



# **The Next Wave in Storage Networking Technology**

**Kim, MinSe**

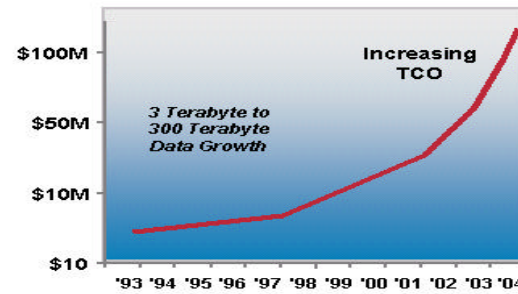
**Technical Solution Engineering**

**Cisco Systems, Inc.**

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**High Data  
Mgmt Cost**

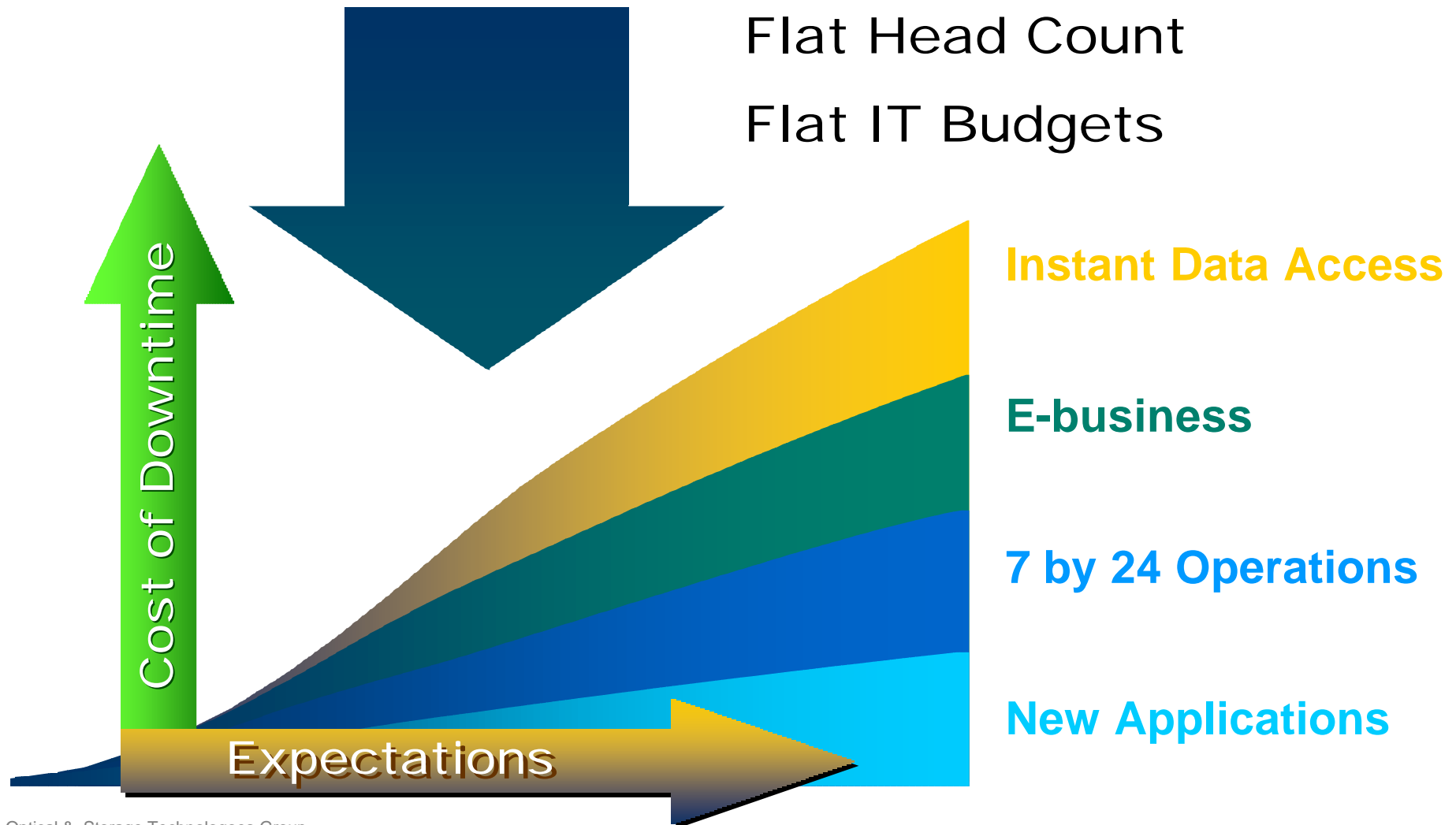
**IT Staff  
Shortage**



**Storage  
Sharing/Low  
Utilization**

**Disaster  
Recovery**



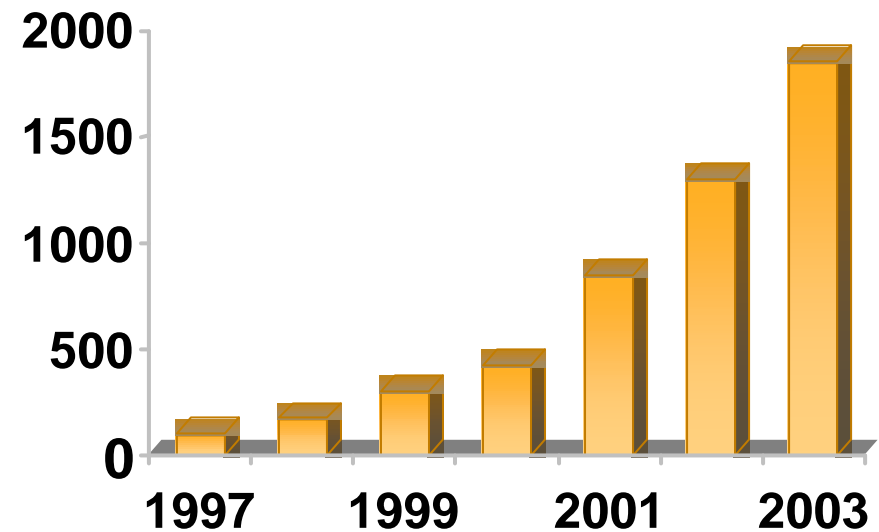


## Velocity of information accumulation



## Content Digitization → Exponential demand for Storage

Petabytes

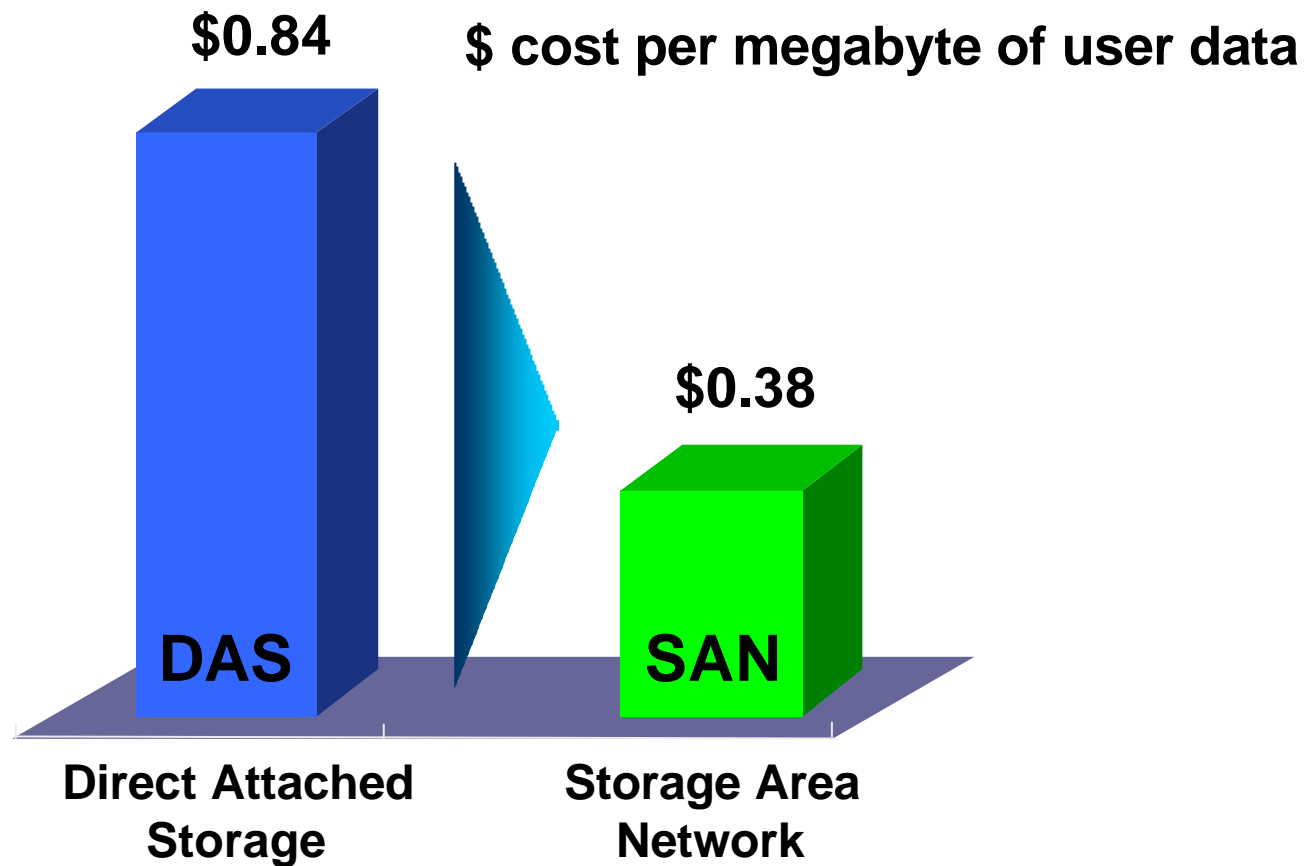


Source: IDC

