



# IT Infrastructure to Support Operation Risk Management

-- Enables Enterprise Operation Excellence

*Willie Yam/Raymond Chan*

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# The Makings of a Resilient Business

## Lehman Bros. Reopened for Business the Next Day

- **Recovering Applications and Data**  
**Synchronized data centers across a metro network ensured fast recovery of data and applications**
- **Continuous Communications**  
**IP telephony network enabled continuous voice communications**  
**Voice traffic rerouted over IP to alternate PSTN gateways in Europe, enabled communications with customers**
- **Ensuring Continuous Access**  
**Data and communications secured over public networks using VPN technology provided continued access**  
**Instant offices in hotel rooms, using wireless and VPN technologies allowed key personnel to get back to work**

# Operational Risk Management

## Cisco Response Review

### Business Continuity



- Data Continuity
- Voice Continuity
- Facilities Mgmt
- Crisis Mgmt



### Business Security



- IT Security
- "IP" Physical Security



### Recording & Archiving



- Data Retention & Consolidation
- Voice & Video Recording
- Information Retrieval



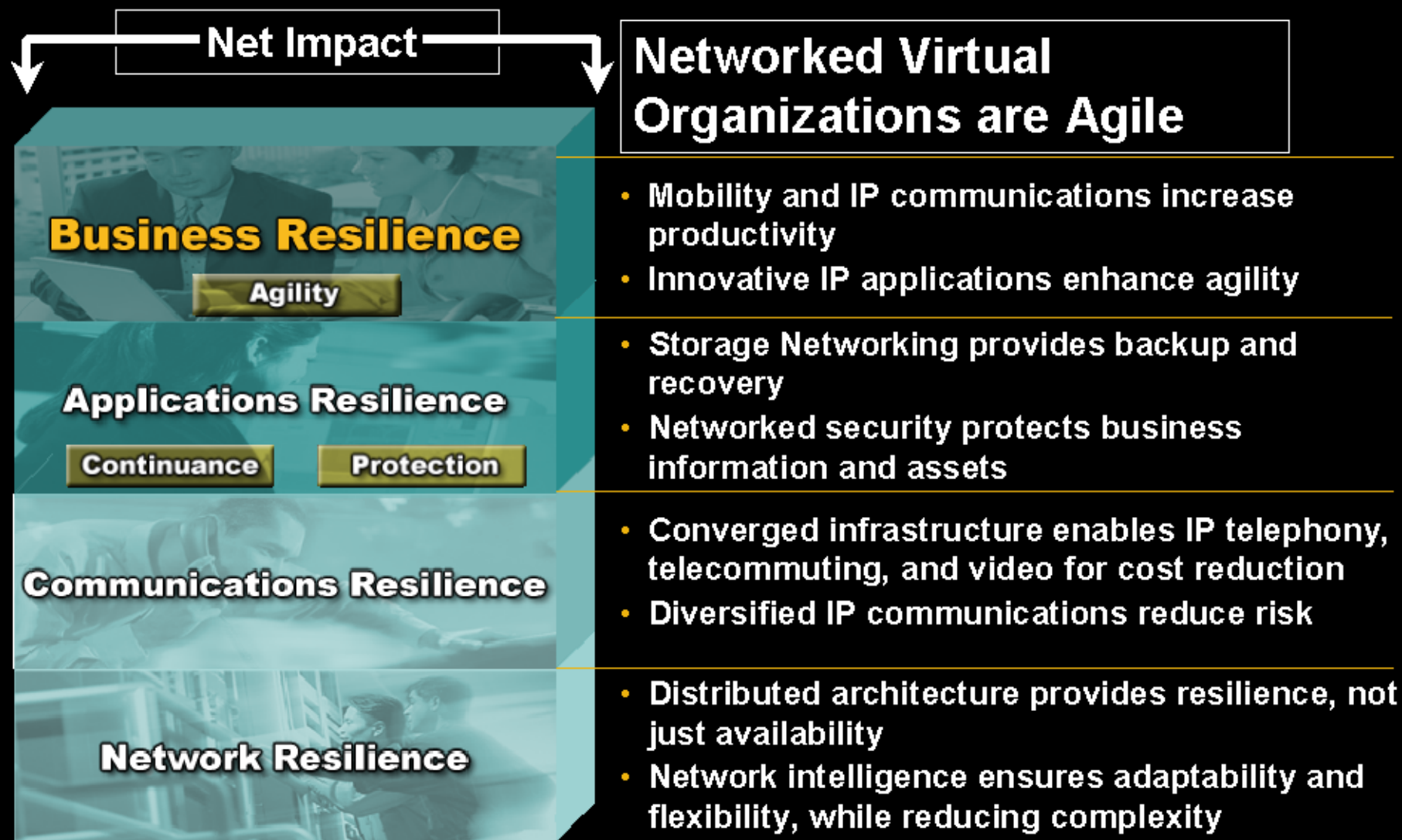
### Knowledge Management



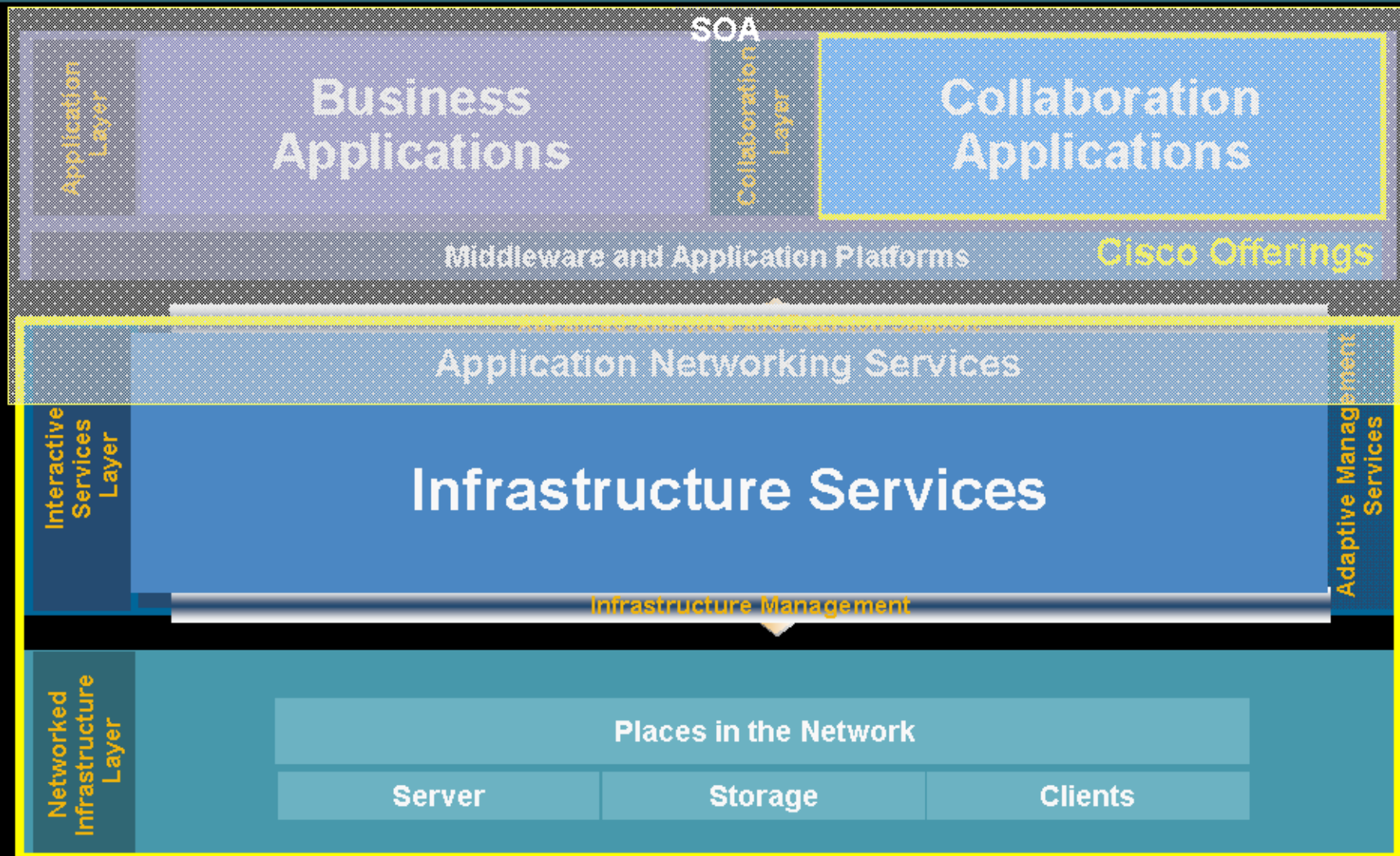
- e-learning
- GAP Analysis
- Policies and Processes Enforcement



