

# Spam and Crimeware



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# Evolution of hackers & attacks

## BEFORE

Hacking for Glory

Isolated Hacker

Visible attacks

Massive attacks

From the outside

## NOW

Hacking for money

Organized Crime

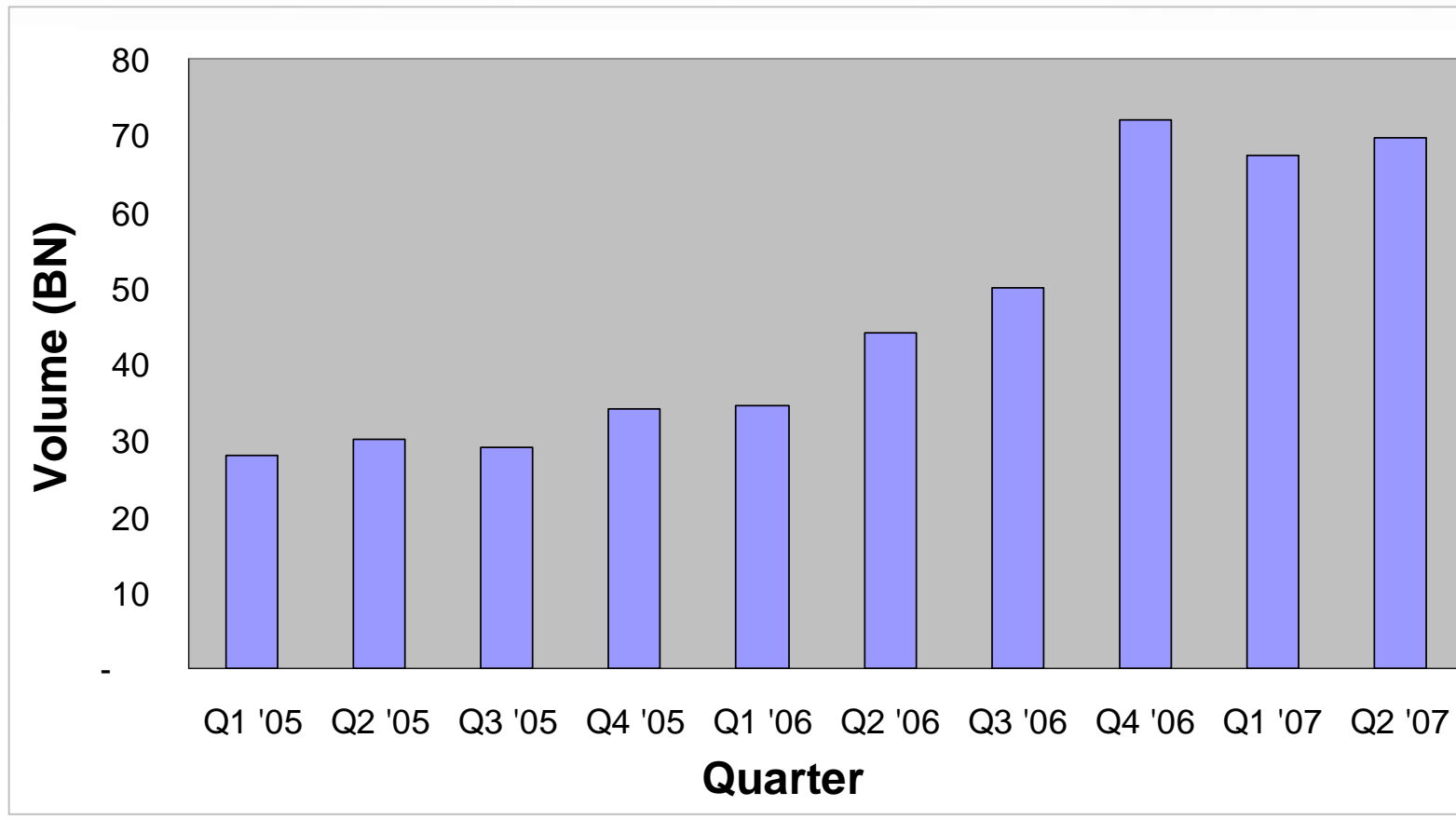
Discreet & limited-in-time  
attacks

Targeted attacks

The user : unwillingly helping  
the hacker

# Spam Volumes Explode

*Average Daily Spam Volumes, By Quarter*

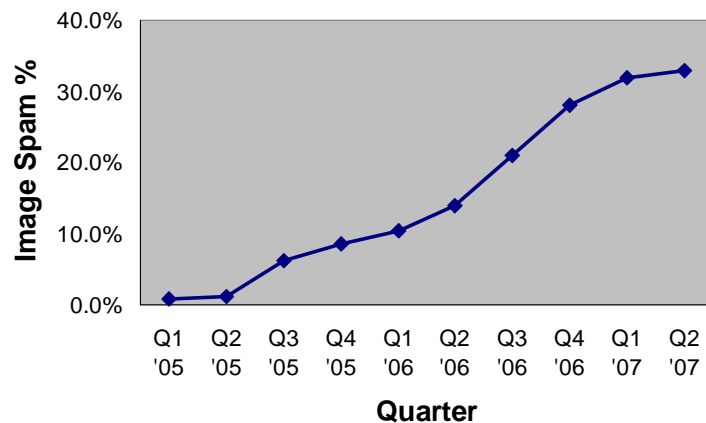


# Spam Becomes More Difficult to Catch

## Increasingly Sophisticated

- Image spam as a % of overall spam up 7x in last 2 years
- *Accurate spam detection technology is critical*

**IMAGE SPAM AS % OF TOTAL SPAM**

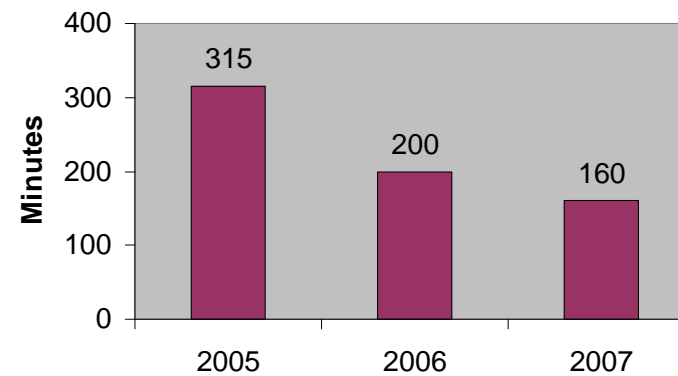


Source: IronPort Systems

## Spreading Quickly

- Emergence of bot networks means that spammers can send twice as fast as two years ago
- *Reaction time to spam outbreaks is critical*

**MEDIAN OUTBREAK DURATION**



# Image Spam Gets Sneakier

1. “

\*\*\*ATTENTION ALL DI

INVESTOR ALERT!  
IT LOOKS LIKE ANOTH  
WATCH SWNM LIKE A

Company Name: SO  
Stock Symbol: SW  
Monday Close: C  
Volume:  
5,761,702  
Change:  
UP 0.025 (27.78%)  
Market Cap: \$33

## Goldmark Industri

THIS STOCK IS EXTREMELY  
Huge Advertising Campaign thi  
Breakout Forecast for July, 20

Current Price: \$5.60  
Short Term Price Target: \$  
Recommendation: Strong l  
\*300+% profit potential s

RECENT HOT NEWS released I  
LOS ANGELES ,VANCOUVER, E  
the Company has recently sign  
Rodriguez's production and distribution company, Polych  
automatic theatrical and home video distribution of feat

Please don't click. Just type **pharm77.com** in address bar of your browser.

about:blank - Microsoft Internet Explorer

Address

PREMIER PHARMACY  
• Lowest VIAGRA, CIALIS, LEVITRA Online Price!

