



Virtualization Message in a Box for Partners

At the core of the unified data center is Cisco's holistic virtualization infrastructure, which bridges the evolution from physical to virtual to cloud environments. Cisco's virtualization infrastructure is designed to bring the operational simplicity and traditional management models of physical data centers to virtual servers, applications and network services. The virtual infrastructure includes:

- Transparent virtual networking that enables cloud-ready scalability and mobility
- A complete portfolio of security and application network services that are virtualization aware and provides consistency across any environment
- Industry-leading orchestration, management and provisioning tools for virtual deployments

Getting Started	Selling Tools	Supporting Material
<p>Overview</p> <p>Cisco Network Virtualization At-A-Glance</p> <p>Lippis Podcast on Network Virtualization</p> <p>Video: Introduction to Cisco's Virtualization Portfolio (4:54 mins)</p>	<p>Opportunity & Positioning Guides</p> <p>Selling Cisco's Data Center Virtualization Infrastructure for Partners (At a Glance)</p> <p>Introductory Virtualization Presentation</p> <p>Customer Testimonials</p> <p>Secure 24 Customer Testimonial Video</p>	<p>Related Sites</p> <p>Nexus 1000V Community</p> <p>Related Message in a Box</p> <p>Unified Fabric MIB</p> <p>Enterprise Core MIB</p> <p>White Papers</p> <p>Forrester Technology Adoption Profile on Virtual Security</p>