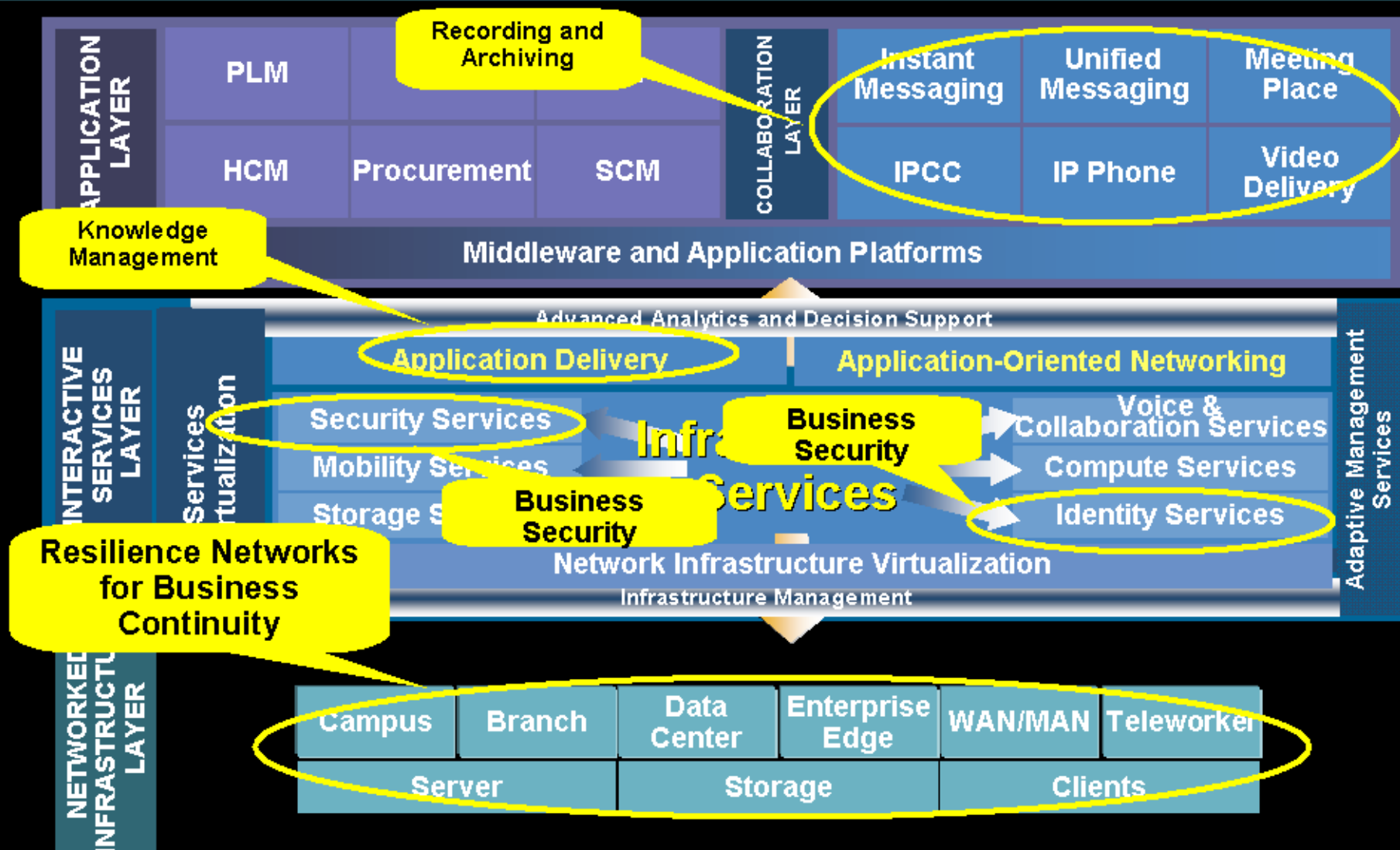
# Resilience IT Can Help You Achieve ORM



