



World Leader in Network & Electrical Solutions





Panduit Relationships











Panduit and Cisco partnership

- IP Communications
 - Panduit is the 1st cabling companies with a Solution Enabler designation
- Storage
 - Panduit is only the Physical Layer provider with a Storage Hardware Networking designation
- Wireless
 - Panduit is the only Structured Cabling Company to deliver an integrated, end-to-end wired and wireless solution for the entire Cisco-Aironet WLAN product line*
- Sponsorship
 - Panduit is the *only* non-Cisco corporate sponsor for Cisco Network Academy
- Curriculum Development
 - Panduit Network Infrastructure Essentials course is Cisco's only Structured Cabling course offering















THE POWER RECOGNISING AND FLEXIBILITY ADDRESS CAN SCALE TO SUPPORT AND ENTERPRISE WIDE INTUITIVE PROVIDES REPORTING AND INTEGRATION THE EVER-CHANGING NEEDS THE POWER. THE COMMANY'S PRODUCT TECHNOLOGY PROVIDES THE FOLLOWING POWER AND UNIQUE FEATURES AND USE AND EFFECTIVE TO EMPLOY AS AN ENTERPRISE WIDE STAN PHILOSOPHY REPORTING ACROSS MULTIPLE SYSTEMS NEEDS OF ENTERPRISE'S CALE TO ADDRESS.

Easy configuration power and scripting-no code required technology provides the following power and unique features and use and effective to employ as an enterprise wide standard reporting across multiple systems. A single, and consistent and solutions to meet it's needs. You enable your clients to make better management and power.

Integration the ever-changing needs the power. The company's product technology provides the following power and unique features and use and effective to employ as an enterprise wide stan philosophy reporting across multiple systems needs of enterprise-scale to address.

Unique features and use and effective to employ as an enterprise wide stan philosophy reporting across multiple systems needs of enterprise-scale to

Specialist Area: IP Contact Centre Reporting

Industries:
Finance
Government
Manufacturing
Retail

Regions

Address 1 Address 2 Address 3 Address 4 Address 5

Tel: +44 (0) 0000 000000 Fax: +44 (0) 0000 000000



www.vourwebnamehere.com







Cisco Technology Developer Partner Catalog









The PANDUIT NET-ACCESS* Cabinet provides optimized thermal management, superior cable management, and simplified grounding for Cisco switches. The PANDUIT

NET-ACCESS¹ Cabinet addresses many of the primary issues in today's data center, including network management, security, availability, and scalability.

PANDUIT NET-ACCESS* Cabinet

Network management, security, availability, and accessibility are primary factors affecting data center design and operation. In the past, network designers had to choose between the security and aesthetics of a cabinet or the accessibility and cable management of an open rack. Historically, cabinets offered limited cable management and accessibility, restricted airflow to equipment, and required complex grounding. PANDUIT has revolutionized the network cabinet, offering an integrated solution to address all of these concerns.



The PANDUIT NET-ACCESS* Cabinet manages, protects and showcase a Class whither and calleng by combining the neithelits and sociarly of a cabinet with the accessfully of an open rock. The NETACCESS* Cabinet improve themal management by helping to ensure airflaw to Case switches, provides superior accessfully to the cable partneys by smowing typical obstructions and fine listness proper grounding with electrical bonding. The modular design incorporates facility for future network expension, resulting in greater natwork uptime and easier moves, adds, and changes for lower total cost of ownership.

Thermal Management

The NET-ACCESS* Cabinethas been designed using computational fluid dynamics is provided in optimized themslerivorsment or Caco side-to-side airflow switches. Optimized themsl management is critical to help entitie proper a witching operation in a swell as to make the liketime of switching equipment. Themsl conjuderations provided by the NET-ACCESS* Cacobinethalp maximum entitles uptime and extern on investment PSO for critical networking

Ventilation Pathway

The NET-ACCESS* Cabinet provide sithe Cisco recommended syinch clearance between the which and cabinet wait y allowing proper noting of cables way from the yenderion pathway a Door perforations are optimized with a 83 percent open design, allowing unobstructed versitation pathways for maximum air flow to the work For higher heat clansity environments, optional ducting can be used to disject exhaust air to the hot aste, preventing recirculation of exhaust into the which link:

Thermal Ducting

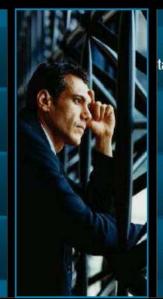
The NETA-CCESS* Cabinst inset frame design provides space for the addition of exhaust ducting ceating a thermal environment smills to that of an open rack. Computational fluid dynamics leasing shows that the use of exhaust ducting prevents hot air recursulation to the inlet of the switch (see Figure 9).

Both Cisco and PANDUIT performed overshales the terminal setting on the NET-ACCESS* Oathret with Cisco MDS 9613 Multileyer Dividents and Cisco Cotalysts 6500 Switches The results in Figure 2 demonstrate that a closed NET-ACCESS* Cabinet with explose a ducting provides thermal performance smills to that of an open rack for the Cisco MDS 9613 Multileyer Clinector.





Business Concerns driving DC 3.0: Architected Strategy for the Future



How do I cut costs and tay ahead of competitors?

How do I deploy business apps. on demand with SLAs?

How do I better plan for Power & Cooling and facilities requirements?

How do I manage risk of business impact due to network downtime?

Consolidation, Advanced Technology Adoption

Virtualization/Agility/ Intelligent Infrastructures

Deploying efficient architectures and proactive monitoring

Ongoing optimization, monitoring tools and resilient infrastructures



Consolidation

Virtualization

Green

Risk Aversion

Strategy + Architecture + Execution = Transforming Customer Experience

DC 3.0 dvb 2008

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Clisco classifie

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Panduit Aligned with DC 3.0



Nexus 7010 10-Slot Chassis



- First chassis in Nexus 7000 product family
- Optimized for data center environments
- High density

256 10G interfaces per system

- High performance
 - 1.2Tbps system bandwidth at initial release

80Gbps per slot

60Mpps per slot

Future proof

Initial fabric provides up to 4.1Tbps

Product family scaleable to 15+Tbps

40/100G and Unified Fabric ready

- Cooling
- Space
- Risk Aversion
- Power

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Clisco classifie

Panduit Aligned with DC 3.0





16.66 MW Coal Energy

5-10% distribution loss

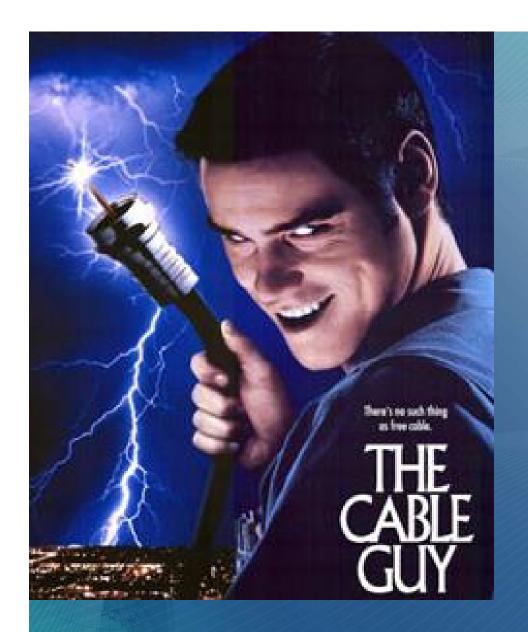
5 MW to the Data centre 0.35-0.5 MW
"Useful Server
Cycles"

15-30% Server and Storage utilization

60% Lost through chimney

65% DC power Conversion and cooling loss





Cooling

Improve airflow
Stop leaks
Hot Spot solutions

Reducing the amount and cost of cooling

Space

Recover 36% of Distribution space Recover 40% of Server space IIM with 0 foot print (ITIL Compliance)

Maximise Hosting space at \$12,000/ft'

Risk Aversion

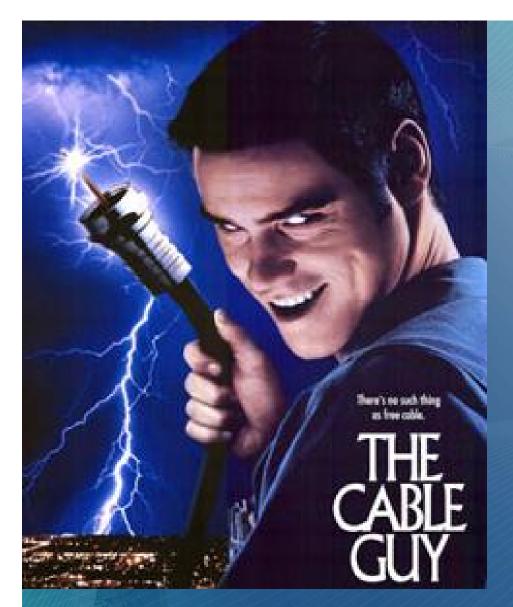
10Gig and Cisco planning 100Gig mandatory Grounding and Bonding

Power

Enable Decommissioning
Recover MEGA watts from the desktop
Unique contribution to Green

We Build the physical foundation of the DC





Conformance

ITIL v2-v3 CMDB automation
ISO 20,000 Managed Secure services
SOX BASII Reporting
ITA-EIA 606A Naming Inventory
30% of Global 2000 implementing this year

