



# Cisco-Router mit integrierten Services - maßgeschneidert für Ihr Business



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# Abstract

- Integrierte Services und Anwendungshosting – maßgeschneidert für Ihr Business

Die flexible Vernetzung von Niederlassungen und Außenstellen mithilfe der aktuellen Cisco ISR-Familie bedeutet heute bereits einen schlagenden Vorteil im harten Wettbewerb. Lassen sich aber nicht nur Standard-Applikationen, sondern auch individuelle Unternehmensanwendungen nach Wunsch im Netzwerk verteilen, liegen die Business-Vorteile auch für sehr spezielle Anforderungen klar auf der Hand. Wir geben Ihnen an Hand von Beispielen eine umfassende Vorstellung von den Möglichkeiten – und der Bandbreite von Anwendungen und Services, die via AXP-Einschubmodul im ISR-Router unternehmensweit verfügbar werden können (Lawful Intercept, Voice Recording, Protokoll-Umsetzung u.v.m.).

Uebersicht – ISR-Router

Service auf den ISR-Routern

AXP-Board im Detail

Anwendungs-Beispiele fuer AXP

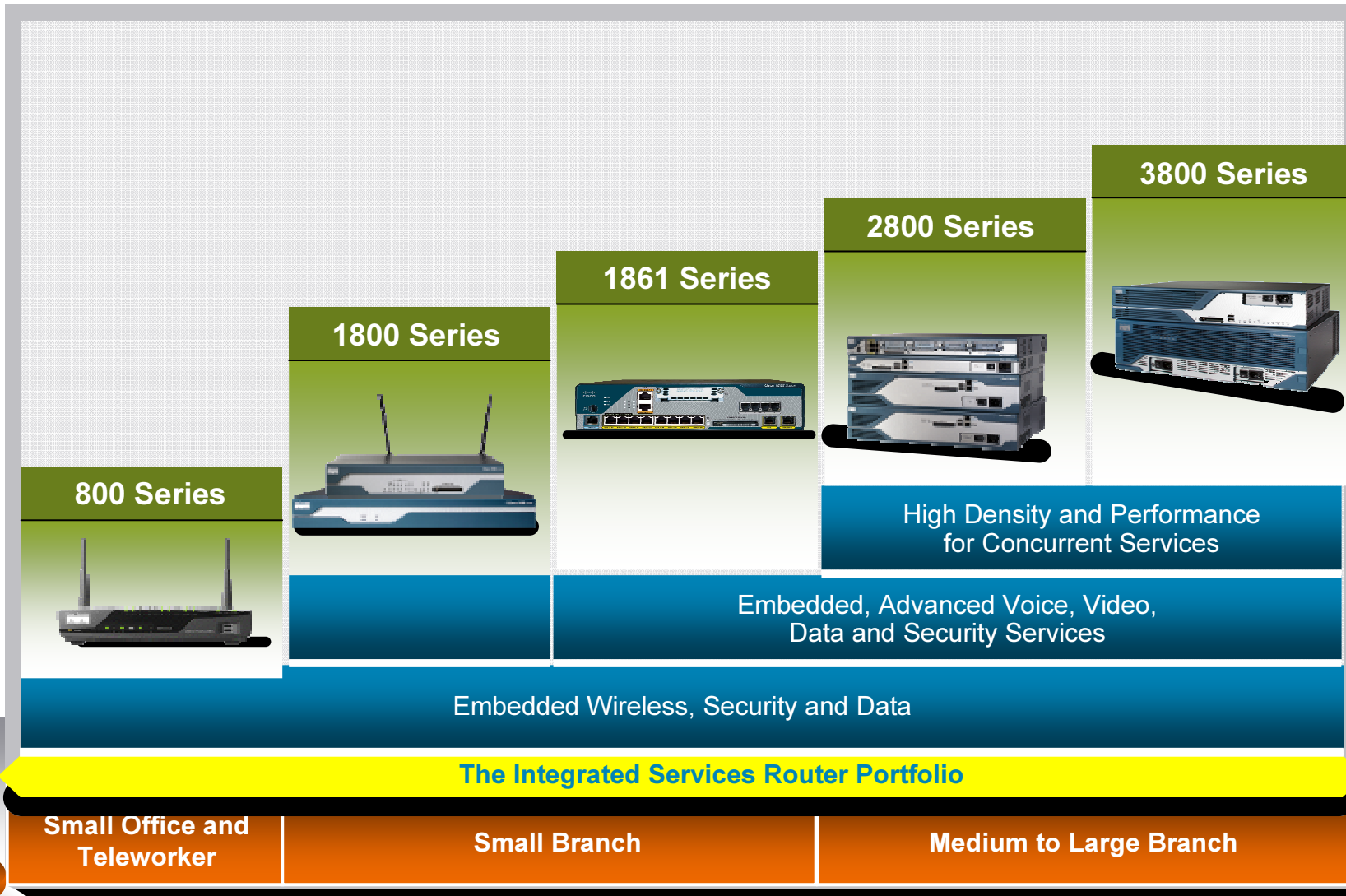
Uebersicht – ASR 1000 Router

Service auf den ASR 1000 Routern

Webex-Service auf ASR 1000

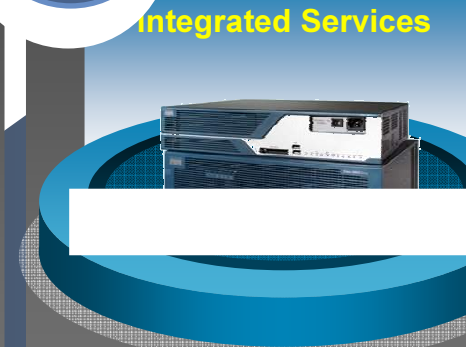
# Cisco Integrated Services Router Portfolio

Performance and Services Density

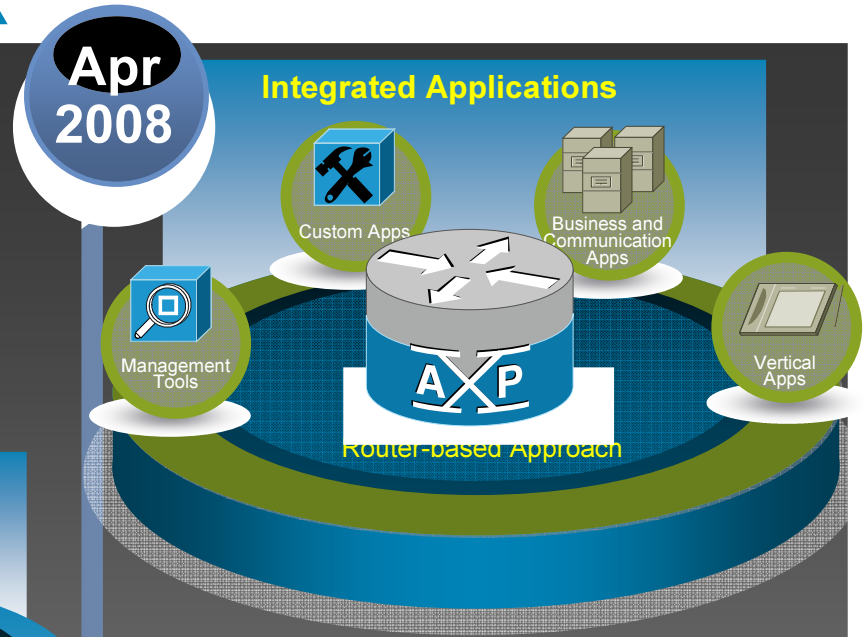


# Evolving the "Network as a Platform"

Operational Efficiency



- Services Integration
- Survivability
- 50–70% lower Opex



- Open applications platform
- Server, Application consolidation
- Increased security, and survivability
- Lowest TCO

Multiple Overlay Products

Network Consolidation

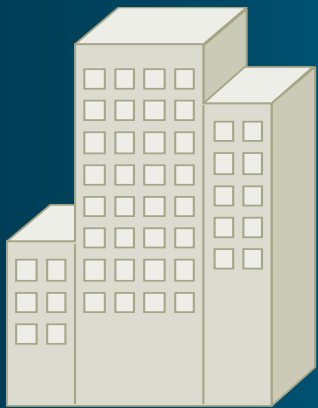
Application & Server Consolidation

# Centralized

# Decentralized



## Data Center



### Pros

- Simplified administration
- Operational efficiency
- Lower cost

### Cons

- Performance
- WAN dependence
- Productivity
- Decision making

## Branch

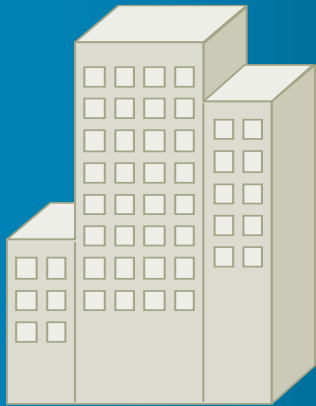


- Performance
- Productivity
- Decision making
- Consistency
- Operational efficiency
- Scalability

