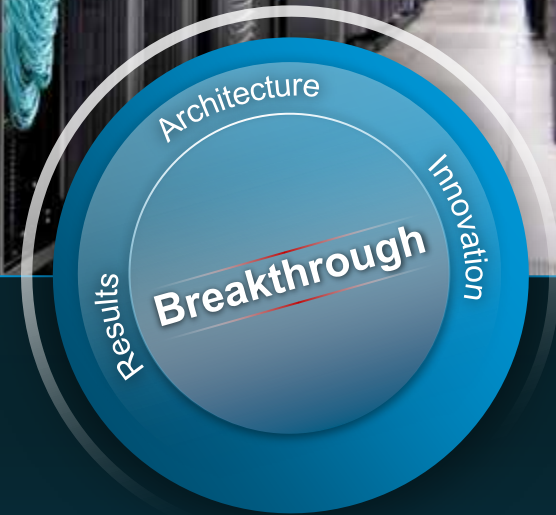




# Data Center Virtualization – Setting the Foundation

**Ed Bugnion**

VP/CTO, Cisco Server, Access and Virtualization Technology Group



# Axioms

“I Fought the Law, and the Law Won” – Sonny Curtis and the Crickets



## Moore's Law (Semiconductors)

Move from more GHz to many-cores



## Volume drives sustainable innovation (Economics)

x86 and Ethernet win because scale drives innovation  
Incorporate new volume use cases (e.g. virtualization)



## Economies of scale in delivery (Economics)

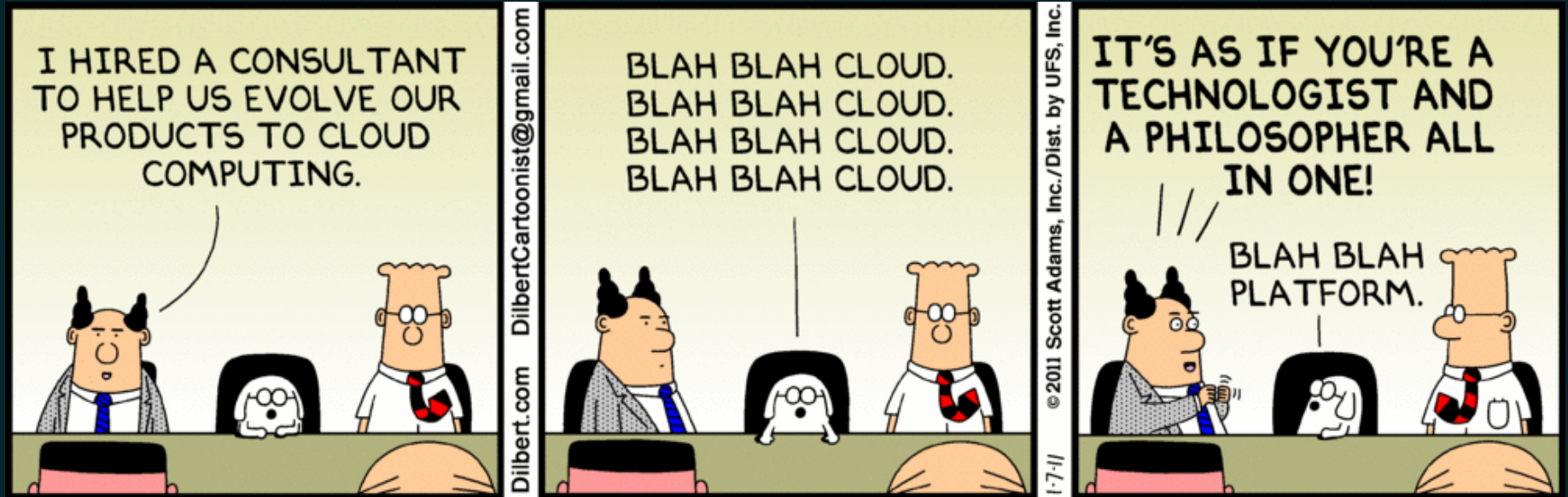
Cloud Computing and “The Big Switch” (see N. Carr)



## Laws and Regulations (Politics)

Privacy and confidentiality laws  
EU ICT Carbon targets (-20% by 2015)

# Cloud in the Dilbert hype cycle



Licensed – PPT only

# An Even Larger Cloud Is on the Horizon



Reference: J. Rabaey, "A Brand New Wireless Day," Keynote Presentation, ASPDAC Jan. 2008

# Cisco's Cloud Strategy

## Essential Infrastructure for Building Clouds



For customers to build and operate public or private clouds

## Solutions for Deploying Cloud Services



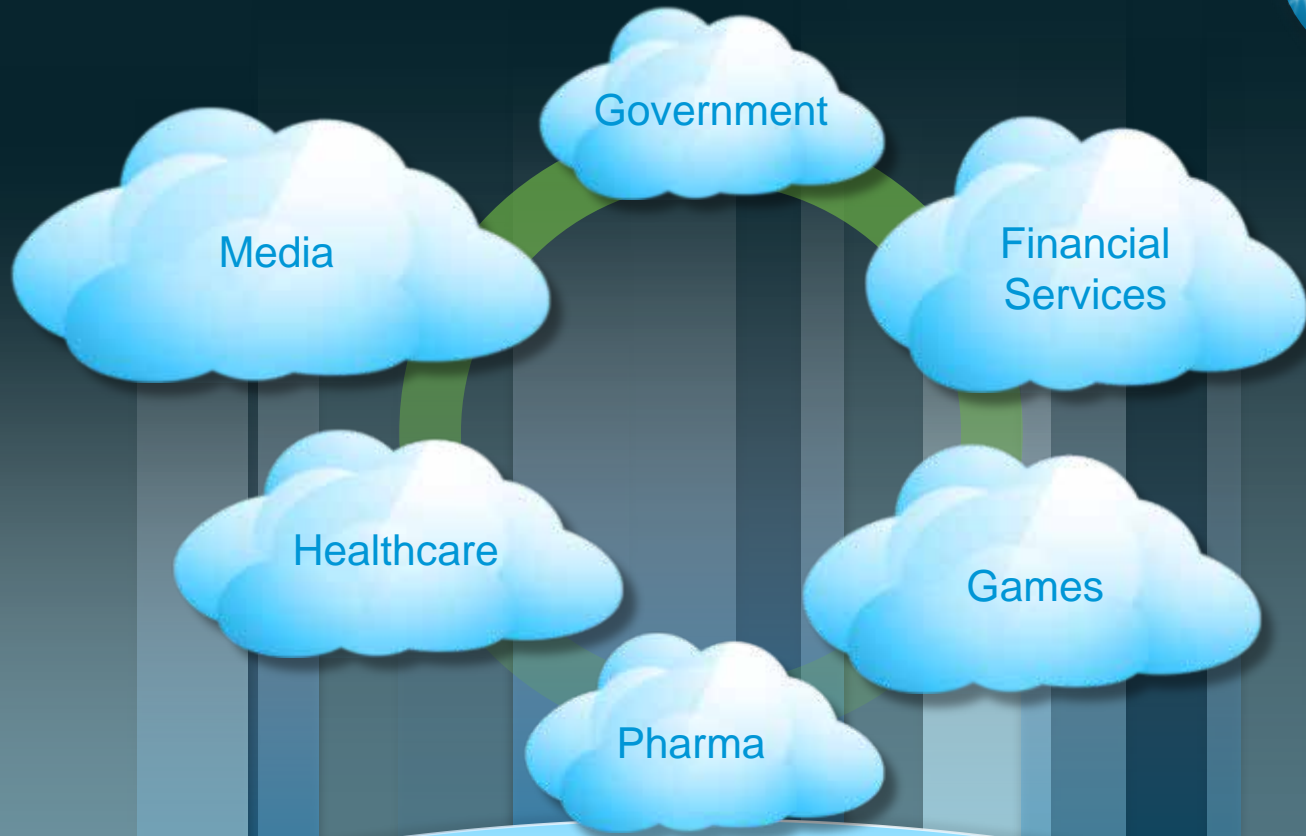
For customers to deploy fully-tested, best-of-breed cloud services