**1 Petabyte = 1000 Terabytes**

# TCO

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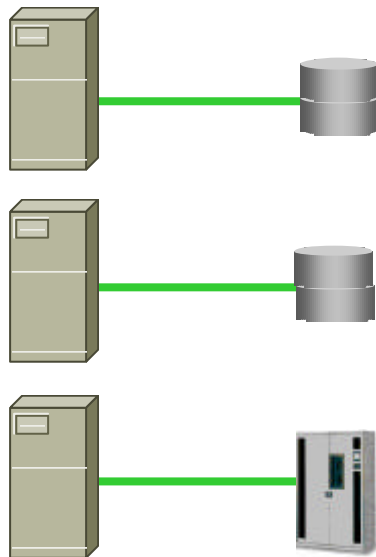


***Based on a 3-Year total cost of ownership***

*Source: McKinsey & Company, Merrill Lynch June 19, 2001*

Then

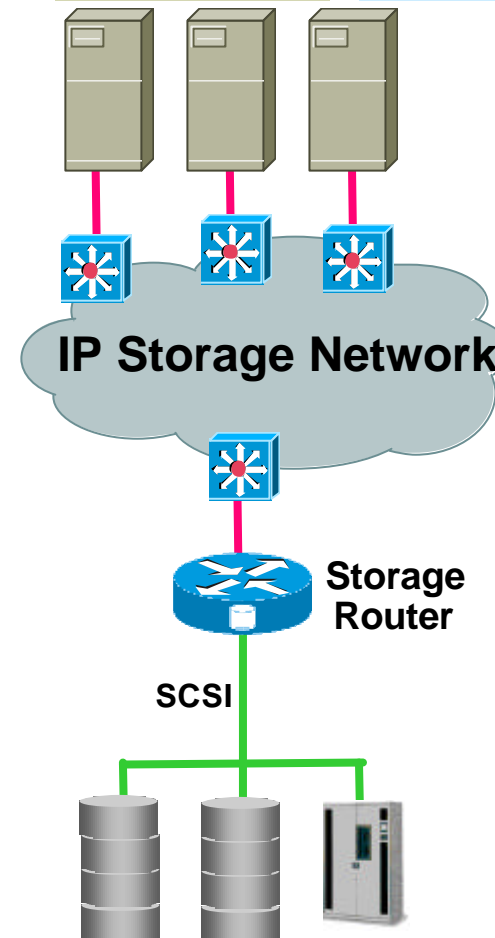
IT \$ = 70% servers / 30% storage

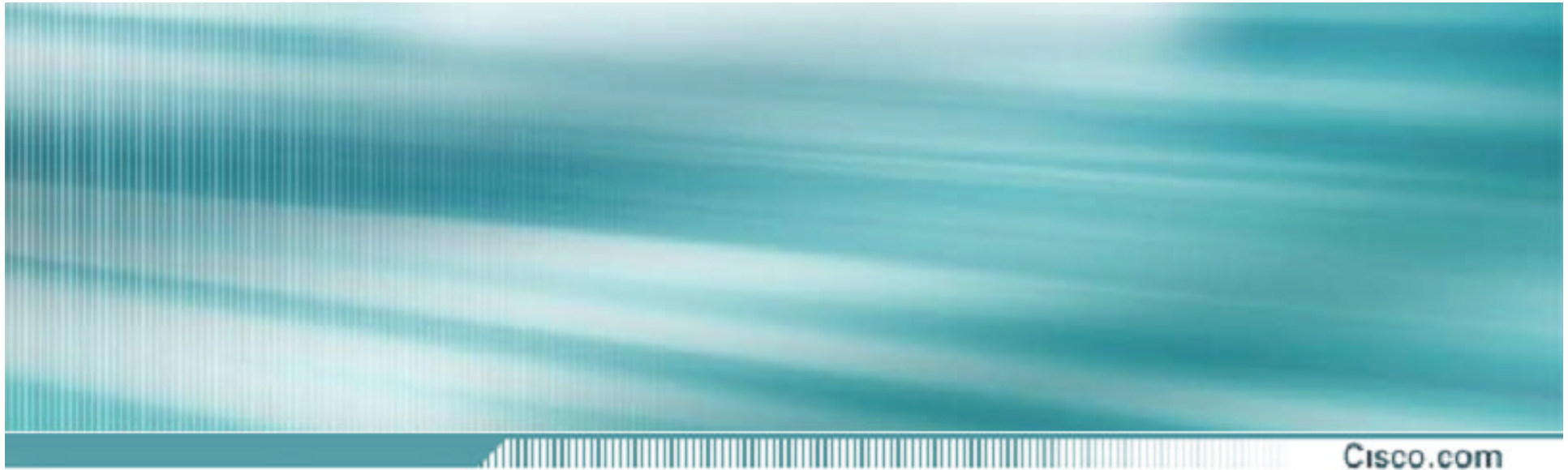


**Direct Attached Storage**

2002

IT \$ = 30% servers / 70% storage

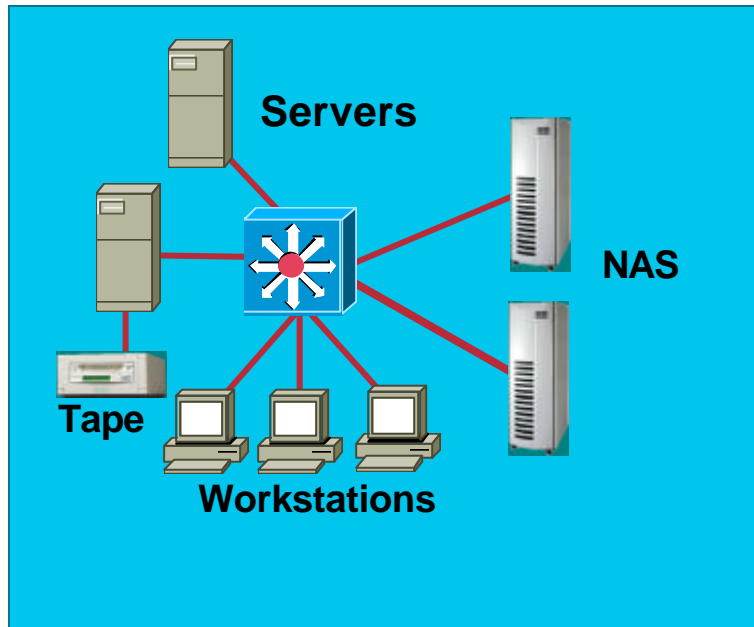




# NAS SAN

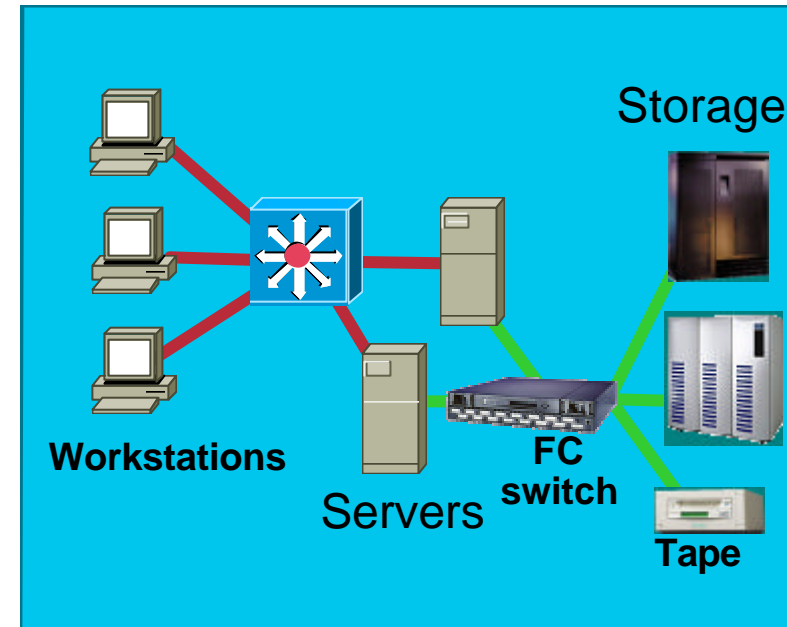
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## NAS File Access