Managed Services

IIM with 0 foot print (ITIL Compliance)
No implementation issues
ROI in 44 weeks

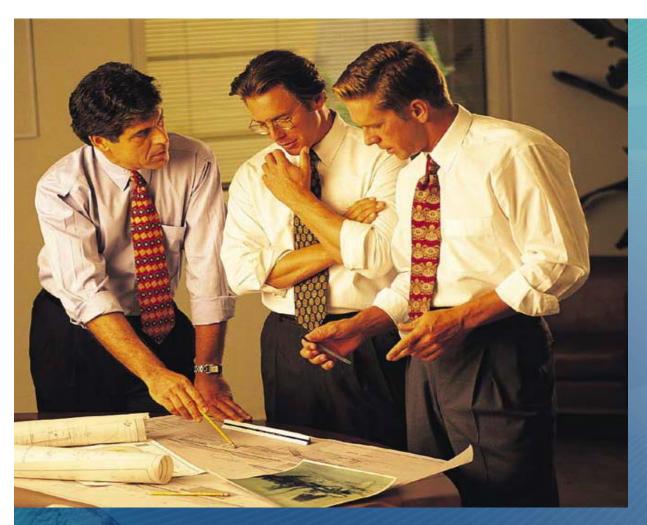
Set up SLA to meet Business processes

Early Engagement

Customer contact at Building Design
Building Grounding
To Data Centre design
Complete solution

We Automate first 3 processes of ITIL

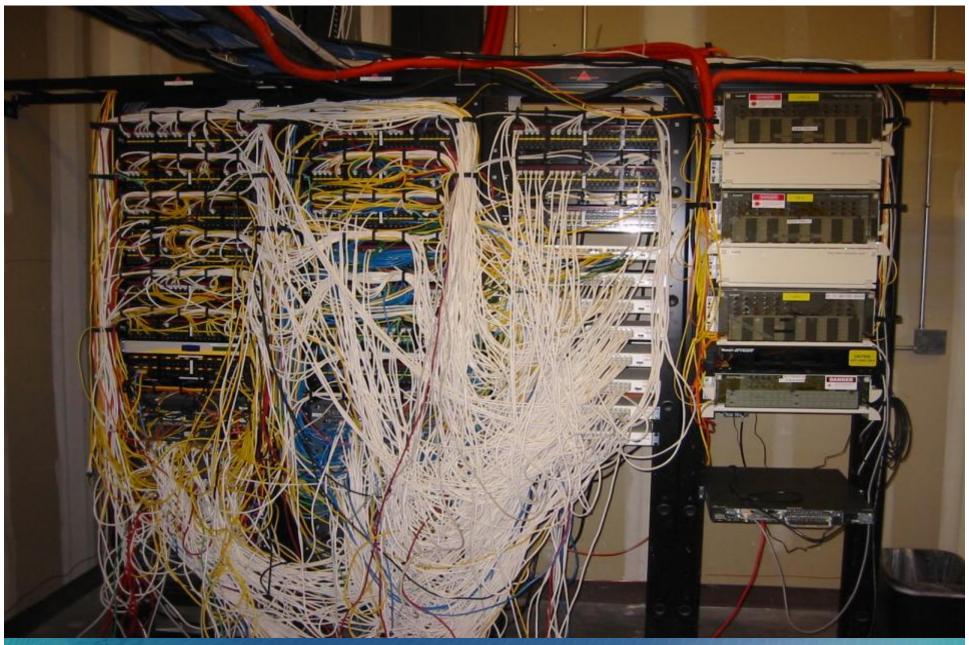




- Cooling
- Space
- Risk Aversion
- Power

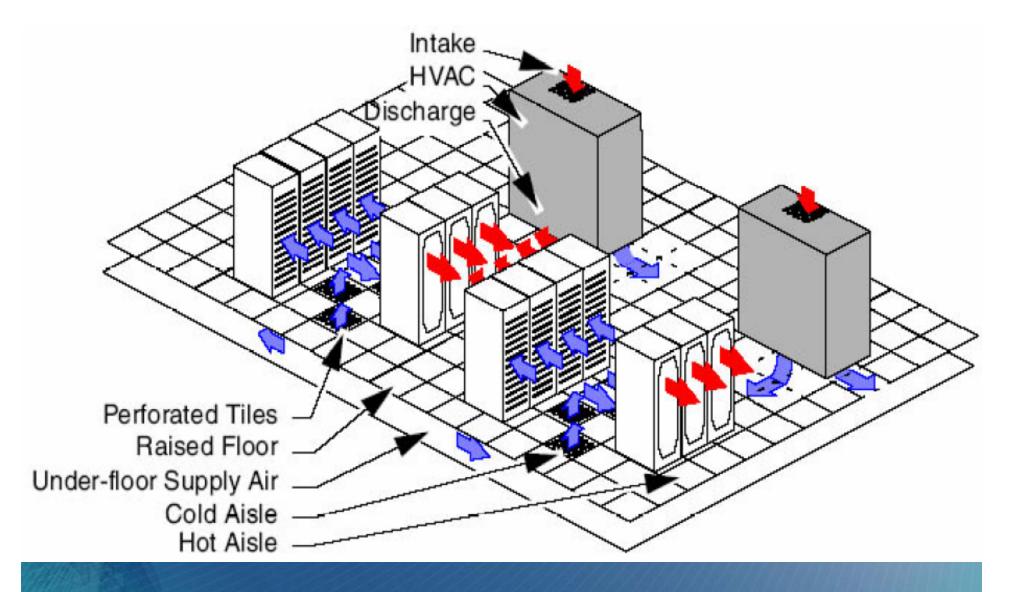
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The need for Cable Management

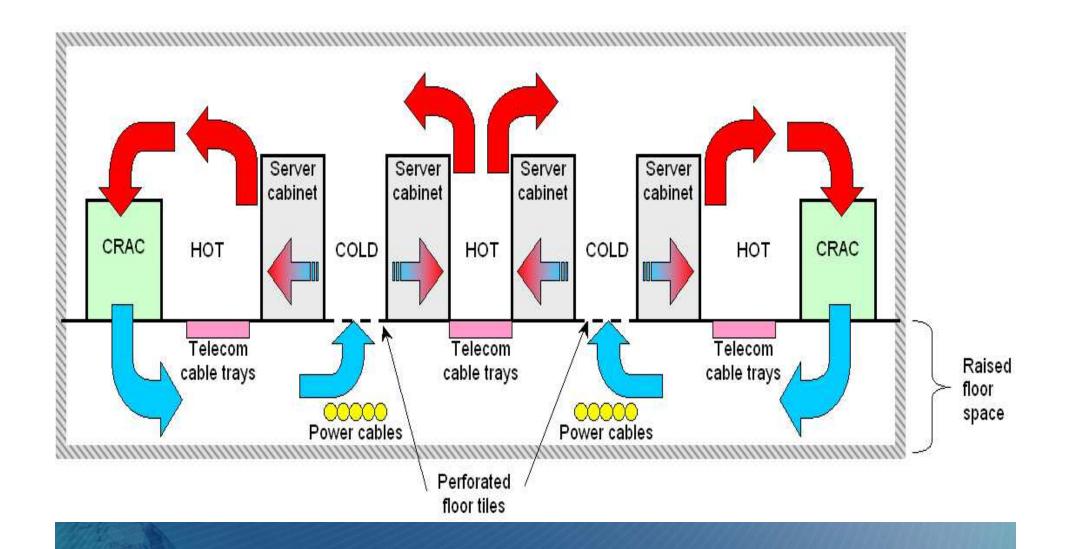




Hot Aisle / Cold Aisle

Based on ASHRAE "Thermal Guidelines for Data Processing Environments"





Placement of Cables





Under Floor Cable Trays





Sealing Cable Paths

Panduit Cool Boot

Brush Grommets

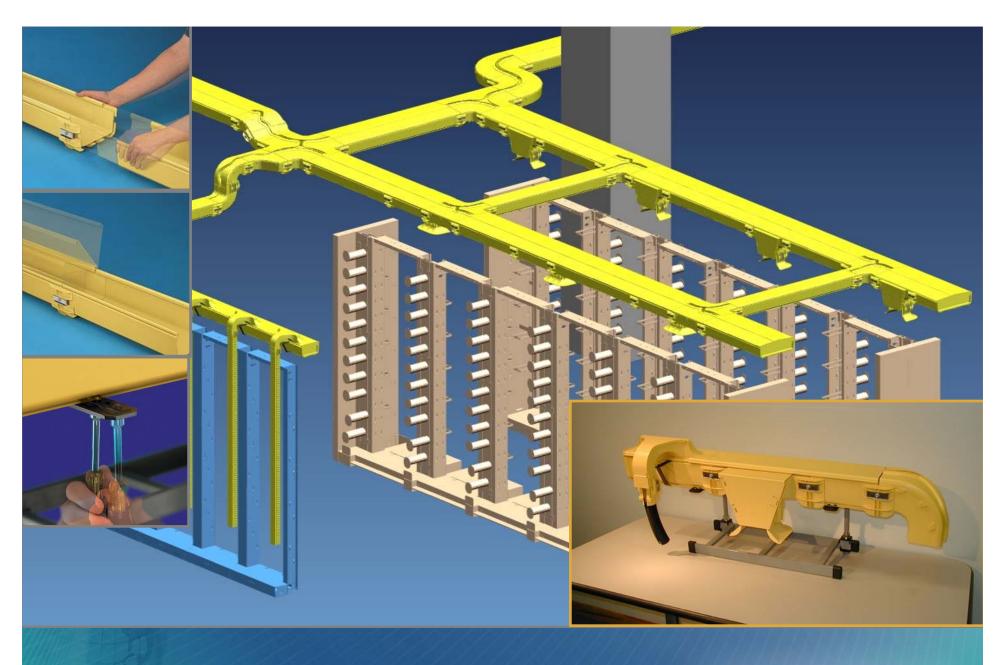




Above the Rack Cable Management







FIBERRUNNER Cable Routing System



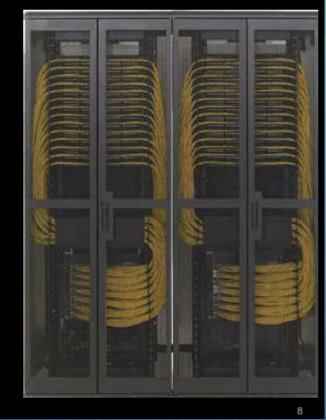
Enabling Hot Aisle/Cold Aisle Designs with High Density 6509 and 9513 Chassis

