My Saved Addresses page, where you can change the addresses.
- Change Contact Displays the Select a Contact page within the Address Book, where
 you can change default contact information. The contact is the person with whom Cisco
 should communicate regarding billing and/or shipping questions. Click Change Contact in
 the Billing Information section for a Billing Contact, and Change Contact in the Shipping
 Address & Method section for a shipping contact.
- Check Again Checks your line item details and configurations to see if they are valid and complete, and displays a message if you need to make a correction.
- Check for Errors Checks your line item details and configurations for correctness and completeness, and displays a message if you need to make a correction.
- Cisco Prod. Number/Competitor Prod. Description If you are returning a Cisco
 product, enter the Cisco Part Number or use Search Products button to find valid Cisco
 Part Numbers. If you are returning a Competitive product, enter the Competitive product
 description
- Clear Clears all information from the editing console without applying it to the order.



- Collapse (Figure N.7) Click on this button to collapse only that major line
- Collapse All (Figure N.5) Click on this button to collapse all major lines that contain minor line options
- Complete Line item details, such as site or shipping information, are complete.
- Configurator The tool used to select software, cables, memory, and other options associated with a product.
- Configuration The process of choosing different options (cables, memory, cards) that will be included in the product you are purchasing.
- Configuration Details Page Displays the minor lines of configured products and allows the user to edit the discounts of the minor lines in a product.
- **Configuration Name** The title of your saved configuration.
- Configure To select software, cables, memory, and other options associated with a product.
- Defaults Preferred settings that you can pre-determine. The settings will automatically
 populate in every order created. This saves you time from entering information that
 remains the same on all orders.
- **Delete** Removing an item from the order upon saving the order.
- Merge in transit Lets you choose whether or not to merge all items into one shipment.
 If you choose Merge Order, you override multiple ShipSets.
- Discount The percentage of discount off the list price of products or services, as agreed upon by your organization and Cisco.
- Early Shipment Accepted? Click Yes if you will allow Cisco to ship a partial or all of your order prior to the requested ship date.
- **Email Acknowledgement** The email you receive that summarizes the placed order.
- **End User** The ultimate recipient of the equipment on an order.
- Enter Product The field where you enter the unique part number identifying a product.
- Equipment Manufacturer Cisco Systems or another company who makes the product.
- Error Checking Scans entire order for any errors that need to adjusted and also advises user of any holds that will be placed on the order.
- Existing Customer Choose the customer for whom you want to add a new address.
- **Expand** (Figure N.6) Click on this button to expand only that major line
- Expand All (Figure N.4) Click this button to expand all major lines that contain minor line options
- **Extended Price** The total price for a line item.
- Shipping Preference/Shipping Service Level Indicates the seller's and buyer's responsibilities during transportation of purchased product from the manufacturing location, to Title Transfer, to the customer.



- Get Saved Config To search for a customer's saved configurations.
- Hardware Service Level This dropdown menu will allow you to select your preferred hardware service level. You can set this dropdown in the Set Defaults section of the Ordering Tool or on the Create an Order Page.
- Header Detail Page This section is used to manage the details that apply to every line of an order.
- IC Agreement A contract between the customer's company and Cisco Systems, Inc. that gives the customer access to the Ordering Tool. The ICA agreement link is green if it has not been filled out. The link is grayed out if it has been filled out but you do not have permission to submit an order.
- Incomplete Line items details are missing or incomplete. Clicking this link displays Line Item Details.
- Item Search This is useful when you are unsure of a product's name but would like to
 place an order. Search by product number, product description, or product family.
- **Key** A combination of letters and numbers used to access a routed order.
- Line Items Details Page This page allows you to modify additional details for a major line including service site addresses, maintenance type, contract number, or equipment serial numbers.
- **Line** # The line number of the product on your order. A value of New for the line will remain until you complete the line and click Enter or press Enter on your keyboard.
- List Price The price of a product as it appears on the base price list, in US dollars, prior
 to the application of any local currency exchange rates, country uplifts or wholesale
 discounts.
- Main Order Form This section is the central location of the Ordering Tool where products, quantities, and discounts are entered.
- Major Line Item This is usually the main product that you are ordering, for instance a chassis.
- MarketPlace Number (also known as MP Number or Order ID) The identifying number for an order.
- Merge In Transit A delivery program for customers who wish to receive all items on a
 purchase order at the same time, with a single remittance invoice. This optional program is
 offered at an additional cost and is designed to simplify the receiving and remittance
 processes by eliminating multiple shipments and invoices, making it even easier to do
 business with Cisco.
- Minor Line Item This is usually an option associated with the main product that you are ordering, for instance a cable, memory, or an interface card.
- New Customer Name Enter a new customer name in this field as needed.
- Open Order An order created but not yet submitted.