# Centralized

- Core Business Logic
- Heavy Lifting Computes
- Global Services

## Data Center



# ISR

# Decentralized

- Local Business Logic
- Distributed Computes
- Survivable Services

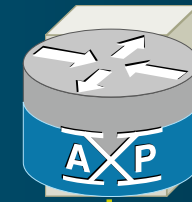
## Pros

- Branch performance
- Branch productivity
- Localized decision making

## Cons

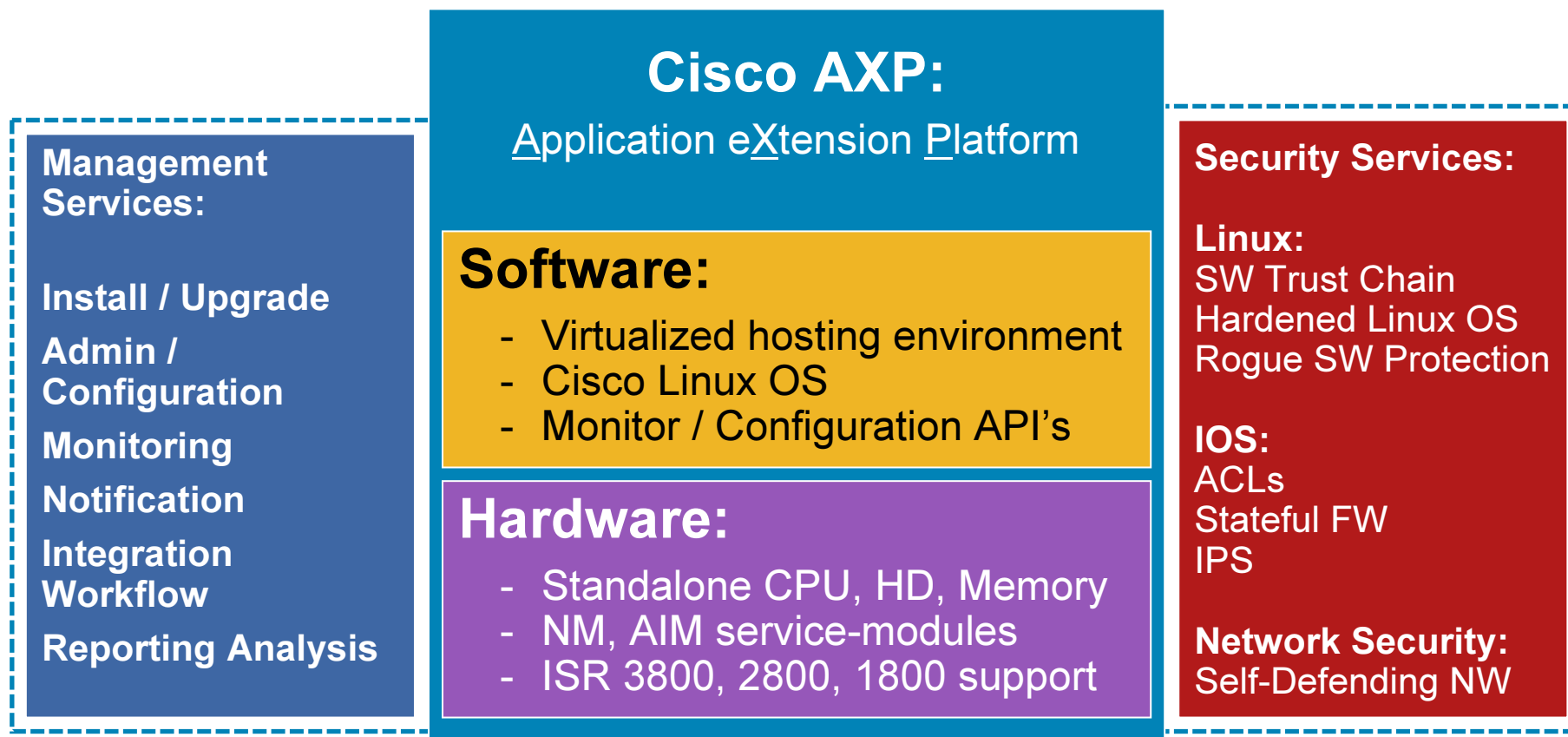
- Multiple appliances
- Operational inefficiency
- Cost with branch scale
- Administration

## Integrated Branch

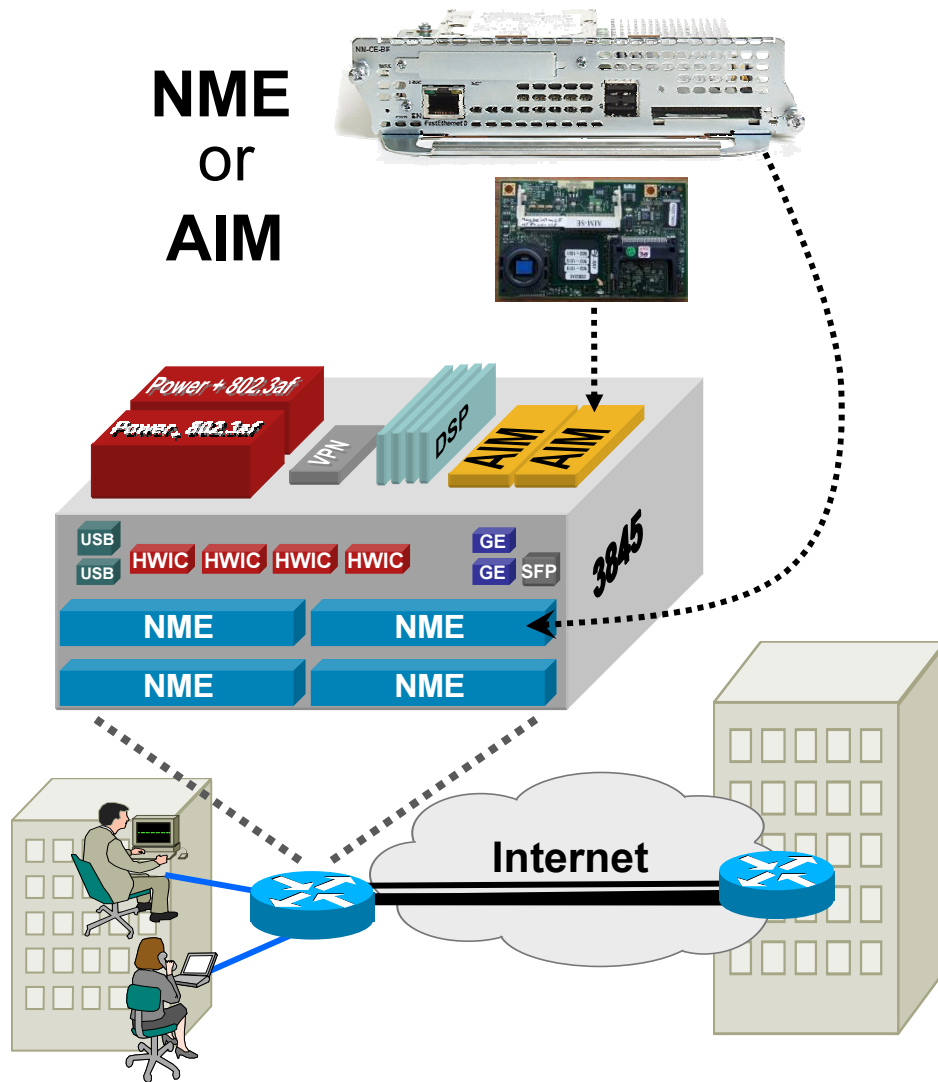


App Services

# New Technology Services Model



# Services Engine Overview



- **Router integration**  
Direct backplane connection
- **Incremental system resources**  
Additional CPU/RAM/  
Storage
- **Common hardware**  
Improved MTBF  
“Pay as you grow”
- **Lower total cost of ownership**  
Simplifies deployment/  
maintenance/management

