



# IPT

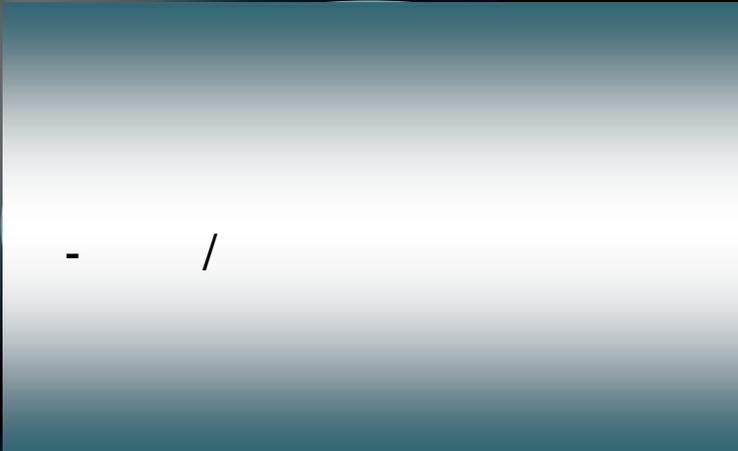
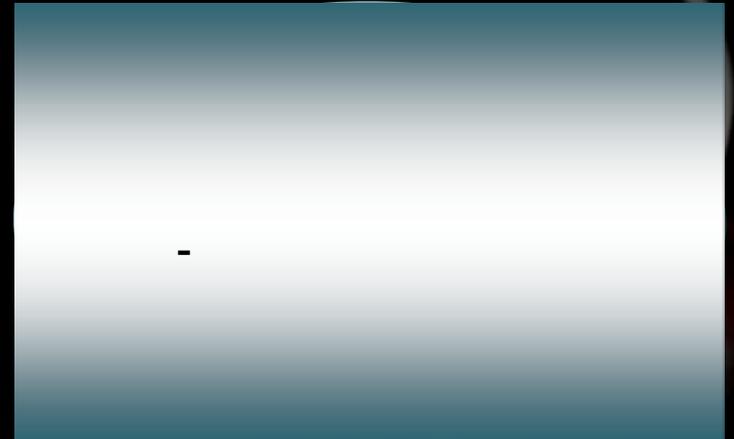
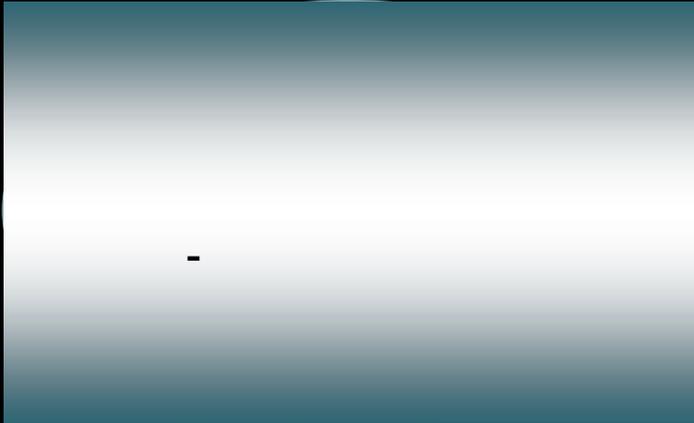
**02-3429-8073, [kdkil@cisco.com](mailto:kdkil@cisco.com)**

# Cisco Capital



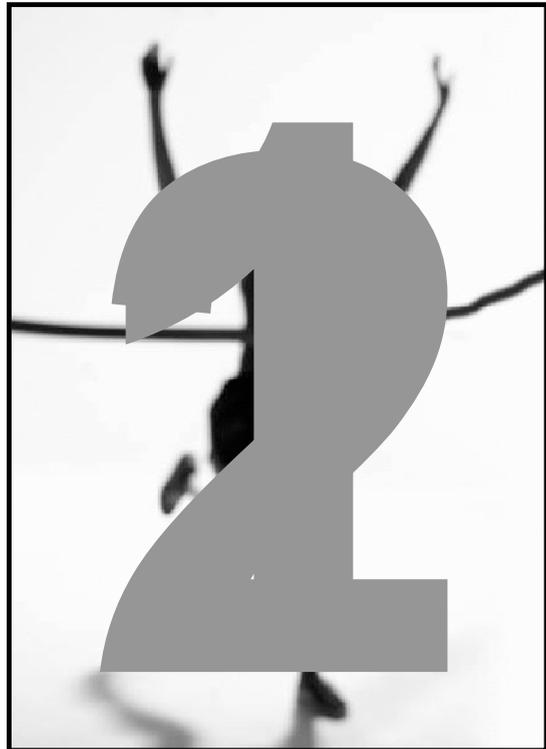


# IPT





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- 가 :

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**Customer Success**

# 가



가  
15%

가  
100%



5

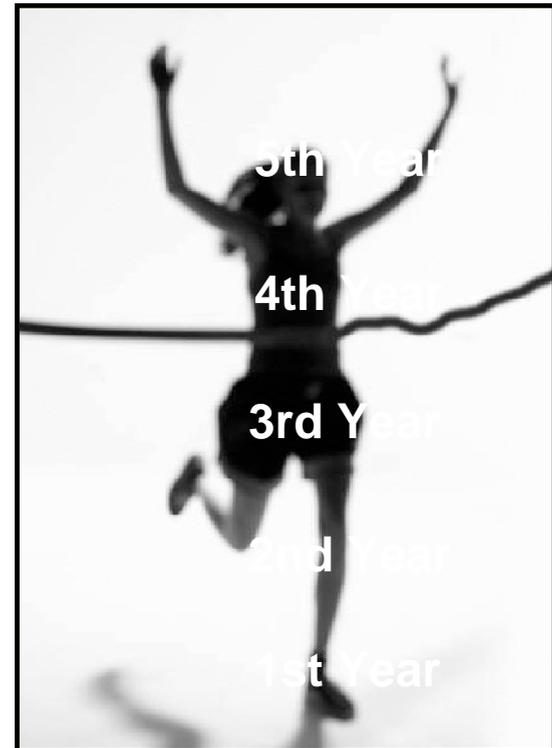
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**Upgrade**

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# Sample

( : )

|    | 100      |          |        | 300       |           |        |
|----|----------|----------|--------|-----------|-----------|--------|
|    |          |          | /1     |           |           | /1     |
| 가  | \ 50,000 |          |        | \ 140,000 |           |        |
| 36 | \ 1,341  | \ 48,268 | \ 13.4 | \ 3,754   | \ 135,153 | \ 12.5 |
| 48 | \ 1,044  | \ 50,095 | \ 10.0 | \ 2,922   | \ 140,267 | \ 9.7  |
| 60 | \ 884    | \ 53,064 | \ 8.8  | \ 2,476   | \ 148,579 | \ 8.3  |

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# Q and A