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- Order ID The MarketPlace (MP) number assigned to each order.
- Order Templates An unsubmitted order that has been named and saved for future use.
 If a customer regularly submits an order with the same product selections, the customer can create the order and save it as a template before submitting it. The next time the order needs to be placed, the template can be accessed, modified slightly if necessary, and then submitted. The template remains for future use.
- Order Type The type of order to be placed: internal, evaluation, standard, service-only, multinational, or trade in.
- Ordering Tool Home Page This page is where you begin to create a new order, view an open order, access a routed order, or access the Set Defaults page.
- PO (Purchase Order) Number The purchase order reference number used to identify the order within your organization.
- **Postal/Zip** Enter the postal or zip code.
- **Price List** The list from which you may order products.
- **Product Description** The brief description associated with the product number.
- **Product Family** This is a group of related products and product numbers.
- **Product Number** The part number that is used to order the product. For example: CISCO2501.
- **Purchase Type** Indicates the purpose of the order.
- Quantity (Qty.) The number of chassis you are ordering.
- Routed Order An order created by one user and sent to another user, to be retrieved by that user with the Order ID and a key.
- Save as Template Saves your order as a template that can then be used for future orders
- Save Order Saves all new or revised information on the order form.
- Search Again Returns you to the Search Addresses page for another search.
- Service Only Order An order that contains only service/maintenance items.
- Service Options You can choose the service level, service length, and service discount.
- **Service Site** The location where the product resides.
- Service/Line Details Enables you to choose service, provide end user, and ShipSet
 details at the line item level. Also enables you to edit configuration details for already
 configured items.
- Set Defaults This section is used to set pre-determined fields that automatically populate each time the ordering tool is used.
- **Shared Config** A configuration that was shared with you by another user.



- Ship All Items Separately Select Yes if you would like to receive each line item as an
 individual shipment. Select No when you want all products shipped together whenever
 possible (this will extend ShipSet lead times).
 - As Cisco manufactures worldwide, multiple line orders will typically still arrive in separate deliveries, though selecting Ship All Items Separately *No* will reduce the number of deliveries.
- Ship Early This selection informs Cisco if it is permissible to ship product prior to the Requested Ship Date. No should be selected if you want Cisco to ship as close as possible to the Requested Ship Date.
- **Shipping** The address where the order will be shipped.
- Shipping & Packaging Notes Enter any default shipping and packaging notes that you
 want to appear on packing slips and invoices for all future orders. You can change this
 information if necessary on the Header Details page when you are creating an order.
- ShipSets A grouping of items within an order that have the same shipping information.
- Software Service Level This dropdown menu will allow you to select your preferred Software Service Level. You can set this dropdown in the Set Defaults section of the Ordering Tool or on the Create an Order Page.
- Standard Order A traditional order placed for Cisco products or a combination of Cisco products and services.
- State/Province Choose the U.S. state or Canadian province if appropriate.
- Submit Order Runs a check on the order for errors and submits complete orders to Cisco.
- Trade-In Order The order type used to place Cisco Technology Migration Plan (CTMP), Custom Trade-In (Non-CTMP programs), or other Promotional Programs orders.
- Unit Price The price of the product calculated by taking the list price and applying any
 customer discounts.
- Unverified The configuration status of a product indicating that its configuration has not been completed and verified as correct.
- Verified The configuration status of a product indicating that its configuration has been completed and verified as correct.
- Verify All Configs Selecting this button is equivalent to selecting each previously
 configured product line by line and running the configuration check. This button will
 verify any configurations currently loaded in the order that are still valid and set their
 status to verified; any invalid configurations will remain in the Unverified status.