## Innovation to Accelerate Use of Clouds



For users to access and collaborate using secure cloud services

# A World of Many Clouds



Public      Seamlessly Connected  
   Securely Accessed      Private

# Architectural support for virtualization

*10 year transition from obliviousness to awareness*



§ 2001 – ESX 1.0

§ 2004 Intel VT-x: VM-aware instructions

§ 2005 – Multicore CPUs

§ 2006 – NPIV: vPort -aware Fibre Channel Storage

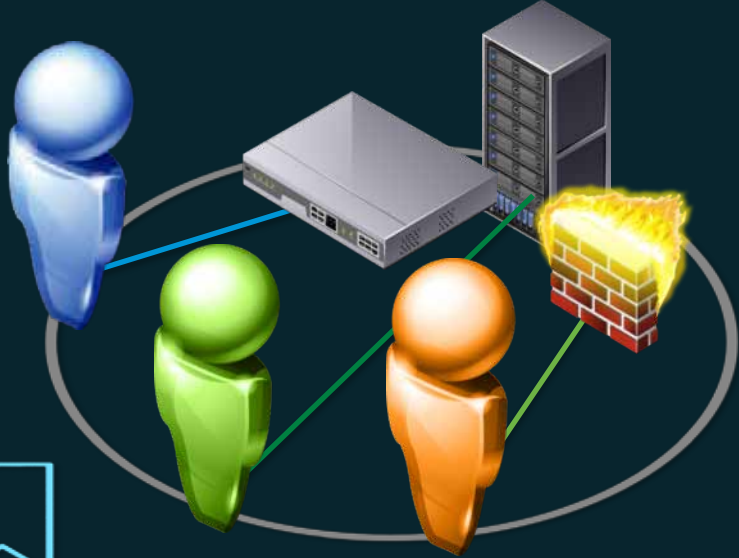
§ 2008 – Multi-queue NICs: VM-optimized I/O

§ 2009 – VT-x2 and VT-d: VM-aware MMU and chipsets

§ 2010 – IEEE 802.1Qbg/Qbh: VM-aware Ethernet Bridging

# Operational Evolution in the Data Center

Shared visibility with individual control



Transition from an explicit configuration mechanism to policy-driven mgmt

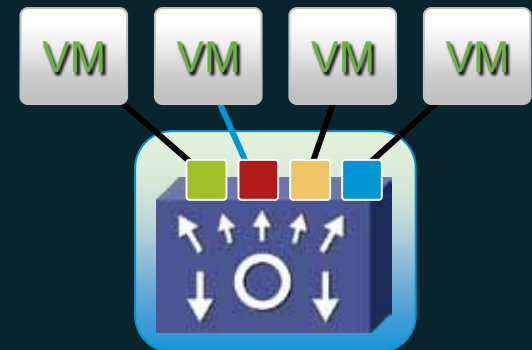
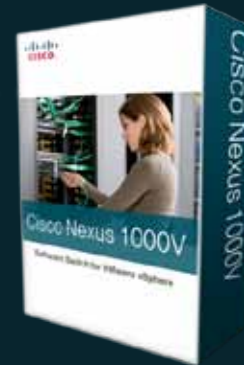


Silo-ed visibility and control

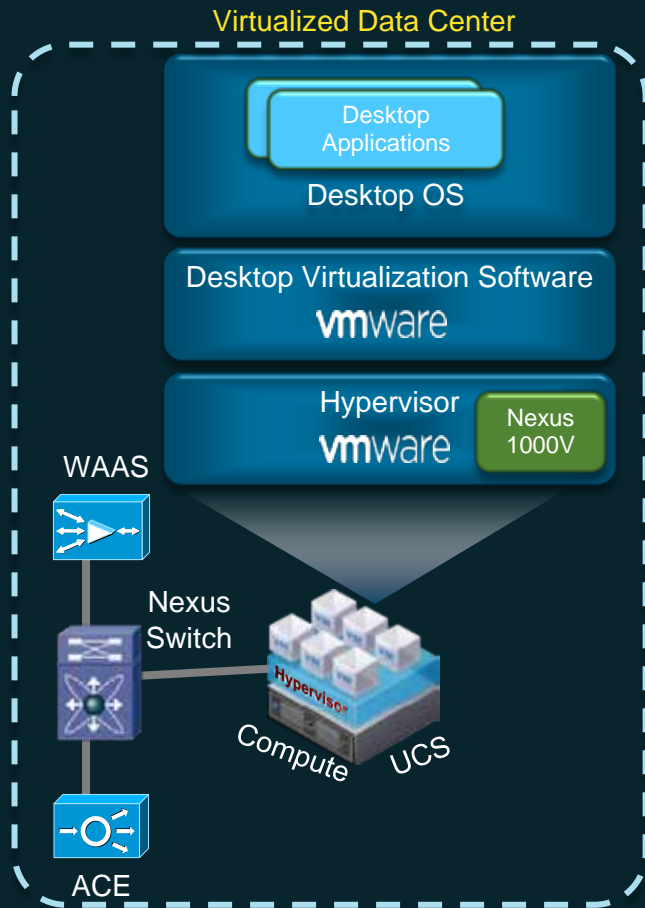
# Cisco Nexus 1000V

## Market Momentum

- Introduced at VMworld 2008: Best of VMworld
- Shipped with VMware vSphere 4.0 in May 2009
- Licensed to over **3,000** customers
- Licensed over **1 Million** Virtual Ethernet Ports



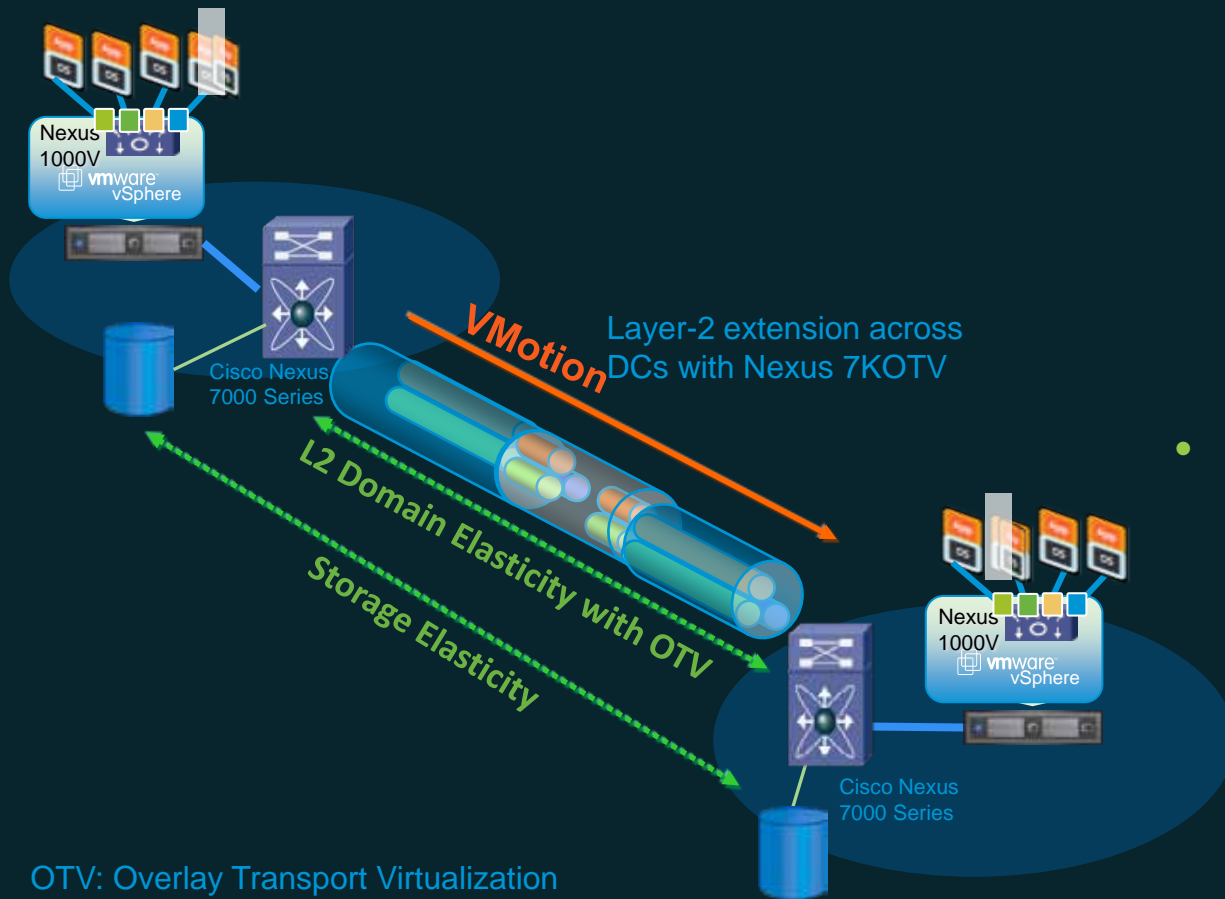
# Use Case: Securing VMware View



- ### 1000V Security Features for VDI
- Access Control List
  - Port Security
  - Private VLAN
  - DHCP Snooping
  - Dynamic ARP Inspection
  - IP Source Guard