- File level operations:  
opn/rd/wrt/close/mkdir/rmdir
- easy extension over data networks
- NFS, CIFS, HTTP

## SAN Block Access

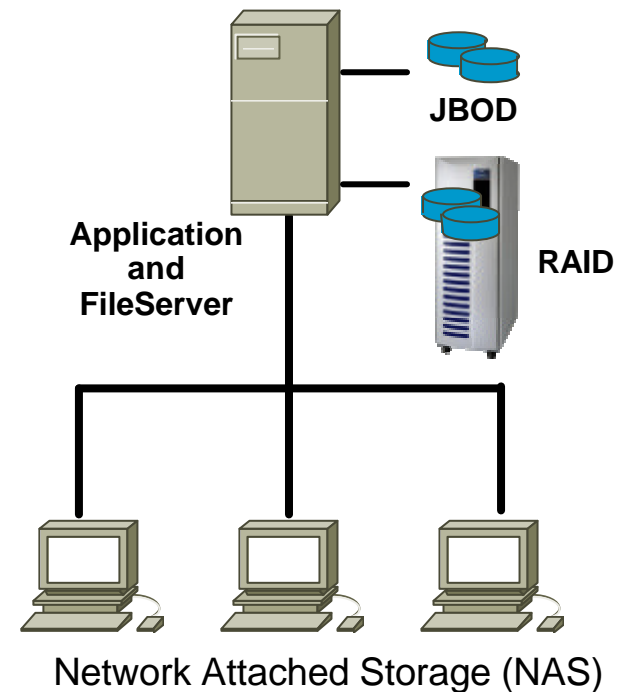


- large datablocks efficiently moved
- more difficult to extend over data networks due to strict timing & protocols (SCSI)
- Database applications



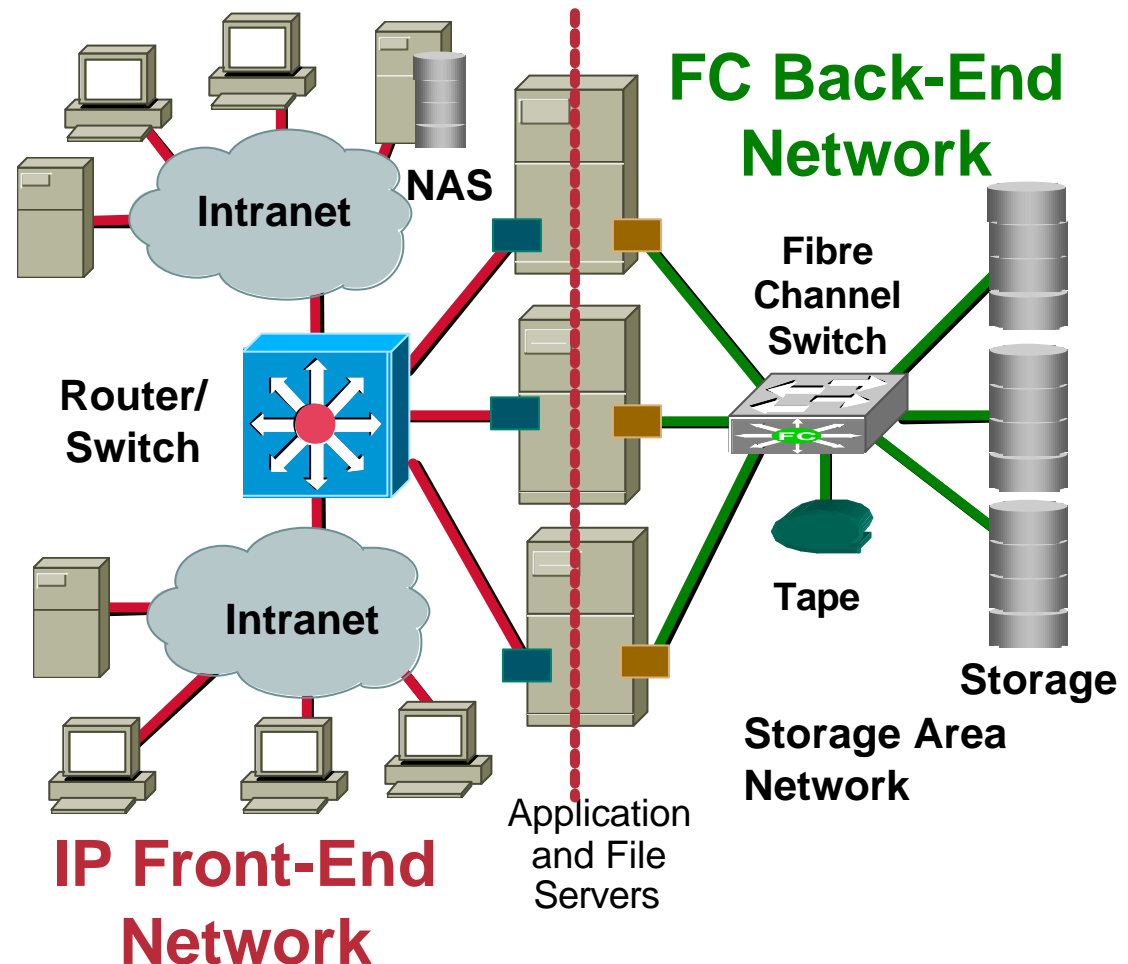
- All storage attached to servers
- Limited to server vendor for storage
- Storage sharing creates CPU overhead
- Server burdened with disk I/O traffic
- Limited scalability and low performance

## Server-based Storage



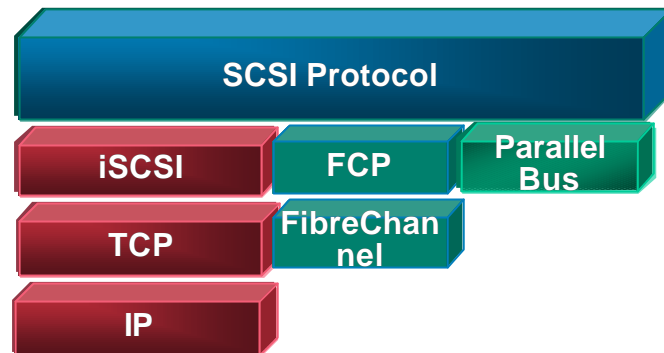
## SANs Create Two Separate Networks

- **Two different networks**
  - Different Mgt tools
  - Different Monitoring tools
  - Different Security tools
- **Limited Interoperability**
- **Isolated “SAN Islands”**
- **Minimal storage security**

