

# Mobil Campus

Cisco.com

☎ (017-390-6317)  
)



 Cisco Wireless LAN Solution Partner

 AirQuay

2

, PDA

가

가

가

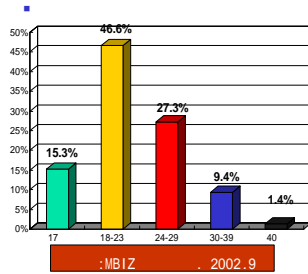
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## Mobil Campus

3

1. ,
2. , PDA 가 가
- 3.
- 4.



“2004 50% .” 가

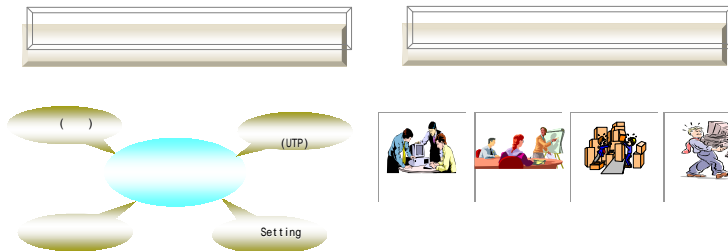


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가



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## Mobil Campus -

5

Ex) S 3 ?

PC . S 가 가 ADSL , 2

2Mbps

PC " PC , PC

PC 가 "

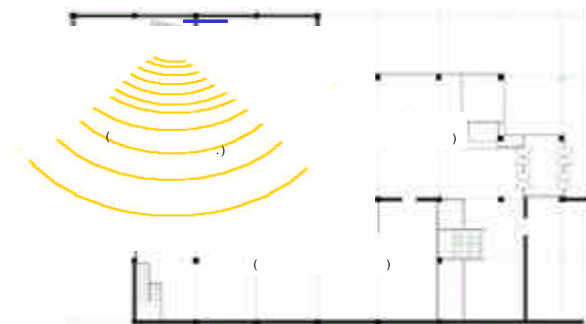


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## Mobile Campus 1

6



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Mobile Campus


2

7


( , , )


(100mW)      가 가





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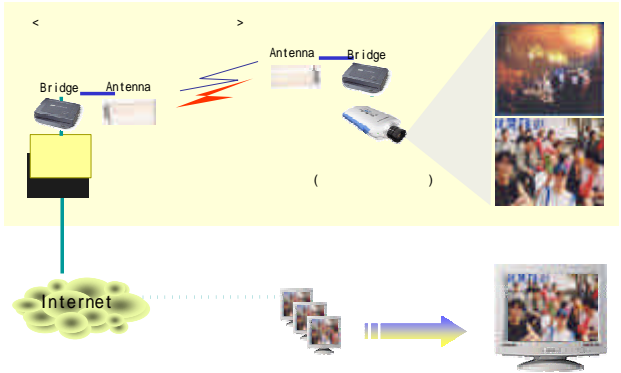
Mobile Campus


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8


( , , ..)

가

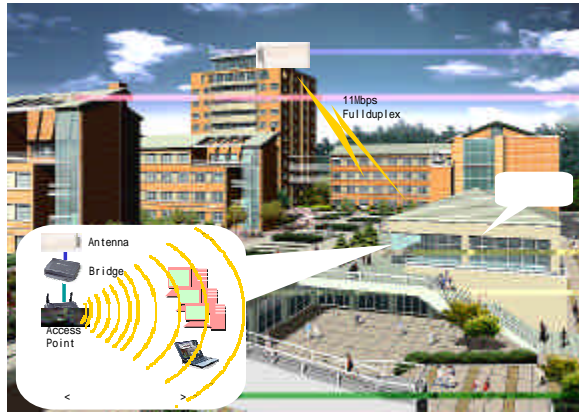




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!!!!

!!!!

Wireless Camara



( 가 )

## Issue

11



!!!!

✓ **Service :**

✓ **Mobility :** ,PDA 가

✓ **Access : 54M**

: Intel Centrino 11g (5 )



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## Point

12

?

( 가 : , : + + + ? - )

?

AP

**Design ,Install ,Service ?**

가 ,

!

가

가



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# CMC(Cisco Mobile Campus) Promotion for University & College


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## Promotion Package

14



**Benefit 1 – 가**




- **Cisco DOWN** 가
- 2.4GHz ,802.11b,a,g 가
- WPA(Wi-Fi Protected Access)
- Enterprise ,



**Price offering**  
가 30~50% off


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## Promotion Package

15

### Benefit 2 – Warranty

✓ 50,000\$

Warranty 가1

✓ 100,000\$

Warranty 가2

가



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## Promotion Package

16

### Benefit 3 – Student

Cisco AP

Cisco

Linksys AP

Linksys



54M

AP1100



WRT54G

WPC54G

가 50%  
D.C



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## Promotion Package-RENTAL

17

### Benefit 4 – Student

1.

2.

3.

4.

5.

, 가  
A/S (1 ) 가  
( )  
.  
가

2 , 3 (Reseller 가 )  
가



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## Promotion Package-

18

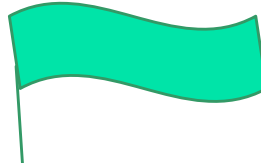
1. AP

2. ( )

3.

4.

20,000\$ (Order )



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Promotion

21


- :

(017-390-6317, 02-584-3716, [tony@AirQuay.com](mailto:tony@AirQuay.com))
- :


(017-216-7913, 02-584-3714, [ghkim@AirQuay.com](mailto:ghkim@AirQuay.com))


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