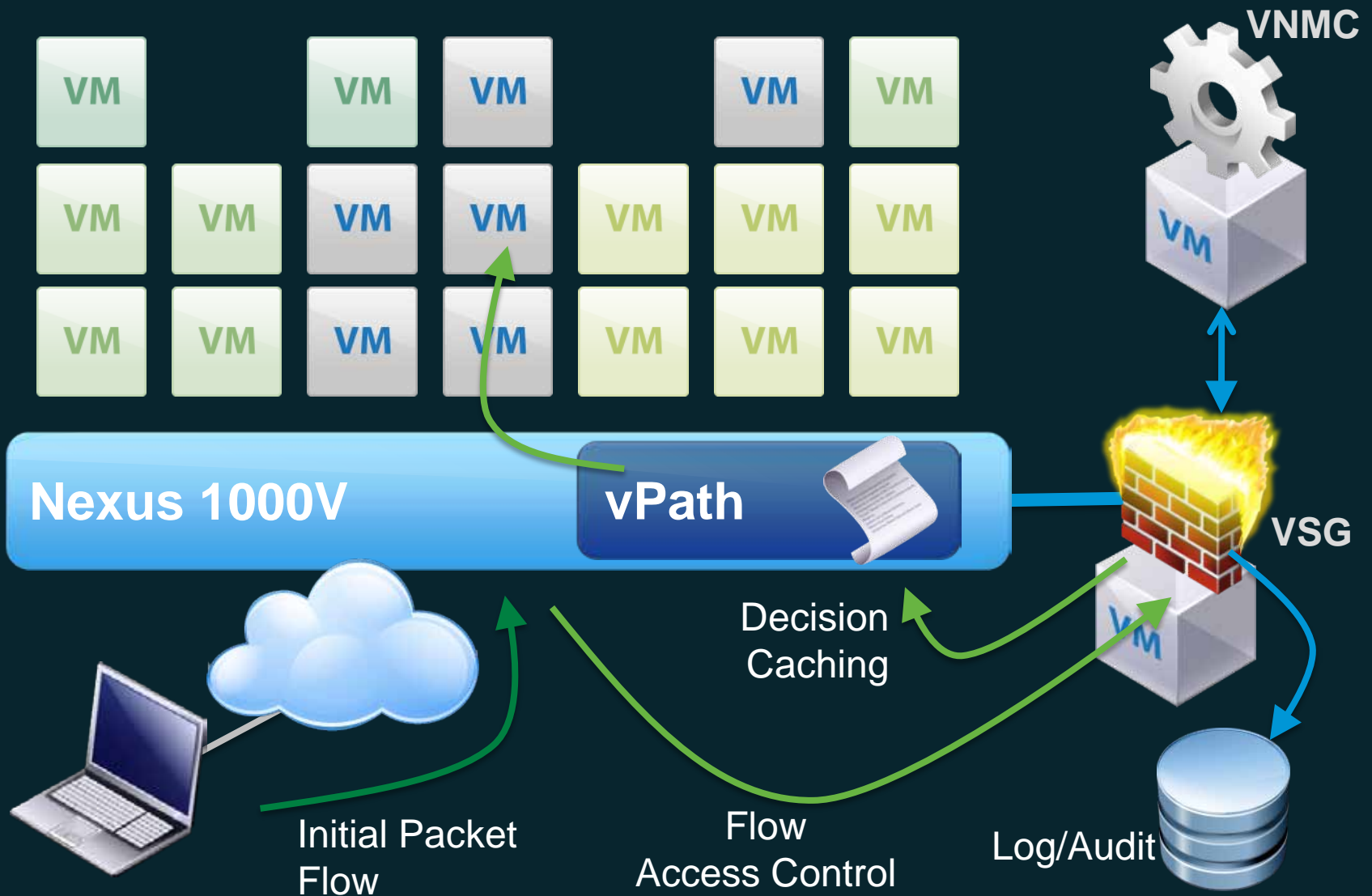
WAAS: Wide Area Application Service  
ACE: Application Control Engine

# Use case: LD vMotion with DCI

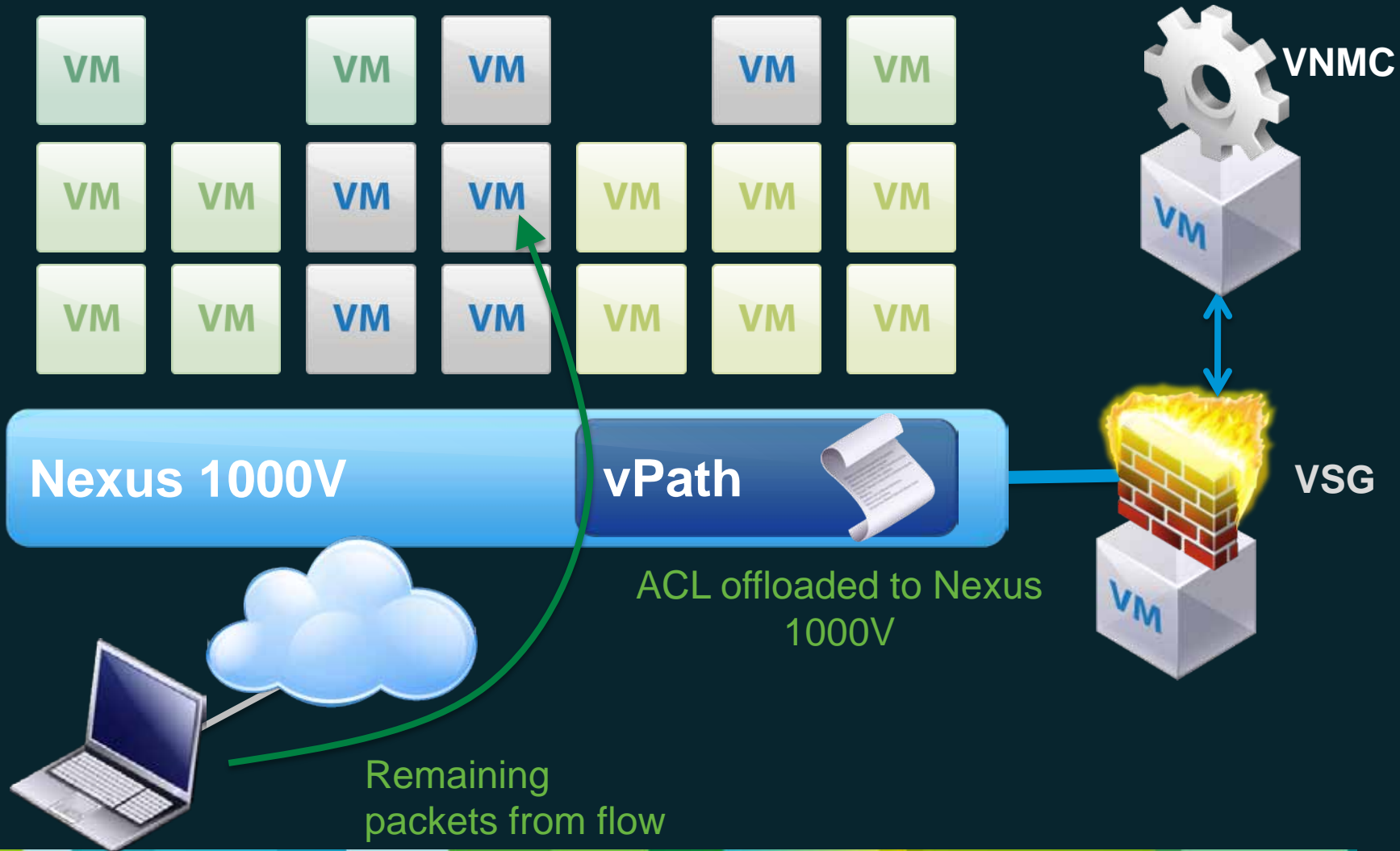


- Network integrity is critical to long distance vMotion
  - Security
  - Quality of Service
  - Network Monitoring
  - Troubleshooting
- Nexus 1000V provides these critical network functions across data centers