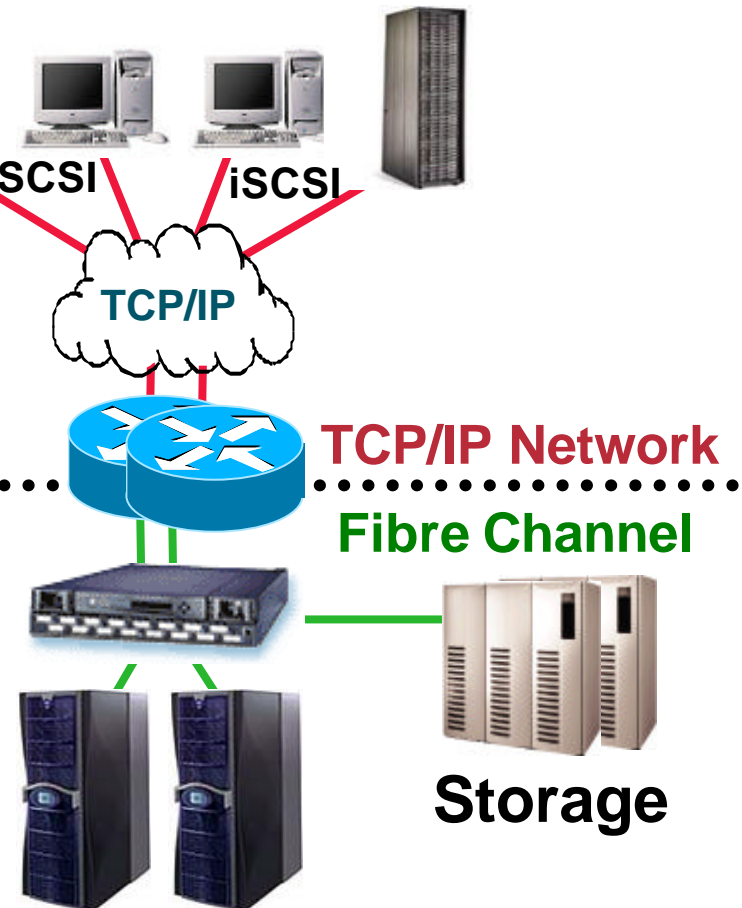


Why use **TWO** networks  
when you can use the **ONE**  
you have ??

- Extend accessibility  
of FC SANs to IP the  
world



Database  
servers



IP Storage

- IP makes 'SCSI' distance-independent
- Ubiquitous & mature nature of IP
- Single technology for Enterprise and Storage Network
- Low support cost
- Scalability- Media, distance, node count, performance
- Manageable, secure and interoperable
  - Supporting technologies: SNMP, MIBs, DNS, LDAP, QoS, IPSEC, VLANs, Firewalls.....
- R&D investment on Ethernet/IP far outstretches other technologies

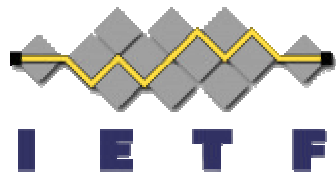


# IP-SAN

# SAN

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## FC SANs



## IP Technology

Storage Connectivity  
High Speed Storage Access  
High Availability

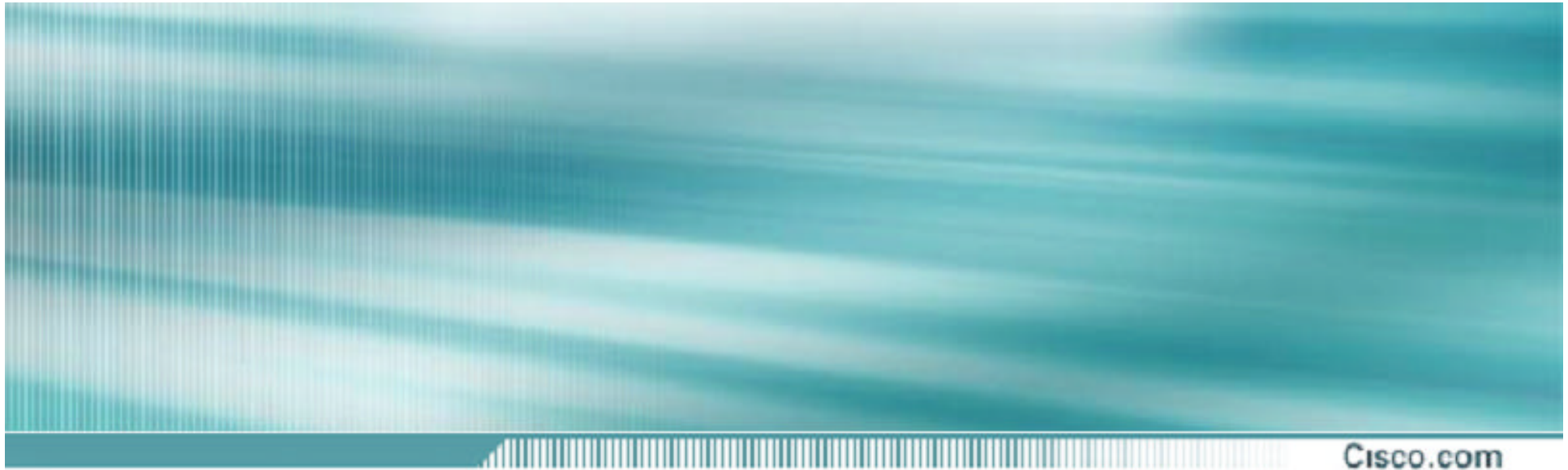
Interoperability  
Scalability  
Familiarity  
Wide Area Access  
Security  
Management  
Quality of Service



# IP-SAN



Storage Networking  
Industry Association



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# iSCSI

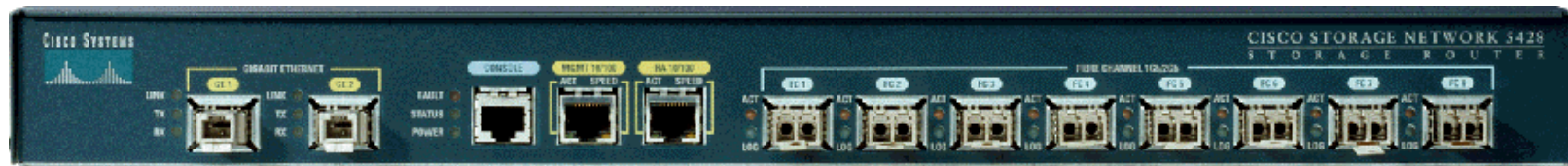
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## Universal Access to Storage over IP Networks



## Cisco SN 5420



## Cisco SN 5428 Storage Router

# Introducing: SN 5428

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- Departmental/Workgroup storage networking router
- Storage Router for small/medium business
- Customer will couple with a Cisco Ethernet Switch for a total Storage Network solution
- Two Gigabit Ethernet ports
  - Fanout to 10/100 servers using Cisco Switches
- Eight 1 & 2-gig Fibre Channel ports
  - Connection to storage devices
  - Connection to high-performance servers



# SN 5428

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## Features and Benefits

Extend storage over IP networks

iSCSI Transparent Routing

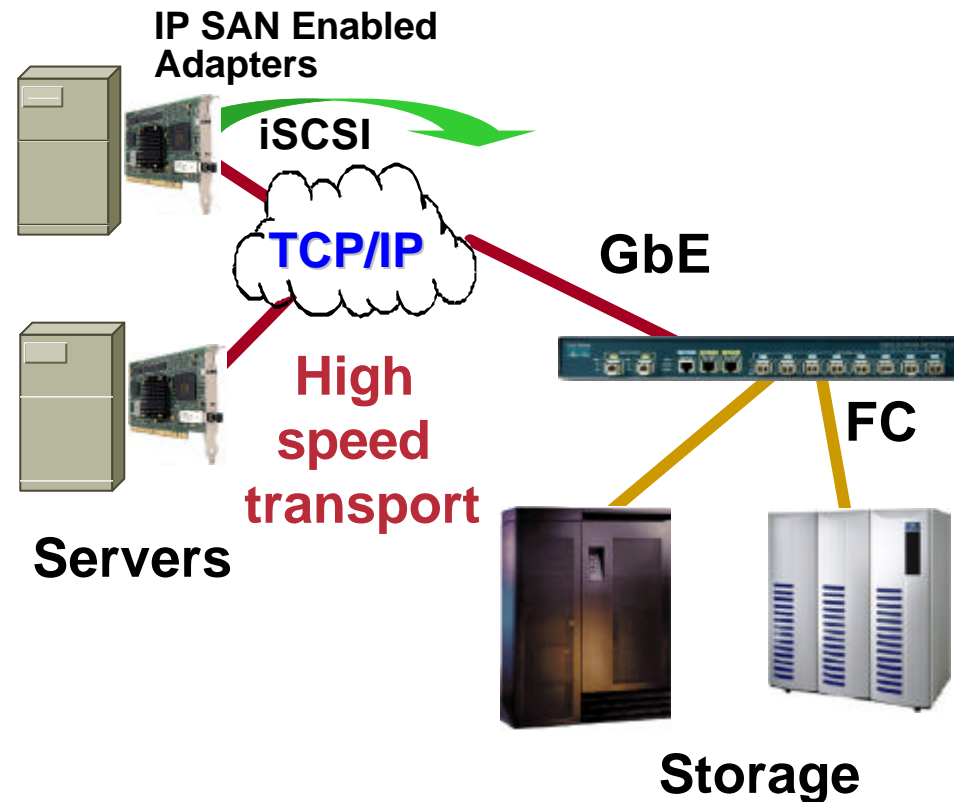
iSCSI SAN interconnect (iSCSI back-to-back)