VIAGRA	30	\$134.95	CIALIS	30	\$169.95
VALIUM	30	\$85.45	SOMA	30	\$75.95
PROPECIA	30	\$64.95	AMBIEN	30	\$120.99
XANAX	30	\$123.45	VIAGRA SOFT	50	\$250.99
			New CIALIS SOFT	30	\$224.95

Save up to 80% on your prescription Meds!

**PHARM77.COM**

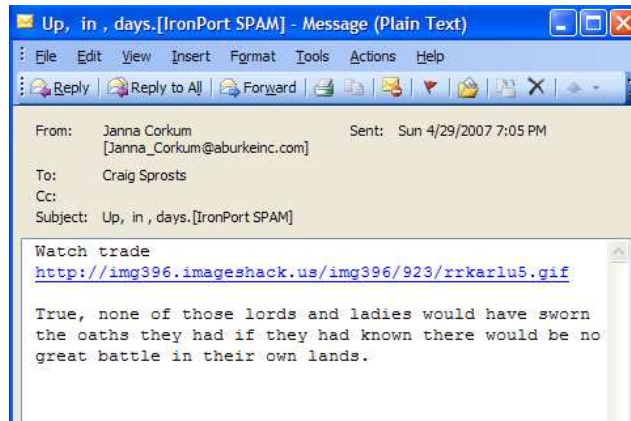
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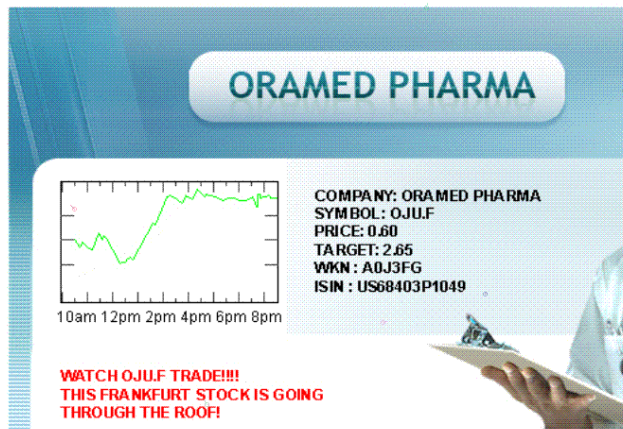
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ve this on your

# Image-Link Spam Outbreak

Late April - May 2007

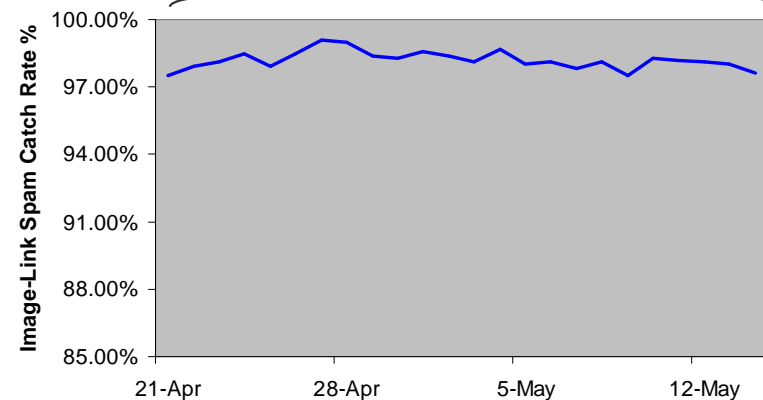


after link is clicked



- URL link references image spam
- 4% of total spam volumes in May
- Very difficult to detect:
  - Legitimate domains are used – domain blacklisting not adequate
- Web Reputation is essential
- **IronPort maintains ~98% catch rate against Image-Link spam**

*IronPort protects against outbreak in real-time;  
no drop in catch-rate*



# Latest Techniques

## Started in November '06

### “ASCII Art” Based Spam

- uses a series of numbers to spell out a stock symbol
- numbers randomized in different order for each email to evade signatures
- similar to image spam in that there are no actual words in the email for anti-spam engines to key on

```
> ----- Original Message -----
> From: "Evan Platt" <evan <at> espphotography.com>
> To: <users <at> spamassassin.apache.org>
> Sent: Friday, November 17, 2006 10:48 AM
> Subject: Re: I've got TORA.08 spelled with numbers?
>
>
> > At 07:44 AM 11/17/2006, you wrote:
> >>I'm getting a bunch of spams this morning that have
> >>TORA.08 spelled out with numbers like this.
> >>
> >>4216775 0611576 215556 7 3308011 3258576
> >> 6 7 5 1 5 3 8 5 2 7 3
> >> 8 3 6 5 0 4 1 2 7 0 5
> >> 7 2 2 257873 5 7 4 1 3387715
> >> 6 2 5 7 1 111500075 8 6 2 2
> >> 8 2 2 7 7 3 2 656 0 3 0 8
> >> 0 6430533 4 4 8 6 207 5412501 7637213
> >>
```



### Image Spam 2.0

- Attempts to mask itself as a legitimate picture by adding “greeting card” like border”
- Inserts shapes such as rectangles and pies to spoof powerpoint / excel charts
- Wavy text more difficult for OCR technologies to decipher

# PDF spam

```
>DIA'A ^ [DIT@IEJ1' O~+80*ac~D UAO~D
YDDVDw""iá×D_i+simT××8D'iýÏ,,36ÈD)Ù 'zZÈÈB×æ×8D.íéáµ cg|[,Yá:v9SGcÖTyíãBÐ'Áái)áoI~Dí+××1D^tuP»*DÖ4*•÷¿*V'
DpÓÈ^£xDDN'¿òÈX»
DÁ-(ÉúçTÄ7;GJ-^'ÁReæ5^:'Á)Üi"~æD×DÇ£,W&eD×Dó'YíuÔDÚ^'D^FCâÖ~µ<)""D
êçây56NQ»DÈÈ'û*1...1!s~,,D9Ö@DÖPzmGDÐDL...D4+wÈ7£|f}â' &-qPÝ£BèiDØ2ySÜ,D
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%DA^PÐD-~ñÁúh~ydøD[`DD

b ví!à...QD,Xé5q,,VàµD2...š
ÙN£^>TD-~D6; >~YünD`iDnYšióD#ÁEÓDz-ú>DÙÉ3D;YZiúíDè"ÈŠDq·ìBÿ-ÀDñ;+d^á+D€-³Cš:,ÊKZP±>NÀ      äk»,, 'št8U..ÁDDžÁ:
³ÉD-D±æYGnŠÖ³4"DÈm%3wR~'Öž+ì

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gðäNÐD 3¿...?DN1"š(š1@È<G $DÄjý_x^ÁD06@XD
Á"Ô~q,a '»Ú µM+D-FI@Oz·ÁB$×ç+, DİSD(iDá~WÖ|úžùž;PY€DÐÙØ.ñY<D DÒø%Î-D|B£·á+ÍD1áÚbDß=»öý Ó«L"o×D(w#ÈØ1èéá7'
YiD×V¿±Á!t,,CDuèÄ%çYKDDÀNDš;E~H×6šS(zD... ×š¿šHÄ]ue;D
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-×æñ%à`%D>ÀcQé` `!ää@iLDéDš@ZÖP^D3v D'RRS-šLO-ìiDÍ~QW÷ÍD
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AqIXDù-
EC/DU,ó#X(ÍjD"+,àçDæúYÁÖŠ;ìDQDóÉDÝTS»£ÀTš+çBbÄDKE'š9T:ß"³DÐÙtè` )O'Ä...5[;qqDU>~@qDæD...%
@Kµ+èD×%#G"„AzètæDCCÜ;D9A`q~ø#ÿ>D10pqDtd&(E)gsÛgÇ]µj[yÄ°",DDüD  `ÈD
endstream
endobj
```

