



Cisco ASA Migration Services

At-A-Glance

Bring your value-added Cisco® ASA migration services to market faster through support and best practices from Cisco.

Partner Opportunity: Threat Control in the Self-Defending Network

The Cisco® Self-Defending Network is an architectural solution designed for the evolving security landscape. Security is integrated everywhere, and with the help of a lifecycle services approach, enterprises can deploy, operate, and optimize network platforms that defend critical business processes against attack and disruption, protect privacy, and support policy and regulatory compliance controls.

One element of the Cisco Self-Defending Network is threat control: Network administrators need to constantly defend against threats and safeguard the network against attacks and intrusions.

Cisco ASA 5500 Series Adaptive Security Appliances integrate world-class firewall, unified communications, security, Secure Sockets Layer (SSL) and IP Security (IPsec) VPN, intrusion prevention system (IPS), and content security services in a flexible, modular product family. Designed as a primary component of the Cisco Self-Defending Network, the Cisco ASA 5500 Series provides intelligent threat defense and secure communications services that stop attacks before they affect business continuity. Designed to protect networks of all sizes, the Cisco ASA 5500 Series enables organizations to lower their overall deployment and operations costs while delivering comprehensive multilayer security.

Cisco ASA 5500 Series Adaptive Security Appliances are targeted to replace Cisco PIX® Firewalls.

Supporting Customers with Migration

Migrating a customer's Cisco PIX Firewall deployment to the Cisco ASA 5500 Series calls for detailed planning and care during critical migration change windows.

Expert guidance and support from Cisco can help you improve migration accuracy and completeness. Cisco security experts offer Cisco Security Specialized Partners guidance and support, along with experience, knowledge, leading practices, and tools, through two services. Engagements can be scoped to allow for customer participation.

Cisco ASA Remote Migration Service

If your team has advanced skills or if it is handling migration of a limited Cisco PIX deployment on a smaller network, Cisco security engineers can provide you with remote support, including:

- Configuration review and improvement recommendations
- Remote knowledge transfer sessions to help you support the customer's migration process
- Focused escalation support during critical migration change windows

Cisco ASA Large-Scale Migration Service

This service includes all the capabilities of the Cisco ASA Remote Migration Service and adds extensive support delivered remotely and at the customer's site, including:

- Review of the customer's plans for migration, testing, rollback, failure recovery, and risk mitigation, with improvement recommendations
- Support for conversion of Cisco PIX Firewall configurations and IPsec VPN configurations to Cisco ASA configurations, including configuration best practices
- Guidance through firewall cutovers

Supporting Your Success with Intellectual Property and Tools

Our ultimate objective is to prepare you to be able to deliver service capabilities on your own without any support from Cisco. As part of delivering these services to you, we provide best-practice guidance and mentoring, as well as intellectual property that can include:

- A statement of work template
- A sample project plan
- A tool designed to simplify the migration process
- A step-by-step migration guide
- Methodologies for the broader aspects of migration appropriate to the customer's architecture, such as identification of business requirements that are introducing the need for change, configuration gap analysis, and more

Benefits

Cisco ASA Migration Services help you accelerate the introduction of your value-added offerings by providing support, mentoring, and best-practice knowledge transfer. These services also help you to:

- Gain opportunities for incremental service sales by helping the customer implement improvement recommendations, and by helping to integrate other Cisco ASA Series functionality including SSL VPN, intrusion prevention system (IPS), and content security
- Reduce your costs for supporting customer migration by helping you improve migration accuracy and efficiency
- Gain market advantage by being at the forefront of offering Cisco ASA Series migration capabilities
- Increase the robustness of your own value-added offerings by augmenting them with Cisco ASA migration capabilities
- Strengthen your service-delivery capabilities as you learn Cisco best practices through knowledge transfer during our delivery of services to you

Availability

Cisco ASA Migration Services are available globally. Service delivery details may vary by region.

Further Information

For more information about Cisco ASA 5500 Series Adaptive Security Appliances, visit <http://www.cisco.com/go/asa>.

For more information about Cisco Security Services, visit www.cisco.com/go/services/security.

For information about reselling Cisco ASA Migration Services, contact your local Cisco channel account manager.