Security ACLs/LUN Mapping

TACACS+/RADIUS/CHAP user authentication

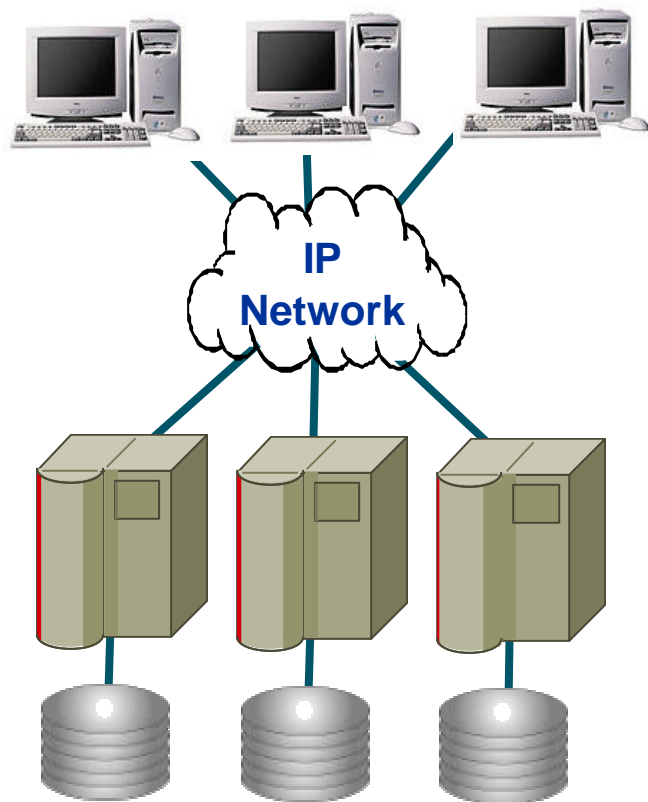
VLAN Support

4-node clustering for high availability

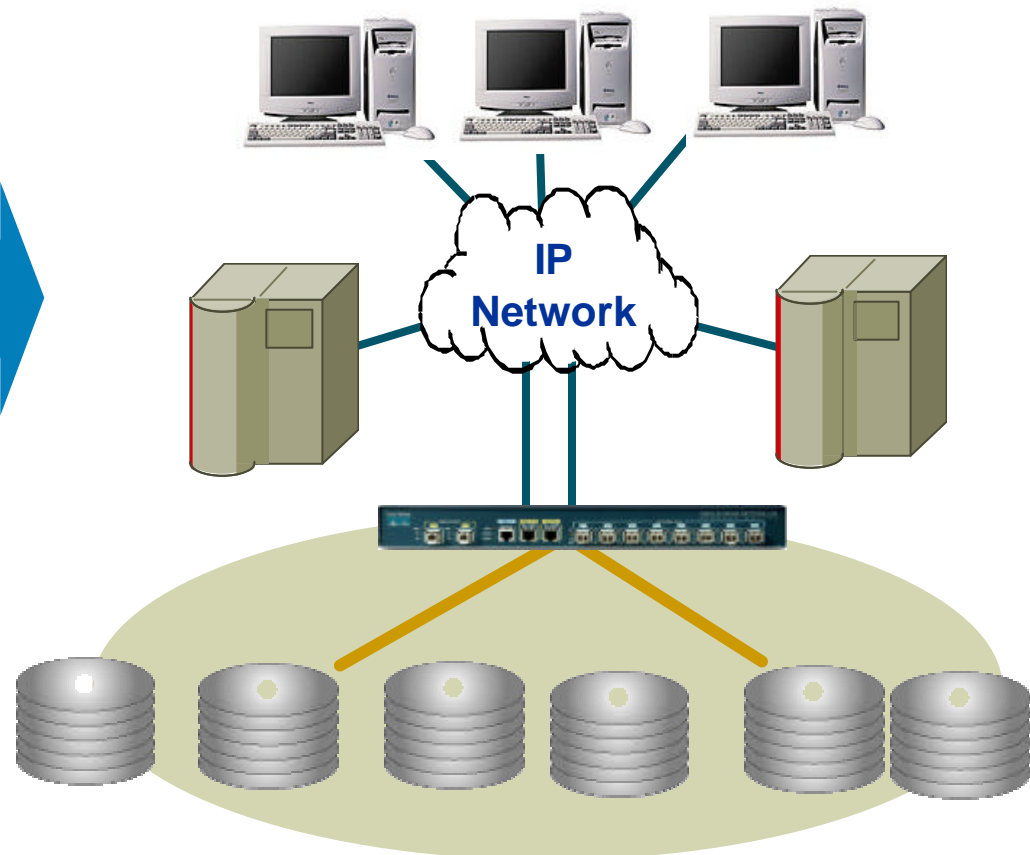


■  
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- ☞ **Difficult to manage**
- ☞ **Low storage utilization**
- ☞ **Difficult to expand/scale**



- ☞ **Centralized management**
- ☞ **Easier to share & scale**
- ☞ **Servers dedicated to appl. services**



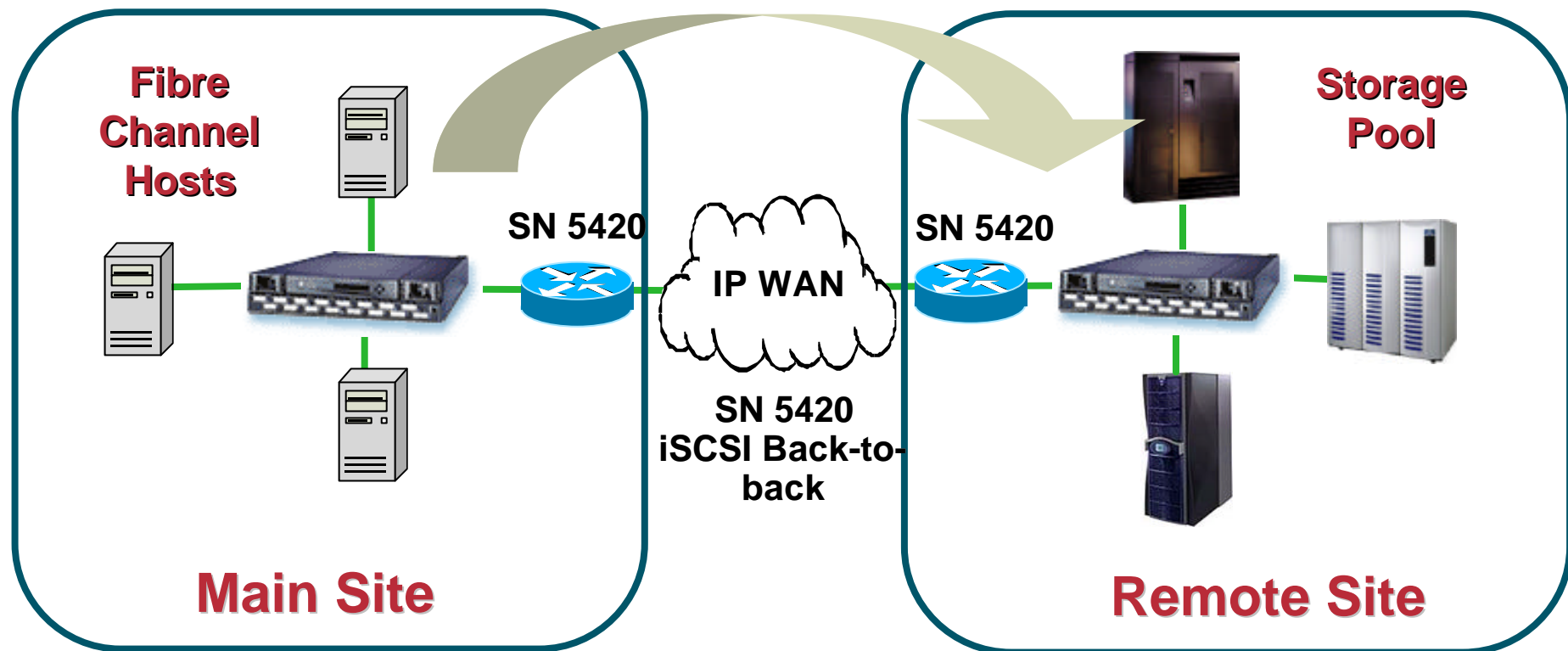
FC

:

SAN

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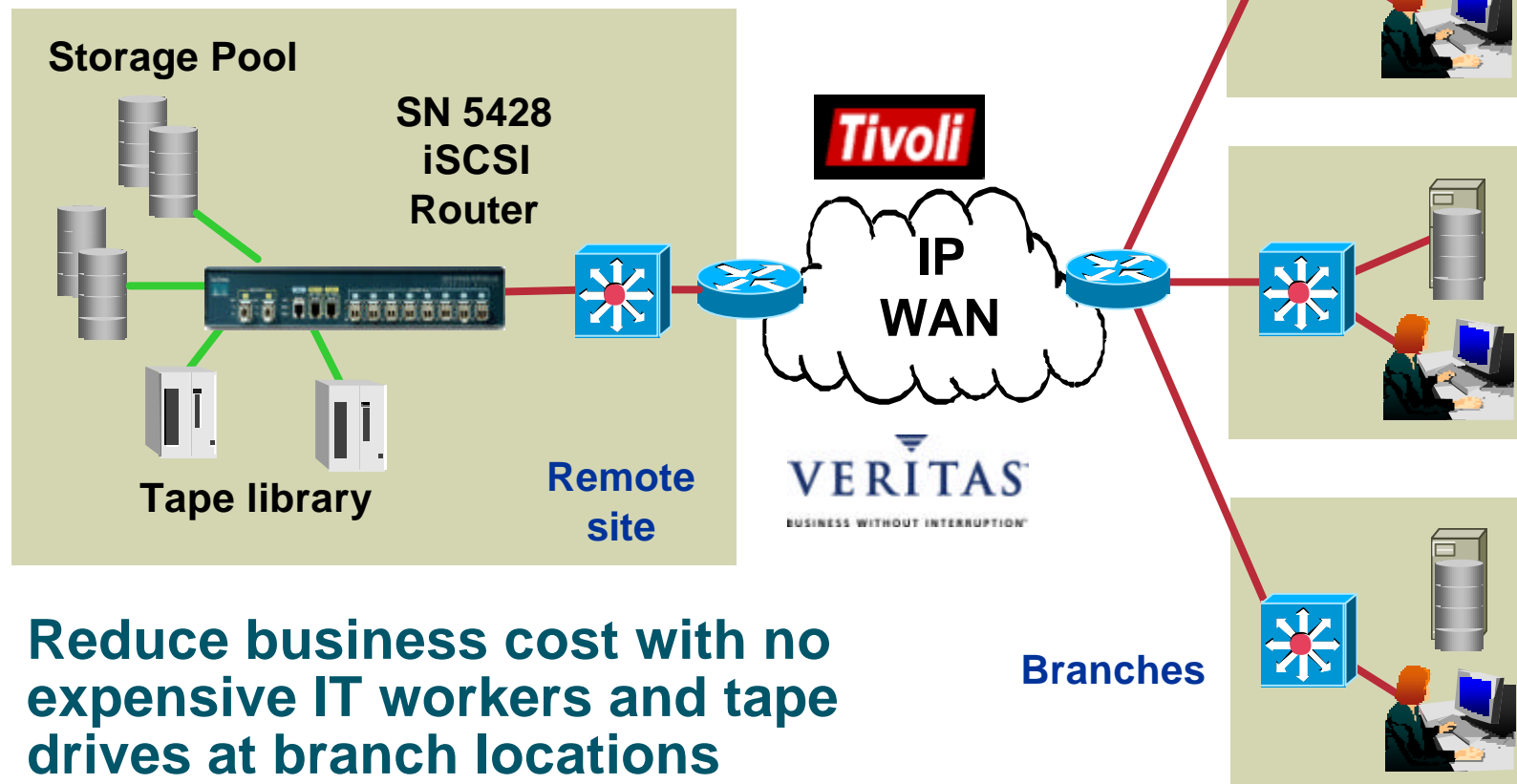
**iSCSI SAN Interconnect provides an FC host access to storage devices in a remote Fibre Channel SAN**



# SN5428

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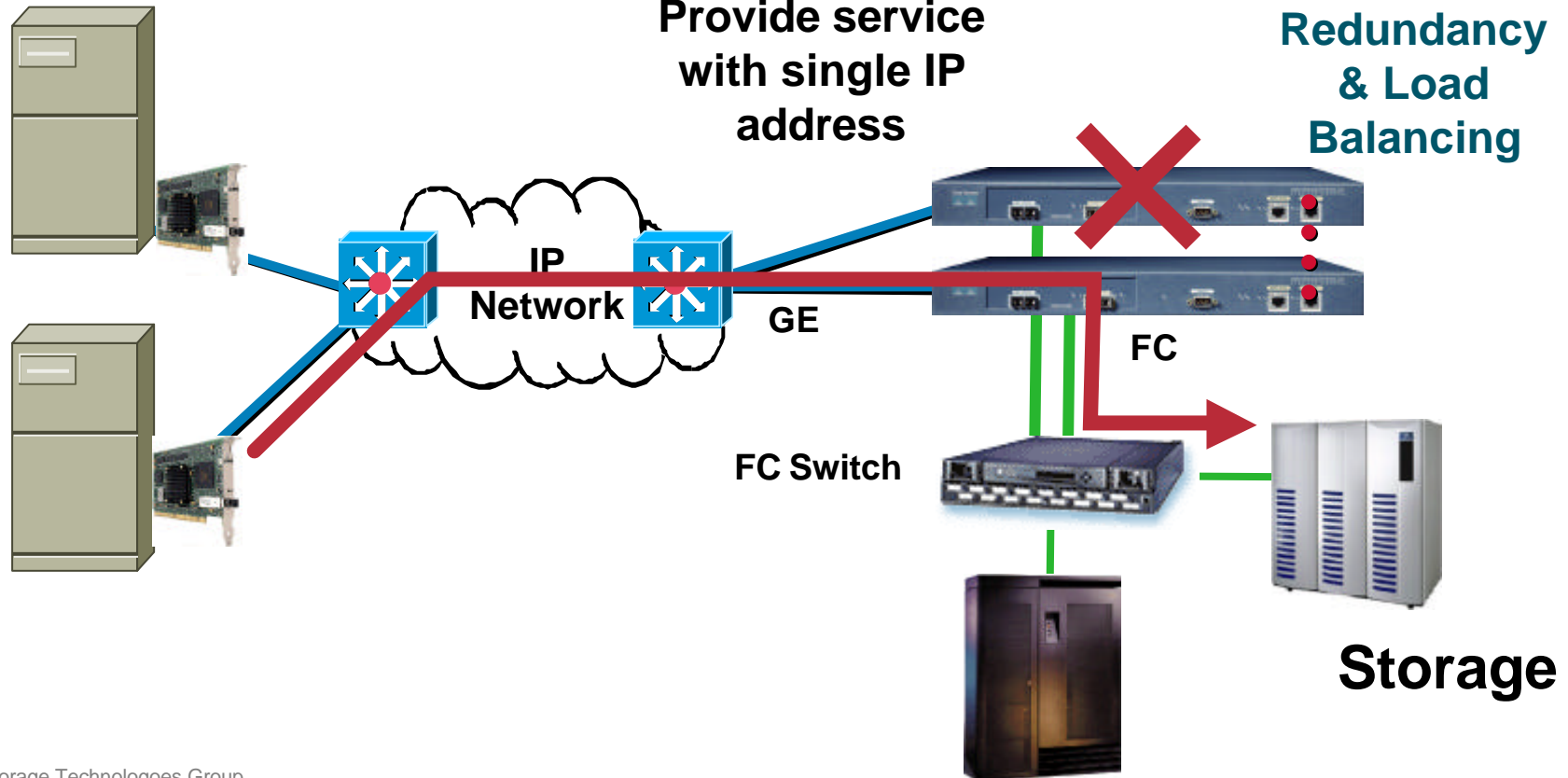
iSCSI-based storage solution allows seamless remote backup

