

Cisco Systems Capital®

IP Communications Financing

To compete in today's business environment, employees must be more responsive, productive and collaborative than ever before. Companies around the world have turned to IP voice solutions to empower employees and cut costs. With financing programs from Cisco Systems Capital®, it's never been easier to deploy a Cisco® IP voice solution.



Empowering Employees with Cisco IP Communications

By delivering voice services over an intelligent IP network, IP voice solutions from Cisco Systems® can keep employees better connected to the people, tools and knowledge they need to be successful. At the same time, IP voice solutions can enable dramatic savings over the maintenance and long distance costs of traditional voice systems.

Cisco IP voice solutions can provide:

- A better connected, more collaborative workforce through unified dial plan and voice mail solutions across the company
- Phone system changes in seconds instead of days, reducing the business impact of moving or adding phones
- Reduced maintenance costs by eliminating the need for a separate phone system with separate management systems and support vendors
- Reduced long distance costs, since site-to-site calls can be carried over the data network
- Enhanced productivity through converged voice/data applications such as Unified Messaging, which allows employees to access voice mail and e-mail from a single inbox in any format they choose

Delivering Value

- **Accelerate the deployment of IP voice technology**
With minimal initial investment and spreading costs over time you can preserve capital for investing in other areas of the business
- **Conserve capital budget**
Predictable and manageable payments help to improve liquidity and preserve lines of credit
- **Avoid technology obsolescence**
A technology refresh option can be built into the leasing agreement allowing you to upgrade to the latest technology at a given point during the lease period
- **Avoid writing off legacy equipment**
Incorporate lease termination costs or the written down value from previously deployed telephone systems into a new Cisco Systems Capital lease – avoiding the need to pay large one off settlement costs or write off legacy equipment
- **Maximum flexibility**
You are able to lease only the IP phones if the IP infrastructure is already in place
- **Simplify the budgeting process**
Leasing enables the use of operating expense (OpEx) budgets to acquire capital equipment
- **Reduce impact on book earnings**
Lease payments are typically made from pre-tax rather than after-tax earnings and, unlike capital purchases, potentially require no public disclosure
- **Support Services**
Combine financing for the solution and support services into one manageable periodic payment, e.g. monthly

Empowering your business with Cisco Systems Capital Financing

With Cisco Systems Capital financing, companies can provide employees with the tools they need to be more productive, collaborative and successful right now-without a large capital investment.

No matter what your cash flow, equipment requirements and tax situation may be, Cisco Systems Capital can offer you payment and leasing terms which meet the demands of your business.