



INFORMATION PRESSE

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Cisco et Pelco s'allient pour développer des caméras de surveillance IP

- Les deux sociétés vont coproduire une gamme de caméras de surveillance IP qui seront optimisées pour les équipements réseaux de Cisco.
- Cisco commercialisera, d'ici la fin de l'année, les caméras conçues par Pelco, une filiale américaine de Schneider Electric, sous la marque Sarix.
- Cisco et Pelco travaillent déjà ensemble sur les technologies sans fil pour la surveillance vidéo.

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Cisco and Pelco Form Strategic Technology Agreement

CLOVIS, Calif. and SAN JOSE, Calif. September 21, 2009 - Pelco by Schneider Electric, and Cisco today announced a strategic technology agreement to pursue the joint development of new high-definition (HD) Internet Protocol (IP) video security cameras built upon Pelco's award-winning Sarix™ technology platform. The new co-branded video security cameras will bring together Pelco's leadership in imaging with Cisco's IP networking expertise to deliver the next generation of high-definition IP video security cameras. These cameras will be sold globally by Cisco Authorized Technology Providers and are currently projected to be available from the end of 2009.

"The combination of Cisco's IP networking expertise and Pelco's imaging expertise is a win-win for customers. After conducting an extensive evaluation of current technologies, we found that Pelco has developed one of the most advanced IP HD imaging systems in the global security marketplace," explains Bill Stuntz, general manager and vice president of the Cisco Physical Security business unit. "When this product has been provided, we can take advantage of our expertise to deliver best-in-class solutions for customers."

According to Pelco President and CEO Dean Meyer, "Pelco and Cisco are natural partners to help drive the next generation of physical security systems. We're excited to work closely with Cisco to combine their deep understanding of IP networks with Pelco's industry-leading Sarix technology to drive innovative HD IP camera development for the global security market. Our shared commitment to our

customers and proven success in working together will allow us to deliver new features and capabilities that meet the needs of today's safety and security professionals."

Pelco will initially supply Cisco with a complete line of HD imaging technologies that will be used to extend Cisco's existing camera line and network-centric video surveillance systems. Cameras co-branded by Cisco and Pelco will feature the powerful functionality of Sarix technology, including full-frame-rate video, H.264 compression, advanced low-light performance, embedded analytics, auto focus, and easy installation. As joint development proceeds, best-in-class IP networking features will be embedded into the co-branded cameras.

This agreement is the latest collaborative effort between Schneider Electric and Cisco.

About Pelco

Pelco, Inc., a Schneider Electric company, is a world leader in the design, development and manufacture of video and security systems and equipment ideal for any industry. Pelco produces the security industry's most respected offering of discreet camera domes and enclosures, video matrix systems, next-generation digital video recorders, IP solutions and fiber optic transmission systems for video/data – and much more. For additional product or company information, please visit www.pelco.com.

About Cisco Systems

Cisco, (NASDAQ: CSCO), is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, please go to <http://newsroom.cisco.com>.

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