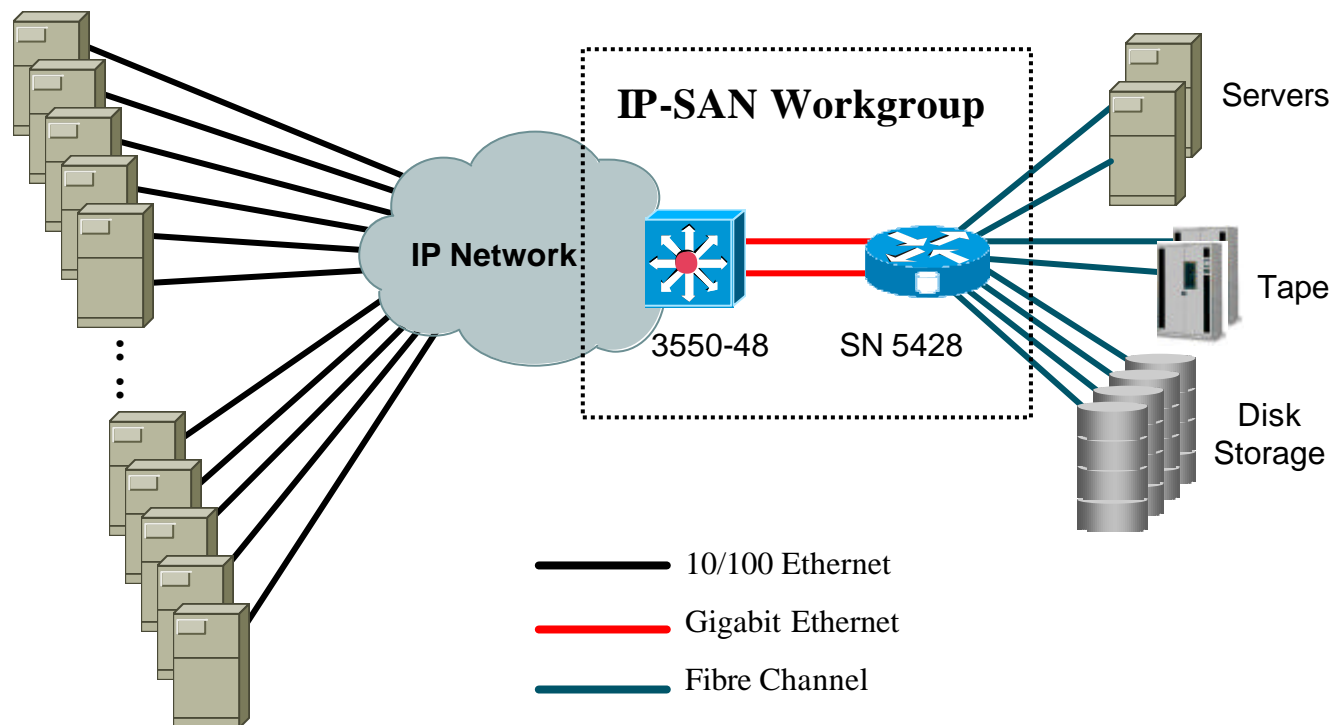


Reduce business cost with no expensive IT workers and tape drives at branch locations

## Two-node/Four-node high availability cluster

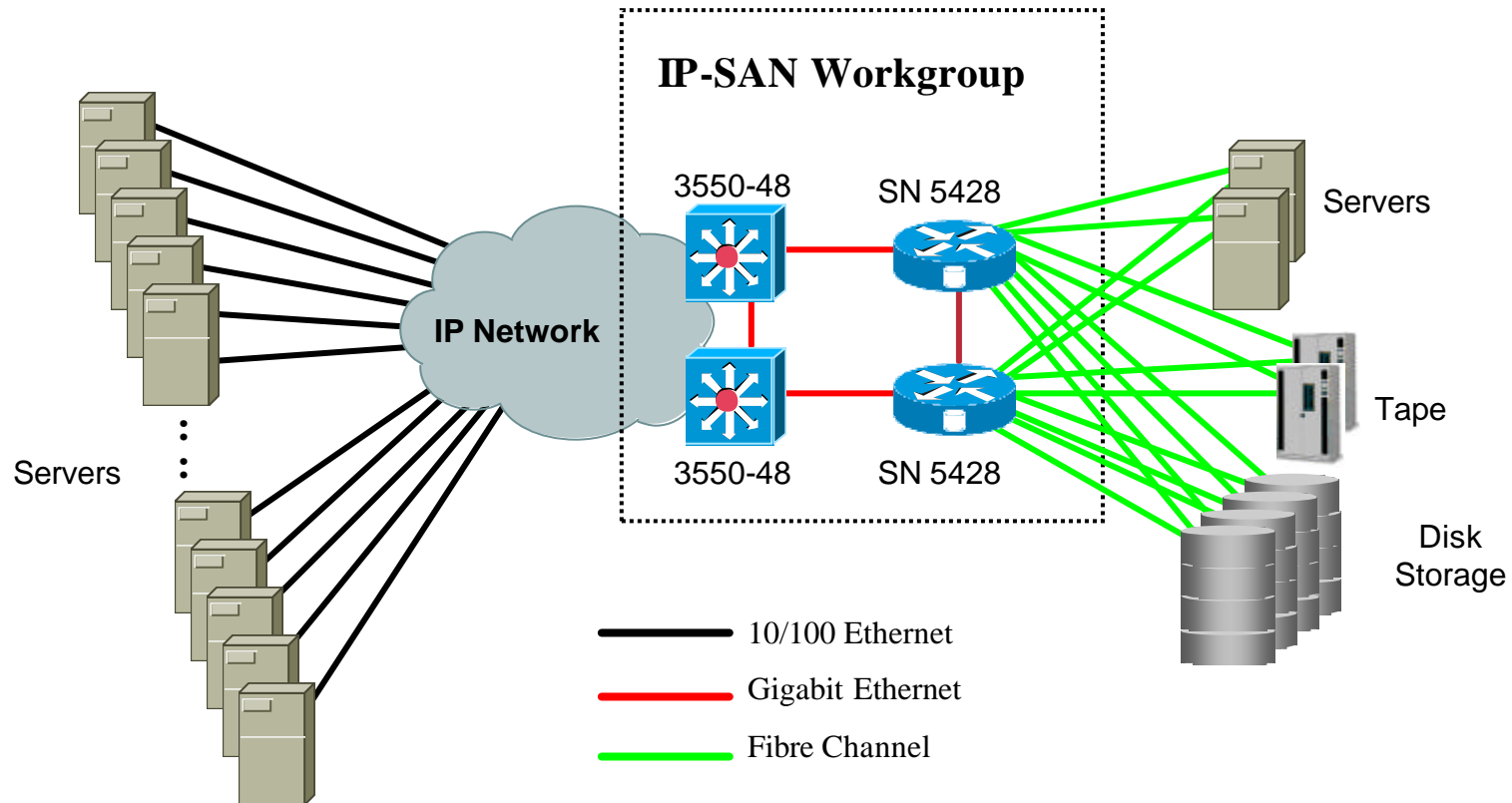
Host iSCSI Drivers  
(Linux, Solarix, NT)

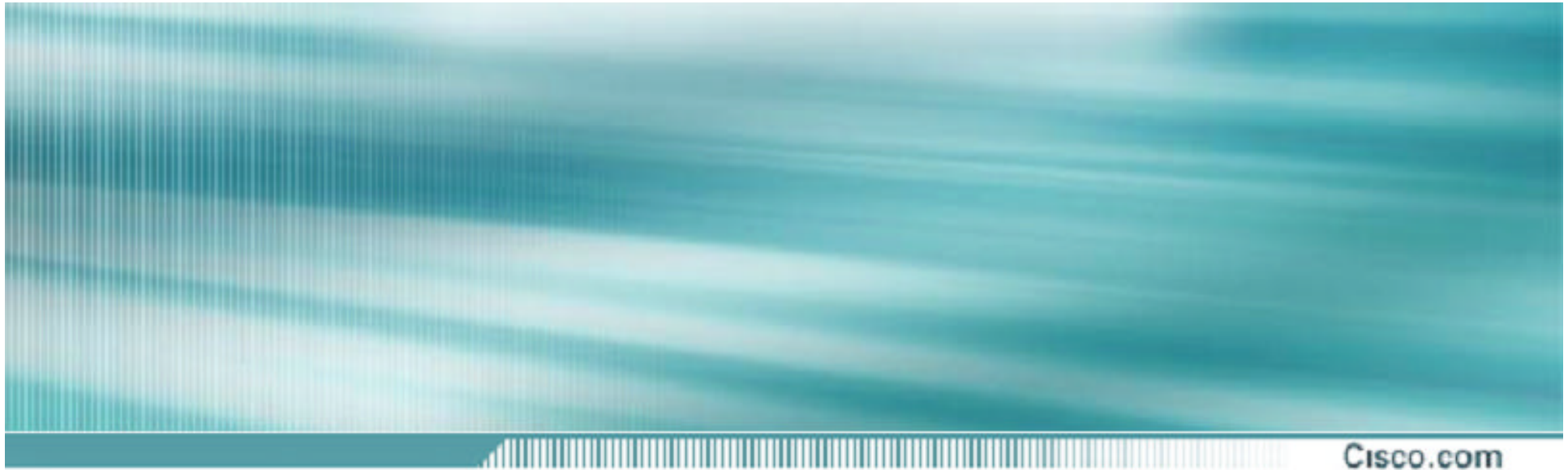




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**Problem**

- Required inexpensive access to pooled storage
- Adding storage to existing servers too expensive to manage
- Low levels of storage utilization