# Supported Hardware

- **AIM 102**

CPU: 300 Mhz

Memory: 256 MB

Compact Flash: 1 GB

- **NME 302**

CPU: 1.0 Ghz

Memory: 512 MB

Disk: 80 GB

- **NME 522**

CPU: 1.4 Ghz

Memory: 2 GB

Disk: 160 GB

## ISR Router Support

	AIM 102	NME 302	NME 522
1841	Y		
2801	Y		
2811	Y	Y	
2821	Y	Y	
2851	Y	Y	
3825	Y	Y	Y
3845	Y	Y	Y

# AXP Technical Overview

## Dedicated Application resources

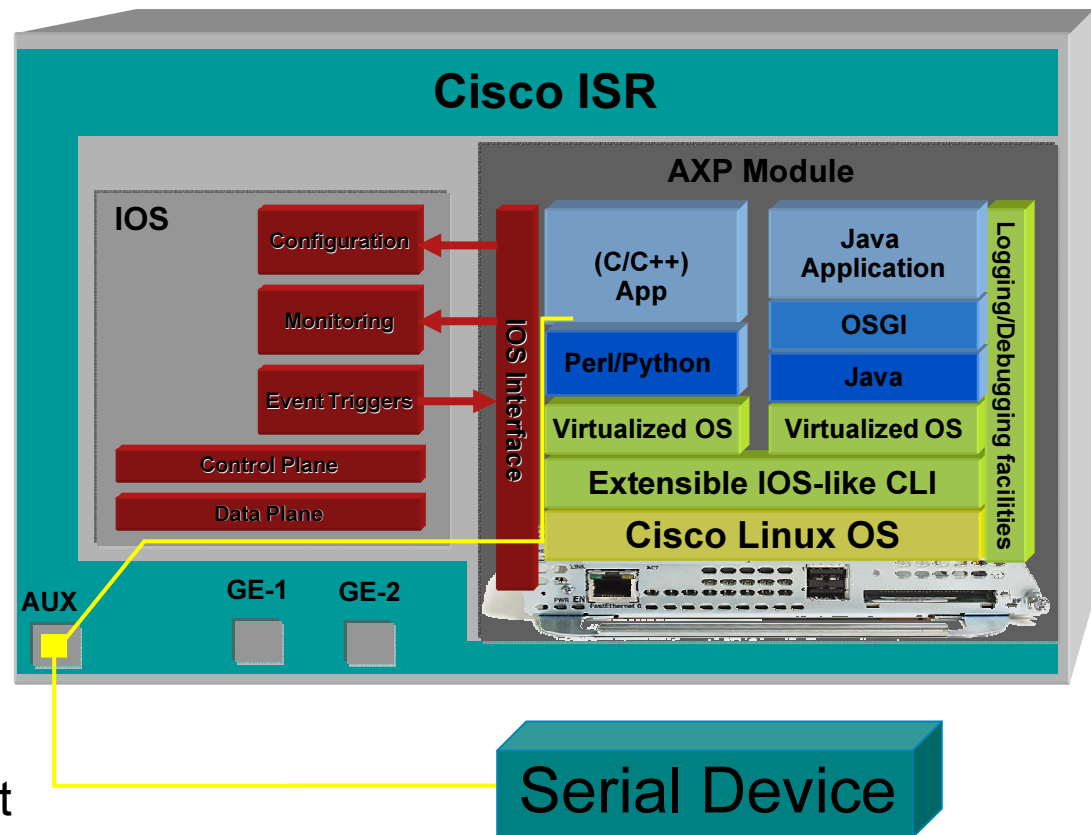
- CPU, Memory, Storage

## Standards Based Hosting infrastructure

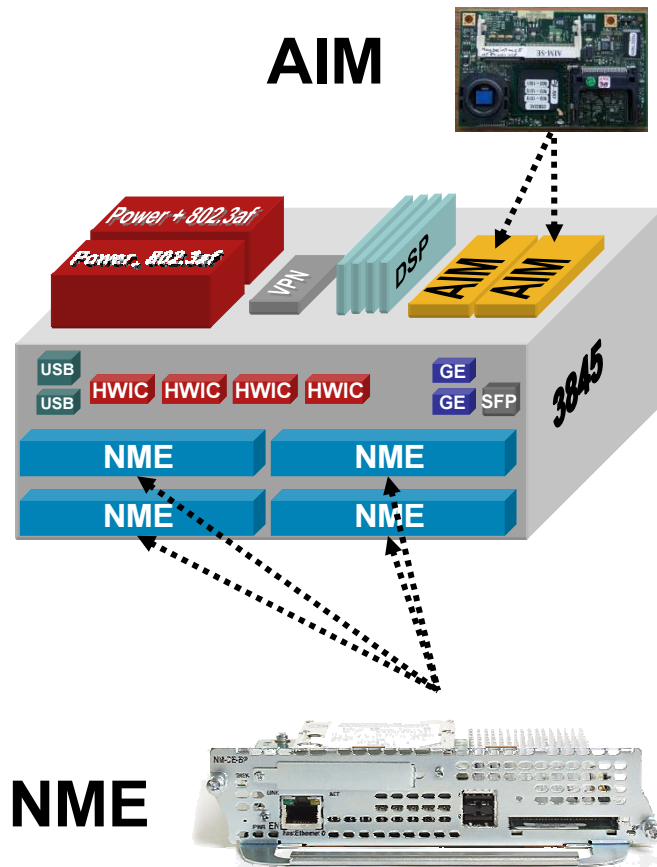
- Hardened Cisco Linux OS
- Linux Vserver “sandboxing”

## Additional Features:

- Standard programming support
- ISR serial port virtualization
- Monitoring, Configuration, and EEM API's



# How Many AXP Service-Modules Per ISR Chassis?



## Blades per Chassis Limits?

- No
- Dependent on open module bays (varies per ISR model)

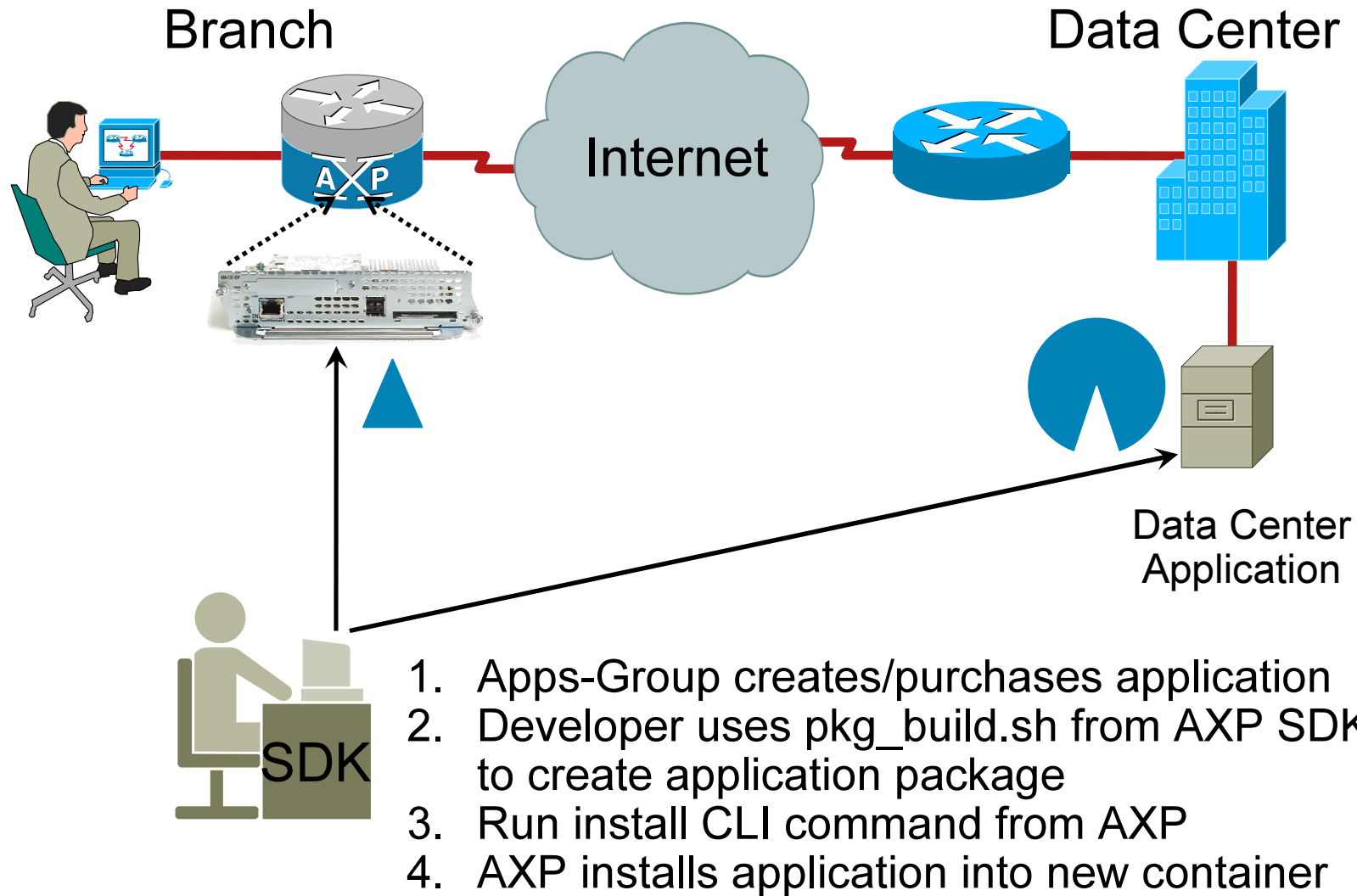
## Any Co-Dependencies with Other Service-Modules?

