



INFORMATION PRESSE

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Cisco et Dell collaborent pour proposer des solutions destinées aux centres de données nouvelle génération

- Cisco et Dell mettent en commun leurs expertises dans les domaines de l'administration des centres de données et de la virtualisation.
- Les solutions proposées s'appuieront sur les dernières innovations technologiques des deux entreprises. Au-delà de la qualité des solutions proposées, cette alliance va également permettre une mise sur le marché plus rapide des applications dédiées à ces environnements virtuels.

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Cisco and Dell to Deliver Combined Next Generation Data Center Solutions

BARCELONA, Spain - January 27, 2009 - Cisco and Dell today announced that they will collaborate to deliver next-generation IT solutions that help customers simplify their [data center](#) infrastructure by pooling storage, computing and networking infrastructure resources to more rapidly support business applications in virtual data center environments. The companies expanded their existing global Solution Technology Integrator agreement to include [Cisco's Nexus 5020](#) data center switching systems as part of the Dell enterprise infrastructure solutions with Dell servers and storage solutions.

According to the agreement, Dell will add Cisco's Nexus 5020 switches that support both 10 Gigabit Ethernet and Fibre Channel over Ethernet (FCoE) to its Dell Power Edge™ server and Dell EqualLogic™, PowerVault™, and Dell/EMC™ storage solutions. The Cisco and Dell combined solutions help customers simplify the management of their [next-generation data center](#) with a unified networking fabric that consolidates LAN, SAN and server cluster network environments into a single high speed 10 Gigabit Ethernet fabric that supports protocols such as Fibre Channel, FCoE, and Internet Small Computer Storage Interface(iSCSI).

In addition, Dell has qualified the [Catalyst 4900 Top-of-Rack Switches](#) (ToR) for its EqualLogic™ Storage Area Networks (SAN) arrays. The Catalyst 4900 ToR switches are now a supported switching platform for the EqualLogic™ SAN arrays.

"These challenging economic times highlight the importance our customers place on ensuring long term value from their solutions, not just short term benefit. They need maximum value for every dollar they spend and that is what Dell continues to deliver with this expanded Cisco relationship," said Praveen Asthana, global director of enterprise storage and networking, Dell. "By offering the Cisco data center switching solution with our server and storage solutions, customers can now more easily transition to a unified network fabric and meet their requirements for operational continuity, transport flexibility and scalability. The Dell and Cisco offerings will be very exciting for our customer and [partner communities](#)."

"As part of our unified computing approach, Cisco set out to develop a unified networking fabric for the data center to help IT organizations simplify their cabling infrastructure, reduce the number of required adapters, lower costs, and reduce power consumption and their carbon footprint within their data center," said Soni Jiandani, vice president of the Marketing, Server Access and Virtualization business unit for Cisco. "By combining the benefits of lossless 10 Gigabit Ethernet and Fibre Channel over Ethernet with Dell's PowerEdge servers and storage solutions, together we can offer a more end-to-end data center virtualization solution."

Links / URLs:

- [Cisco and Dell's collaboration in the data center](#)
 - [For Customers](#)
 - [For Partners](#)
- [Cisco Nexus 5020](#)
- [Catalyst 4900 Top-of-Rack Switches](#)
- [Dell PowerEdge Server Solutions](#)
- [Dell EqualLogic iSCSI Storage Solutions](#)

Photo:

- **Cisco Nexus 5020**



- **Cisco Catalyst 4900 Top-of-Rack Switches**



About Cisco

Cisco, (NASDAQ: CSCO), is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, please go to <http://newsroom.cisco.com>. Cisco equipment in Europe is supplied by Cisco Systems International BV, a wholly owned subsidiary of Cisco Systems, Inc.

About Dell

Dell PowerEdge servers are designed and engineered to simplify operations, drive leading-edge performance and deliver business relevant IT solutions at competitive prices. To learn more visit

www.dell.com/poweredge. Dell is helping to change the economics of storage with simple, capable and affordable solutions for organizations of all sizes. For more information, go to www.dell.com/storage.