**Huge Investor**  
Announcement

campaign starting next week,  
we are expecting our German

media before making any in-  
vestment decisions. We feel

this one - **DON'T LET IT PASS**  
**YOU BY!**



# Excel Spam

July 21<sup>st</sup>, 2007

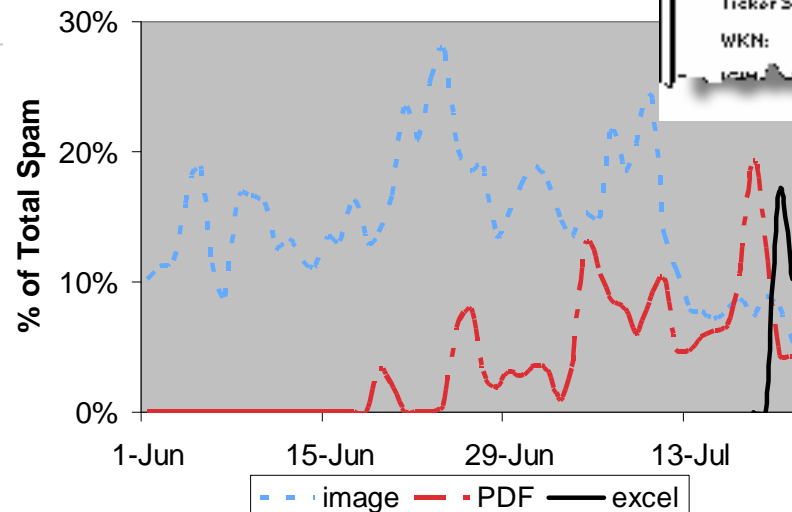
## OUTBREAK DESCRIPTION

- Spam sent as text inside excel file
- First appeared July 21<sup>st</sup>, 2007
- Within hours, represented 17% of spam volumes

## EXCEL SPAM EXAMPLE



## SPAM VOLUMES BY TYPE



# Spyware & Keyloggers are spreading

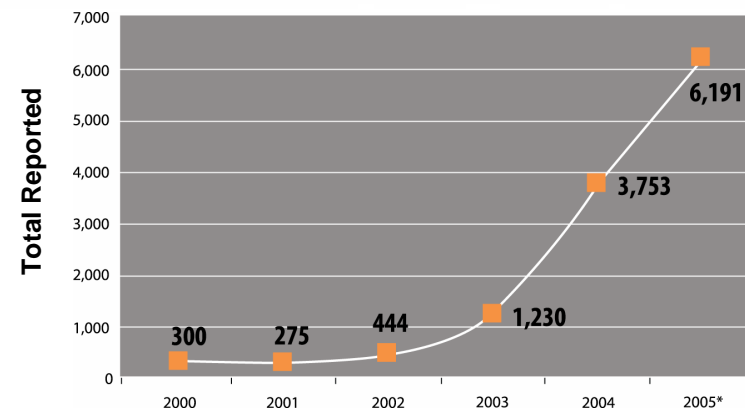
Number of pieces of spyware (in thousands)



Source : State Of Spyware Report/Web Security Report 2006/  
Internet Security Trends 2007

- 144 000 different pieces of spyware (end of Q2 2006)
- More than 1 corporate desktop out of 10 is contaminated on a worldwide basis

Evolution of keyloggers 2000-2005



Source: iDefense Labs, November 2005

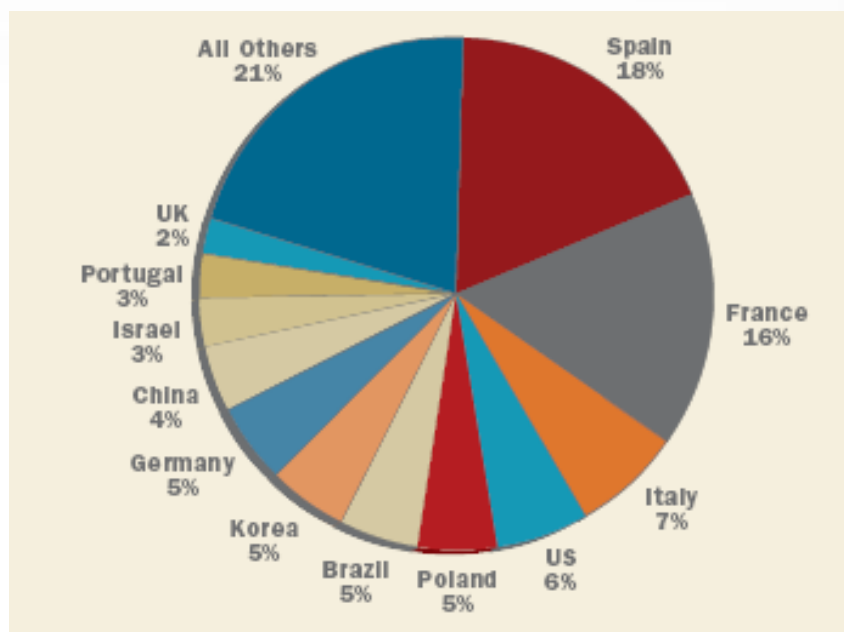
- High Growth
- Recording of key strokes and sending to external servers
- Current evolution : screen scrapers

# Zombie networks are multiplying

- « Bot » (or robot) : « sleeping code » installed on a desktop without the user knowing it, doing nothing at that time. The hacker can remotely start an attack thanks to that code.
- The contaminated PC becomes a real zombie, following the hacker's orders.
- Iberia: ranked 5<sup>th</sup> on a worldwide basis (5% of global zombies)
- Uses : Denial of service, cyber-extorsion, phishing, spam, etc.