**Solution**

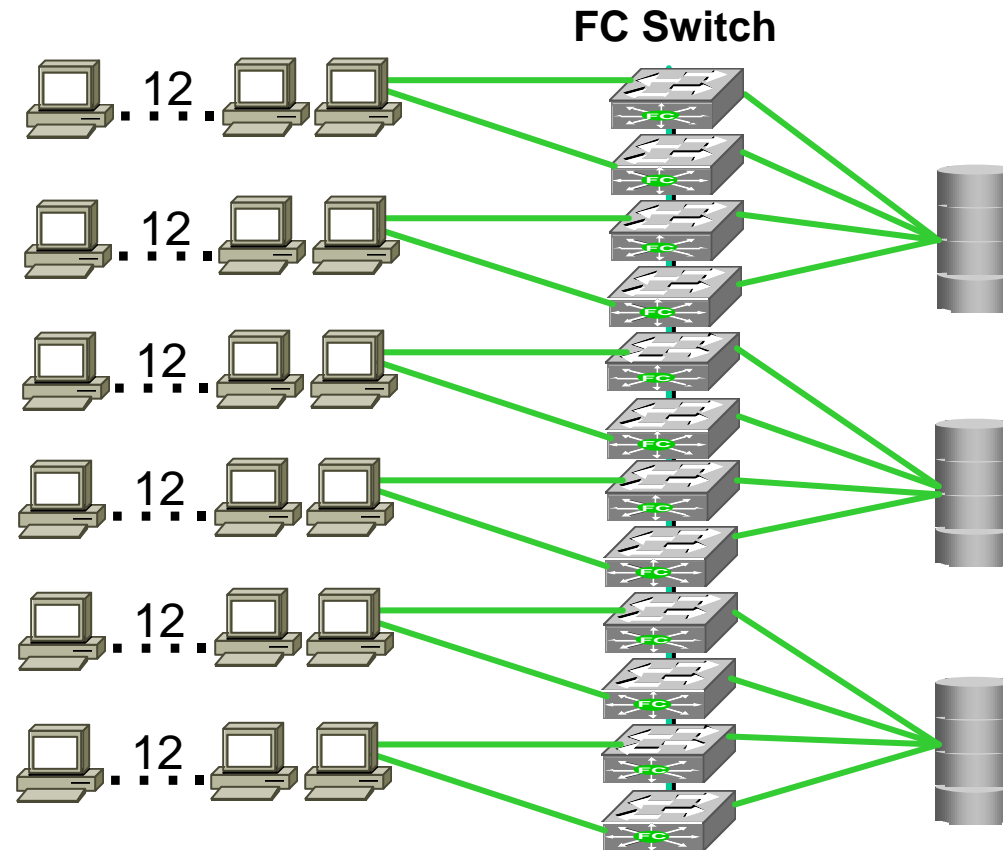
- Redundant Cisco SN5420 Storage Router
- Pooled storage
- Centralized backup and recovery

**Financial Impact**

- Initial capital cost reduction of over **\$600,000**
- Reduced cost of data management by **80 %**

**Operations Impact**

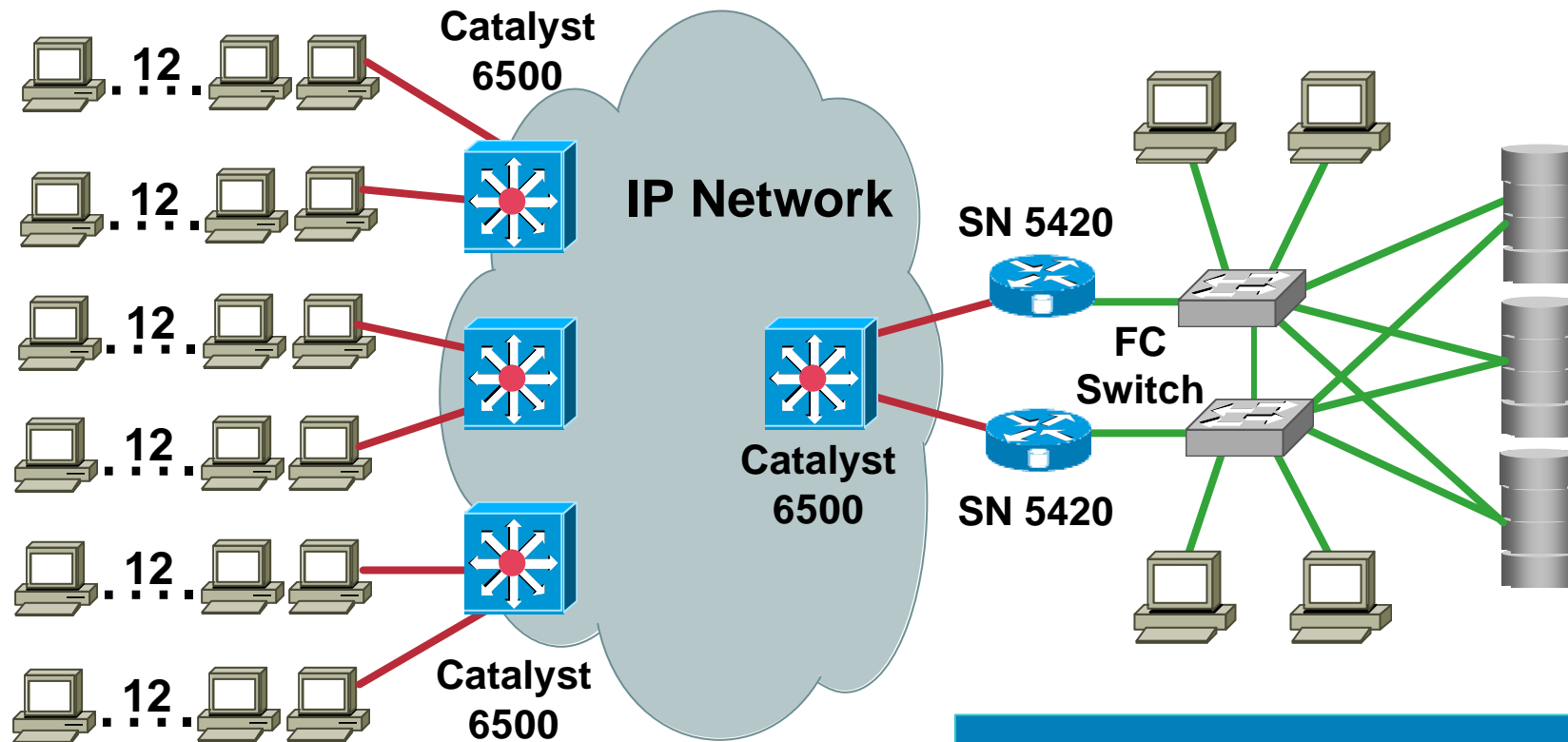
- Met performance requirements of 94% server utilization
- Centralized storage management
- Improved security for users
- Flexible access for remote locations



- 72 NT Servers
- Compaq StorageWorks – 4 TB Disk
- 12 Fibre Channel Switches
- Dual path between all devices

# iSCSI

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- 72 NT Servers
- Compaq StorageWorks – 4 TB Disk
- 2 Fibre Channel Switches
- Dual path between all devices

# iSCSI

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- **IBM TotalStorage IP Storage 200i**
- **Cereva 5000 Internet Storage System**
- **Emulex GN9000/SI 1Gb/s iSCSI Host Bus Adapter**
- **Adaptec EtherStorage Adapter**
- **Intel PRO/1000 T IP Storage Adapter**
- **netConvergence iSCSI NIC & iSCSI device driver**
- **Lucent OptiStar GE1000 NIC**



**iSCSI & TCP/IP  
processing in  
ASIC to boost  
performance!**