# Cisco Service-Oriented Network Architecture (SONA) Will Be The Key



# Cisco SONA Helps You Build the ORM Infrastructure

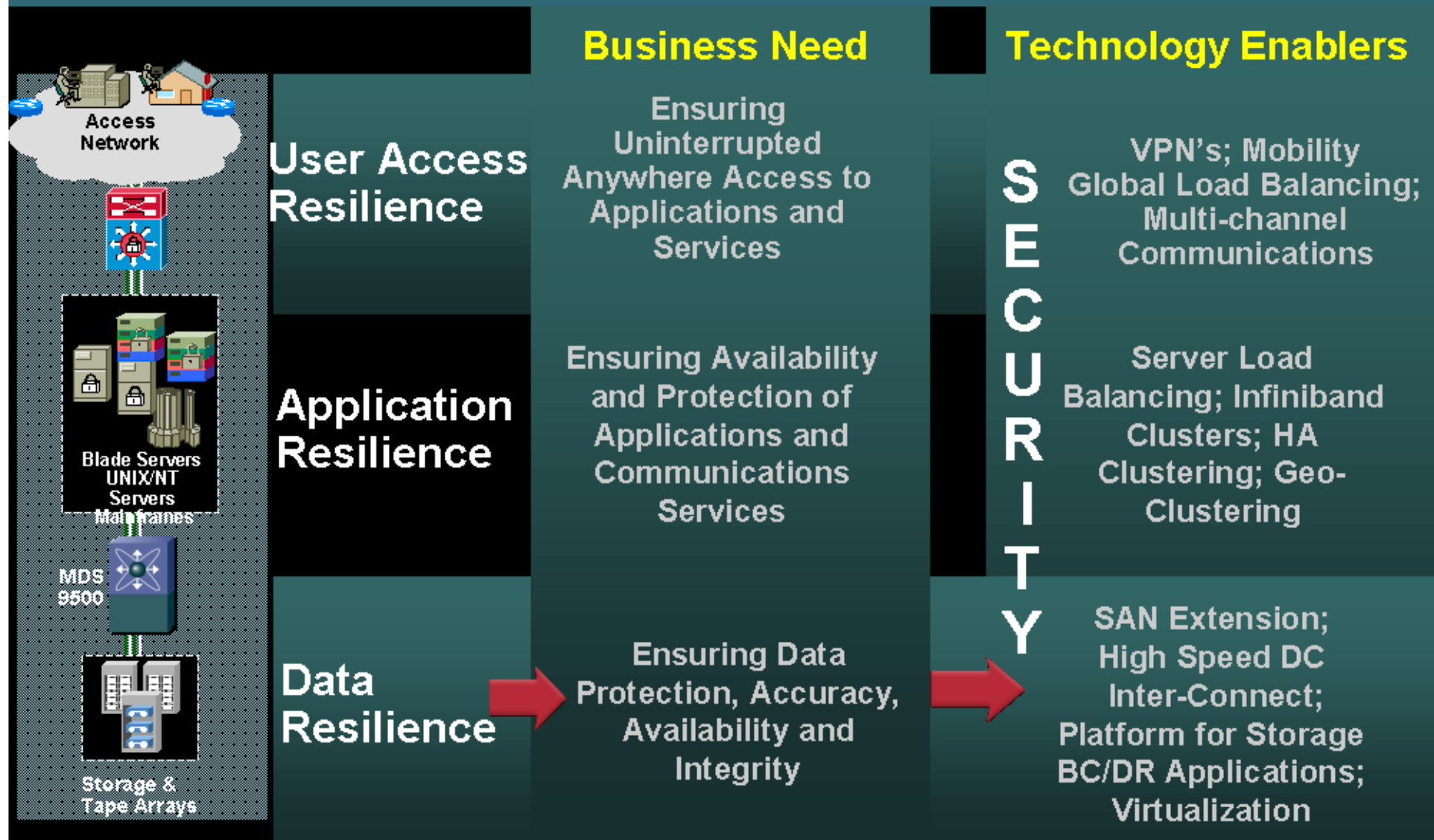




## Resilience Networks for Business Continuity



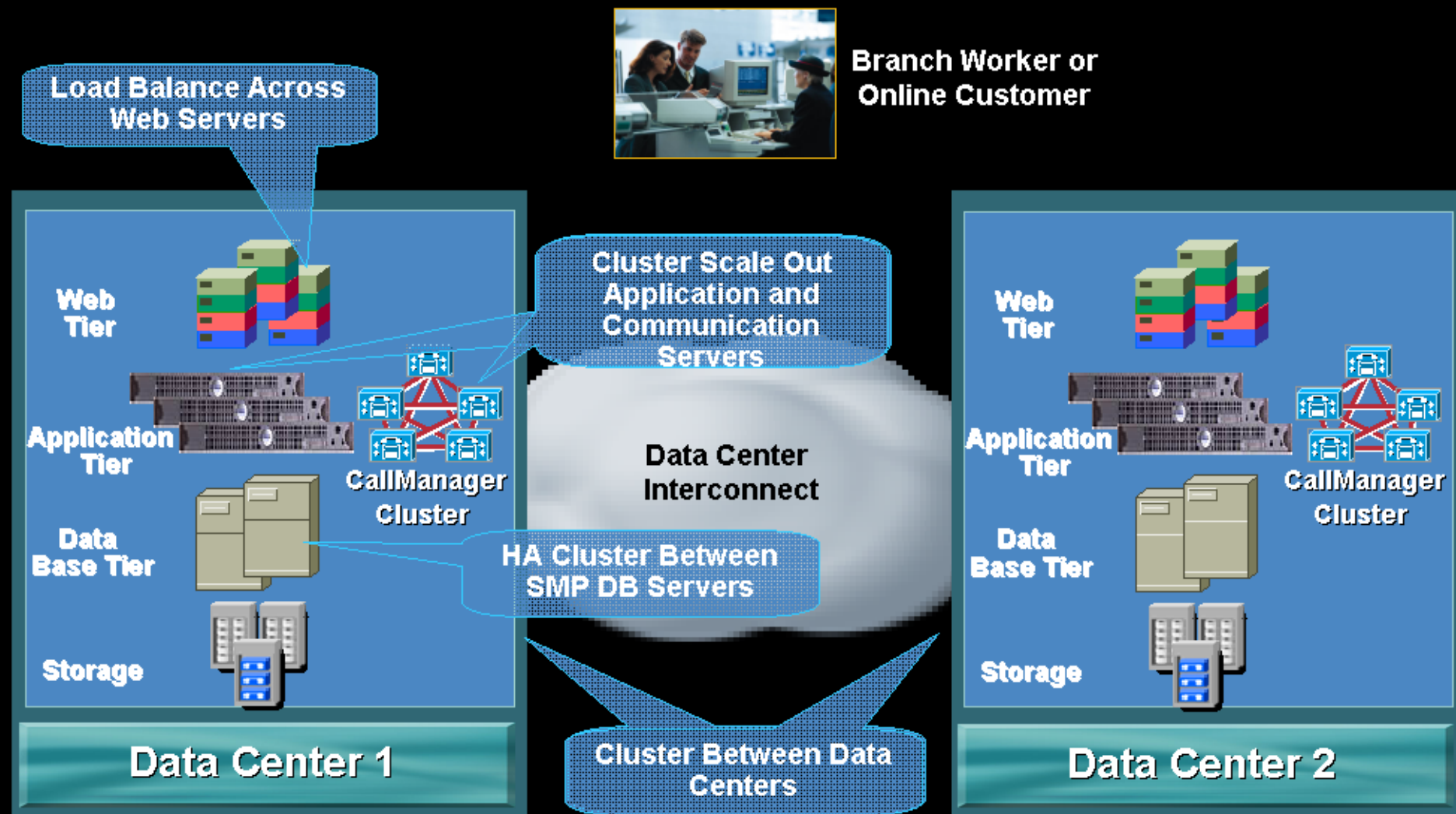
# Resilience Network for Business Continuity:





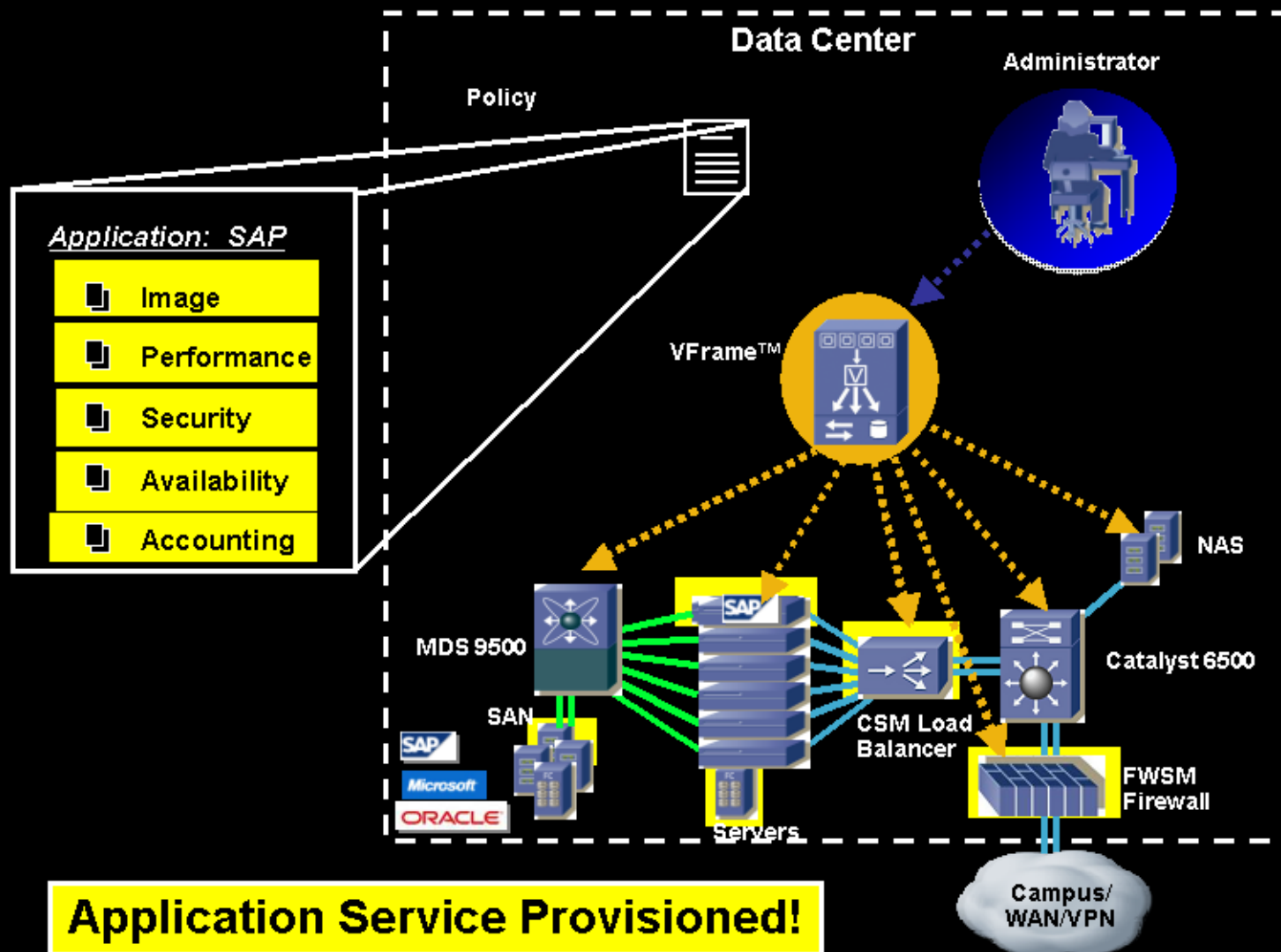
# Removing Points of Failure At All Tiers