Example: Panduit Cabinet

- 45RU (32"W x 40"D x 84"H)
- Up to 20kW/cabinet heat rejection capability
- 3 6509's or 3 9513's per Rack
- Front to back airflow into Hot Aisles
- Integrated Cable Management
- Modular design to support future air handlers or spot cooling
- Part # CN4-1 and CN4-2 for MDS 9513 and # CN4-3 for the Catalyst 6509E





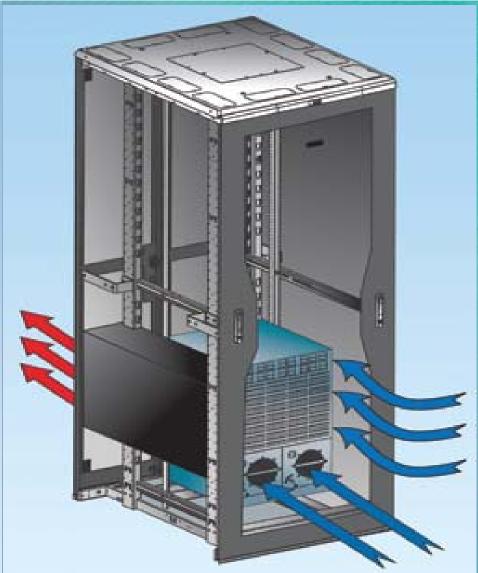


- 1. MDS9513
- 2. Catalyst 6509
- 3. Nexus 5000 (New)
- 4. Nexus 7010 (New)

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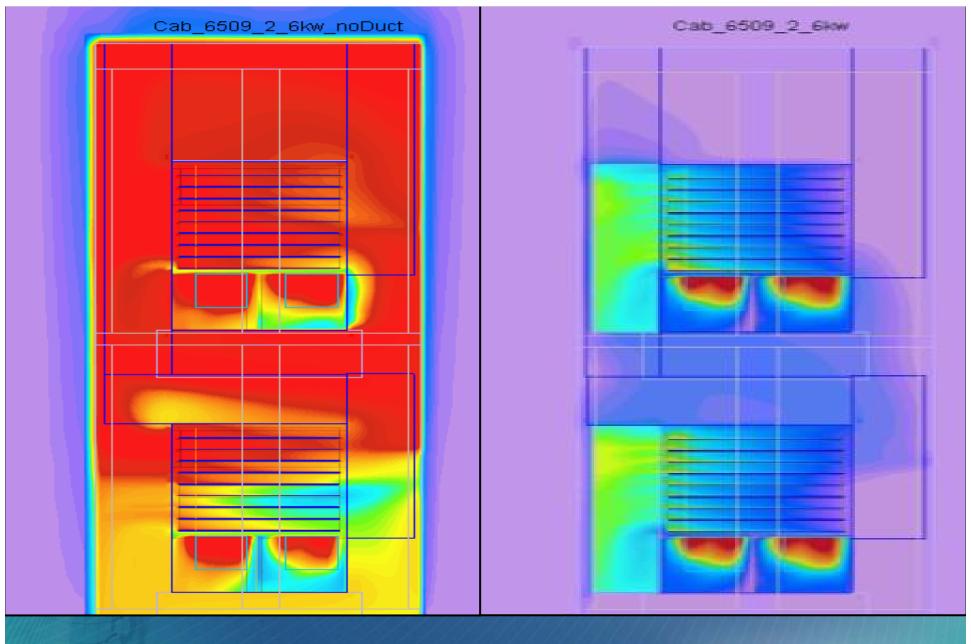






Cable Management





Thermal Management



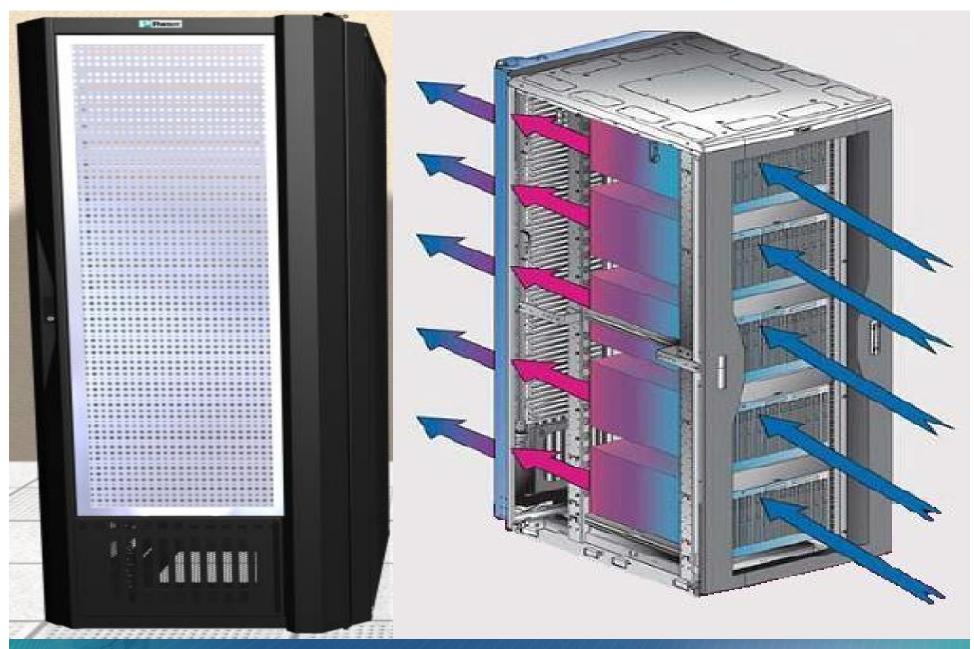






Server Cabinet





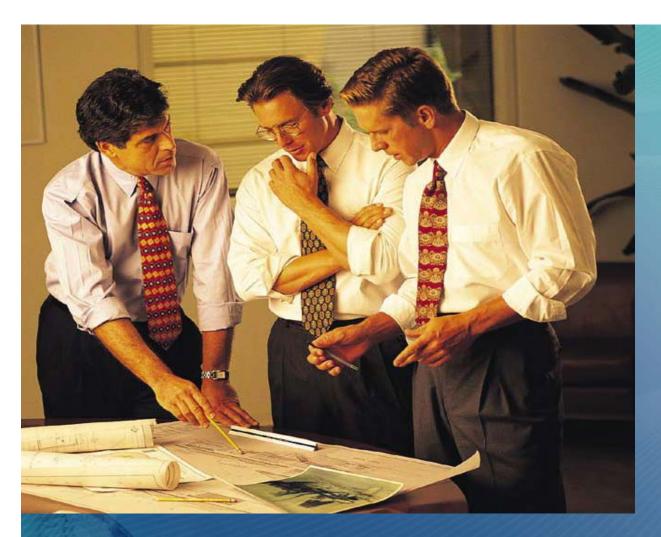
Cooling Door





NET-ACCESSTM Cooling Door





- Cooling
- •Space

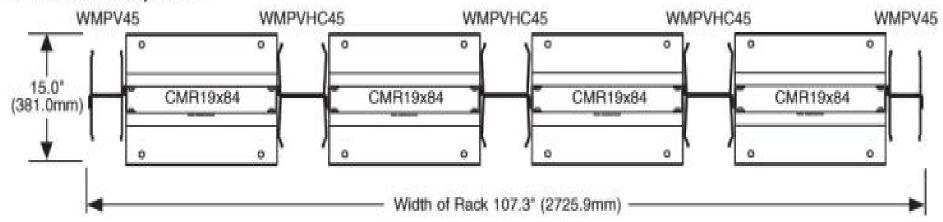


- Risk Aversion
- Power

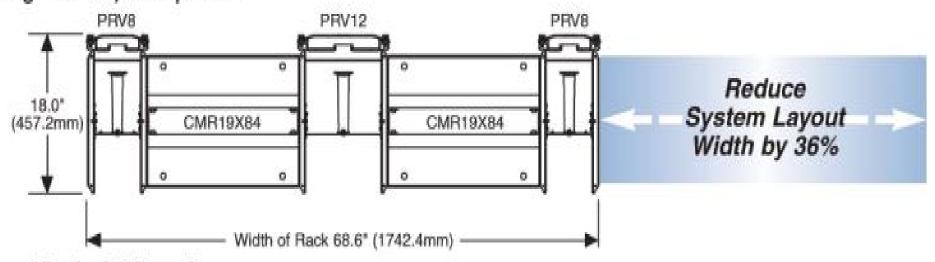
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Standard Footprint**



High Density Footprint**



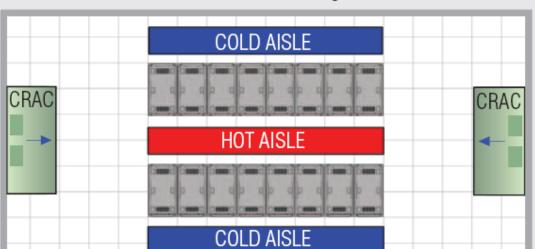
^{*} Based on \$400/ft* annually.