- No
- AXP peacefully coexists with other service-modules

## Example:

- ISR 3845
- Two AIM's maximum
- Four NME's maximum

# How Do I Deploy My Application?



# AXP

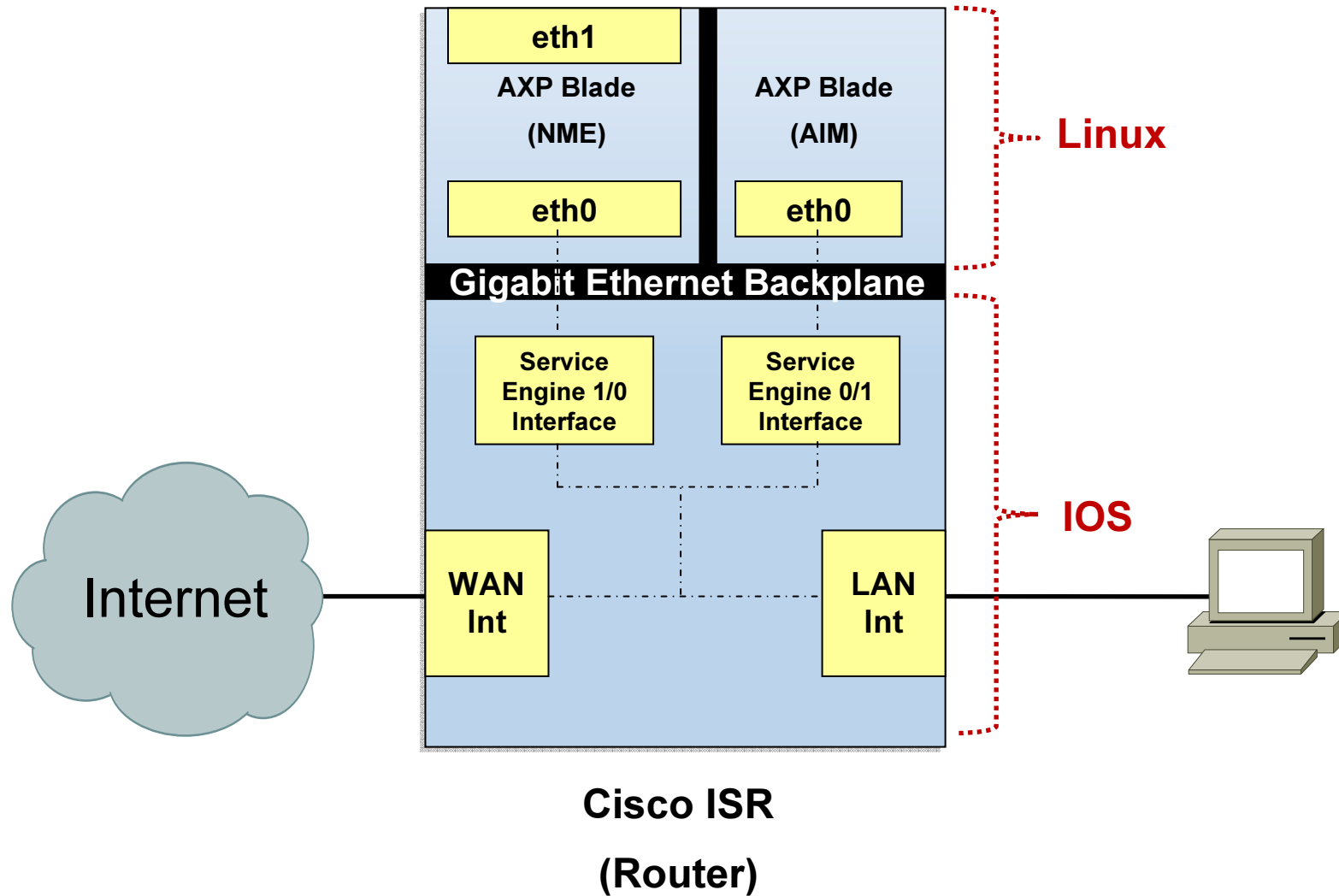
## Sandboxing with Linux Vserver Technology

- Multiple 3<sup>rd</sup>-Party applications running simultaneously on a single AXP blade
- Each application runs its own virtual instance
- Flexible network connectivity

### Ex:

<b>CPU:</b>	2,000	3,500	1,500
<b>RAM:</b>	500MB	750MB	256MB
<b>Storage:</b>	15GB	50GB	10GB
	App_A	App_B	App_C
	Linux OS		
	CPU / Memory / Storage		

# Basic Connectivity of AXP Service-Module



# Advanced AXP Network Support

## Internal Interface Connects Blade to the Router

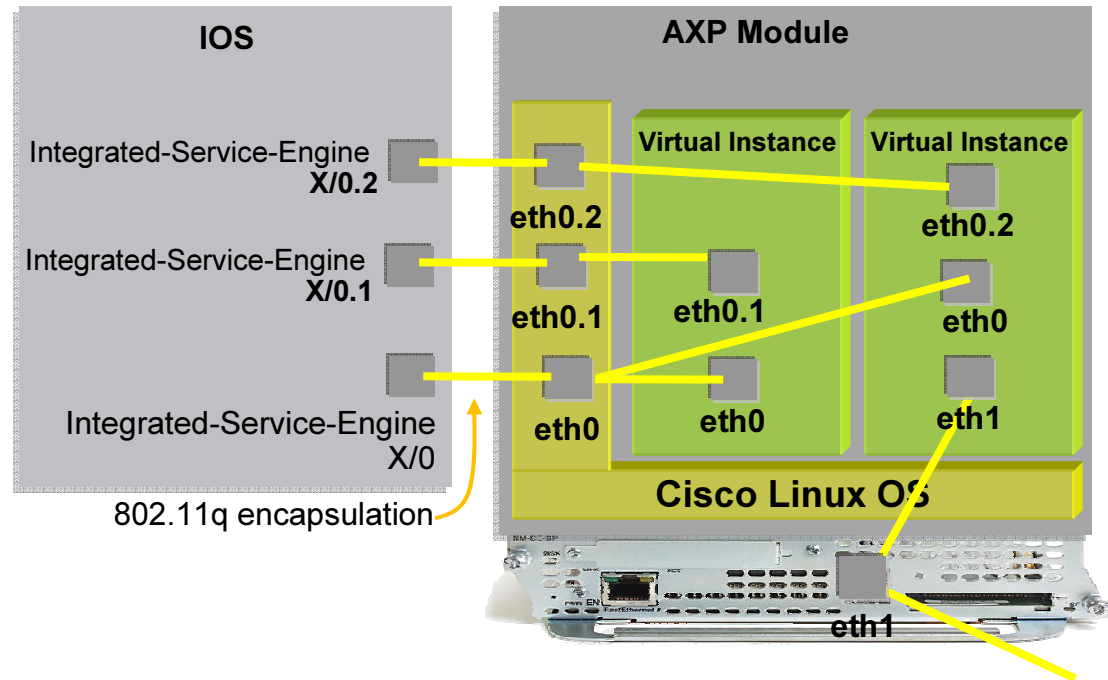
- Integrated-Service-Engine X/0.2 is the interface on IOS
- Eth0 is the interface on the Linux side

## Virtual Interfaces “Bind” to Interface

- Flexible use of available interfaces
- Sub-interface support
- 802.1Q (VLAN) Encapsulation support

## External (NME only)

- Interface exposed to Linux as Eth1
- Virtual instances optionally bind to interface



## Flexibility means:

- Application migration easier
- Multiple applications afforded subnet separation
- Security per application instance

# Configuring AXP Blade Interface on the ISR

## Configuration Example:

```
!  
interface GigabitEthernet0/0  
  ip address 10.1.1.2 255.255.255.0  
  duplex auto  
  speed auto  
  no mop enabled  
!  
interface Integrated-Service-Engine1/0  
  ip address 10.1.2.1  
  service-module ip address 10.1.2.2 255.255.255.0  
  service-module ip default-gateway 10.1.2.1  
  no keepalive  
!
```

**IOS-Side** →

**AXP-Side** →

**To IOS** →

# Anwendungsbeispiele



# AXP Use Cases—In a Nutshell

## Integrating Business Value into Your Branch Router

### AXP Central Management

- Software Management (install, upgrade, patches)
- Application/platform Configuration + monitoring
- Extensible architecture to manage custom apps

