



Mark Kummer
Vice President, Service Provider - Canada
Cisco

As Vice President, Service Provider Canada, Mark Kummer is responsible for all sales and support for Cisco's service provider business in Canada, serving telecommunications service providers, cable companies, Internet service providers, wireless providers, and utilities.

A 20-year veteran of the information technology and communications industry, Kummer has extensive experience within the global service provider community that spans from infrastructure to managed service sales. In his most recent role, he led Cisco's Service Provider and Media Business team in the United Kingdom, transforming key wireline and wireless telco, cable, and media/broadcaster customers into strategic accounts. Previously he served in a variety of senior roles at Cisco UK including Director of Vertical Sales for the European Service Provider Segment, Director of the Service Provider Channel for Europe, the Middle East and Africa, and Operations Director for the British Telecom account. Prior to joining Cisco in 1996, Kummer was a regional manager with 3Com Corp in the UK.

Kummer has served on the board of the European Competitive Telecoms Association and actively participated in forums to engage UK service provider bodies and regulators.

Kummer holds a bachelors degree in engineering from King's College at the University of London, and a masters' degree in engineering from London University's Imperial College.