## - Application Resilience



# Dynamic Data Center Provisioning

## Vframe Data Center 1.0



Define application services and pass policy to VFrame

VFrame translates policies to actions and passes to infrastructure

VFrame identifies right App / OS Image From storage

VFrame picks server with right criteria to run application and boots server

VFrame gives new server right VLAN and LUN info so it can find/be found by right clients and storage

VFrame provisions security policies to FWSM

VFrame provisions CSM to add new server to load balancing pool

# Business Applications Availability Challenges



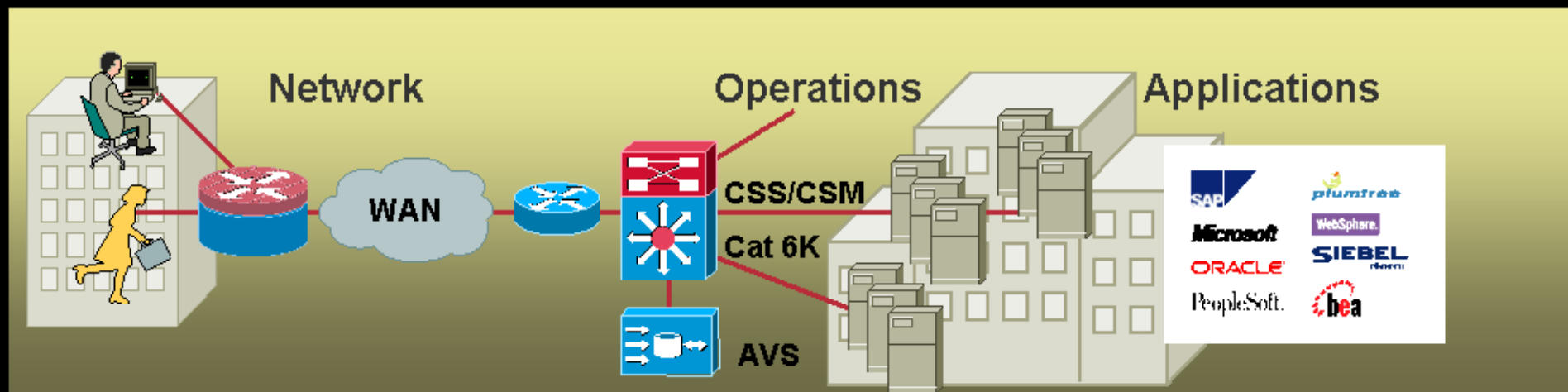
## Web-based Applications are Not Optimized for WAN

- Performance degrades as network latency increases
- Applications make multiple calls to render a single page
- Limited bandwidth compounds the performance problems

- Web-based vulnerabilities
- Performance mgmt capabilities:
  - Why is an app running slow?
  - Where is the bottleneck?

# Application Velocity System (AVS): Optimization of Web-based Business Apps over the WAN:

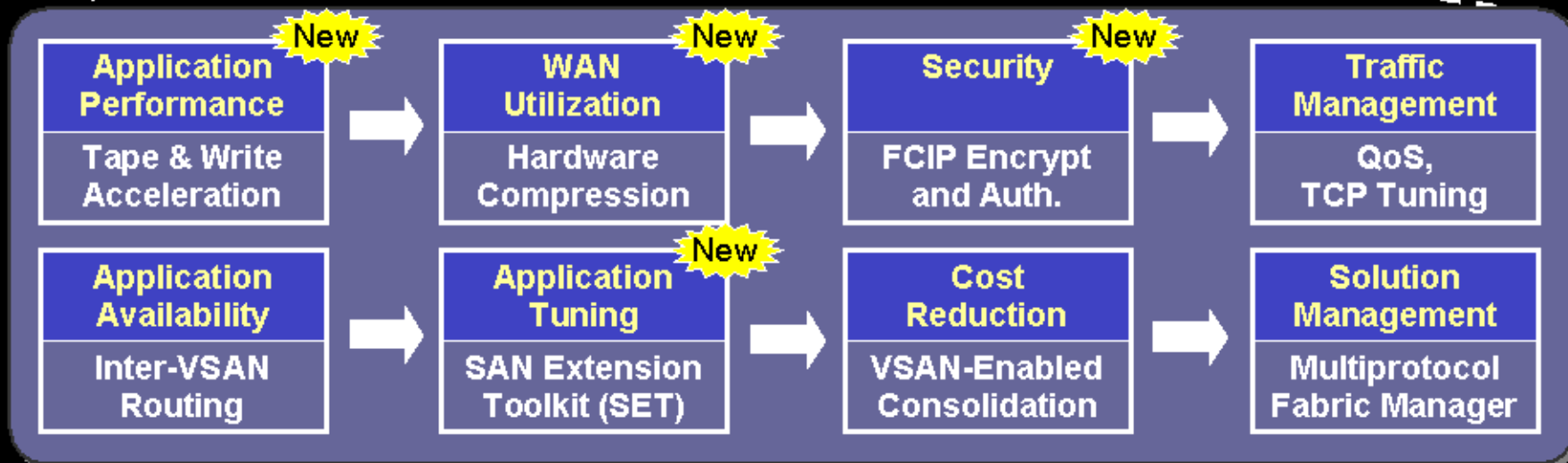
- Accelerate and optimize all web-based applications across the extended enterprise
- Deliver, monitor, and secure application service to all users
- Dynamically caches, transforms content, compresses content, and secures the web with full-proxy functionality
- Only data center appliance to control and optimize at Layer-7
  - 2X-response time improvements
  - 80% decrease in bandwidth requirements
  - 80% fewer server cycles