### Network Services

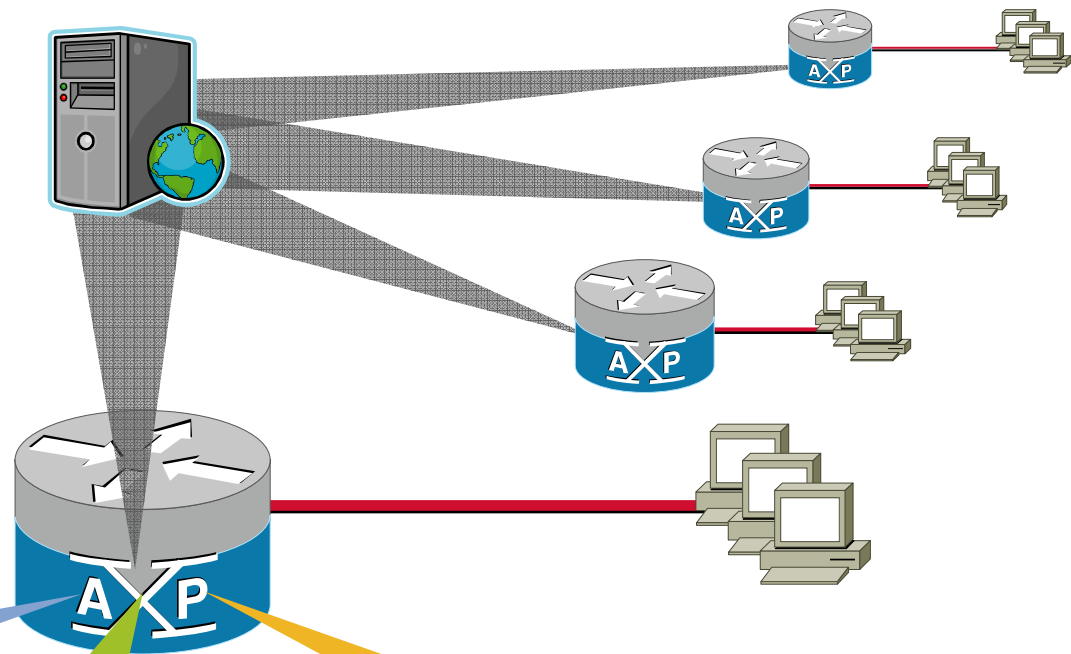
- AAA Server
- DNS Server
- NTP Services
- File Services
- Syslog Server

### Home-Grown Utilities

- Management Agents
- Monitoring Tools
- Custom Scripts
- NetFlow Analysis

### Applications

- Business Applications
- Vertical Applications
- Telephone Applications
- Software Mgmt Systems



# Cisco AXP

## Major Solution Partners

### Vertical Solutions

### Horizontal Solutions

Healthcare



Secure Healthcare Connector

Financial Services



VoIP Recording

Energy



Real-Time Info. Management



IP Address Management, DNS, DHCP and TFTP



Fax-Over-IP



Remote Device Management



VoIP Paging

Technology and Specialty Partners



J2EE Application Server



Remote AXP Management



Global Protocols  
Proven Solutions for Wireless Networking

Space Communication Protocols

System Integrators and VARs

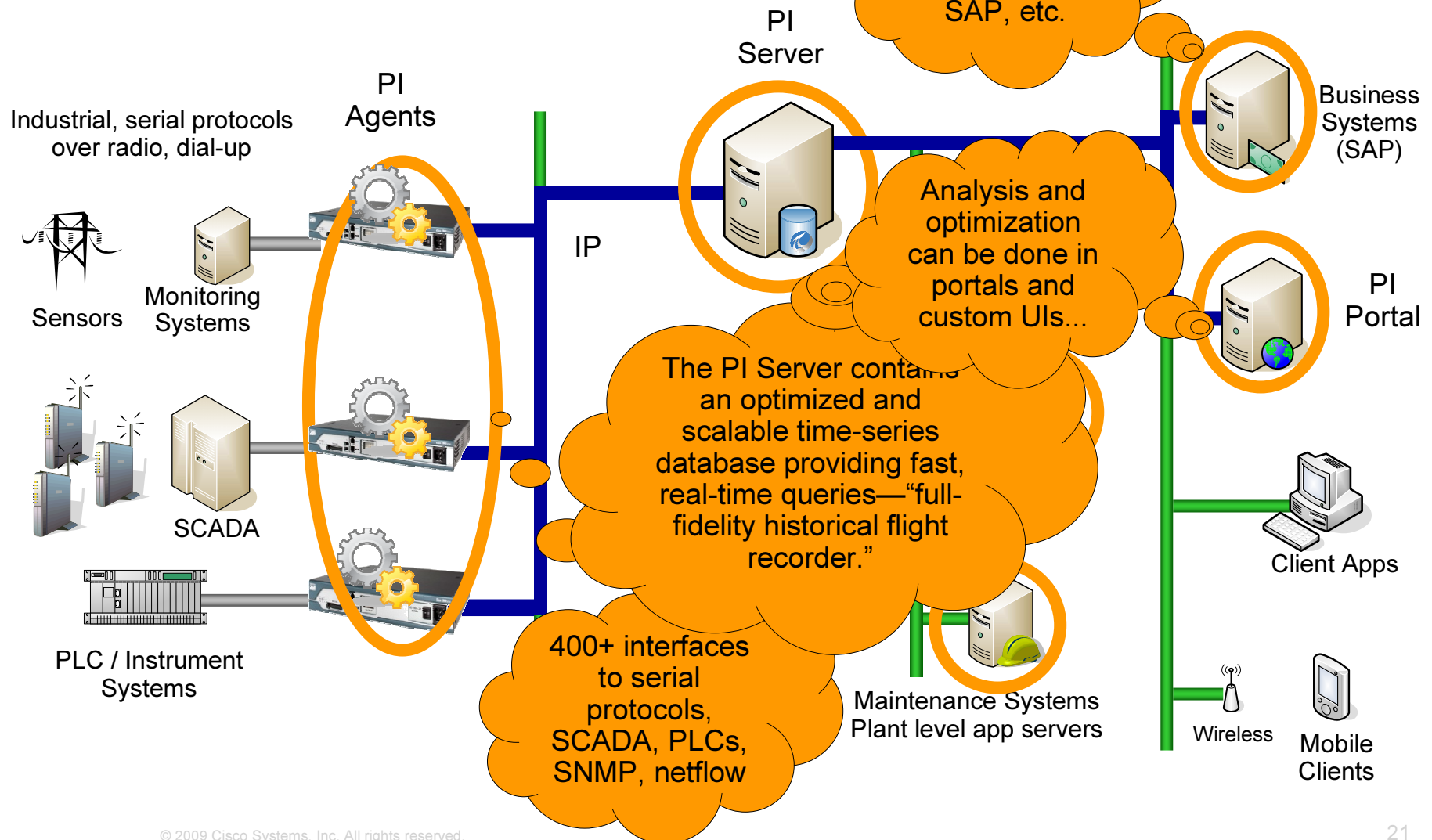


LOCKHEED MARTIN



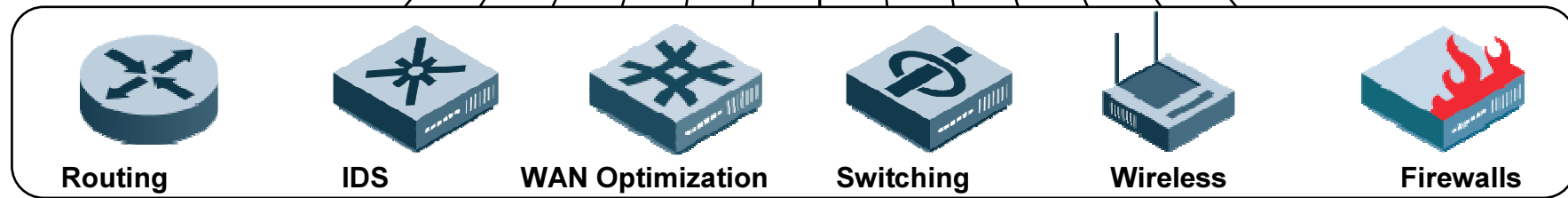
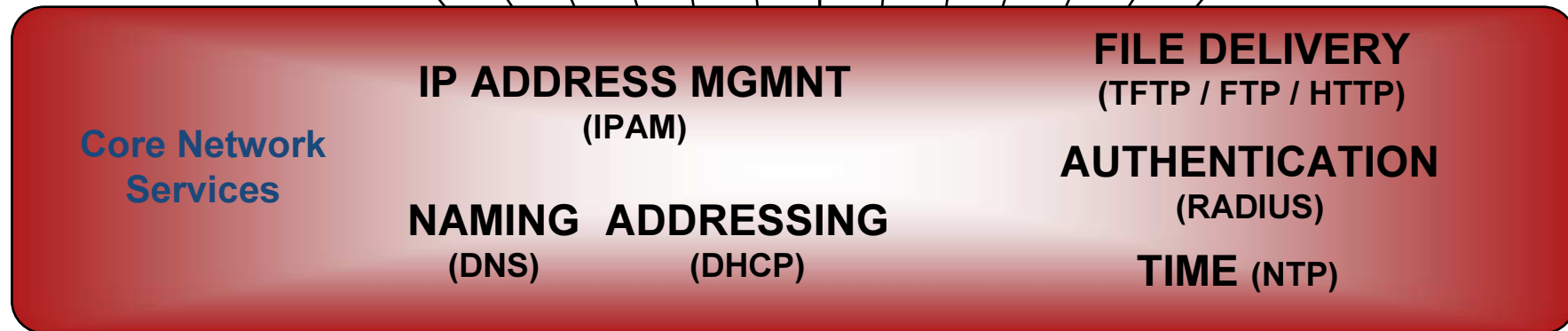
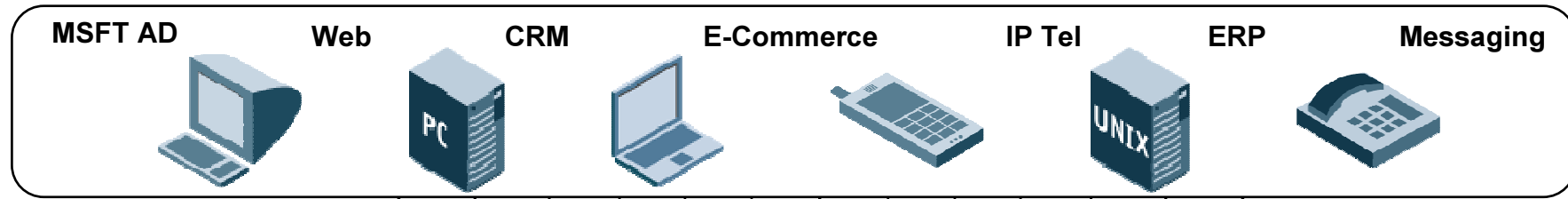
# OSISoft Product Overview

**Performance management software** for world's top process manufacturing companies (where real-time operational metrics drive performance) provides detailed visibility into operations, supporting timely analysis to improve profitability.