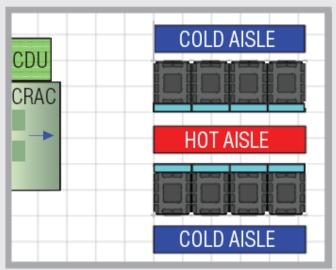
[&]quot;Representative application, actual configurations may vary.

48-Blade Server Data Center Layout: Conventional vs. High-Density

Conventional Layout with Standard 24" Cabinet without Cooling Door



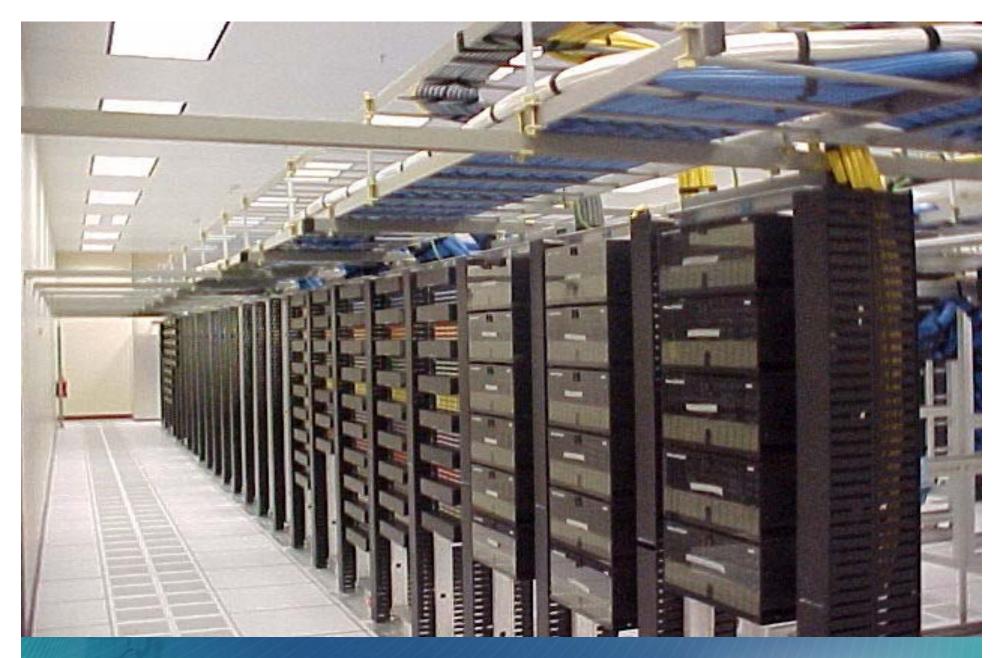
High Density Layout with Net-Access™ Cooling Door Employed



	Conventional	High-Density	PANDUIT Benefits
kW per Blade Server	4	4	Same
Blade Servers per Cabinet	3	6	Allow for 100% Higher-Density withing Cabinets
Number of Server Cabinets	16	8	50% Fewer Cabinets
Number of CRAC Units	2	1	50% Fewer CRAC Units Required
Data Center Square Footage	720	440	40% Less Real Estate Required
Number of Cooling Distribution Units (CDU)	0	1	Provides Chilled Water to the Cooling Door
Number of Cooling Doors	0	8	Provides Cooling Directly at the Cabinet
Operating Costs		14% less	PANDUIT Solution Reduces Operating Costs

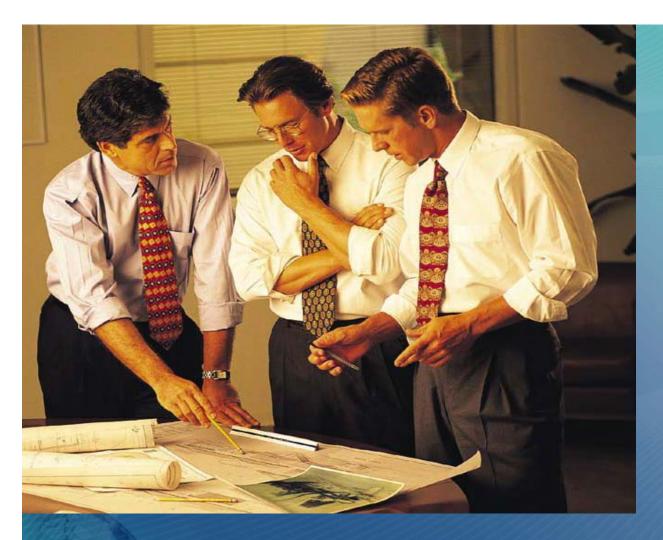
Recover 50% o Rack Space





The Data Center Operation







Risk Aversion

•Power

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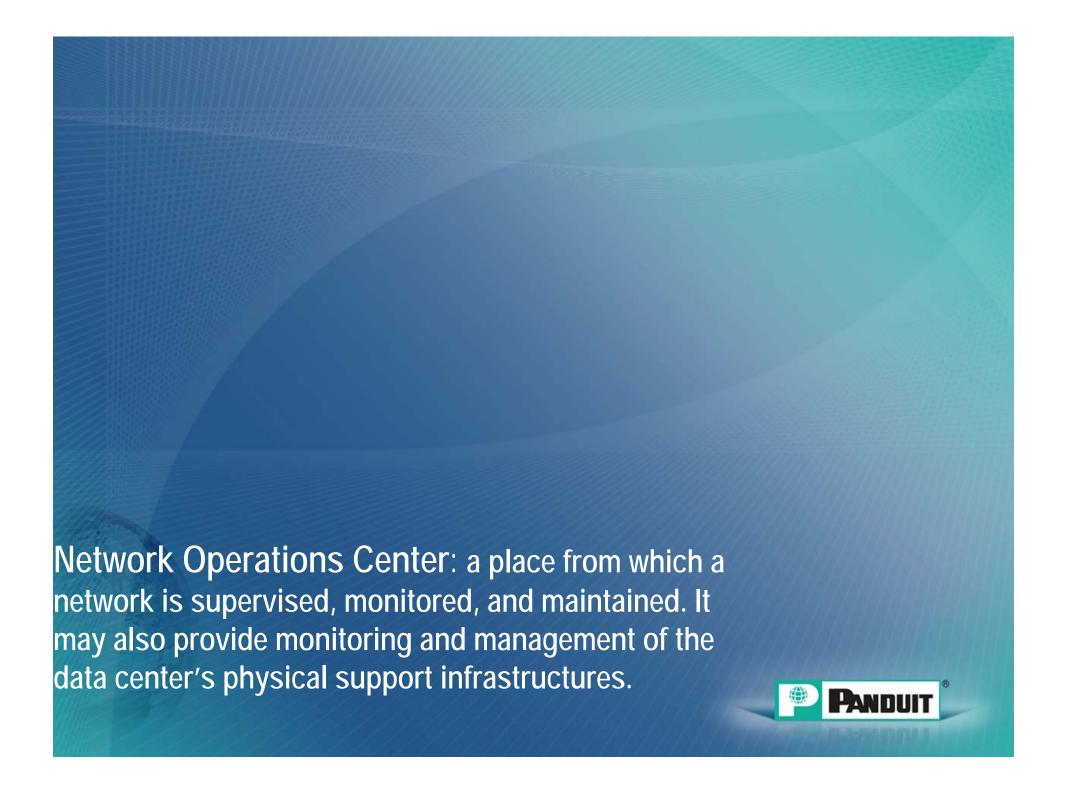
Unused equipment

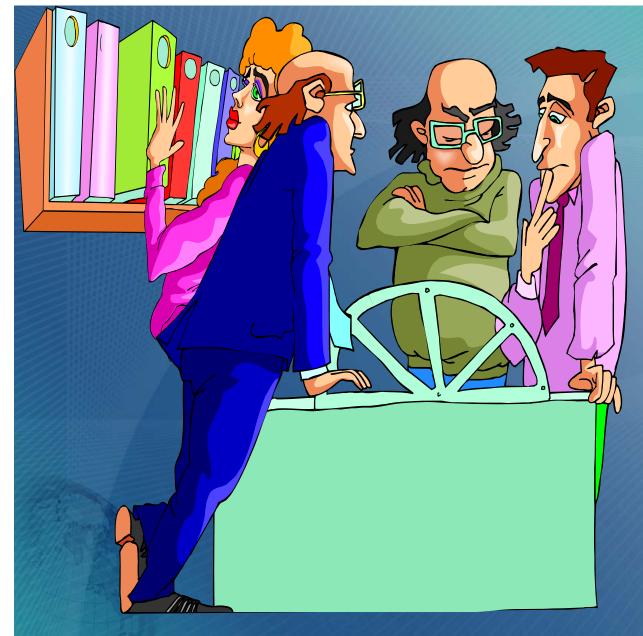
Unlabeled

Engineering resources

Decommissioning







IT Service Management

Best Practice for internal IT
Departments and for
managing Outsourced
Service delivery

IT becomes financially managed to meet business objectives

ITIL -changing the way we work





Forester Research 30% of companies are working on ITIL V2

13% have implemented ITIL V2.

