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## **Cisco et HCL Security collaborent pour fournir des solutions de sécurité aux communautés**

- Cisco et HCL Security viennent de signer un MoU (Mémoire d'Entente).
- Dans un premier temps, cet accord va permettre de fournir des solutions conjointes de prévention et de sécurité basées sur IP, sur le marché indien.
- Cette collaboration combine les forces de l'initiative Cisco Smart+Connected Communities et l'architecture Safe State de HCL Security.

## **HCL Security Collaborates with Cisco to Help Enable Safer and More Secure Communities**

WASHINGTON, November 23, 2009 - HCL Security announced today that it has signed a Memorandum of Understanding (MoU) with Cisco to collaborate on delivering IP-based safety and security solutions to help enable safer and more secure communities. The collaboration will combine the strengths of Cisco's Smart+Connected Communities leadership with HCL Security's 'Safe State' architecture to deliver safety and security solutions in India initially and later in other countries.

Cisco Smart+Connected [Safety and Security](#) solutions address the growing complexity of protecting citizens, critical infrastructure, and key assets by enabling the construction of a common security operations picture while helping to ensure full integration and interoperability between different functional parts of the security system. HCL Security's Safe State is an architecture that offers integrated urban safety and security technology solutions with policing and enabling actionable intelligence to make a city secure and safe.

"Cisco envisages a future where successful communities and cities will run on networked information, and where information technology will help the world better manage its challenges. We recognize that the mission of public safety and security is at the heart of economic capacity, potential, and growth. For a city or community to grow, thrive, and attract human and financial capital, it needs to be highly secure. Cisco's

Smart+Connected Safety and Security solutions enhance the capabilities of emergency and security personnel by employing next-level infrastructure, technology, services, and platforms to create intelligent, enduring solutions. Our collaboration with HCL Security and its Safe State architecture will help us better address safety and security projects and customer requirements," said Dave Stone, vice president, Safety and Security, Smart+Connected Communities, Cisco.

"HCL Security is committed to deploying an integrated technology approach to enable safer and more secure cities. HCL Safe State marries hi-tech security and surveillance with intelligence and policing – the three key pillars to this integrated approach to secure an entire state, city or large, significant establishments. Our collaboration with a likeminded global technology pioneer like Cisco will enable us to jointly provide best in class security solutions" said Rothin Bhattacharyya, CEO, HCL Security. He added, "The role of integrated systems in today's security environment cannot be over emphasized. Technology when used effectively has the ability to increase the security of cities manifold. Such integrated systems lead not only to prevention but also provide a better response mechanism to minimize the damage to life and property. Our collaboration with Cisco is a huge step in providing such integrated, best in class systems, in India and in other markets".

The vision of the collaboration is to combine the complementary capabilities of Cisco and HCL Security. Cisco brings value through its expertise and experience in network and physical security which is enabled by the network as the core platform. With the addition of the collaboration and datacenter technologies Cisco can provide a holistic approach for safety and security enabled by the network in detecting, assessing and responding to security threats. HCL Security brings strengths of market leadership and national reach in addition to its extensive systems integration and support network. As part of the collaboration, HCL Security will use Cisco technologies to build a state of the art Command & Control Centre for next-generation security solutions that will provide customers with the features of prevention, automated detection, analysis, and coordinated response to incidents.

Cisco's Smart+Connected Communities initiative is designed to provide cities and communities with smart and connected solutions for utilities, safety and security, [connected real estate](#), transportation, health care, learning, sports venues and government services.

### **About HCL Security**

HCL Security Ltd ([www.hclsecurity.in](http://www.hclsecurity.in)) is a part of the \$5 billion global technology and IT enterprise, HCL ([www.hcl.in](http://www.hcl.in)), which comprises two companies listed in India - HCL Technologies & HCL Infosystems. The HCL team comprises over 60,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and Technology firms.

HCL Security is a 100% subsidiary of HCL Infosystems and is a one stop integrated solution provider for security and surveillance solutions. HCL Security's Safe State is an architecture that offers integrated urban safety and security technology solutions with policing and enabling actionable intelligence to make a city secure and safe