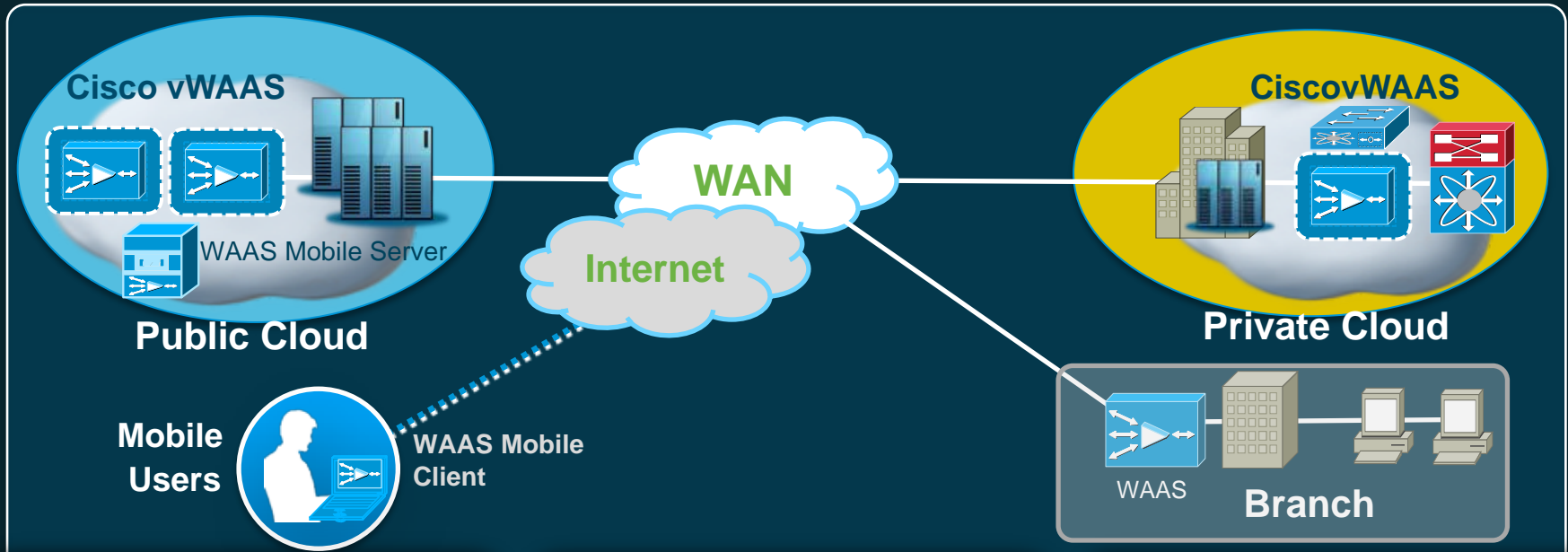
# Intelligent Traffic Steering with vPath



# Performance Acceleration with vPath



# Cisco vWAAS: Cloud Ready WAN Optimization



## Key Requirements

- ∅ On demand deployment with elastic scalability
- ∅ Minimal network configuration
- ∅ VM mobility awareness
- ∅ Multi-tenant deployment

## Benefits

- ∅ On-demand orchestration of WAN optimization
- ∅ Fault tolerance with VM mobility awareness
- ∅ Lower OPEX for Cloud Migration

## Simplification

- ∅ **Integrated with Nexus 1000V vPath**
- ∅ Rapid creation of WAN Optimization Service
- ∅ Consistent networking across deployments

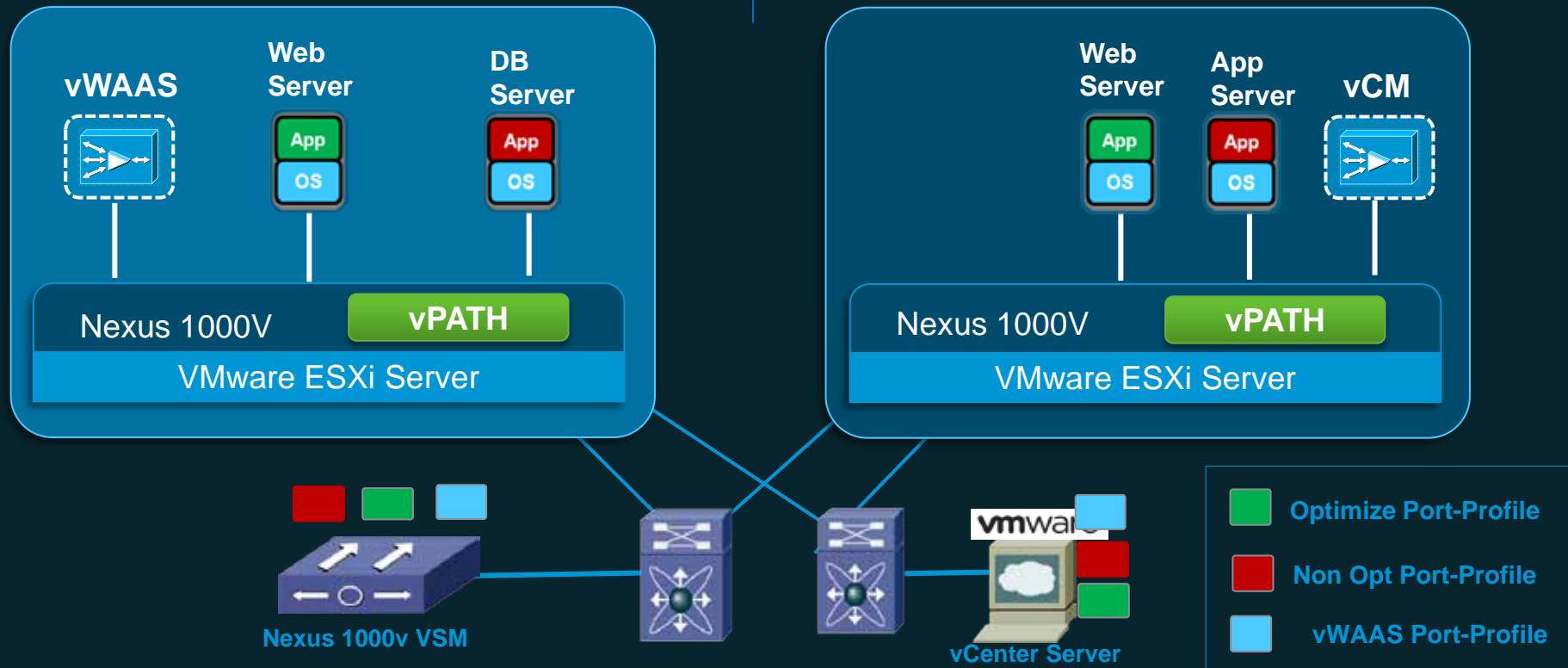
# Dynamic Workload Optimization with Cisco vWAAS & 1000V vPath

## Feature

1. Optimization based on the port-profile policy configured in Nexus 1000V
2. Policy gets propagated to vCenter automatically