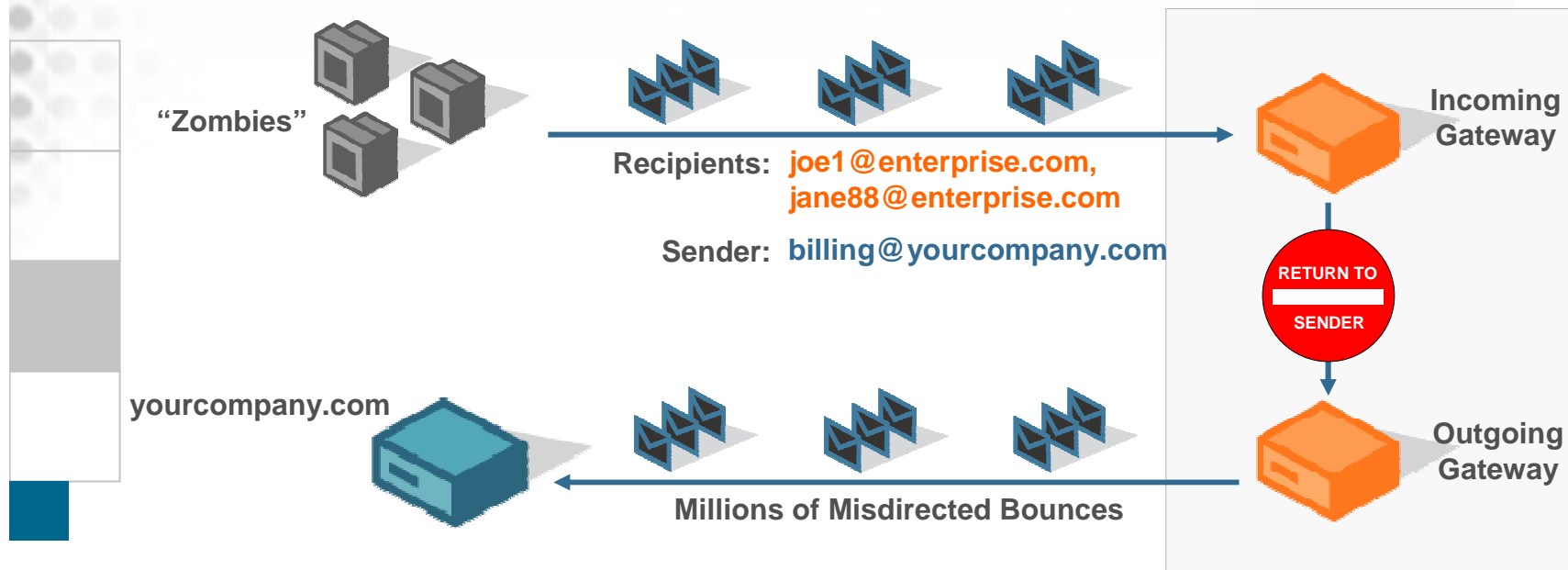
# Example of a large-scale spam attack using zombies



- More than 80% of spam is sent through zombies
- EXAMPLE : A single spam attack uses zombies from more than 100 different countries

# The Misdirected Bounce Threat

*Makes Up 9% of all Internet Email\**



*More than 55% of F500s have experienced disruption of service or a total denial of service due to misdirected bounces*



\*Source: IronPort Threat Operations Center, INTERNET EMAIL TRAFFIC EMERGENCY: SPAM "BOUNCE" MESSAGES ARE COMPROMISING NETWORKS, April 2006.

# Social networking sites

- Profiles attract requests



**You have a new comment!**

Abbey says: hey, i swear i know ...

[View Comment](#)

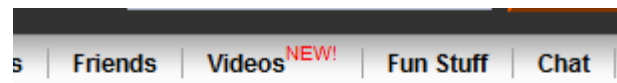


**You have a new friend request!**

Please accept or reject by clicking below...

[Click here](#)

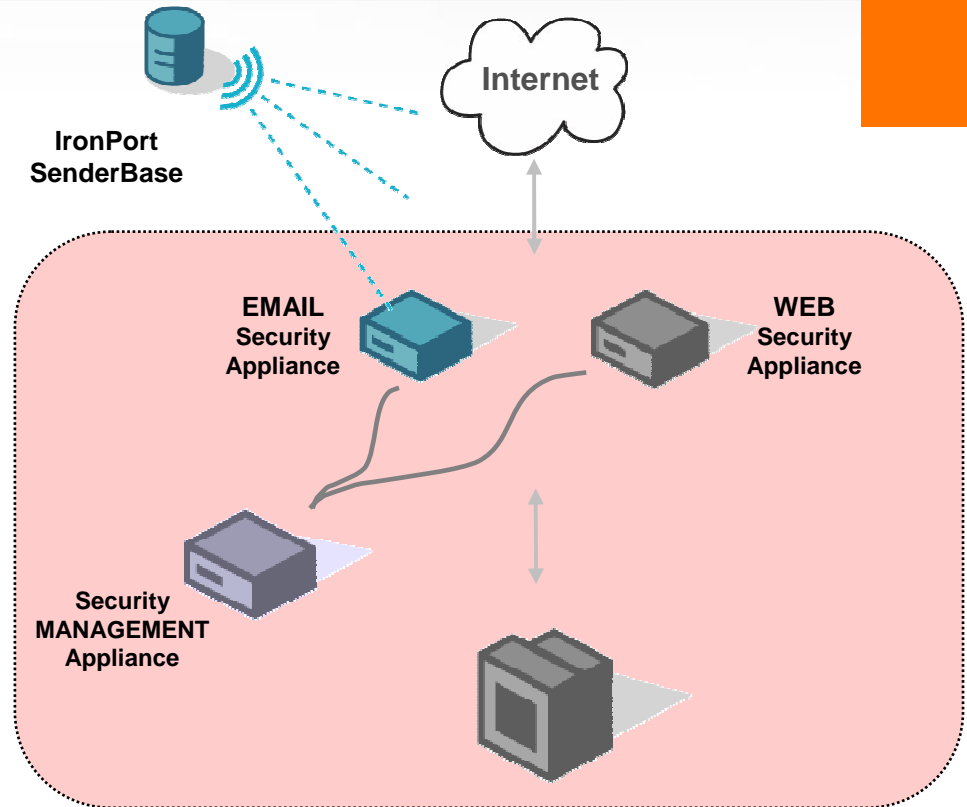
- Social engineering - got to my site to contact me
  - Page shows personal details to contact
  - Site contains malware
- 2 weeks later



This account is no longer available !



# The IronPort Vision



Web Security

Email Security

Security management



# Reactive Security



# SenderBase® / Threat Operations Center

SenderBase



TOC



- **Expert** team of skilled analysts
- Staffed **24 x 7 x 365**
- **32 languages** spoken
- **Documented & verified** processes

+ than 90 parameters

- Data Volume
- Message Structure
- Complaints
- Blacklists, whitelists
- Off-line data

E-Mail Reputation Filters



Reputation Score

+than 45 parameters

- URL blacklists & whitelists
- HTML Content
- Domain Info
- Known "bad" URLs
- Website history...

