Biography

Sandeep Raina
Senior Vice President - Public Sector,
Cisco India & SAARC

Sandeep Raina is Senior Vice President - Public Sector for Cisco India and SAARC, and works with the central and state governments, and local bodies to explore how Cisco's technology can be leveraged for country transformation projects.

Sandeep's role is to lead customers transform the way government educates, serves, and protects its citizens.

Previously, Sandeep was responsible for growing Cisco's BFSI and Commercial businesses in the northern region, besides driving the enterprise 'go to market strategy'.

An industry veteran with over 20 years of experience in IT, Sandeep was chief operating officer for Redington where he was responsible for growing both the Commercial Market and Enterprise Market segments. He has also held a strategic position with one of India's largest business conglomerates, The Godrej Group.

Sandeep holds a Bachelor of Engineering Degree from Regional Engineering College, Srinagar and also completed a Strategic Management Course from Harvard Business School.

Father of two sons, Sandeep is a voracious reader, enjoys music, travelling and trekking.

Updated October 2011