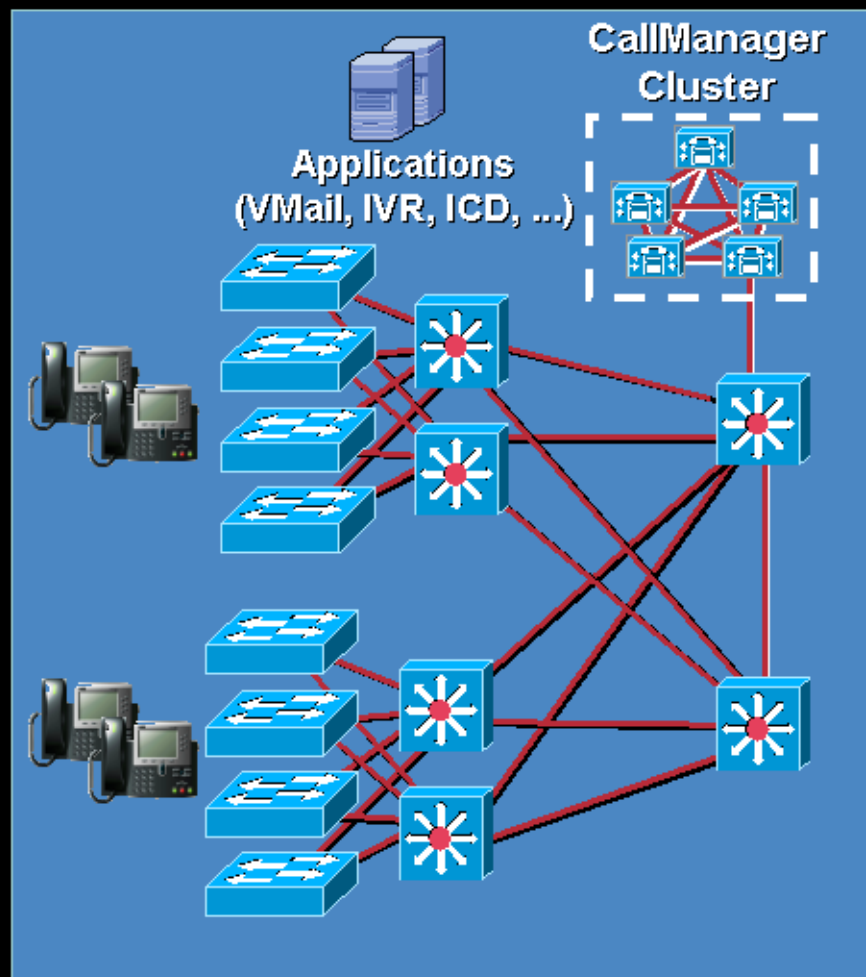
# Comprehensive SAN Extension Solution

Primary Data Center

Backup Data Center



# Communications Server Clustering for Availability and Scalability



- Enables call processing redundancy for fast failover
- Yields scalability up to 10,000 IP Phones per cluster
- Assures consistent device configuration and optimal call routing
- Local and distributed clusters



# Ensuring Continuous Access

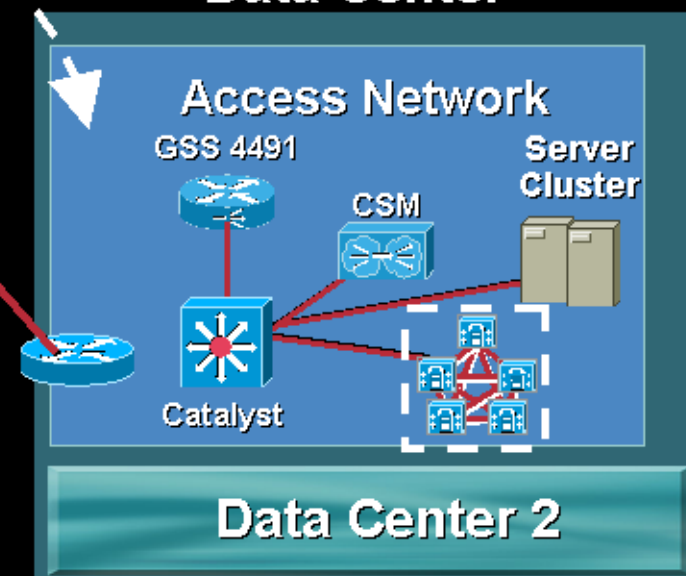
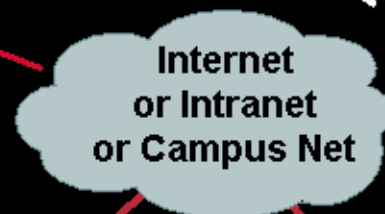
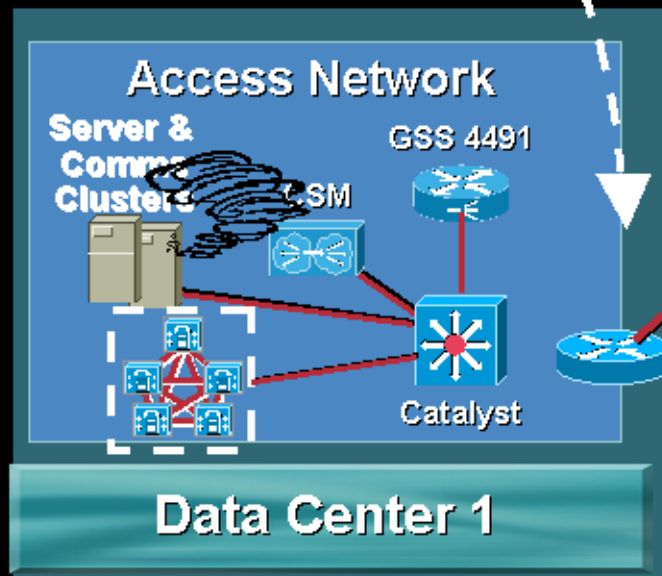
Branch Worker or  
Online Customer



- Load balance across multiple sites
- Redirects users to most available Site
- Unique proximity features

Application  
Servers Fail

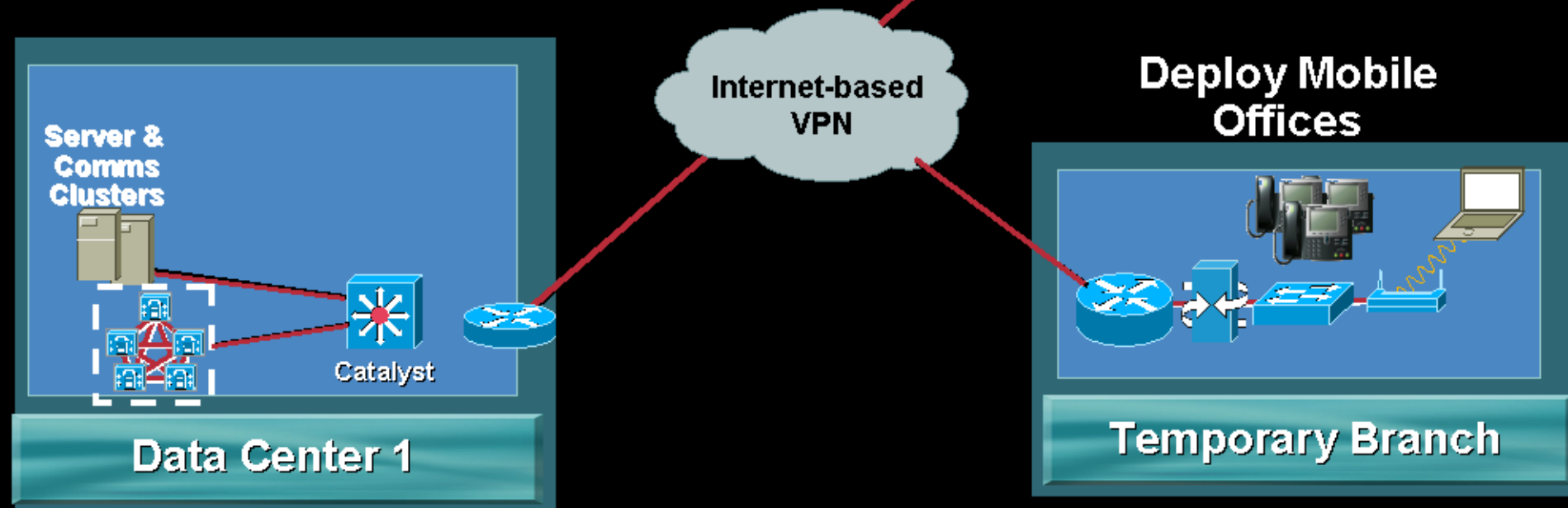
Redirect to  
Secondary  
Data Center



# Ensuring Continuous Access

## *Rapid Deployment of Emergency Branches/SOHO*

- Wireless for Rapid LAN Deployment
- IP Communications for Internal and External Communications
- VPN for Anywhere Location



## IT for Business Security



# Security Operation Center (SOC)



## SELF-DEFENDING NETWORK

An Initiative to Dramatically  
Improve the Network's Ability  
to Identify, Prevent, and  
Adapt to Threats

### INTEGRATED SECURITY

- Secure Connectivity
- Threat Defense
- Trust and Identity Mgt

### ADVANCED SECURITY TECHNOLOGIES

- Endpoint Anomaly
- Application Firewall
- Intrusion Protection
- SSL VPN
- Network Anomaly

