



Nitin Kawale
President
Cisco Canada

Nitin Kawale is President of Cisco Canada, responsible for overseeing all aspects of the local operations, including sales, marketing, finance, distribution, and services. Cisco in Canada employs more than 1400 people and is the third-largest operation for Cisco worldwide. The Canadian operation is also a proving ground for many of the company's most advanced and innovative technologies.

Kawale has been an integral part of Cisco since 1995, both in Canada and globally, and has served in a number of key local and international roles. His previous Cisco positions include Worldwide Sales, Strategy and Planning, where he developed and executed strategies around key issues facing the worldwide sales force. He was also the head of sales and operations for the Global Mobile Vertical team of the Worldwide Service Provider Group, where he developed and executed the global industry specific strategy for one of Cisco's fastest growing businesses.

Kawale is a prominently featured keynote speaker and panelist at many leading IT industry and business events. He has advised all levels of government in Canada on issues of information technology, productivity, and innovation. And he is a frequently cited and quoted leading business voice and thought leader by Canada's top print, online, and broadcast media.

In 2011, Kawale was named the Corporate Executive of the Year by the Indo-Canada Chamber of Commerce, a national honor that recognizes exemplary achievement in business by those of Indian heritage. Under his leadership, Cisco Canada was named the Top Employer in Canada and the Top Employer in the Greater Toronto Area (GTA) for 2011 by human resource consultants Aon Hewitt. That same survey in 2012 ranked Cisco Canada as the country's Number 2 employer.

Kawale serves as the foundation board chair for the Holland Bloorview Kids Rehabilitation Hospital in Toronto, and he is also a member of the Canadian Council of Chief Executives. In 2012 he was named to the Ontario Jobs and Prosperity Council, created by Premier Dalton McGuinty to promote innovation, productivity, and business development throughout the province.

Kawale holds a bachelor of applied sciences degree in engineering science from the University of Toronto.