# Core Network Services – The “Glue” Between Networks and Applications

## Applications



## Network Infrastructure

## Infoblox Appliances Provide Robust Infrastructure with Integrated Management

IPAM DNS DHCP FTP/TFTP/HTTP MORE...



- Integrated core network services on hardened appliances and virtual appliances
  - Centralized visibility and control
  - Powerful IPAM and service automation

**SIMPLER TO  
MANAGE**

**MORE  
RESILIENT AND  
SECURE**

**LOWER  
COST**

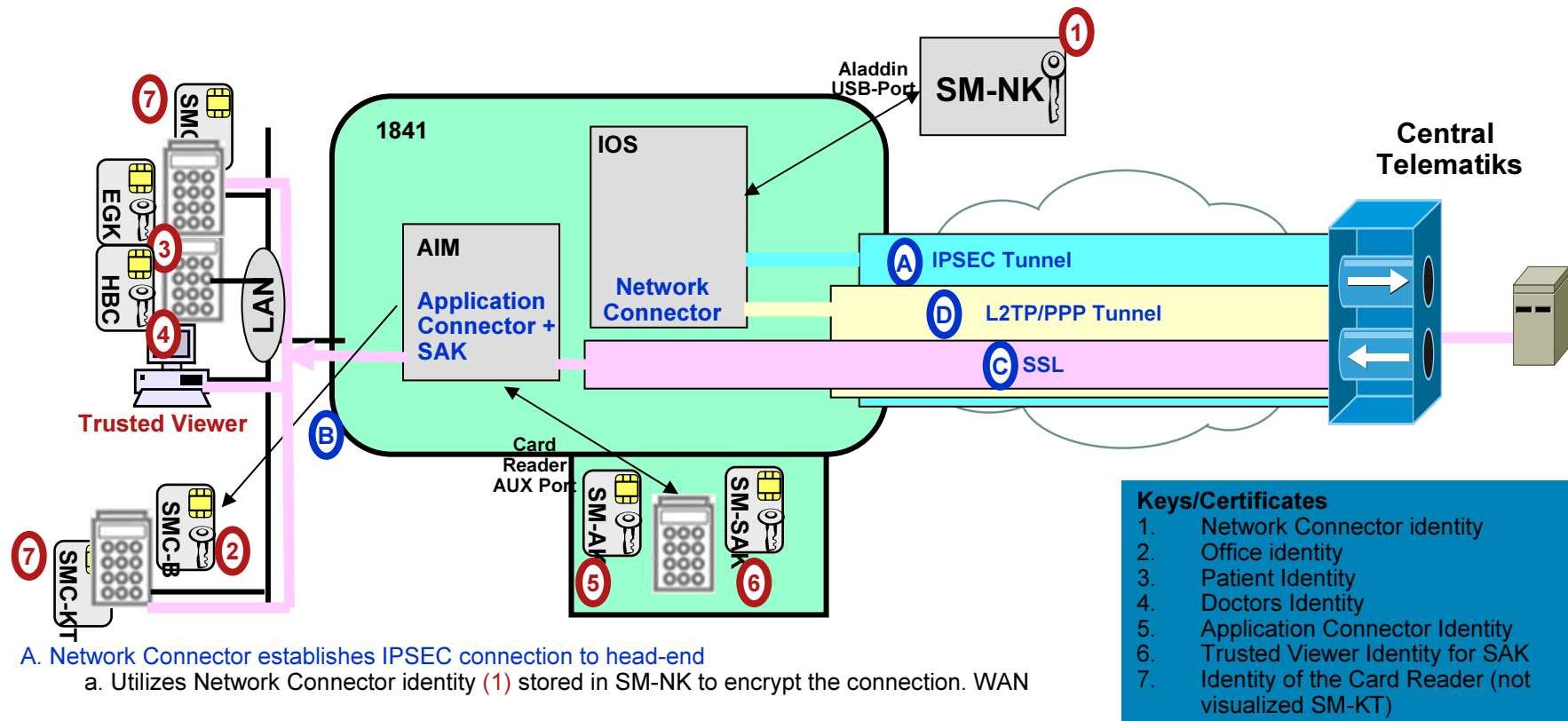
# Gesundheitskarte

Die elektronische Gesundheitskarte ist die Voraussetzung für eine grundlegende Modernisierung des deutschen Gesundheitswesens. Sie ist der Schlüssel zu einer Vielzahl von neuen Funktionen und wird in Verbindung mit einer Telematikinfrastruktur für die Datenkommunikation die Qualität der medizinischen Versorgung erhöhen und das Recht auf Eigenverantwortung der Patienten stärken.

# Verwendete Hardware und Tools

- ISR Router mit AIM bzw. NM Slot  
VPN IPSec Part
- AXP Board  
Träger für netzbasierende Applikationen
- IOS 12.4T  
EEM für neue Befehle und notwendige dynamische Anpassungen die über Standard-Konfigurationen hinausgehen
- Aladdin für sicheren Speicher
- Kartenleser mit Verbindung zum AXP Board