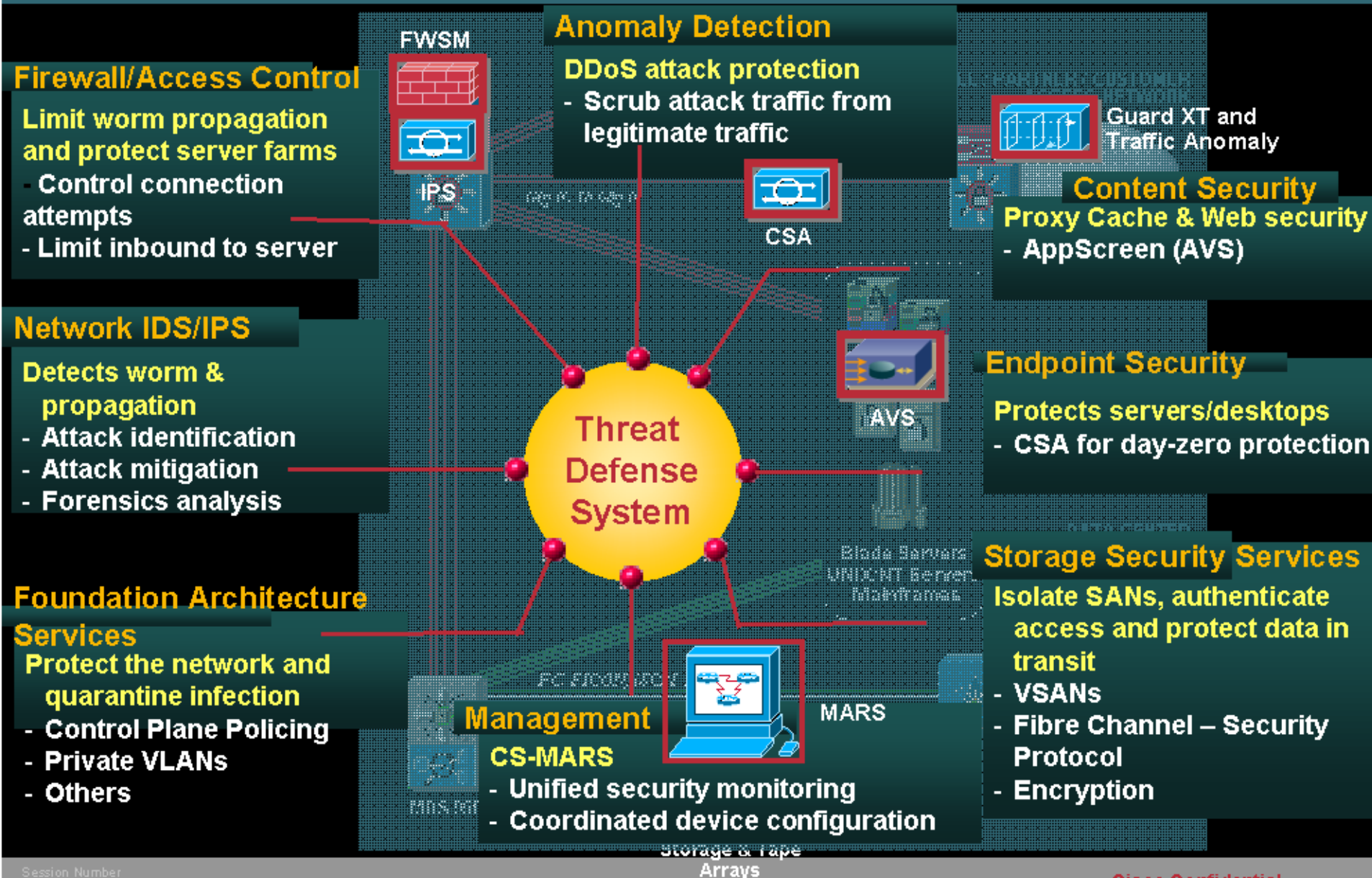
### SYSTEM LEVEL SOLUTION

- Endpoint + Network + Policy Servers
- Partnerships



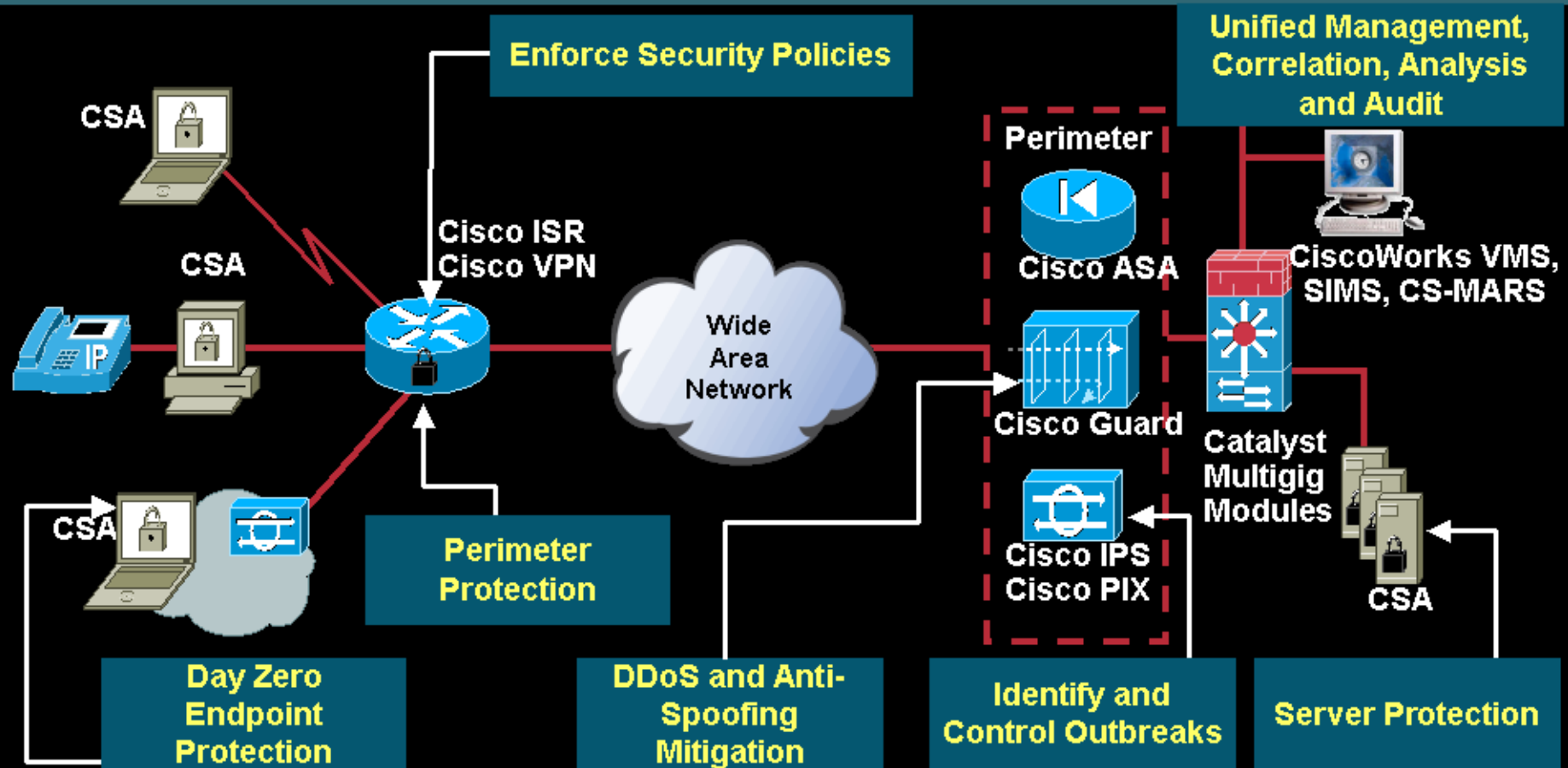
# Cisco Threat Defense System for the Data Center