Web Reputation Filters



Reputation Score

# E-Mail Security



**IronPort C-Series**



# C-Series Architecture



# The MTA is your first protection

## *AsynOS : new generation MTA*



- **AsynOS** – dedicated & optimized OS for the e-mail, allowing 10.000 simultaneous SMTP connections
- **Advanced Queue Management** - queues per domain, retry schedule on a per-domain basis, etc.
- **Virtual Gateway™** – Protects the reputation of your messaging server
- **Directory Harvest Attack Prevention** – Protection against Directory Harvest Attacks

# Multi-layer Spam Defense

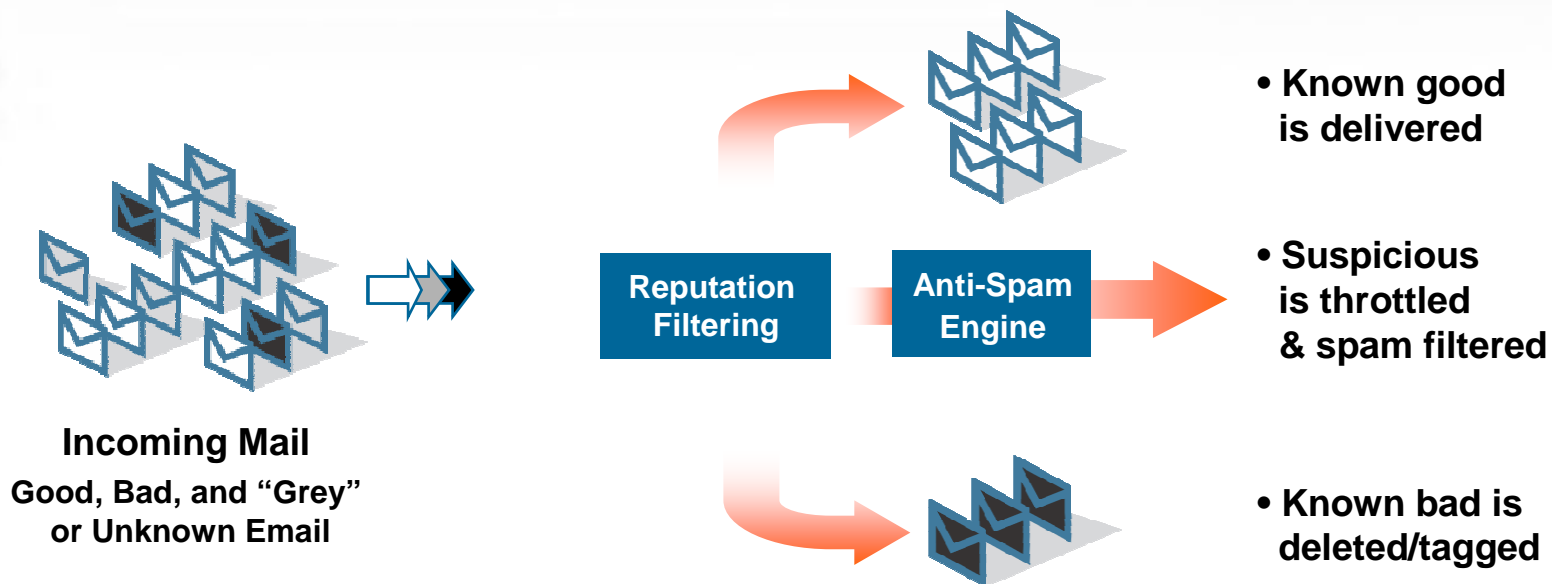
## *Best of Breed*



- **Preventive** : IronPort Reputation Filters – the first layer of defense, at the connection level
- **Reactive** : IronPort Anti-Spam – at the content level



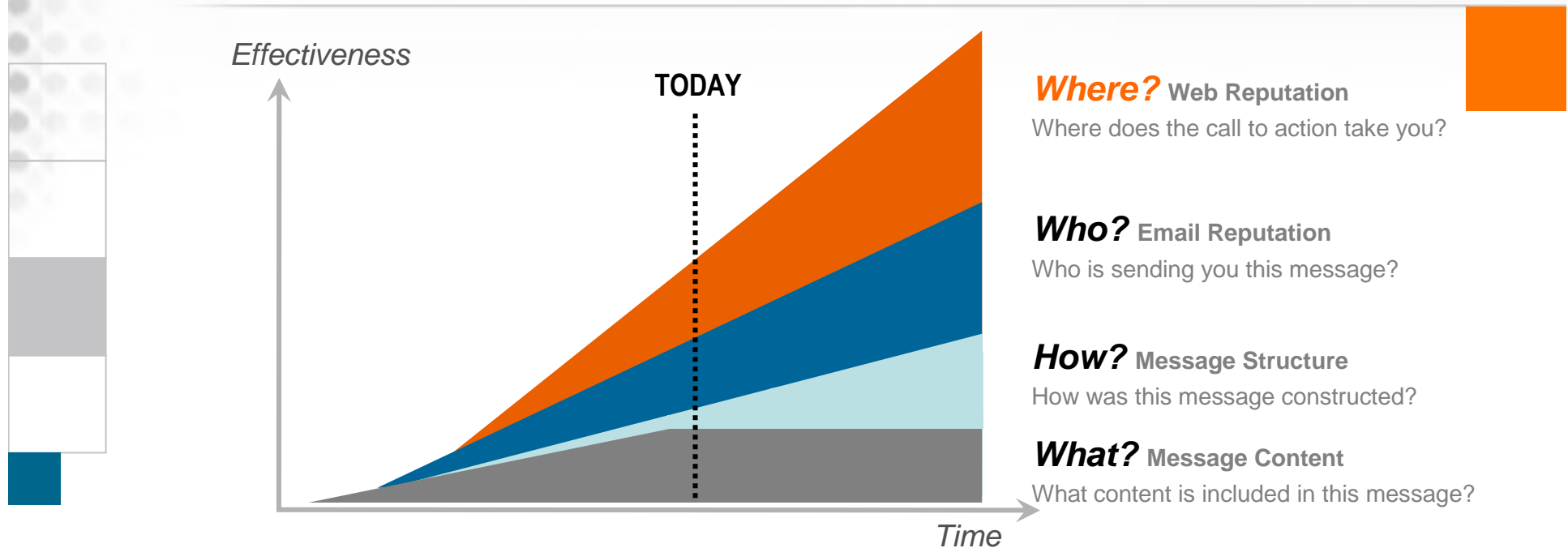
# IronPort Reputation Filters Stop 80% of Hostile Mail at the Door....



- IronPort uses identity & reputation to apply policy
- Sophisticated response to sophisticated threats

# IronPort Anti-Spam (IPAS)

## 4 questions for a 97% capture rate



- Content filtering techniques alone are inadequate
- Email & Web reputation systems improved protection
- Capture rate >97% with false positives fewer than 1 on a million

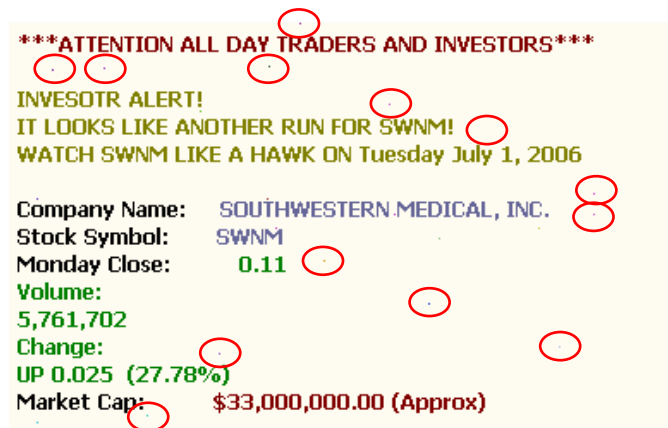
# Image Spam Example

## WHAT?

- All text inside an image
- Random dots appear within the message
- Nearly identical color scheme in 100,000's spamtrap messages