# Übersicht: Anforderung der Gematik

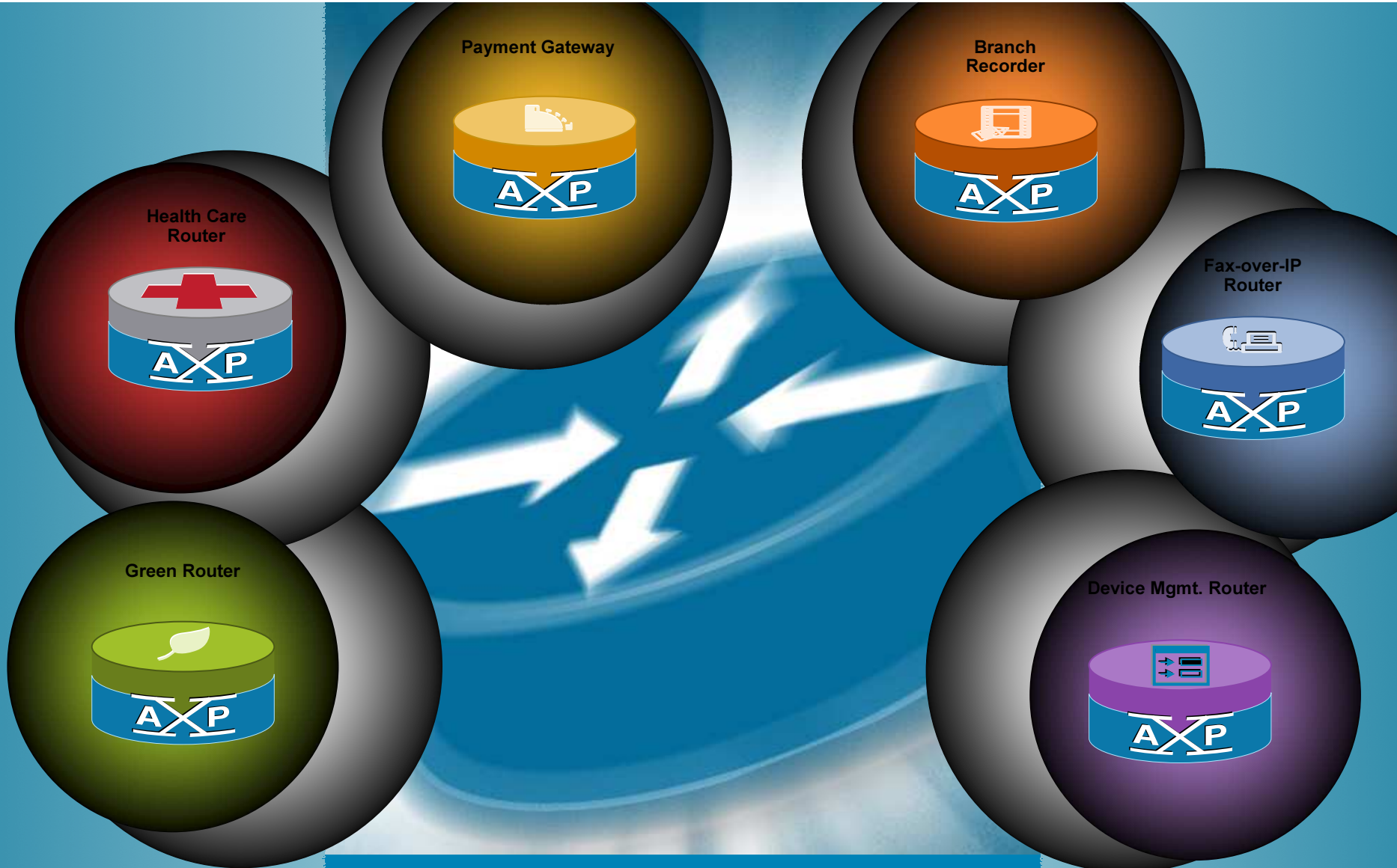


- | Keys/Certificates |  |
|-------------------|--|
| 1.                | Network Connector identity                         |
| 2.                | Office identity                                    |
| 3.                | Patient Identity                                   |
| 4.                | Doctors Identity                                   |
| 5.                | Application Connector Identity                     |
| 6.                | Trusted Viewer Identity for SAK                    |
| 7.                | Identity of the Card Reader (not visualized SM-KT) |

- A. Network Connector establishes IPSEC connection to head-end
  - a. Utilizes Network Connector identity (1) stored in SM-NK to encrypt the connection. WAN
- B. Application Connector establishes SSL connections to local systems (card readers, office systems, etc.)
  - a. eGK, SMC-B and HBC is used for this communication using SM-AK (LAN). SM-AK must authenticate the secure channel to the external card reader to accept the other cards. SM-SAK is necessary for bulg signature.
- C. Network Connector establishes a L2TP/PPP connection over the IPSEC tunnel
  - username/Password via PAP/CHAP, if not possible common username and password WAN
- D. Application Connector establishes an SSL connection to the head-end
  - a. The Certificate used by this will come from the SMC-B.
- E. Application Connector initiate SSL connection to trusted viewer software (LAN)

# Zusammenfassung ISR





"Now, what do  
**YOU**  
want your rou

# Maximizing Branch Application Integration



# Cisco ASR 1000 Series



## SPA Slots

### 3-slot

### 8-slot

### 12-slot

# of ESP Slots  
 # of RP Slots  
 # of SIP Slots  
 IOS Redundancy  
 Built in GigE  
 Height  
 Bandwidth  
 Performance  
 Air Flow  
 Power Supply (Watts)

1  
 Integrated (RP1)  
 Integrated (SIP10)  
 S/W  
 4  
 3.5" (2RU)  
 5-10 Gbps  
 4-8 Mpps  
 Front to Back  
 470

1  
 1  
 2  
 S/W  
 n/a  
 7" (4RU)  
 10-40+ Gbps  
 8-16+ Mpps  
 Front to Back  
 765

2  
 2  
 3  
 H/W  
 n/a  
 10.5" (6RU)  
 10-40+ Gbps  
 8-16+ Mpps  
 Front to Back  
 1275

**Aggregated Services & Scale**

# ASR 1000 ESP Generations

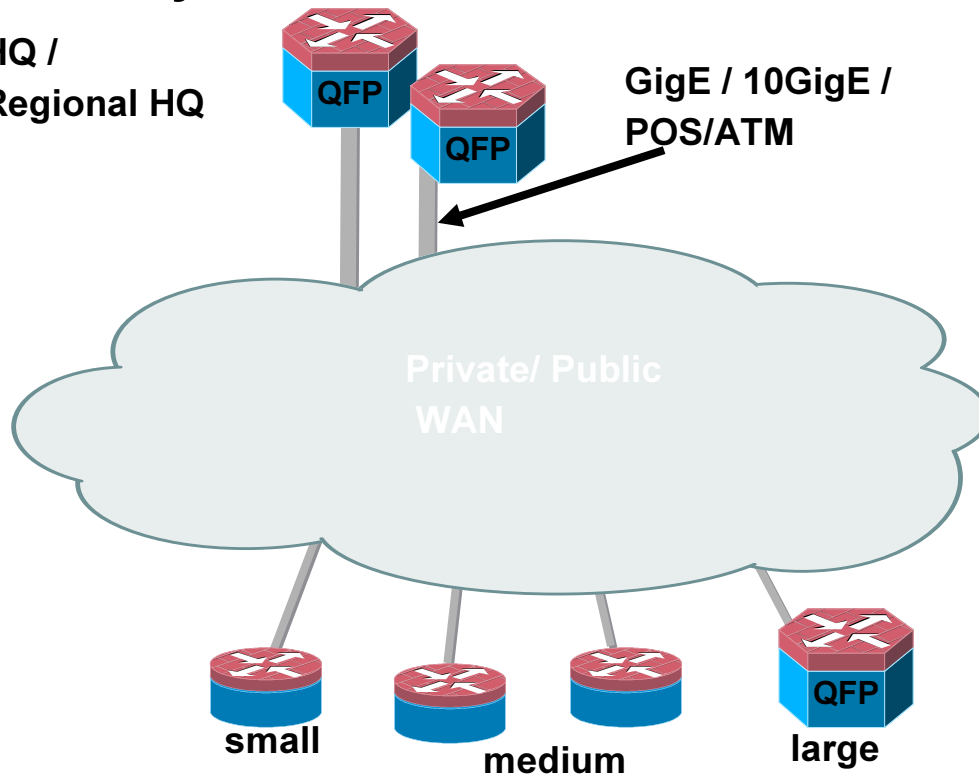
	ESP-5G	ESP-10G	ESP-20G
<b>Bandwidth</b>	<b>5Gbps</b>	<b>10Gbps</b>	<b>20Gbps</b>
<b>Based on</b>	<b>QFP</b>	<b>QFP</b>	<b>QFP</b>
<b># of Processors</b>	<b>20</b>	<b>40</b>	<b>40</b>
<b>Clock Rate</b>	<b>900 Mhz</b>	<b>900 Mhz</b>	<b>1.2 Ghz</b>
<b>Crypto Engine BW</b>	<b>~1Gbps</b>	<b>3Gbps</b>	<b>8Gbps</b>
<b>QFP Memory</b>	<b>256MB</b>	<b>512MB</b>	<b>1GB</b>
<b>Packet Buffer</b>	<b>64MB</b>	<b>128MB</b>	<b>256MB</b>
<b>TCAM</b>	<b>10MB</b>	<b>10MB</b>	<b>40MB</b>

# Unmatched IOS Zone-Based Firewall scale

## Multi-Gigabit Firewall in a Router

### WAN Aggregation or Internet Gateway

HQ /  
Regional HQ



Branch Offices

Full T1's w/ satellite, DSL etc. backup

Going to multiples of  
Ethernet/DSL/Wireless...

- Being able to use IOS Zone-Based FW up to Multi-Gigabit BW

- In-box stateful HA

- Firewalling supported on all interfaces in the router

- No service blades required

- Full Firewalling is done within QFP (including ALGs)

- High-Speed Security Event Logging available via NetFlow v9

# WebEx Products and Services

The screenshot shows a Windows desktop environment with a Microsoft Outlook window in the background. The main application is a WebEx meeting interface titled "Cisco WebEx Collaboration Solutions". The interface is divided into several sections:

- WebEx Connect:** A sidebar on the left showing a list of participants.
- Business Process Specific Meeting Solutions:** A central area with four colored boxes:
  - Event Center:** Webinars, Online Events
  - Sales Center:** Online Sales
  - Training Center:** Online Training
  - Support Center:** Remote Support and Access
- Meeting Center:** A red box at the bottom labeled "General Collaboration".
- Participants:** A window on the right listing names and joining/leaving times.
- Video:** A window at the bottom right, currently blank.

At the bottom of the meeting window, there is a progress bar showing "00:08:04 / 00:54:30" and a "3275 Items" indicator.