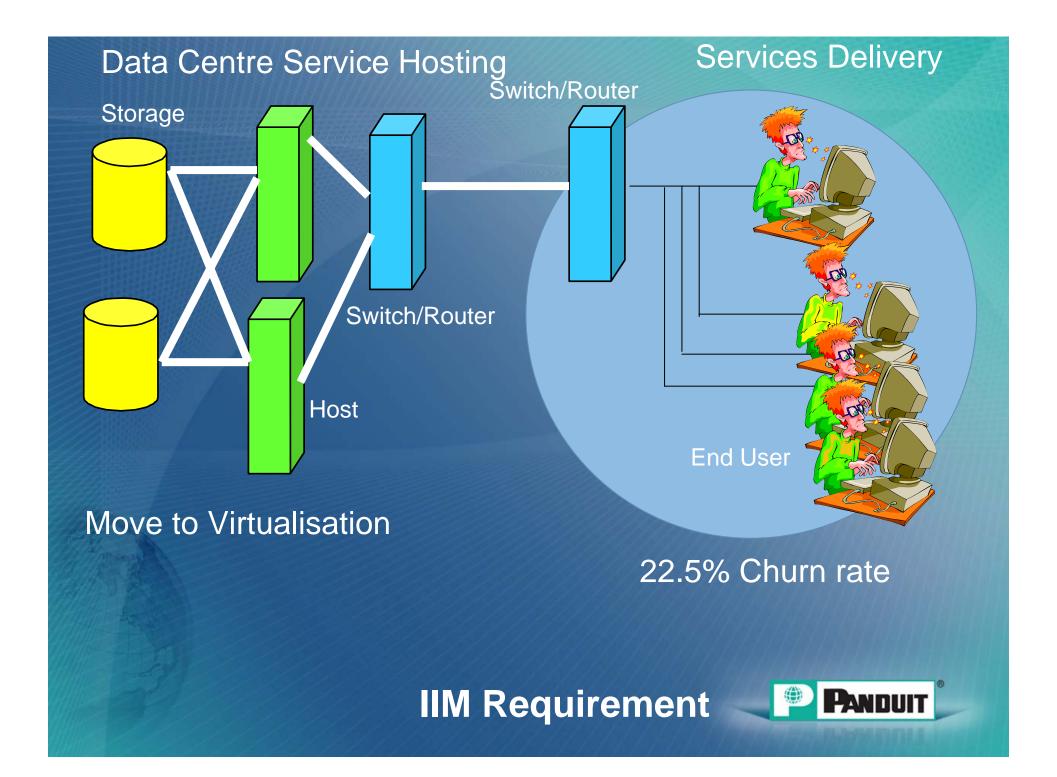
IBM has 1400 ITIL certified employees

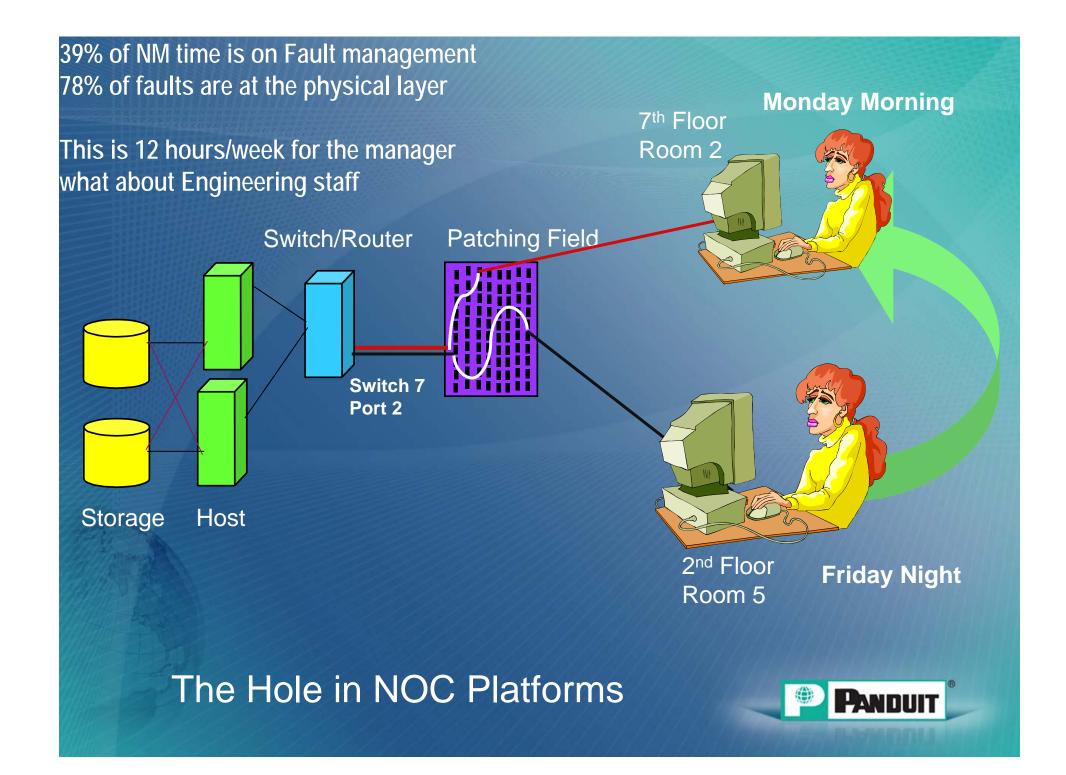
HP provide free ITIL V3 resources Center www.hp.com/eur/itsm

ITIL V3 Business Management of IT through its complete life cycle.

ITIL Concepts







Change Management **Request for** Change Assess **Analyse Impact** Change **Approval**