## Benefit

1. Provide on-demand service orchestration in the cloud without network disruption



# Gartner on Fabric Computing

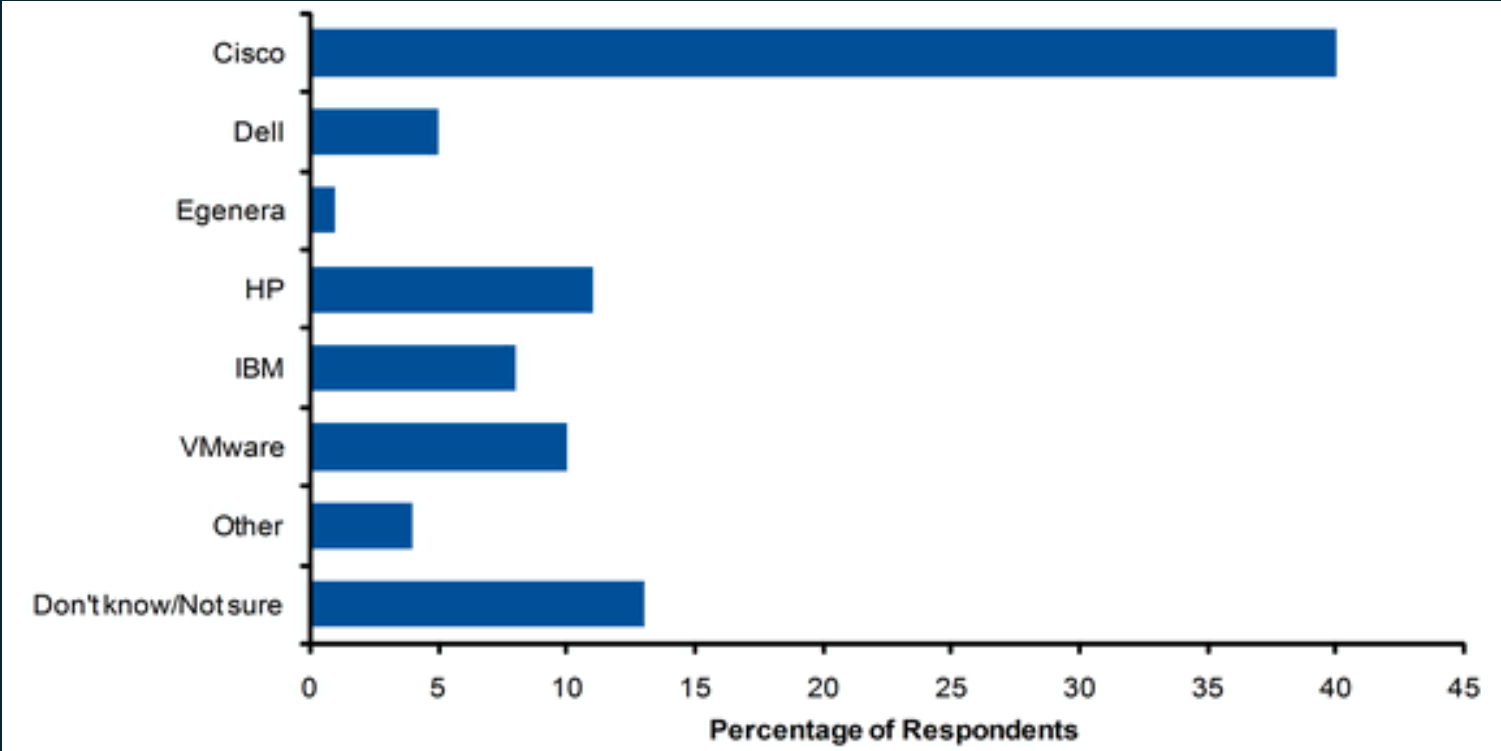
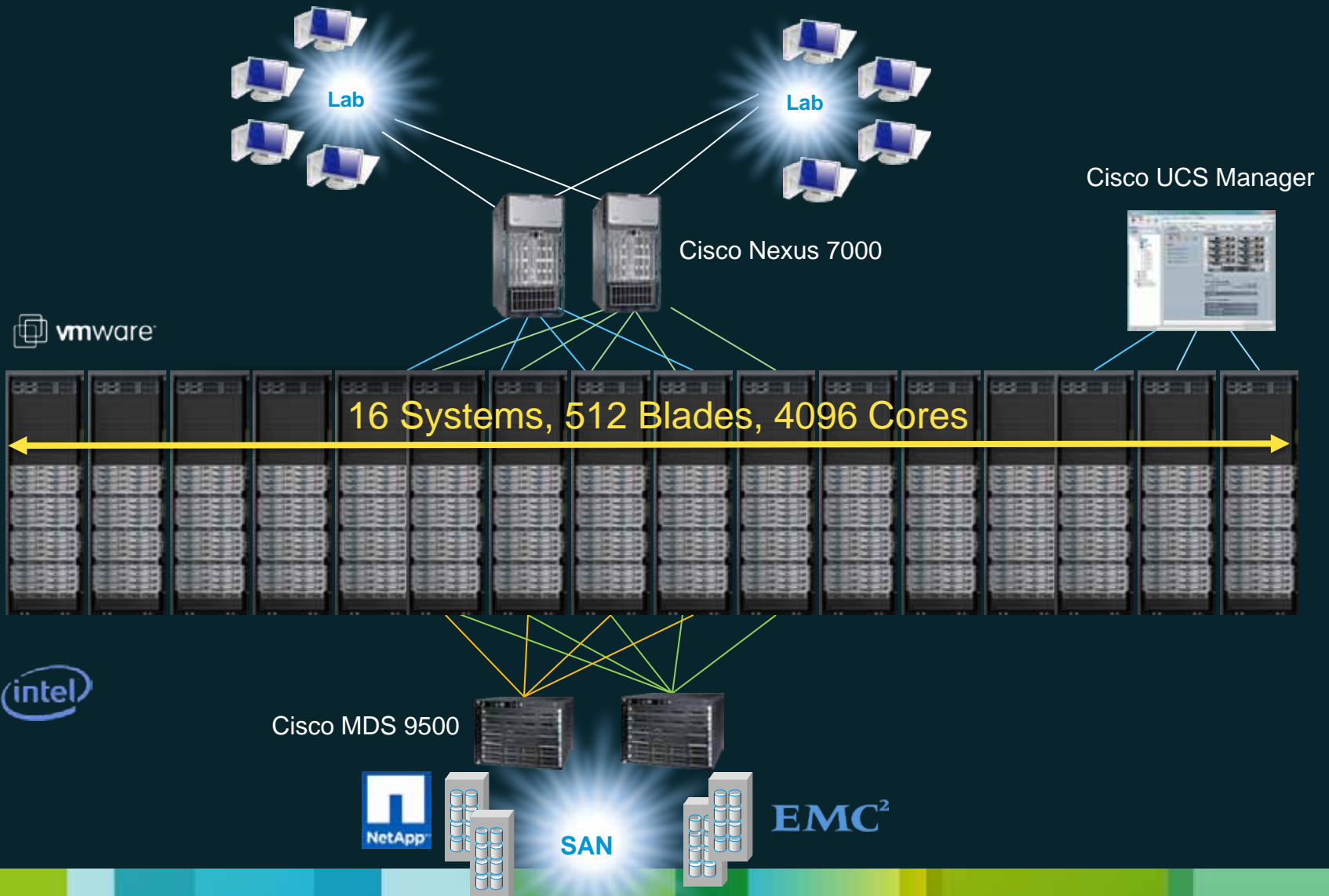


Figure 2. Which vendor would you perceive to be the most competent to deliver on a fabric-based strategy in your enterprise? (Source: Gartner, February 2011)

# Large Private Clouds



# Operating in clouds: UCS and VMware

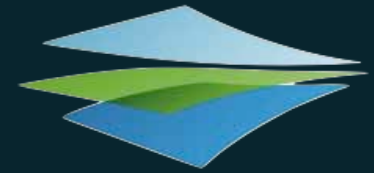


vmware

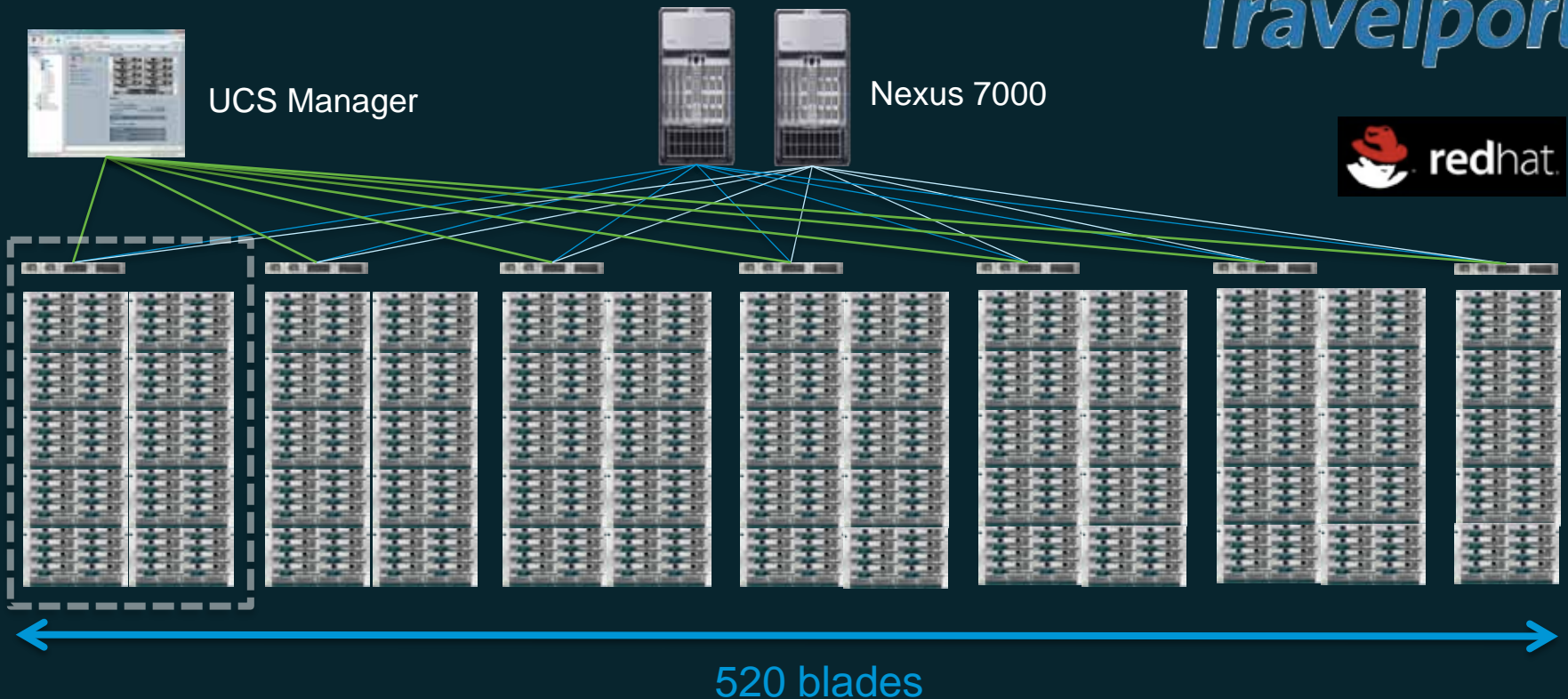
Global deployment  
of UCS over  
Terremark's network