Name	Joining time / Leaving time
Murat	10:21 AM / 11:15 AM
Ralph Schmieder	10:21 AM / 11:15 AM
Tobias Schill	10:21 AM / 11:09 AM
Dirk Stoeckmann	10:21 AM / 11:15 AM
Thomas Doellmann	10:21 AM / 11:15 AM
Frank Fornoff	10:21 AM / 11:15 AM
Gerd Pflueger	10:21 AM / 11:15 AM
Osman Suebyeci	10:21 AM / 11:15 AM
Gerhard Botsch	10:21 AM / 11:15 AM
Taylan Akin	10:21 AM / 11:15 AM
Andreas la Quante	10:21 AM / 11:15 AM
Michael Goetz	10:21 AM / 11:15 AM
Wolfgang Meier	10:21 AM / 11:15 AM
Christian Hasse	10:21 AM / 11:15 AM
Thomas Spiegel	10:21 AM / 10:38 AM



Video • Web Conferencing • Audio Conferencing • Instant Messaging • Workspaces • Presence • Email • IP Telephony

MediaTone

# Key Objective

- **Deliver Webex on SPA to ASR**
- Complement, extend and enhance the ASR integrated services value proposition
- Blend best aspects of;
  - On-site platform
    - Performance
    - Low WAN bandwidth/firewall/proxy requirements
    - Security
  - Hosted solution
    - Reach
    - Availability
    - Cost
- Fully hybrid solution
  - Hosted on WebEx
  - Acceleration in on-site router



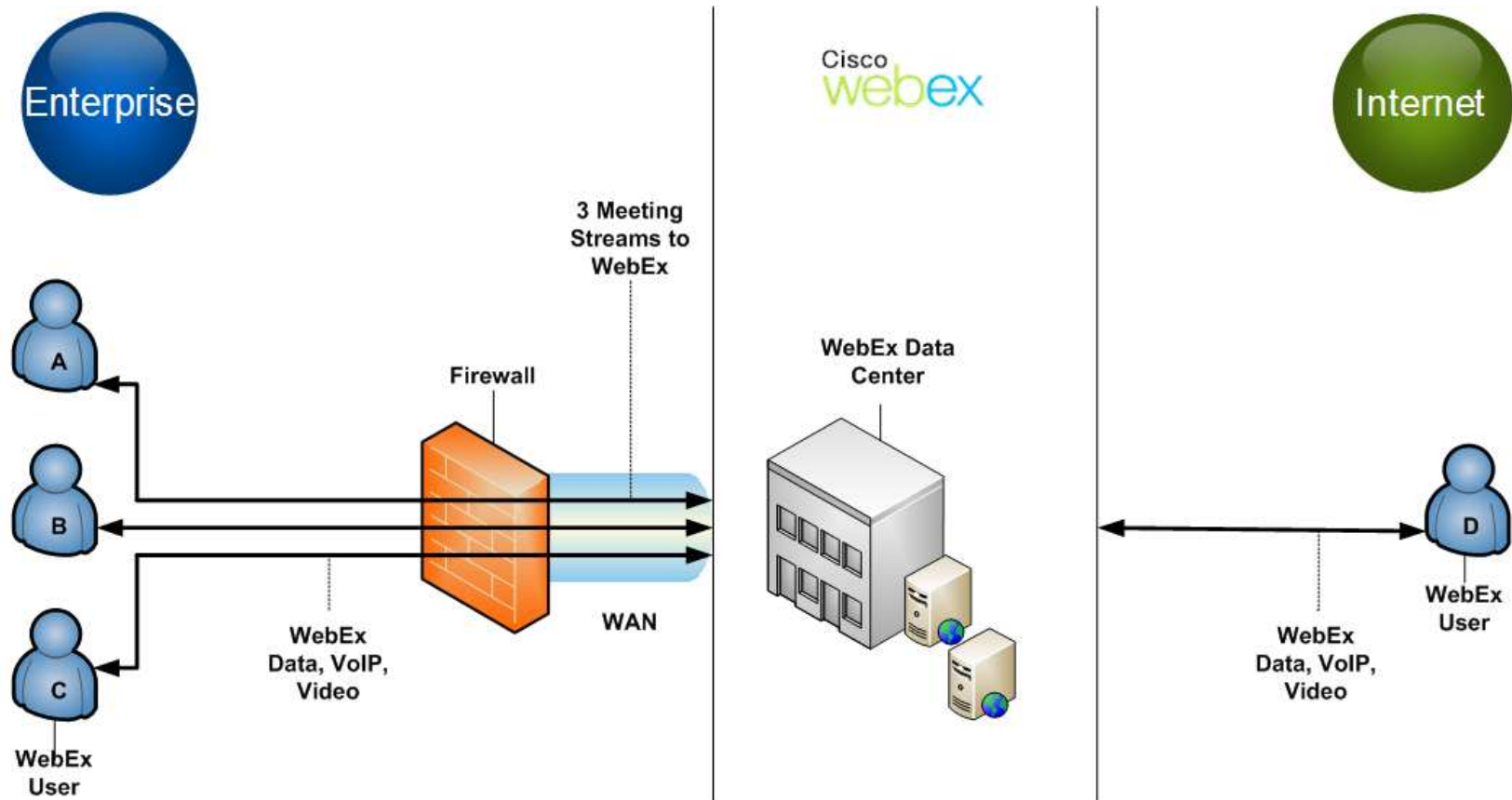
# Customer Segments

## Accelerator SPA in ASR

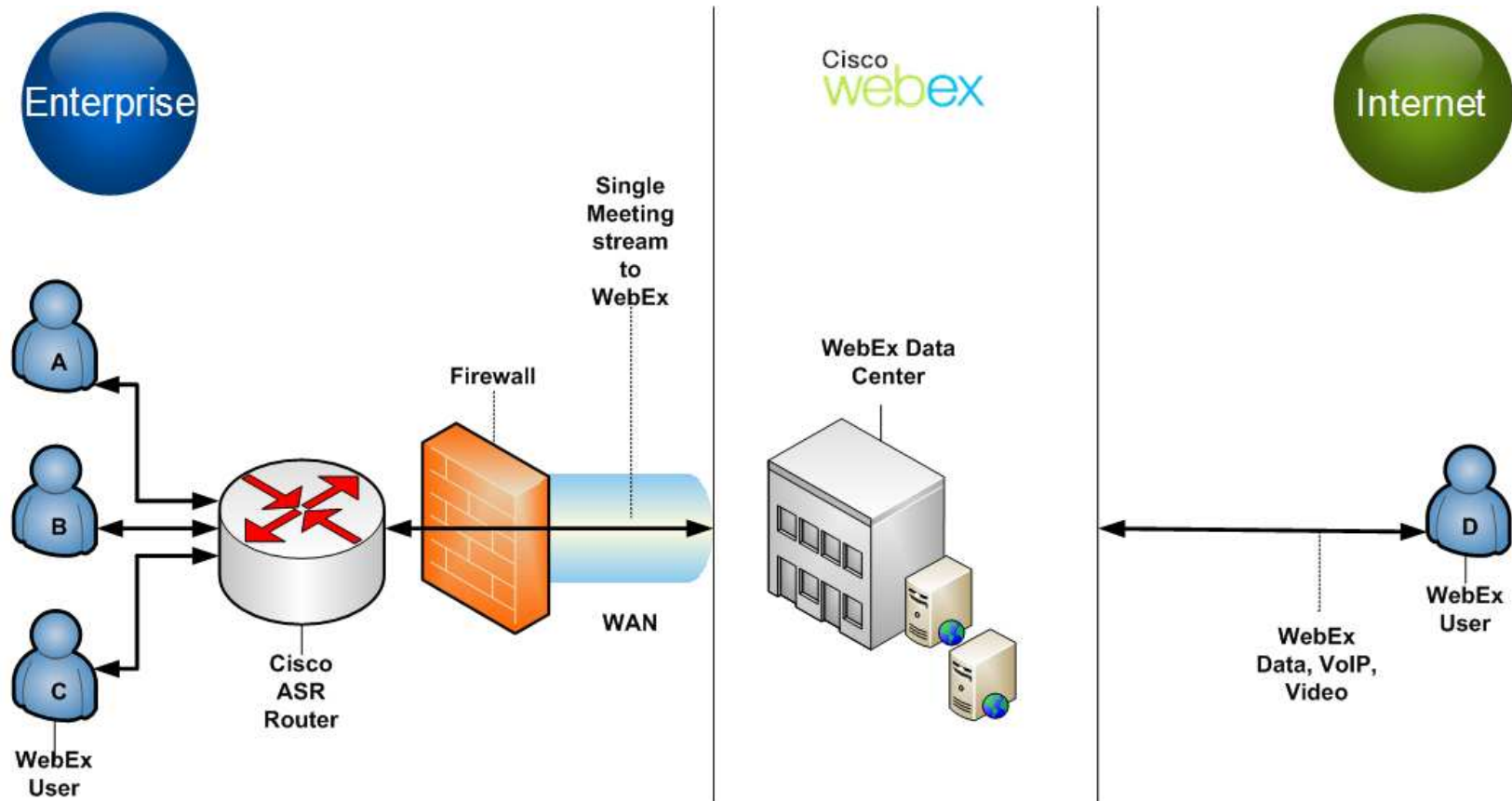
- **Mid-Large Enterprises** deploying ASR routers at Enterprise WAN aggregation points, in large branches, and at Internet gateways
- **Mid-Large Enterprises and Service Providers** who are large scale users of Webex services and are
  - High load on internet connectivity and proxies/firewalls
- **Service Providers offering Managed Services**



# WebEx without Accelerator



# WebEx with Accelerator



# Zusammenfassung



# Key-Take Aways

- ISR als Service Router
- AXP mit 3<sup>rd</sup> Party-Applikationen oder SDK
  
- ASR 1000 als IOS Service Router (VPN, FW, SBC, ...)
- ASR 1000 als Webex Accelerator

