



Adam Philpott
Director, EMEAR Security

Adam entered the IT industry in the 1990's initially through channel sales in distribution. His first exposure to Security and Networking was at Sphinx CST, in a division which was then acquired by Ingram Micro.

In 2002 he relocated to Australia and joined Cisco, first in direct sales and then in sales management, running the Mid Market sales team. As part of the ANZ leadership team, he was an active member of ANZ sales council – responsible for sales strategy and execution across the region. Whilst in Australia, Adam also took an active role in corporate social responsibility as member of ANZ Civic Council.

After 8 years in Sydney, Adam relocated within Cisco to Singapore to lead strategy, operations and business development across Cisco's core portfolio of Switching, Routing, Wireless and Security, in the nascent Borderless Networks organization. His role spanned Asia, India, Australia, China and Japan.

Most recently, Adam returned to his native UK to lead Cisco's Security practice across Europe, Middle East, Africa and Russia. This includes leading Cisco's dedicated, highly specialized Security sales organization in close partnership with the product development business unit and Cisco's broad field sales and leadership community.

His primary objective is to position Cisco as our customers' number one security partner, helping them accelerate their digital strategies and effectively protecting them against the associated cyber risks. He is active in promoting Security information sharing and thought leadership within the security and networking community through social media, press, blogs and events.

He is married with two children and enjoys music, Muay Thai, snowboarding and running.