Implement Change

Post Implementation Review

Close Change

Release Management

Release: and distribute new software/hardware with documentation

Configuration Management

- Status - Verification &

Planning - Identification - Control audit

CMDB

Configuration Management Database **Other Service Management Processes**

Incident & Problem Management

Financial Management

Availability & IT Continuity Management

Capacity Management

Service Level Management

IT Security Management

Effective ITIL Implementation PANDUIT

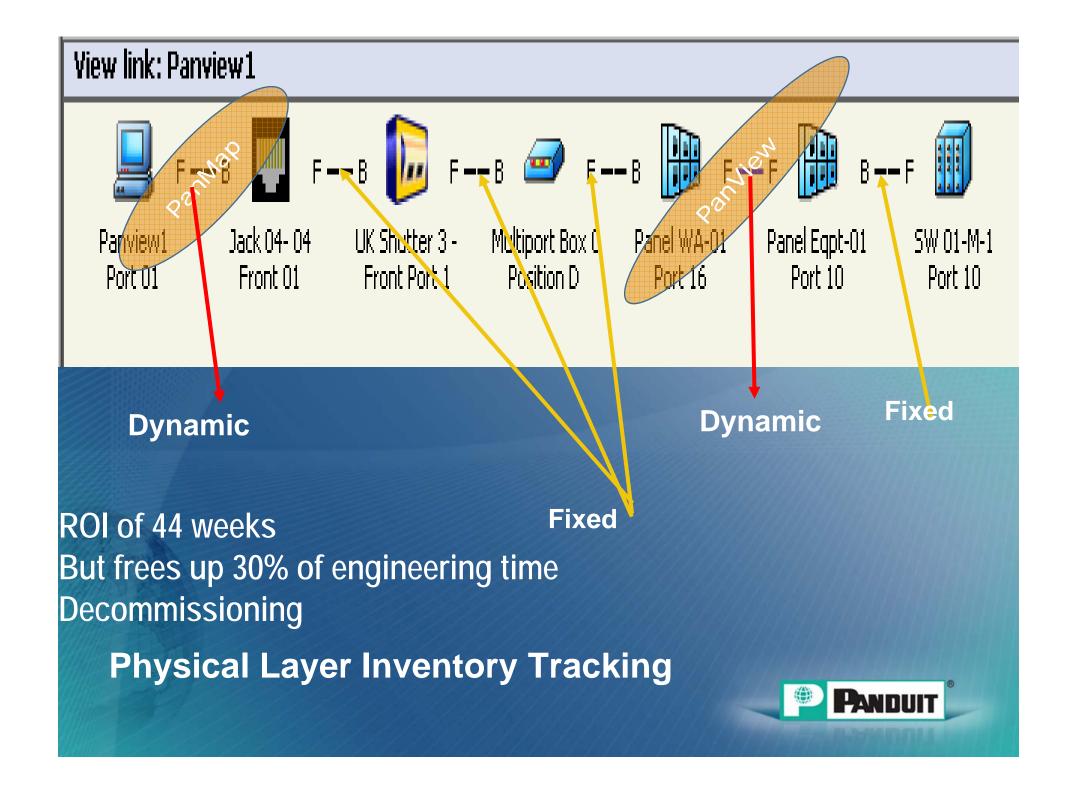






Product Set Panview iQ

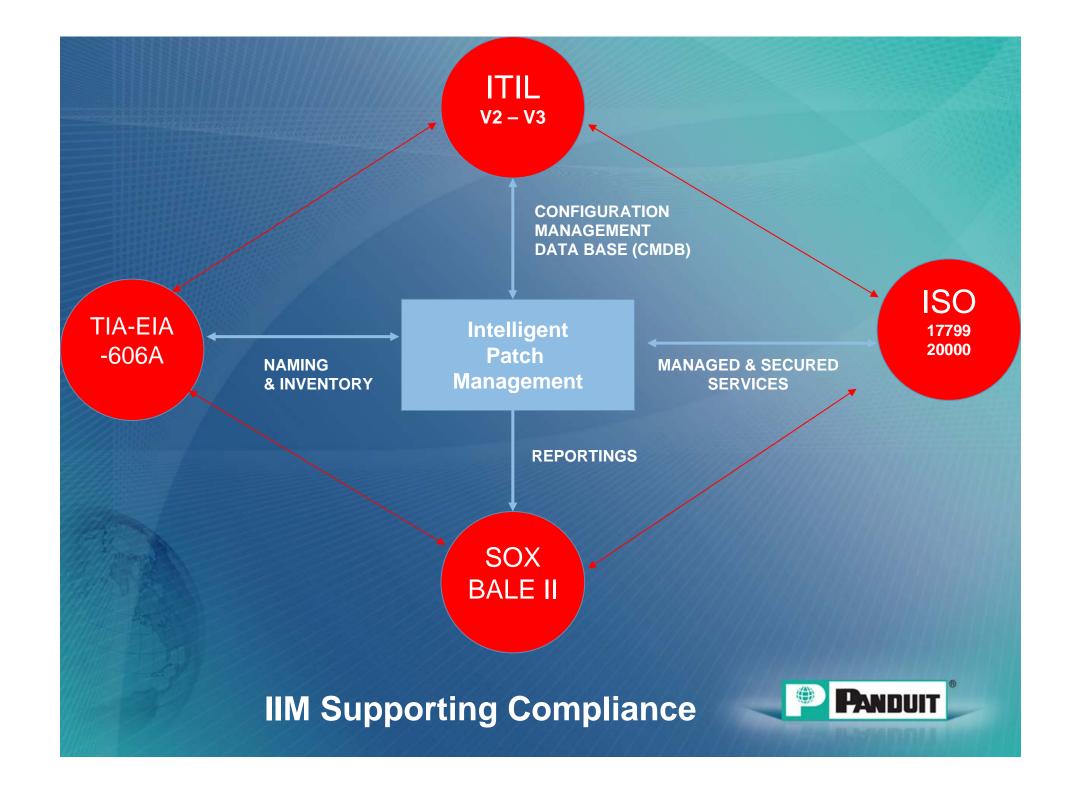
















30% more Engineering time

Implement Labelling



Decommissioning





1A-B01

Identifiers

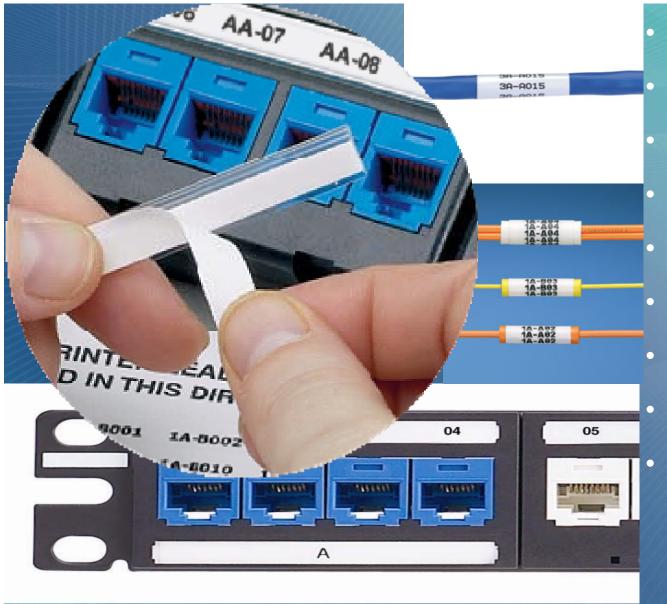
Labeling



Records

Elements of TIA/EIA-606-A



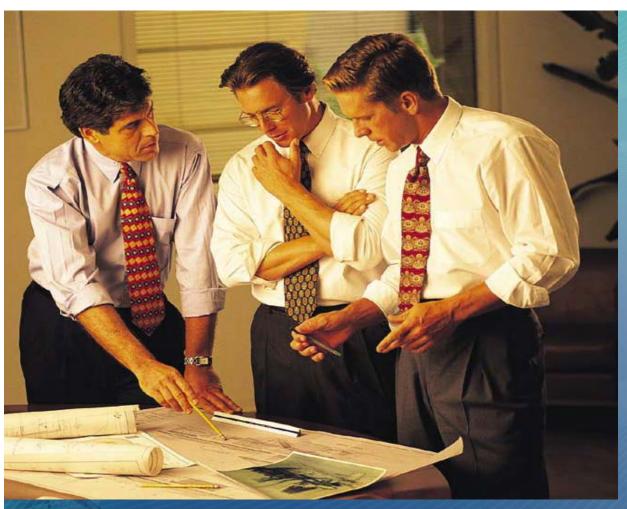


- Cables
- Outlets
- Racks
- Patch panels
- Backbones
- Grounding Busbars
- Firestop locations
- Pathways
- Spaces



Documentation and Identification

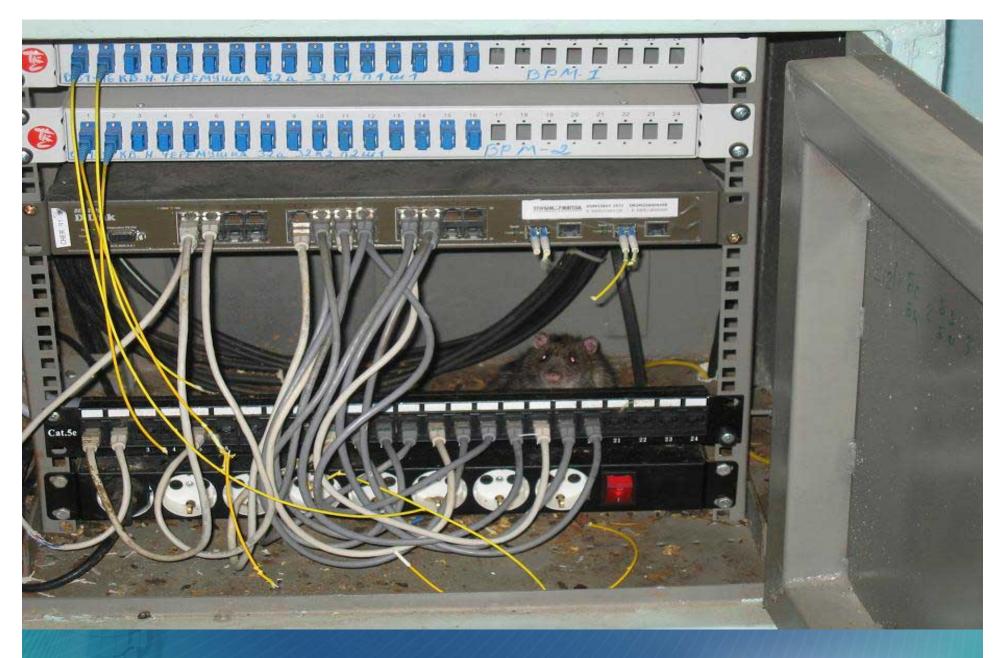




- Cooling
- Space
- Risk Aversion
- •Power

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Cable Considerations



Cabling Media	Connection Type	Diameter	Minimum Bend Radius	Maximum Data Rate	Maximum Distance*	Common Applications
Category 5E	RJ-45	0.19 in	1.00 in	1 Gb/s	100 meters	Older LANs
Category 6	RJ-45	0.26 in	1.04 in	10 Gb/s	55 meters**	IP Telephony, servers, switches
Category 6A Category 7	RJ-45	0.31 in	1.24 in	10 Gb/s	100 meters	High-end workstations
Infiniband (CX4 twin-axial)	XENPAK	0.37 in	4.00 in	10 Gb/s	15 meters	Server clusters
Multimode fiber (OM3)	LC, SC, ST, FC, FJ, MPO, XENPAK	0.06 in	2.00 in	10 Gb/s	300 meters	Storage Area Networks
Singlemode fiber (OS1)	LC, SC, ST, FC, FJ, MPO, XENPAK	0.12 in	2.00 in	10 Gb/s	40 kilometers	WAN

* Maximum distance where maximum data rate can be maintained

** Pending the approval of TIA-TSB-155







White Paper

End to End 25 Year

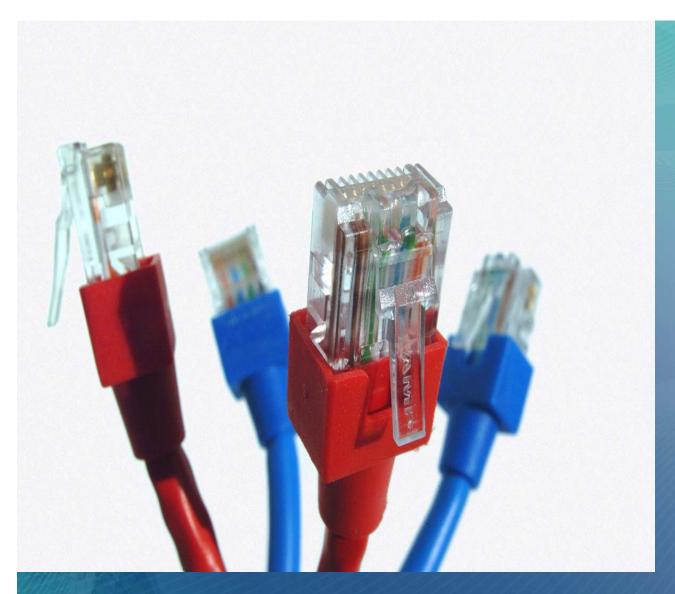
System Guarantee





Speed of Installation





- •Fibre or Copper?
 10-15 watts/port
- •Fibre Ribbons?
- Copper Patching after Patching?
- •Foil UTP or Shielded Grounding Mandatory