## Defense in Depth





# IT Security in the Places of Network



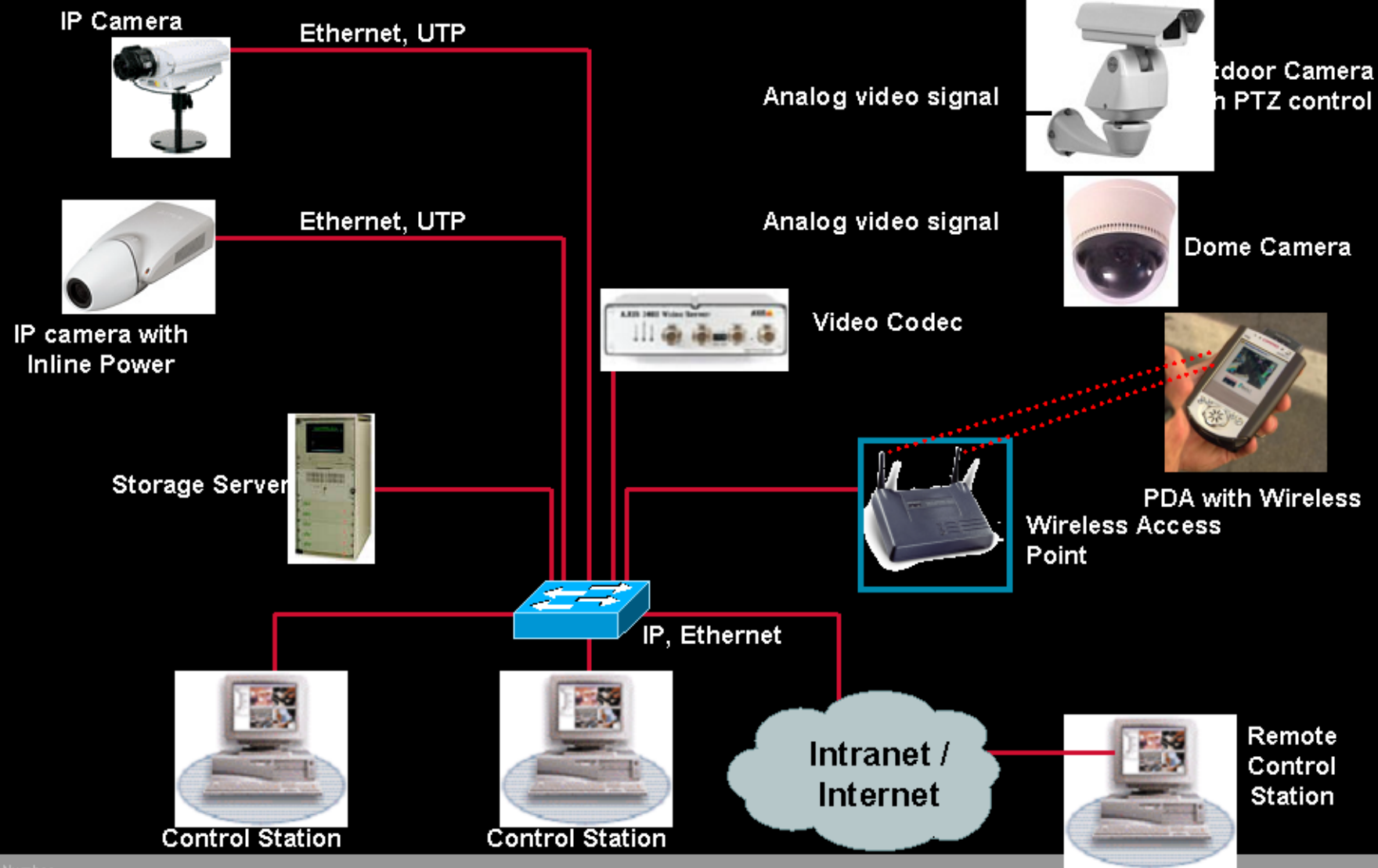
**Branch/WAN**

**Data Center**

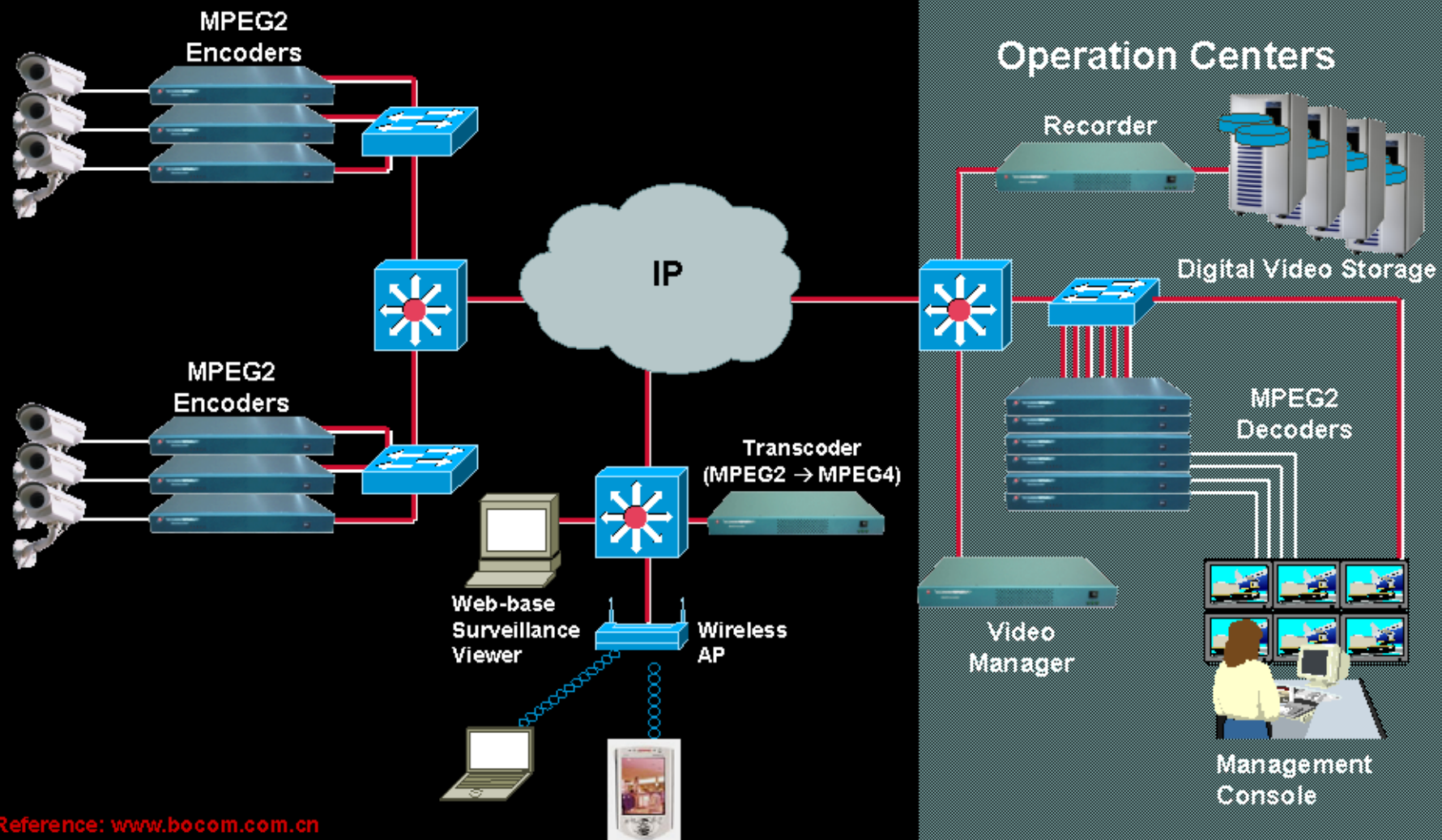
- Cisco ISR/VPN
- Cisco Secure Agent
- Cisco ASA Adaptive Security Appliance

- Cisco CS-MARS, SIMS, VMS, CSM, SDM
- Security Service modules on Catalyst 6500
- Cisco ASA Adapter Security Appliance
- Cisco Intrusion Protection/ Detection
- Cisco Service Guard