- § Reduced deployment time from 8 days to 30 min
- § Easy movement of workloads

# Case Study: Doing More with Less



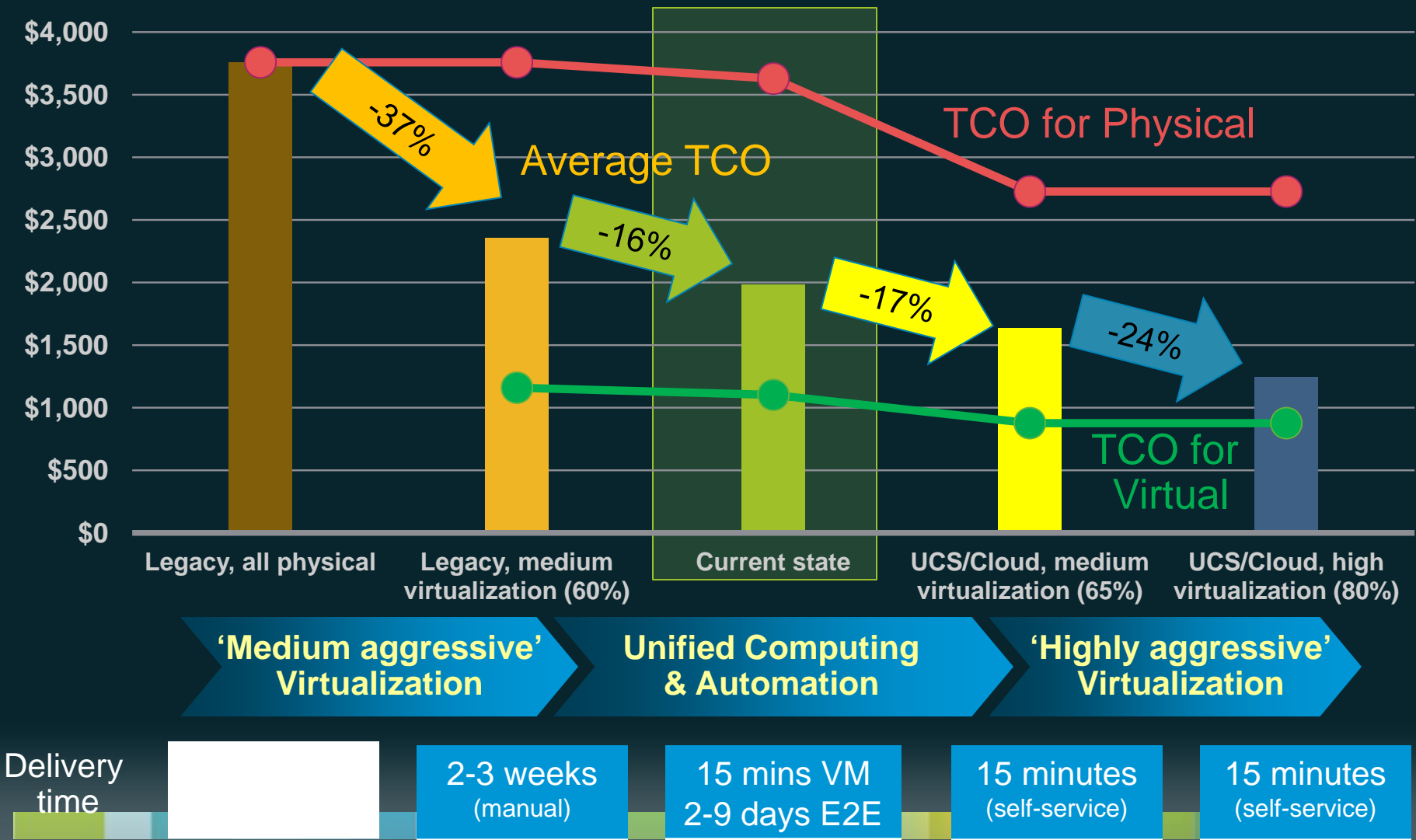
Travelport



- Replacing 2RU rackmounts
- Double the performance of previous system
- 87% less cables than 2RU ; 40% less racks
- Reduced provisioning time by 75%

# CITIES: IaaS using UCS @ Cisco IT

Compute TCO Improvements (\$ / Qtr / OS instance)



