



John Donovan
Vice President Private Sector
Cisco UK and Ireland

With over 20 years of sales and sales management experience, John runs the Enterprise, Mid-market and SME organisation across the UK market.

John has been with Cisco since 1995, joining as an account manager in the Cisco Enterprise sales team. After four years he moved into a regional sales manager role focusing on the media vertical and went on to become an Enterprise Operations Director covering the manufacturing, pharmaceutical, petrochemical, media and retail sectors.

Prior to his current role John managed the UK and Ireland Channel organisation for over 5-years, one of the largest field Channel organisations within Cisco. He was the pioneer behind the creation of Cisco's UK & Ireland Small and Medium Enterprise (SME) organisation.

John is the UK and Ireland executive sponsor for Cisco's Inclusion and Diversity initiatives which aims to develop and optimise the diverse cultures, talents, and perspectives that Cisco's employees brings to the business.

John lives in Buckinghamshire with his wife and children.

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