## HOW?

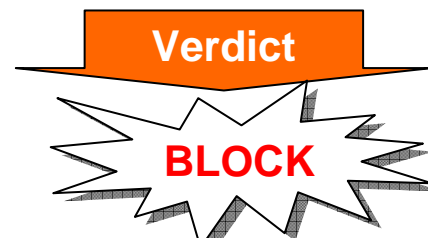
- Message leaves trace of spamware tool



## WHO?

- IP address recently started sending email
- Sending IP address located in Russia

## WHERE?



Network Owner	DataNet
Domain	dnet.pl
Date of first message seen from this address	2006-06-18
CIDR range	Unknown
# of domains controlled by this network owner	500
Geography data	
Country	RU
State	48
City	Moscow

# Management Capabilities

## Comprehensive Administrator Controls

Order	Policy Name	Anti-Spam	Anti-Virus	Virus Outbreak Filters	Content Filters	Delete
1	Sales	Positive: Drop Suspected: Quarantine	(use default)	(use default)	(use default)	
2	Operations	(use default)	Repaired: Deliver Encrypted: Deliver Unscannable: Deliver Virus Positive: Drop	(use default)	HIPAA	
	Default Policy	Positive: Deliver Suspected: Disabled	Repaired: Deliver Encrypted: Deliver Unscannable: Deliver Virus Positive: Drop	Enabled	HIPAA StripEXEs	

**Intuitive User Interface**

- Drop spam positive, quarantine suspect
- Drop spam positive for all others
- Quarantine spam positive
- Conservative spam thresholds
- Drop spam positive & suspect
- Aggressive spam thresholds



**Group 1**



**Group 2**



**Group 3**

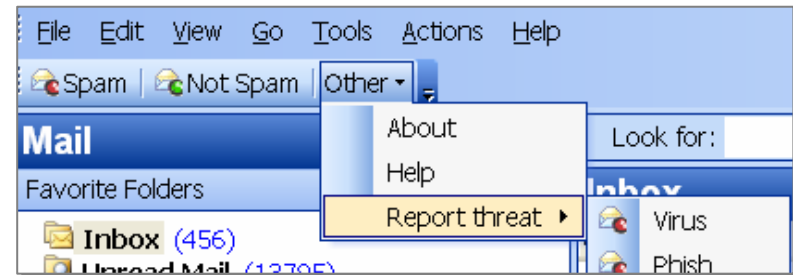
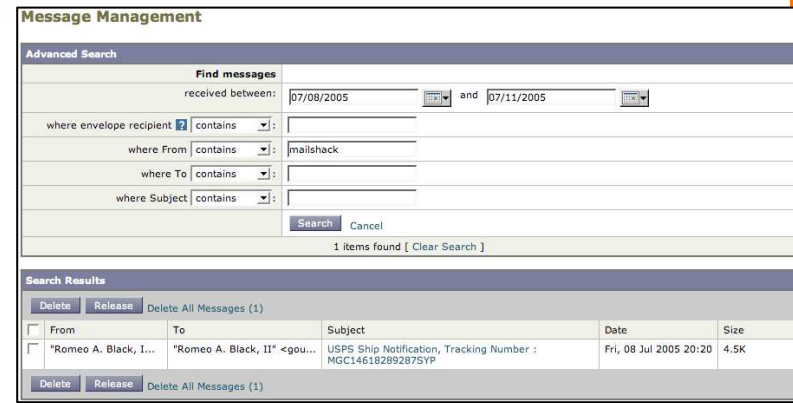
**Domain, Email Address,  
or LDAP Group**

- Manage global configurations
- Set user and group policies with Email Security Manager
- Configure IronPort Spam Quarantine, Email “Digest”

# Management Capabilities

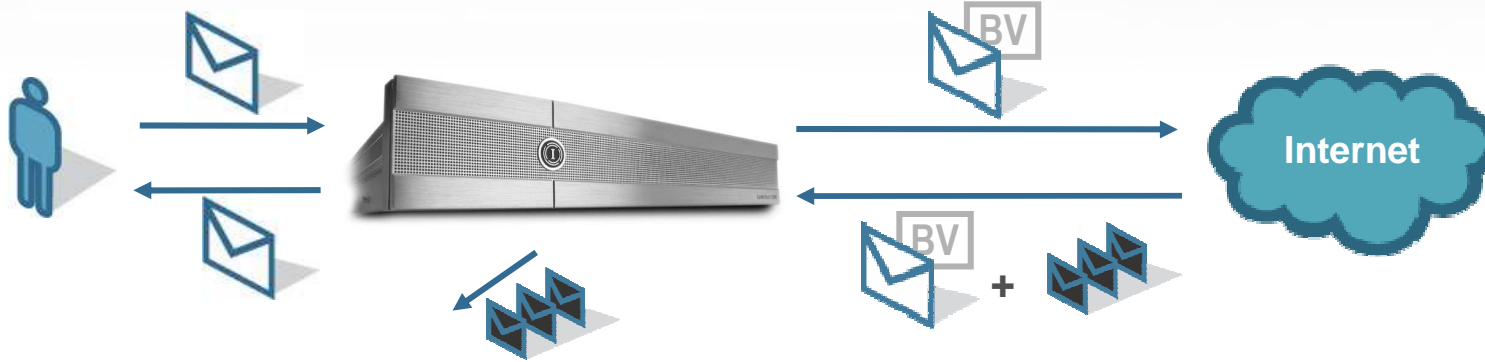
## End User Controls

- Spam Quarantine
  - Fully featured quarantine for admins & end users
  - On-box or consolidated quarantine (M-Series)
  - Authenticate users against LDAP, AD, or IMAP/POP
- Outlook Plug-in
  - One-click reporting of spam, viruses & phishing attacks
  - Block & Allow lists supported natively in Outlook