# Cisco Unified Computing System (UCS)

## A New Approach to Server Infrastructure

**Traditional  
Blade Server**

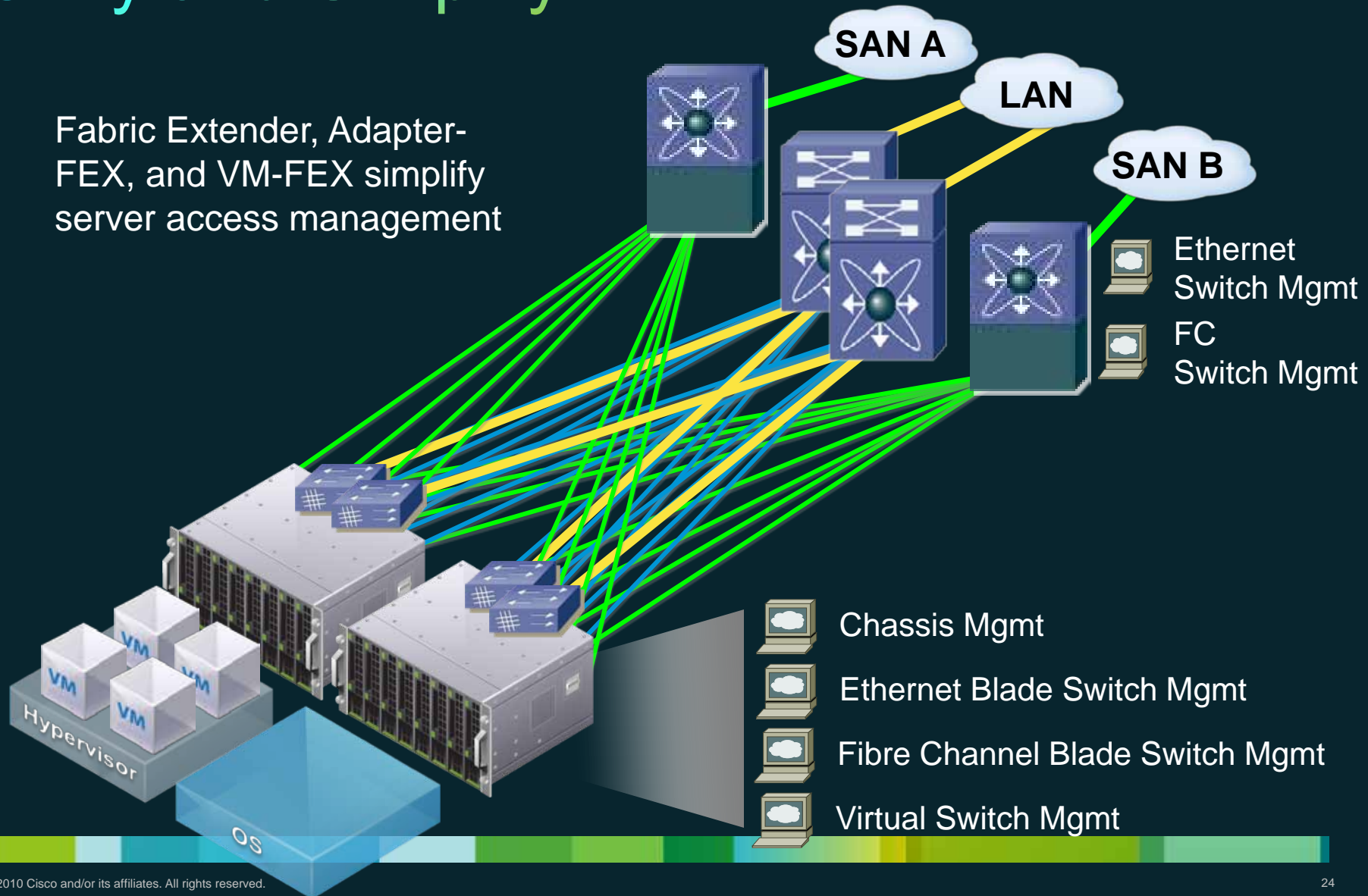


**Cisco Unified  
Computing System**



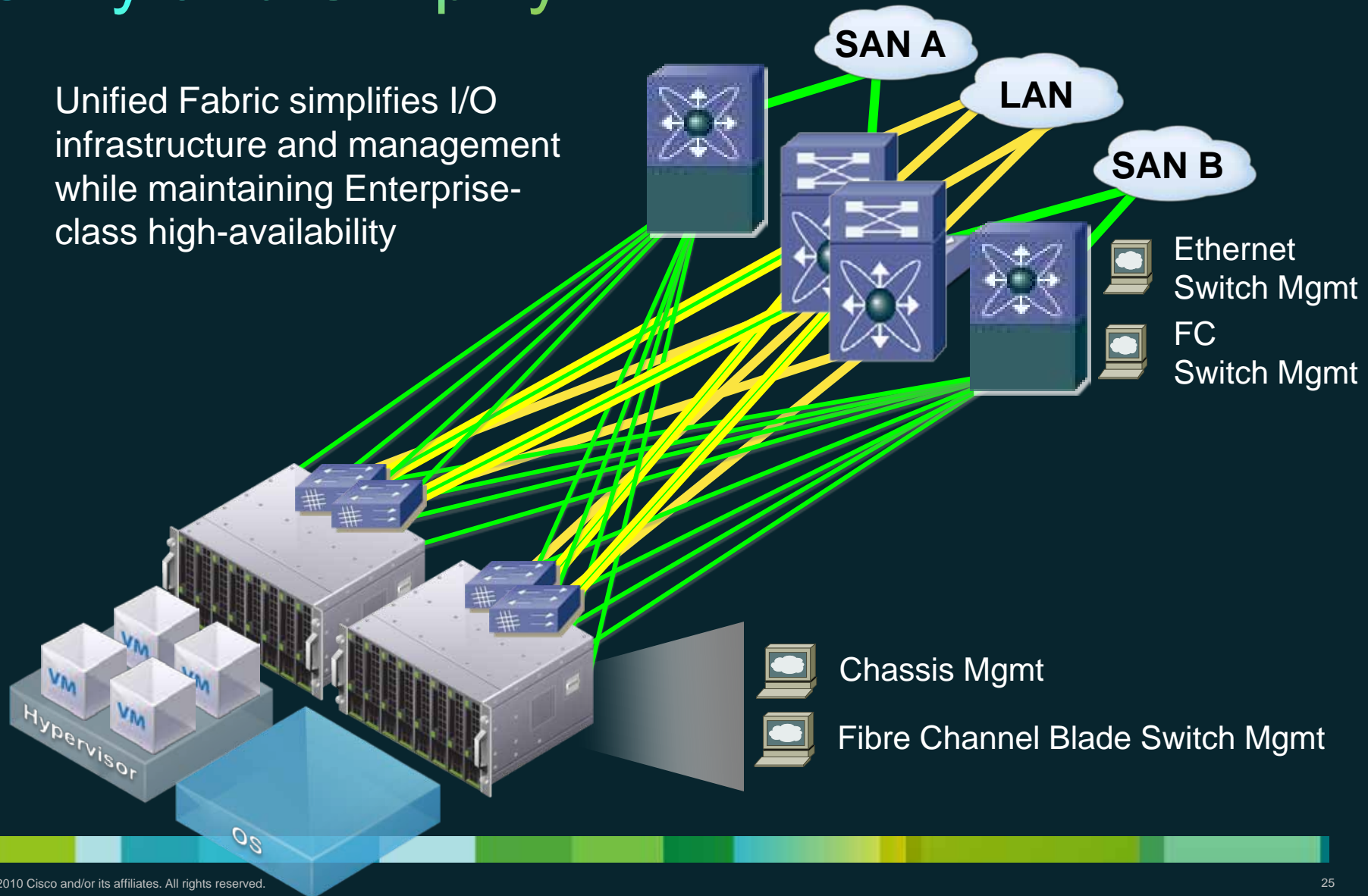
# Unify and Simplify

Fabric Extender, Adapter-FEX, and VM-FEX simplify server access management



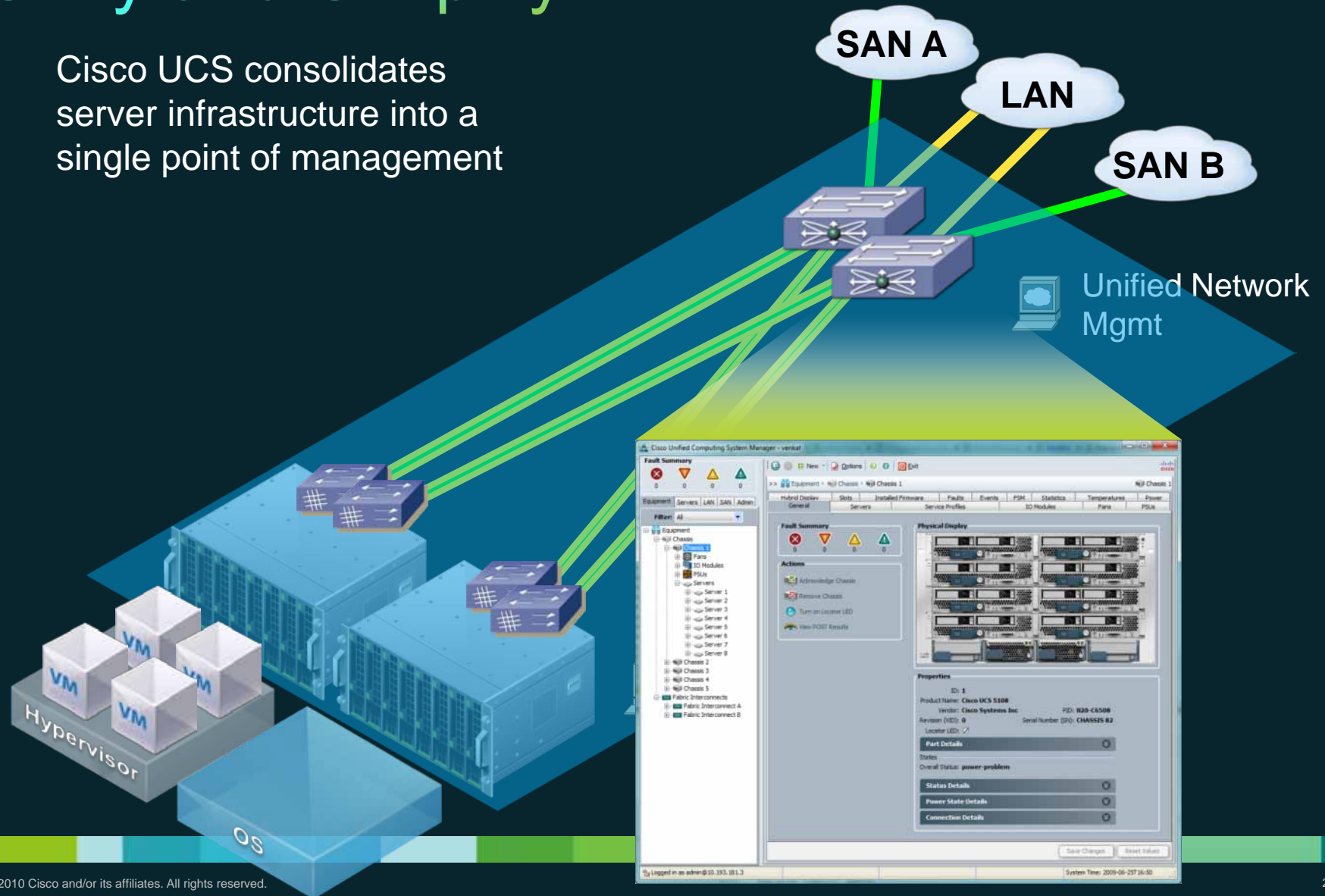
# Unify and Simplify

Unified Fabric simplifies I/O infrastructure and management while maintaining Enterprise-class high-availability



