

Support Your Network, Interest Free! With the 0% Financing for Cisco Multi-Year Services Program



As your total solution provider, Cisco understands that creating a best-in-class network is not just about the equipment but also about services and end-to-end support. There's no doubt that Cisco Services are fundamental to increasing the performance and extending the life of your Cisco products and solutions.

Cisco Capital Can Make the Difference

Cisco Capital, a wholly owned subsidiary of Cisco®, continues to make borrowing both available and affordable for most Cisco customers. As a captive financing source, we are not experiencing the same financial capacity issues that are currently affecting some banks, financial institutions, and independent leasing companies.

We are able to take advantage of the strong financial resources of our parent company, Cisco, to provide our customers with an alternative source of capital. As a trusted business partner, Cisco Capital can help you develop a flexible, cost-effective strategy for acquiring your Cisco solutions.

At Cisco Systems Capital (Cisco Capital), we understand that finding affordable sources of financing for investments in services can be a significant challenge. To minimize your financial risk, we are introducing **Cisco Capital 0% Financing** designed especially for multi-year Cisco-delivered Services.

The program offers customers with flexible payment options and spread out the upfront capital investment required for multiyear services. The program is available for both bundled and stand-alone services deals in most countries in APAC.

Key Benefits:

- **0% financing** for Cisco-delivered Multi-year Service contracts
- Secure multi-year support from Cisco with **no upfront payment** and preserve cash
- Payment simplicity; combine product and services financing into one **single easy payment**
- Monthly payment flexibility to **improve liquidity**, and aid cash flow forecasting and management
- Match operating expenses to the period in which services are utilized

Key Terms:

- Term:
24 to 60 months
- Frequency:
Quarterly, Semi-annual, Annual
- Eligible Services:
 - Technical Services (TS)
 - SmartNet
 - Advanced Services Programs
(FTS, NOS: fixed-price multi-year contracts)
 - Services sold directly or via Channel Partners
- Minimum deal size:
US\$50K net per annum
- Must be credit approved by Cisco Capital credit department*
- Offer is not available in Vietnam, Indonesia and the Philippines

* Other restrictions may apply.




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Cisco has more than 200 offices worldwide. Addresses, phone numbers, and fax numbers are listed on the Cisco Website at www.cisco.com/go/offices.

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