# IronPort Bounce Verification™

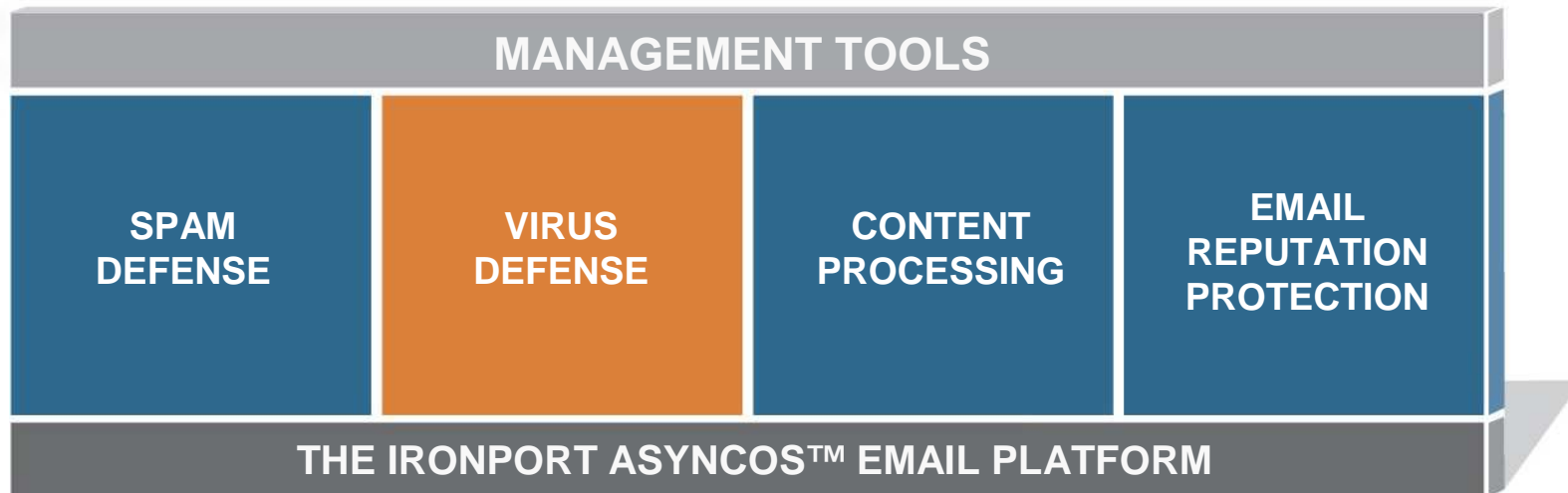
## *Protects Against Misdirected Bounce Attacks*



- All Outgoing Mail Stamped Allowing **Legitimate Bounces to be Identified on Return**
- Transparent to End Users, No Industry Adoption Required
- **Eliminates Help Desk Calls and End User Confusion**
- Another IronPort Technical “First”



## 2. Multi-layer Virus Defense



- **Preventive** : IronPort Virus Outbreak Filters stop outbreaks 13 hours ahead of signatures
- **Reactive** : Sophos Anti-Virus & McAfee Anti-Virus signature-based solutions

# Virus Outbreak Filters

## A few figures...

Virus Name	IronPort	Sophos	McAfee	Trend Micro	Symantec
Troj/SpamToo-AG	04/18/2007 20:50	+0d 15h 34m	+0d 21h 48m	+1d 8h 19m	+0d 22h 8m
Trojan Peacomm!zip	04/12/2007 18:44	Not Published	Not Published	+0d 7h 37m	+0d 1h 55m
W32.Virut!dr	04/12/2007 05:57	+1d 6h 58m	+1d 10h 44m	Not Published	+1d 10h 28m
W32/Dref-AG	04/11/2007 21:03	+0d 3h 55m	+0d 22h 25m	+0d 11h 13m	Not Published
Troj_Virut.WX	04/11/2007 07:26	Not Published	+2d 9h 15m	+2d 6h 33m	+2d 8h 59m
Troj/DwnLdr-GTK	04/10/2007 16:13	+2d 20h 42m	+3d 1h 18m	+3d 1h 5m	+3d 1h 59m
W32/Dref-AF	04/08/2007 18:16	+0d 2h 23m	+0d 20h 54m	+0d 17h 45m	+1d 0h 20m
W32/Grum-A	03/29/2007 18:30	+0d 6h 22m	+0d 22h 50m	Not Published	+0d 20h 51m
Troj/DwnLdr-GFN	03/03/2007 14:25	+1d 17h 29m	+2d 3h 20m	+1d 19h 46m	+2d 4h 15m
W32/WowPWS-AU	03/03/2007 19:59	+0d 6h 49m	+1d 21h 46m	+2d 4h 13m	+1d 5h 11m
W32/Stration.DR	02/23/2007 13:10	Not Published	+0d 5h 19m	+2d 14h 53m	+0d 5h 12m
Troj/Clagger-AZ	02/19/2007 18:21	+0d 3h 30m	+0d 22h 8m	+0d 20h 11m	+0d 14h 24m
Troj/Dloader-ATK	02/19/2007 05:12	+0d 9h 42m	+0d 11h 29m	+0d 22h 46m	+0d 13h 33m
Troj/Clagger-AX	02/14/2007 06:27	+0d 3h 28m	Not Published	+1d 0h 11m	+0d 15h 16m
Troj/StraDI-D	02/14/2007 02:35	+0d 1h 48m	+0d 14h 0m	Not Published	+0d 19h 8m
W32/Dref-AB	02/13/2007 20:10	+0d 4h 3m	Not Published	Not Published	+1d 1h 33m
Troj/Dloadr-ATD	02/12/2007 09:56	+0d 4h 8m	Not Published	+0d 18h 59m	+0d 11h 12m
Troj_Cimuz.BF	02/11/2007 12:41	Not Published	Not Published	+0d 16h 3m	+1d 8h 27m
Troj/DwnLdr-GAI	02/10/2007 11:32	+0d 0h 56m	Not Published	+1d 17h 12m	+2d 9h 36m
Troj/DwnLdr-GAG	02/08/2007 06:34	+0d 7h 3m	Not Published	+0d 23h 1m	+0d 11h 11m

**Average lead time\*.....over 13 hours**

**Outbreaks blocked \* .....175 outbreaks**

**Total incremental protection\*.....over 94 days**

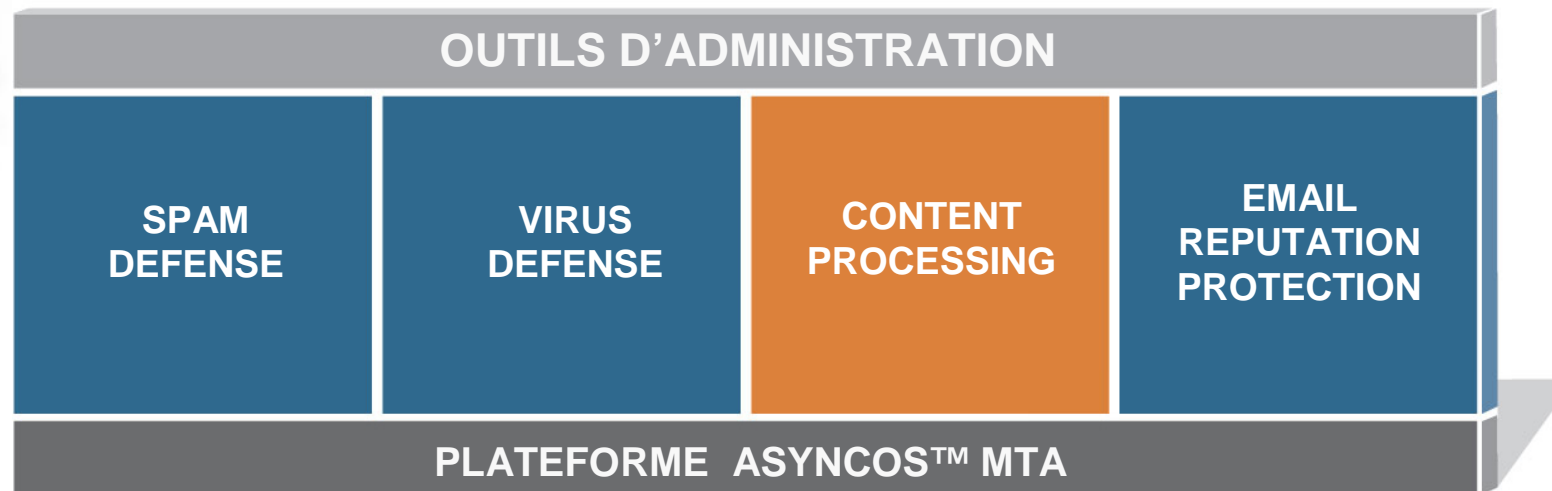
\* Between Nov. 2005 et Dec. 2006.