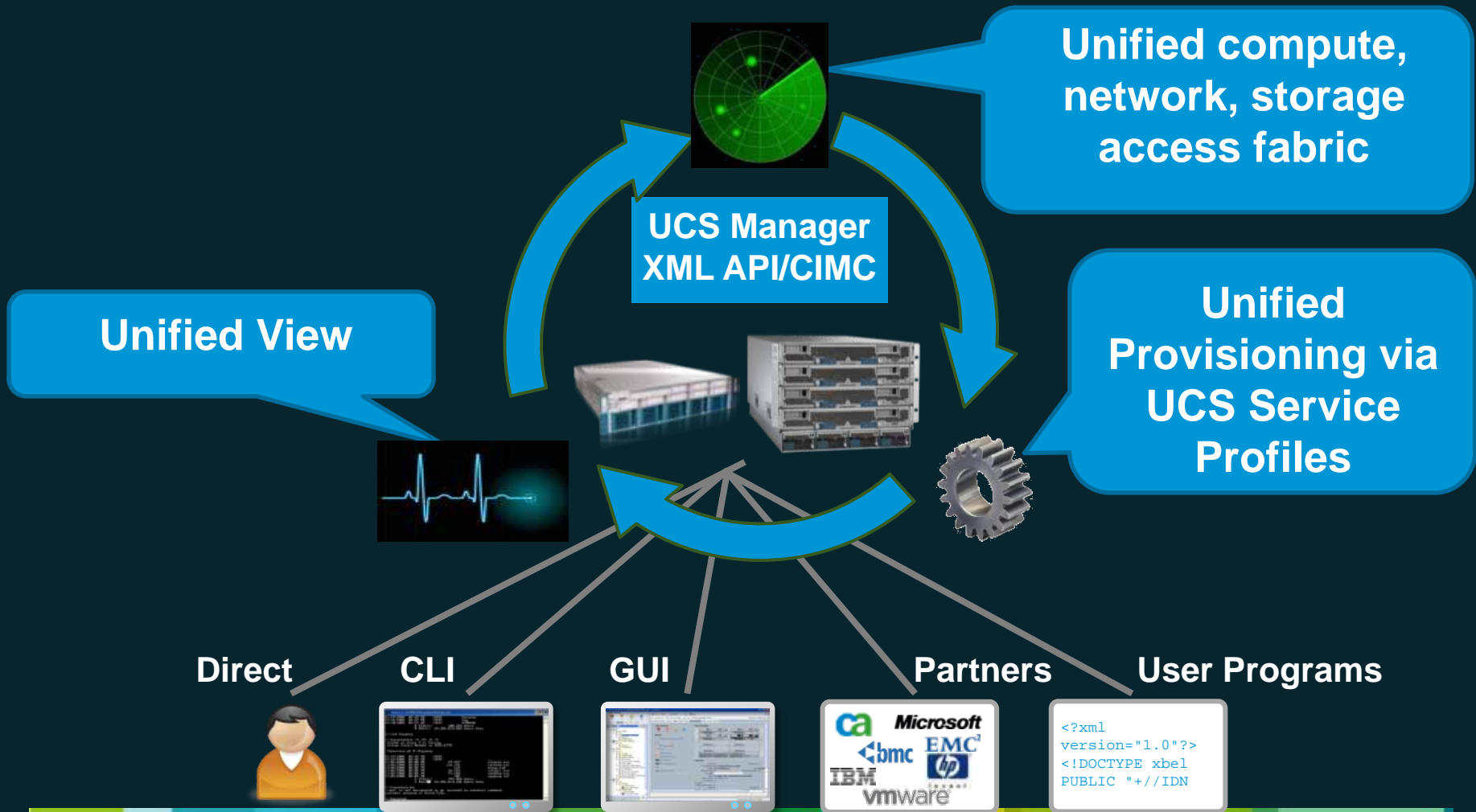
# Unify and Simplify

Cisco UCS consolidates server infrastructure into a single point of management



# UCS enables a Programmatic Infrastructure

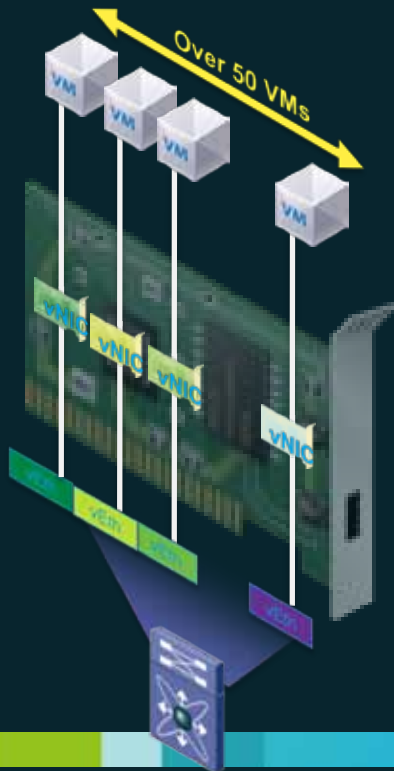
Develop with the Infrastructure, not just on the Infrastructure



# Cisco Virtual Interface Card

“EMC IT [is] deploying a stateless infrastructure based on the Cisco UCS and VIC, EMC Symmetrix VMAX and VMware vSphere. The scalability, performance and flexibility of this architecture helps accelerate...migrations of mission critical applications and...the faster rollout of applications, such as VDI.”

*Paul DiVittorio, Director  
Application Hosting Architecture, EMC IT*

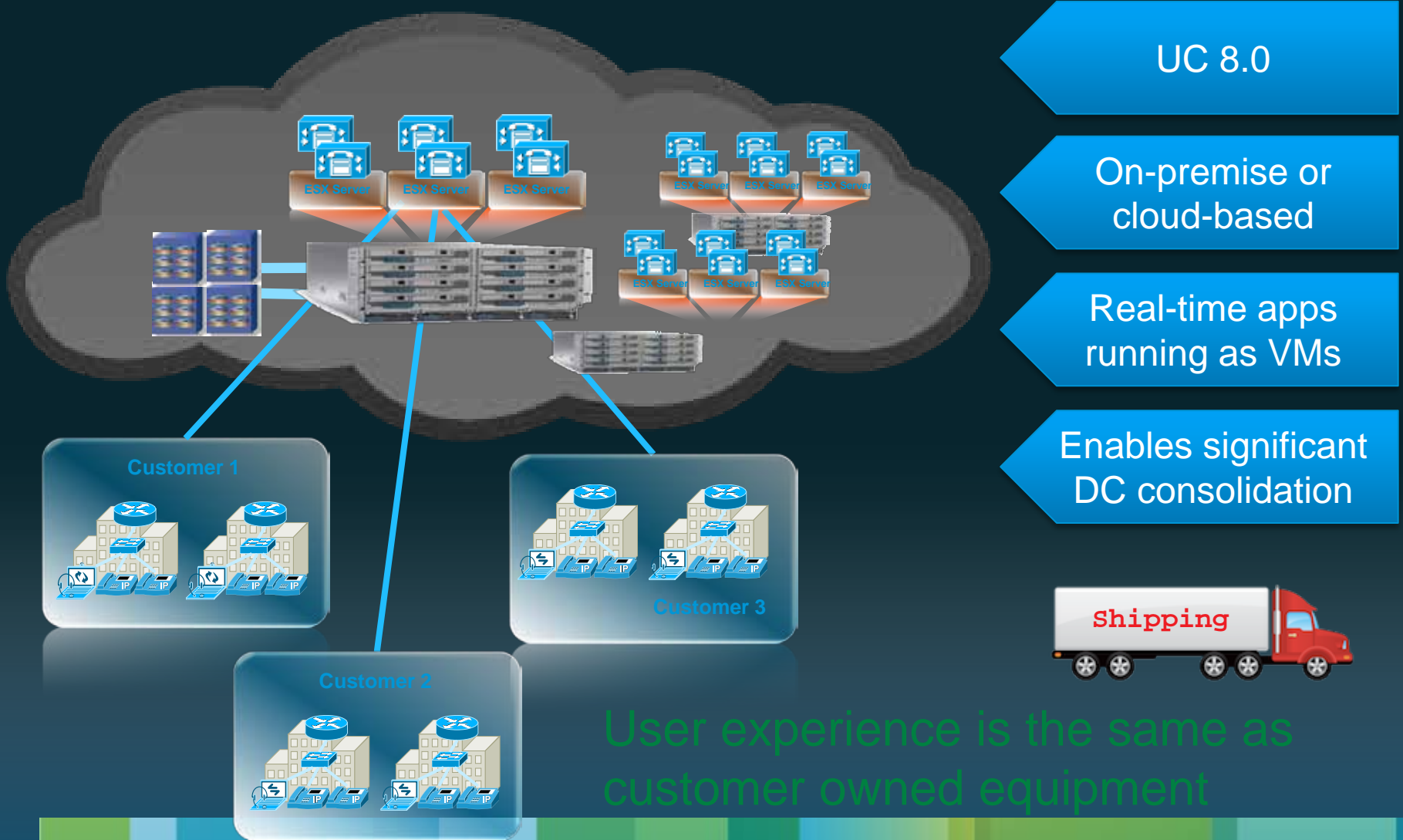


- Driver in box since vSphere 4.0 U1  
Standard PCIe Device  
Adapter-FEX and VM-FEX
- Broad certification as an FCOE Converged Network Adapter



# Putting it together – scalable cloud solutions

## Virtualized Unified Communications Platform



UC 8.0

On-premise or  
cloud-based

Real-time apps  
running as VMs

Enables significant  
DC consolidation

Shipping

User experience is the same as  
customer owned equipment

Thank you.