ISSUES TO CONSIDER FOR 10GIG

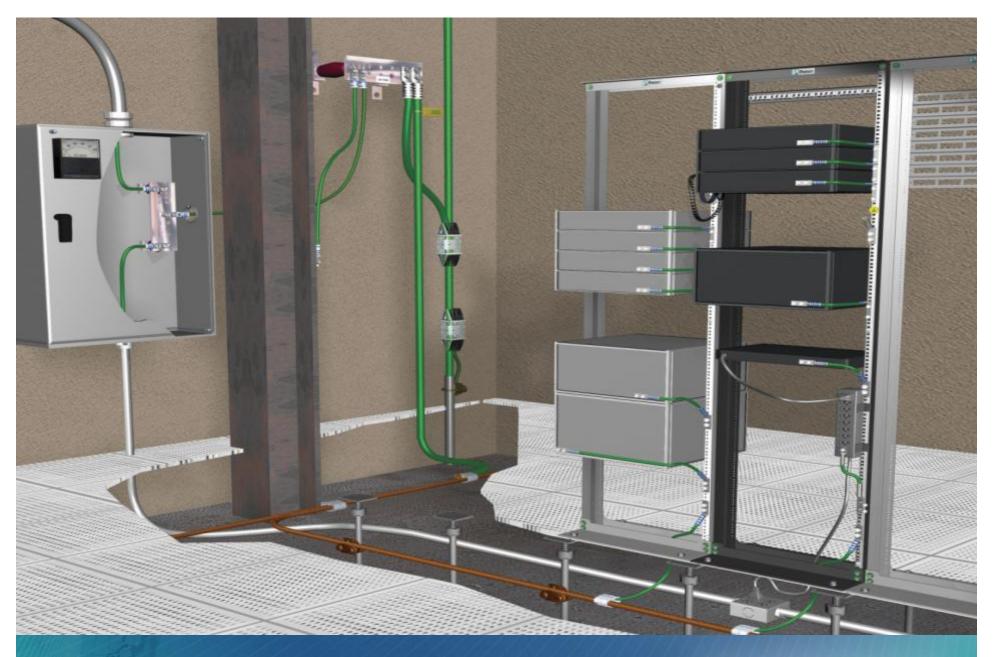






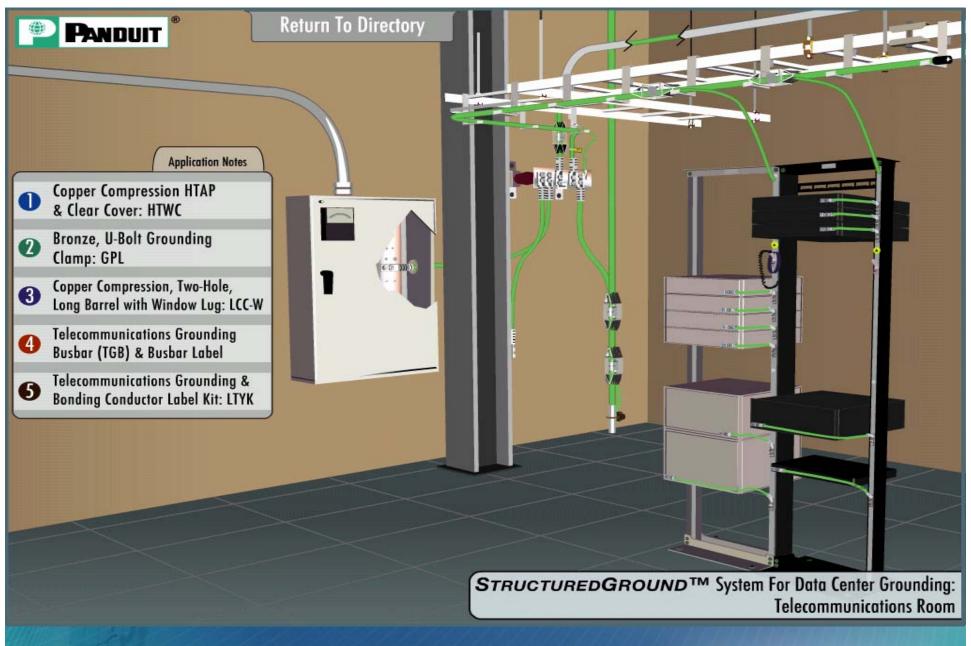
Telecoms Grounding Network





Suspended Floor Grounding Network PANDUIT





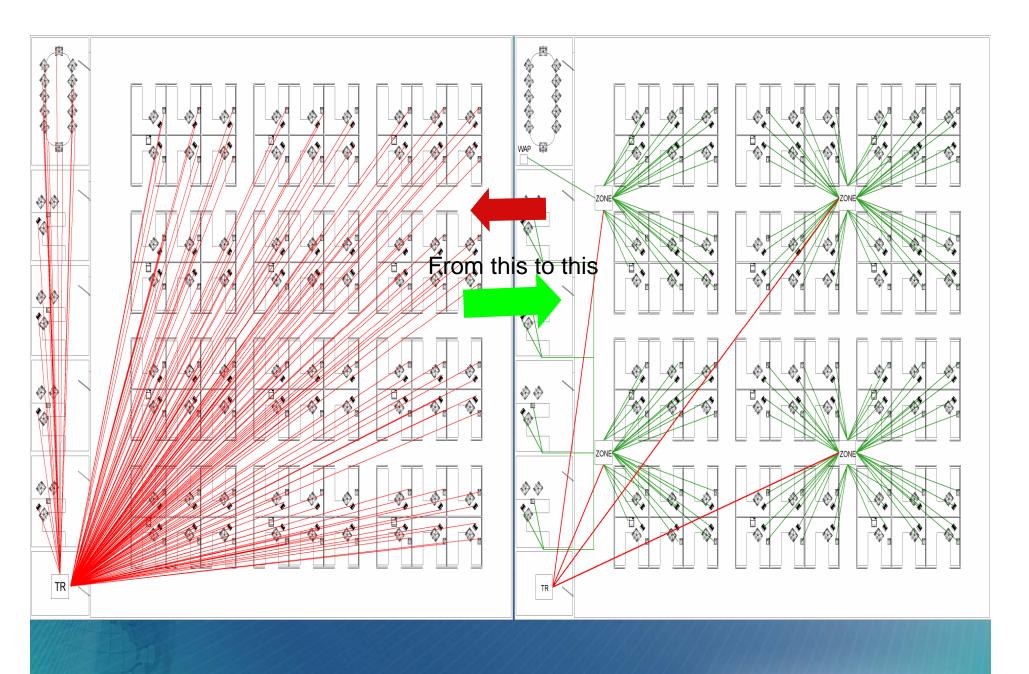
Solid Floor Grounding Network





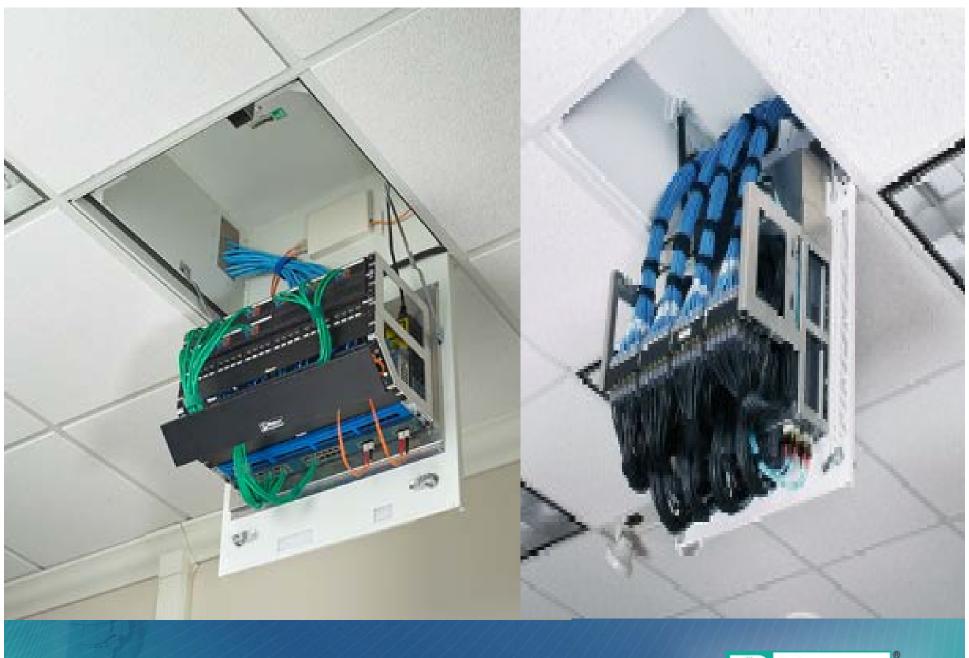
New Cabling Trend





Zone Cabling Solutions





Active Zone Enclosure

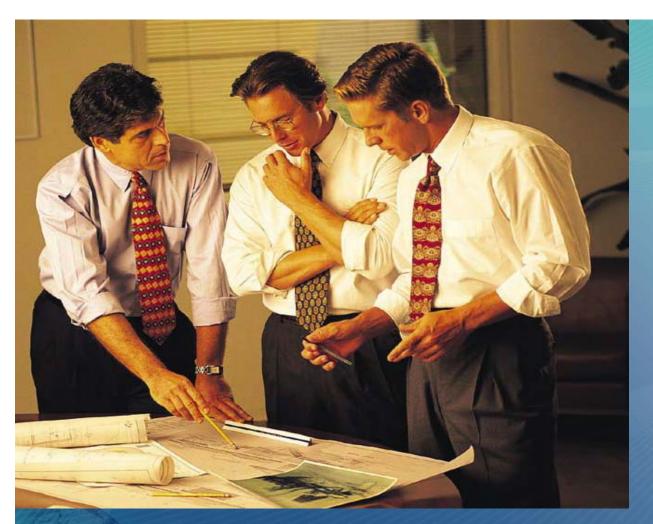






Zone Cabinets





- Cooling
- Space
- Risk Aversion
- •Power



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Chassis and rectifiers 500w or 1250w units



