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## **Cisco annonce son intention d'acquérir ScanSafe**

- Cisco a annoncé son intention d'acquérir ScanSafe, entreprise spécialisée dans les solutions de sécurité en mode SaaS (Software-as-a-Service).
- Cette acquisition devrait être finalisée durant le deuxième trimestre de l'année fiscale 2010 de Cisco, pour un montant d'environ 183 millions de dollars.

## **Cisco Announces Intent to Acquire ScanSafe, Leading SaaS Web Security Provider**

*Will Broaden Existing On-Premise Web Security Offering and Expand Cloud-Based Service Opportunities*

SAN JOSE, Calif. – Oct. 27, 2009 – Cisco today announced its intent to acquire privately held [ScanSafe, Inc.](#) Based in London and San Francisco, ScanSafe is a market leader of software-as-a-service (SaaS) Web security solutions for organizations ranging from global enterprises to small businesses.

"With the acquisition of ScanSafe, Cisco is executing on our vision to build a borderless network security architecture that combines network and cloud-based services for advanced security enforcement," said Tom Gillis, vice president and general manager of Cisco's Security Technology Business Unit (STBU). "Cisco will provide customers the flexibility to choose the deployment model that best suits their organization and deliver anytime, anywhere protection against Web-based threats."

Web security is a large and expanding market expected to grow to \$2.3 billion by 2012. By acquiring ScanSafe, Cisco is building on its successful acquisition of leading on-premise content security provider IronPort. The acquisition brings together the Cisco IronPort™ high-

performance [Web security appliance](#) and ScanSafe's leading SaaS Web security service. This combination will expand Cisco's security portfolio to offer superior on-premise, hosted, and hybrid-hosted Web security solutions.

"ScanSafe pioneered the market for SaaS Web security and continues as a leader in this rapidly growing market," said ScanSafe CEO Eldar Tuvey. "At a time when enterprises are increasingly focused on a flexible and mobile workplace, the need for hybrid-hosted Web security solutions is greater than ever. By joining the Cisco team we will be able to offer even better and more flexible protection to our customers."

ScanSafe's service will be integrated with [Cisco® AnyConnect](#) VPN Client, the newest virtual private network (VPN) product from Cisco, to provide the industry's leading secure mobility solution. In addition, ScanSafe's global network of carrier-grade data centers and multi-tenant architecture will further enhance Cisco's ability to provide new cloud-security services for customers anywhere in the world.

Upon the close of the acquisition, the ScanSafe team will become part of Cisco's STBU, reporting to Gillis.

The ScanSafe acquisition demonstrates Cisco's commitment to security and its ability to use its financial strength to quickly capture key market transitions through its build, buy, and partner strategy. Under the terms of the agreement, Cisco will pay approximately \$183 million in cash and retention-based incentives. The acquisition is subject to various standard closing conditions and is expected to close in the second quarter of Cisco's fiscal year 2010.

## **About Cisco Systems**

Cisco, (NASDAQ: CSCO), is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, please go to <http://newsroom.cisco.com>.

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## **Forward-Looking Statements**

This release may be deemed to contain forward-looking statements, which are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including the expected completion of the acquisition and the time frame in which this will occur, the expected benefits to Cisco and its customers from completing the acquisition, the impact of the combined company on relevant markets and plans regarding ScanSafe personnel. Readers are cautioned that these forward-looking statements are only predictions and may differ materially from actual future events or results due to a variety of factors, including, among other things, the retention of employees of ScanSafe and the ability of Cisco to successfully integrate ScanSafe and to achieve expected benefits, business and economic conditions,

growth trends in the networking industry and web security, global economic conditions and other risk factors set forth in Cisco's most recent report on Form 10-K filed with the SEC on September 11, 2009. Any forward-looking statements in this release are based on limited information currently available to Cisco, which is subject to change, and Cisco will not necessarily update the information.