

# Biography



**Neil Crockett**  
**Managing Director – Public Sector**  
**Cisco UK & Ireland**

Neil leads Cisco's extensive Public Sector organisation across the UK and Ireland helping central and local government bodies, education and healthcare providers harness their technology to drive more effective public services.

Neil has been with Cisco for ten years in a variety of roles, including Global Account Manager for EDS and Director of the European, Middle East and Africa (EMEA) Solutions Centre, where he was responsible for developing and bringing to market enterprise and managed service solutions with Cisco partners; EMEA Marketing Director for Manufacturing Vertical where he led a virtual team in this sector, and EMEA Director Cisco Capital, Cisco's customer financing group. For the last two years Neil has been the Managing Director for Cisco Global BT Operations where he led the team to 50% global growth.

Prior to Cisco Neil was the Global Sales and Marketing Director for Husky Computers, 10-years in Compaq with a variety of Channel roles including National Sales Manager, 5-years in direct sales at Xerox and 3-years at Arthur Anderson where he trained as an accountant.

Updated December 2008