Power redundancy optional



UPS Power Backup

48 volt power distribution



IP Telephony



Building Access



Wireless Access

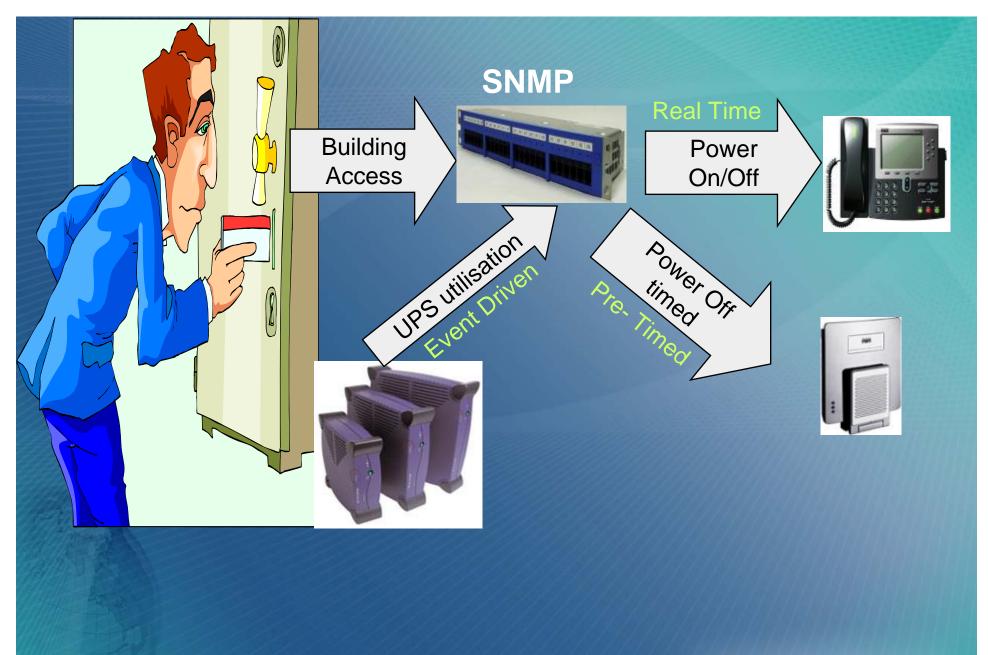






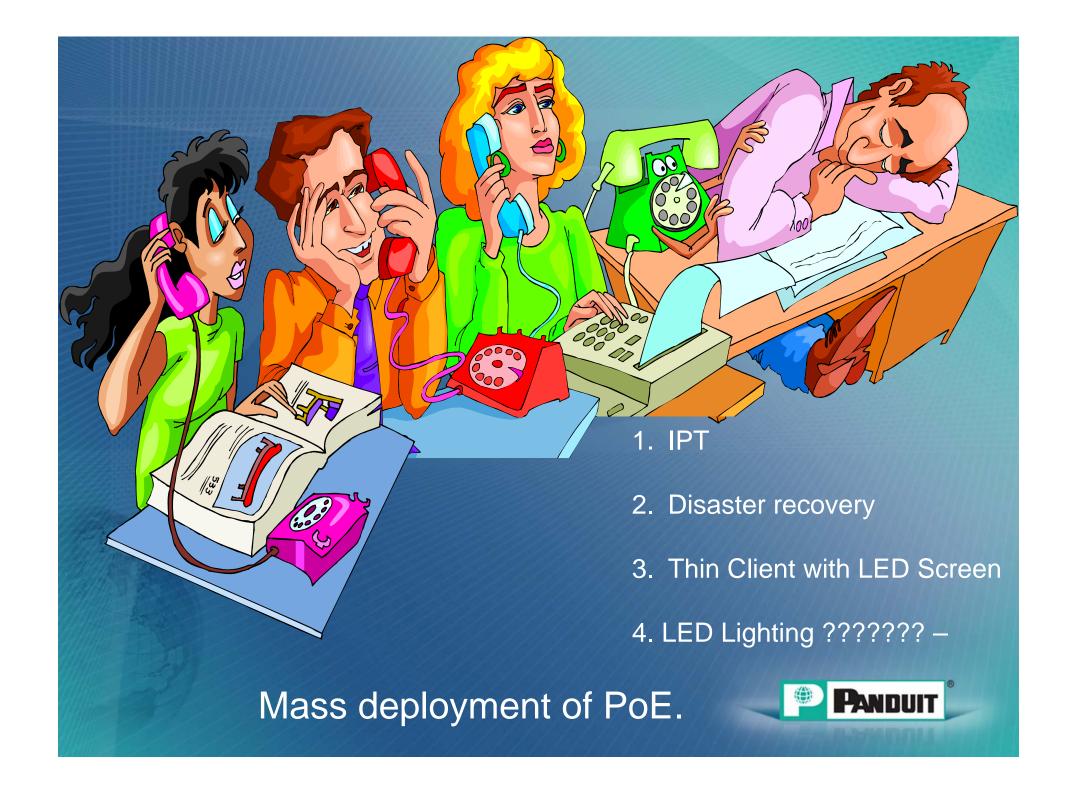
PoE Implementation





Managing Power Distribution







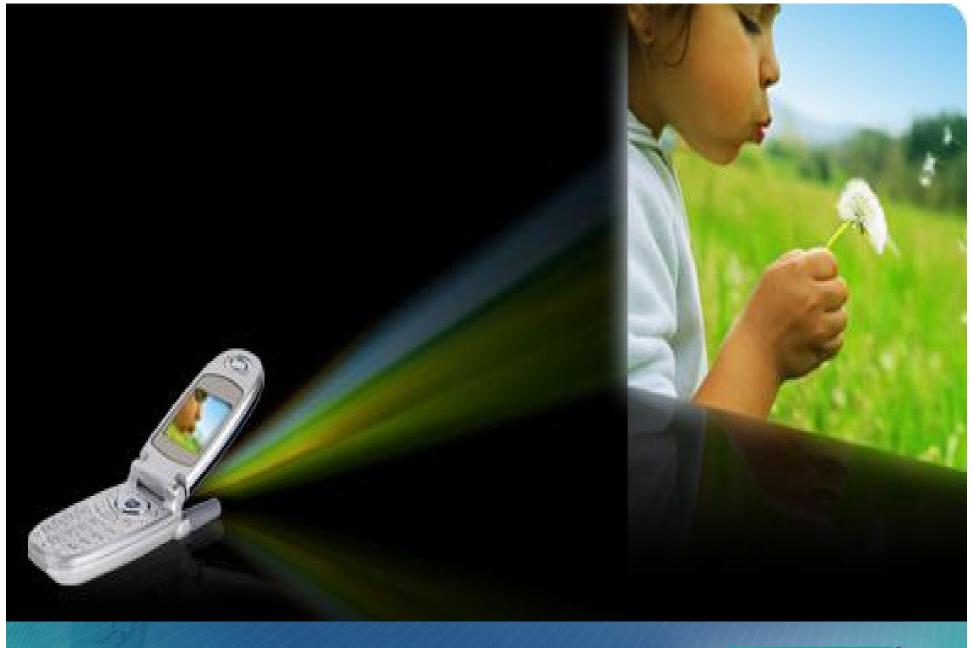
3mm

Organic Light-Emitting Diode (OLED) contrast 1,000,000 to 1, 1,000 times faster than LCD 40 per cent less energy. SONY

Power saving at the desktop is 98%

Sony TV XEL-1





Microvision.com



Switch Example	1300 ACv Redundant		1300 ACv Combined		2800 ACv Redundant		2800 ACv Combined				
	Class 2 7 watts	Class 3 15.4 watts	Class 2 7 watts	Class 3 15.4 watts	Class 2 7 watts	Class 3 15.4 watts	Class 2 7 watts	Class 3 15.4 watts	1000,000	1200000	14004446
Version 1	96	46	96	77	96	80	96	80	1000 WAC	1300 WAC	1400 WAC
V2	102	46	170	77	179	80	240	134			
V3	102	46	170	77	179	80	240	134			
V4	102	45	170	77	179	80	240	134	2800WACV	1400 WDC with PEM	External AC Power Shelf 2500W
V5	NA	NA	NA	NA	179	80	240	134	1400 WDC Triple Input	External AC P	lower Shelf

Wireless and Security

This Switch has 384 ports







33% power loss



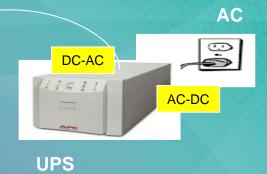






PoE patch Panel

7% power loss



AC DC UPS AC-DC





Airbus A380

Saved .75 tons of on board power generators

Saved 7 tons of mains cable

ZERO heat

The Case for OLED Lighting PANDUIT





Copper Solutions



Fibre Solutions



Outlet Solutions



Racks & Cable Mgt.



Fibre Cable Routing



Zone Cabling products



Surface Raceway



Wiring Duct



Wiring Accessories



Cable Ties



Identification & Labeling



Heat Shrink & Abrasion Protection



Power & Grounding Connectors



Safety & Facility ID products



Managed Network Solutions

End-to-end infrastructure solutions



- Review business and technical drivers before starting
 - Immediate needs, availability and flexibility for future
- Use TR-942 as guidance
 - It defines tier levels and guidelines on how to achieve uptime
 - Give proper consideration to the trade-offs of cost and potential downtime
 - It recommends hierarchy for the structured cabling!
 - Use hot and cold aisles to maximize power density
- 10G you have options; consider them carefully and ask good questions of potential suppliers
- Earthing Not to be ignored if you value uptime and safety
 - Seems simple...don't be deceived
- Maximize equipment and cable infrastructure density
 - Space is money
- Physical layer management
 - An uptime and security benefit and key to reducing insomnia

PANDUIT

- Extend services to user areas in a structured way Zone enclosure
 - PoE is a facilities service and should be part of the cabling