



Donald McLaughlin
Director & General Manager
Cisco Scotland

Donald McLaughlin heads up the Scottish Operation for Cisco, the worldwide leader in networking that transforms how people connect, communicate and collaborate. Donald has been in the ICT industry for 21 years and has worked with an extensive list of private and public sector organisations throughout the UK & Ireland.

Donald has been with Cisco since February 2000, initially joining the software sales division before taking on leadership of the Northern Commercial sales team and following that, the Local Government division. The common theme in all these roles has been a passion for helping customers gain competitive edge through Cisco's innovative technology solutions.

Donald spent around 10 years based in Manchester before returning home to lead the Cisco Scotland Operation in July 2008. Prior to joining Cisco, he spent time at Siemens Communications and Unisys in a variety of sales and management roles across a broad range of industry sectors.

Donald has degree in Mathematics & Statistics from Glasgow University and was President of the Students' Union in 1988. He is married with two teenage sons and is a keen golfer.