Additional materials to learn more about the Ordering Tool can be found at:

http://www.cisco.com/go/ordering-tool



Appendix

Product Bundles

Bundle Display in the Main Order Form

Once a bundle is entered into the Main Order Form, it is displayed as follows:

Figure LLL

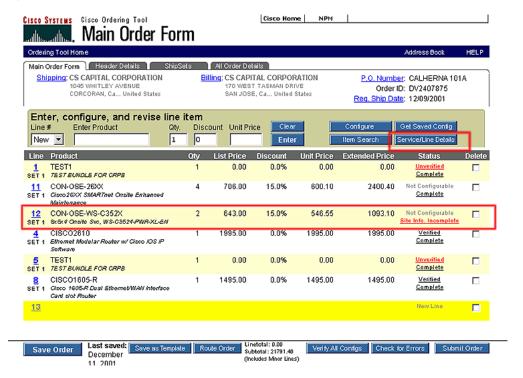




Viewing Service Options for Bundle Products

Service added at order level will cascade down to the bundles and their lines. However, service cannot be added at the bundle level, it must be added at the major line level.

Figure MMM





Viewing Bundle Line Item Details

The line item details functionality behaves differently for the product bundles, as detailed below. Figure NNN

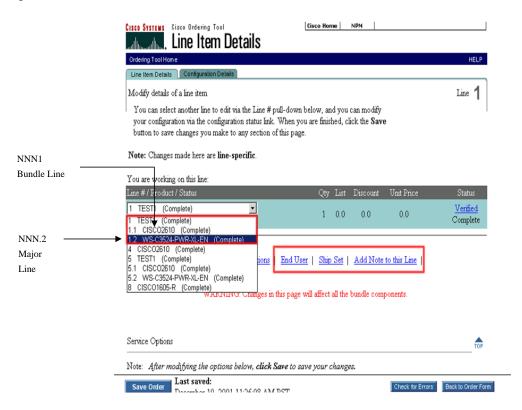


Figure Reference	Display
NNN.1	Bundle line - Changes made to the major bundle line cascade to other lines.
NNN.2	Major line - Changes made to major lines do not impact other lines.



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Viewing Bundle Configuration Details

The bundle configuration details form displays the discount structure.

Figure OOO

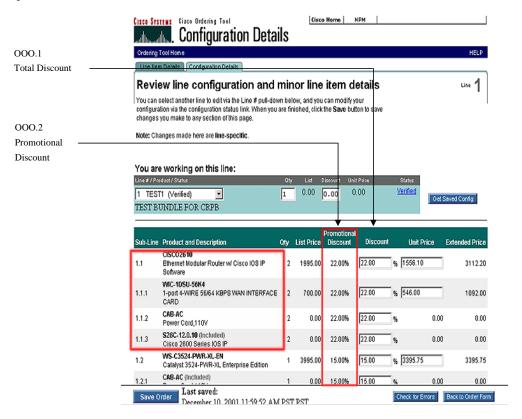


Figure Reference	Display
000.1	Total discount. (Total discount is defined as customer discount plus promotional discount)
000.1	Please note, changes to the total discount field will override all other discounts on the order.
000.2	Promotional discount, as given to a bundle



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Viewing Bundle Information in Order Details Section

The bundle information is displayed in the order details section in accordance to the bundle numbering sequence.

Figure PPP

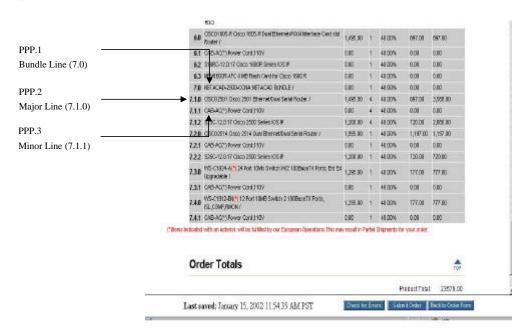


Figure Reference	Display
PPP.1	Bundle Line (7.0)
PPP.2	Major Lines (7.1.0)
PPP.3	Minor Lines (7.1.1)



Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134-1706 USA

Tel: 408 526-4000 800 553-NETS (6387)

Fax: 408 526-4100 www.cisco.com

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