Calculated as publicly published signatures from the following vendors: Sophos, Trend Micro, Computer Associates, F-Secure, Symantec and McAfee. If signature time is not available, first publicly published alert time is used..



# 3. Content Processing

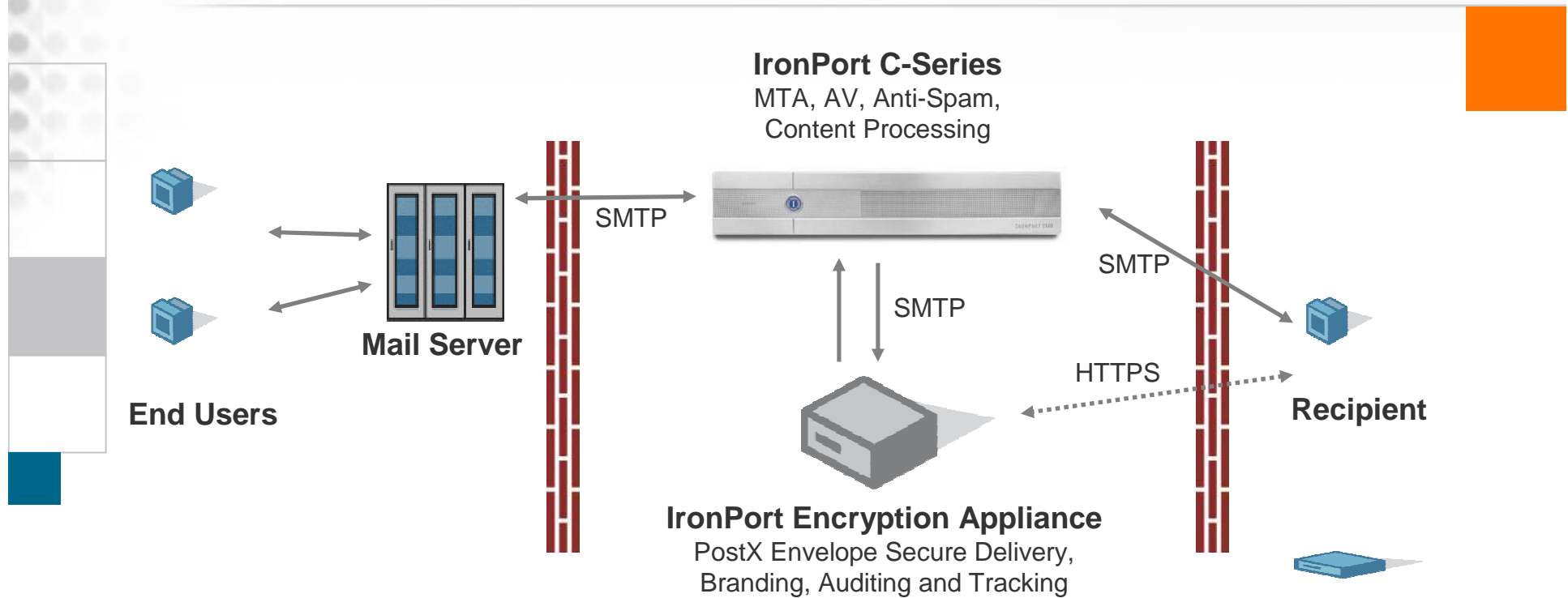
## *Filters & Encrypts contents*



- **Content Analysis Rules** defined according to source or destination IP, domain or address, headers, keywords in message body or attachments, attachment size or type, reputation of a sender or data available in an LDAP query.
- **Actions** taken include quarantine, redirect, notify, tag, archive, bounce, encryption.

# IronPort E-Mail Encryption

## PostX E-Mail Delivery Solution

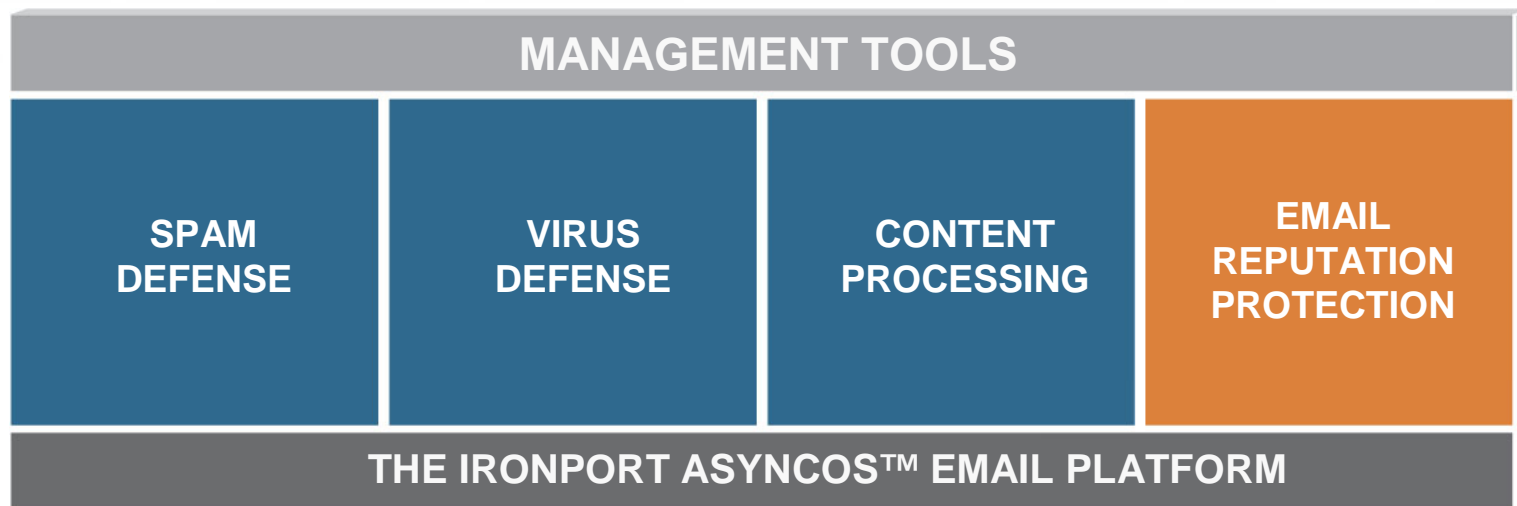


### *Flexible & easy-to-use solutions:*

- No need of a client software on the recipient's desktop
- All messaging platforms supported
- Various delivery methods : push, pull, certificates



## 4. Protection of your E-Mail reputation on the Internet



THE IRONPORT ASYNCOS™ EMAIL PLATFORM

**DomainKeys** – Makes sure that the sender of an e-mail is really the one written.

**300M+ Email Accounts** Use DomainKeys to Authenticate the Email Sender

