



INFORMATION PRESSE

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Cisco et Deloitte souhaitent renforcer les processus métiers

- Cisco et le cabinet de conseil Deloitte ont conclu un accord qui s'appuie sur les capacités offertes par les solutions réseaux de Cisco et l'expertise des processus métiers de Deloitte.
- Cet accord permettra aux entreprises de gagner en visibilité, en contrôle et en réactivité, et de fluidifier les échanges entre tous les corps de métiers.
- Une meilleure cartographie des processus métiers et la mise en place d'un réseau « intelligent » en tant que plate-forme devrait favoriser la collaboration et rendre plus facile le partage d'informations.

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Deloitte and Cisco Enter Agreement to Enhance Business Process

Alliance maps network intelligent services to business processes to help improve visibility, control, and responsiveness across the enterprise

NEW YORK and SAN JOSE, Calif. - June 12, 2008 - Deloitte and Cisco today announced a collaborative initiative that combines the intelligence in Cisco's network platform with Deloitte's broad array of business process and technology consulting capabilities. Deloitte and Cisco have entered into a go-to-market agreement focused on developing service offerings that take advantage of the intelligence of the network to enhance business processes. The Deloitte and Cisco collaboration will map business processes to network intelligent services, such as communication and collaboration, user identification, and wireless location detection, so businesses can achieve more visibility, control, and responsiveness across the enterprise while leveraging their existing business applications.

The go-to-market agreement between Cisco and Deloitte includes collaboration on service development, education, training, sales and delivery. Deloitte and Cisco will

initially focus their efforts on the development and delivery of services aimed at risk, compliance and performance management challenges.

"Rapid response capability has increased dramatically with the heightened emphasis on risk management and the value of real-time information," said Lee Dittmar, a principal with Deloitte Consulting LLP "The speed and consequence of adverse events require capabilities that can be delivered only when network services in the enterprise architecture are fully utilized. We agree with Cisco that the network can be the backbone for IT communications, and an important element in enabling better risk, compliance and performance management."

"The ubiquitous nature of the network offers our customers the opportunity to capture intelligence from every aspect of their organization and to take advantage of that intelligence in the continued innovation of the business. This go-to-market agreement with Deloitte will focus on practical solutions that help our customers respond faster to operational and market dynamics having an immediate impact on their business decisions," said Robert Lloyd, senior vice president of U.S., Canada, and Japan for Cisco.

Deloitte and Cisco will also work together with SAP AG to combine Deloitte's broad array of consulting, advisory and implementation related services with Cisco's Network and Advanced Services in support of SAP® enterprise business solutions to help joint customers in their efforts to address their needs for governance risk and performance management.

About Cisco

Cisco (NASDAQ: CSCO) is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, visit <http://newsroom.cisco.com>.

About Deloitte

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