

Cisco Capital Offer

0% Financing for Cisco Multi-Year Services



At-a-Glance



As your total solution provider, Cisco understands that creating a best-in-class network is not just about the equipment but also about services and end-to-end support. There's no doubt that Cisco Services are fundamental to increasing the performance and extending the life of your Cisco products and solutions.

At Cisco Capital, we understand that finding affordable sources of financing for investments in services can be a significant challenge. To minimize your financial risk, Cisco Capital offers 0% Financing designed especially for multi-year Cisco-delivered Services.

This program offers customers the ability to avoid prepayment for multiple years of services, and to pay for those services as they are delivered over time. The multi-year services financing program is available for both bundled and stand-alone services in most countries in the Asia Pacific region.

Convenience and Peace-of-mind

- ▶▶ Interest-free Financing
- ▶▶ Easier Administration
- ▶▶ Pay-as-you-use Flexibility

Key Benefits

- 0% financing for Cisco-delivered Multi-year service contracts
- Cash preservation
- Payment simplicity; combine product and services financing into one single easy payment
- Monthly payment flexibility to improve liquidity, and aid cash flow forecasting and management
- Match expenses to the period in which services are utilized
- Reduced administrative costs

Key Terms

- Available Financing Terms:
24 to 60 months
- Payment Terms:
Quarterly, Semi-annual, Annual
- Minimum amount financed:
US\$50,000 net per annum
- Must be credit approved by Cisco Capital
- Offer is not available in Vietnam, Indonesia, and the Philippines

Services Eligibility

- Technical Support Services (TSS) including SMARTnet, SP Base, SMARTnet Onsite, Software Application Support (SAS/SAU) and Smart Foundation
- Advanced Services Programs (TAS, NOS, PTS) when sold on a multi-year, fixed-price basis
- Collaborative Technical Services & Cisco Brand Resale (CBR)
- Ineligible Services: shared support, Professional Services and non-Cisco services (including installation, set-up, consulting, and design)

For more information

Contact your Cisco Capital or Cisco partner representative to learn how financing from Cisco Capital can make the difference for your company.

www.cisco.com/go/capital

About Cisco Capital

Cisco Capital is a wholly owned subsidiary of Cisco Systems, specializing in providing innovative financing solutions for Cisco solutions worldwide. More than just a finance company, Cisco Capital is uniquely positioned to provide the most flexible and competitive financing for your acquisition of Cisco technologies. Cisco Capital delivers financing solutions designed to support our customers' business goals and technology needs, both today and in the future.