# Cisco Physical Security Solution



# High Definition Digital CCTV (with IP MPEG2 Codec)

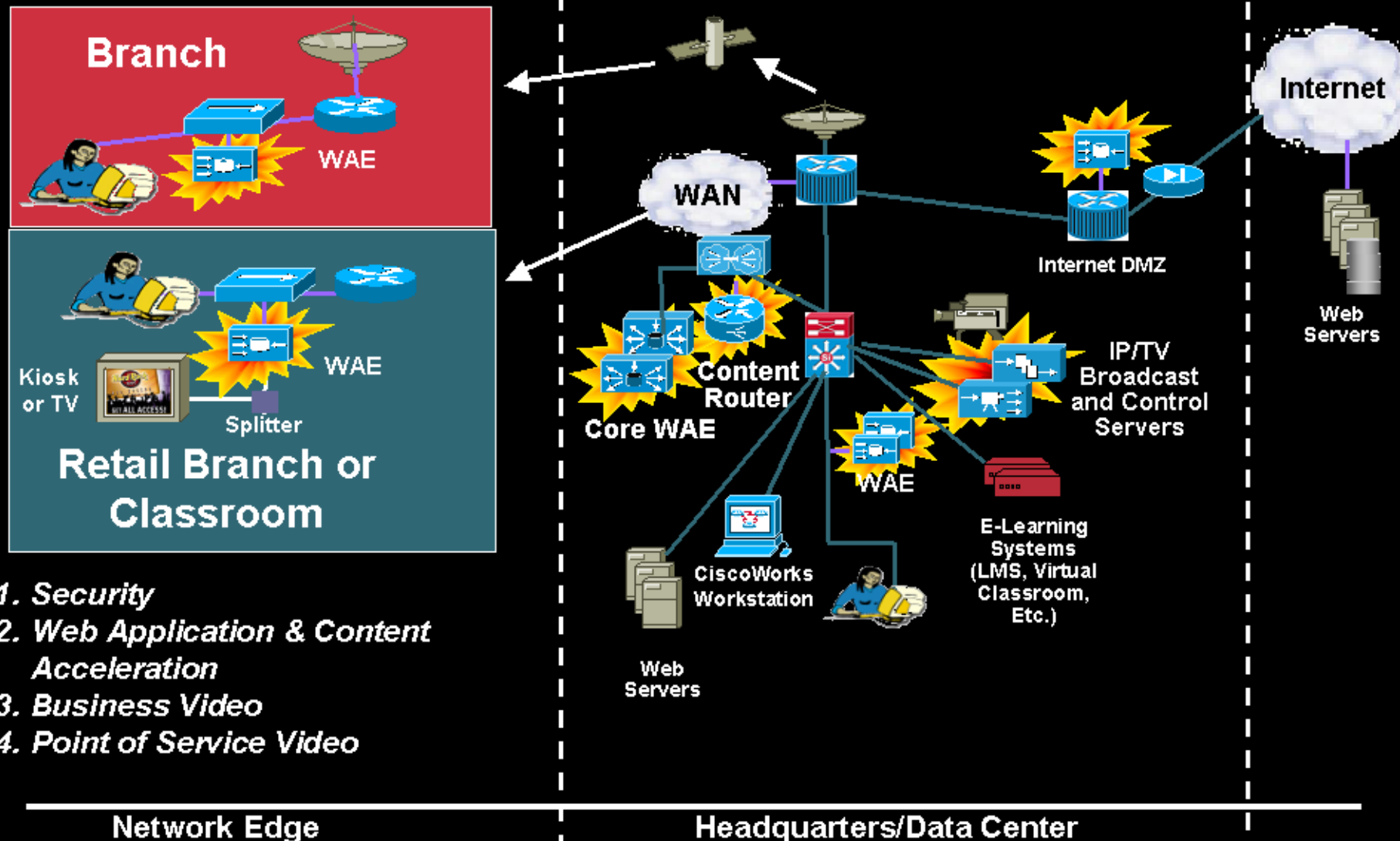


Reference: [www.bocom.com.cn](http://www.bocom.com.cn)

## IT for Knowledge Management



# Content Delivery and Management



## IT for Recording and Archiving

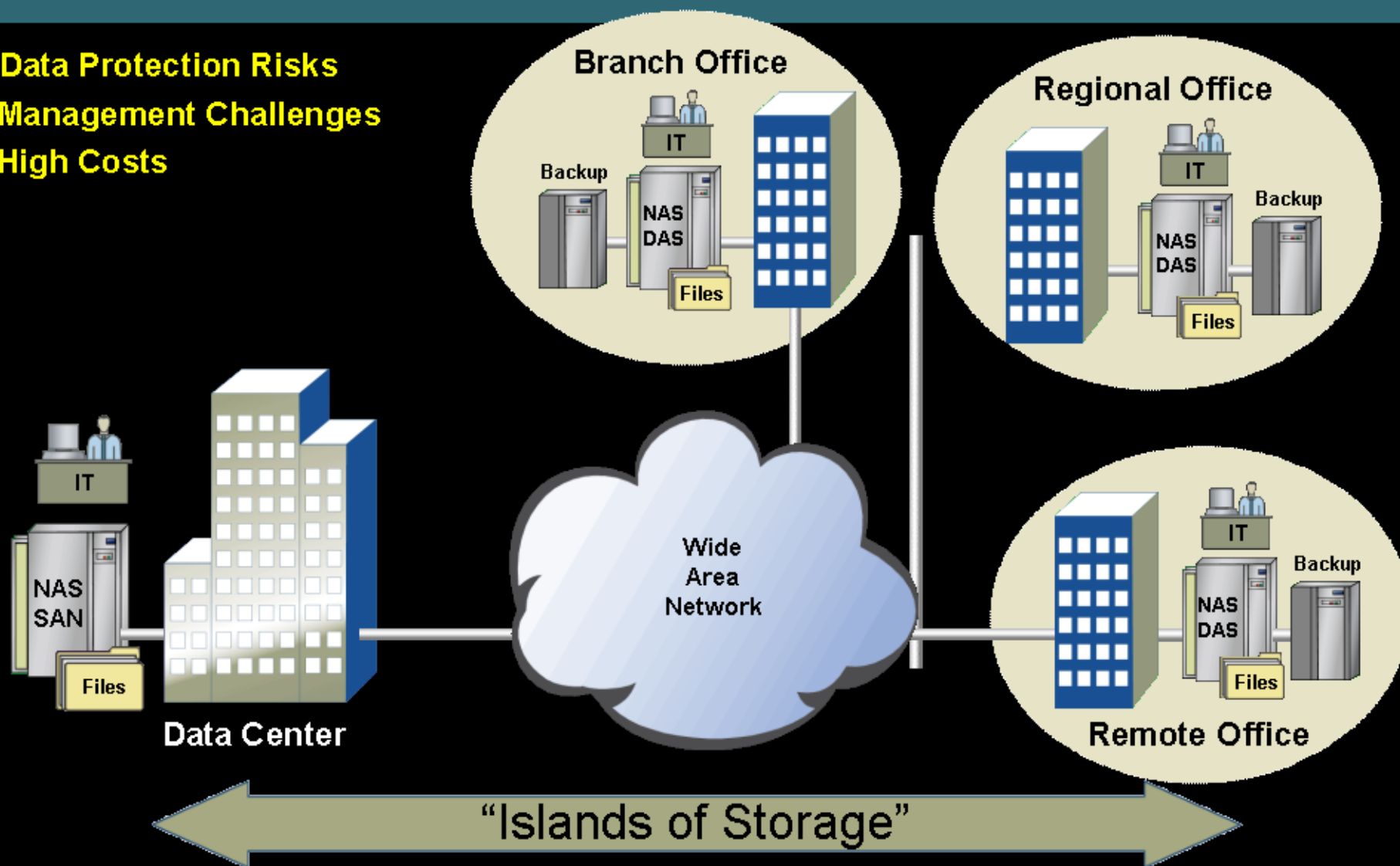




# Data Archiving: Branch File Server Consolidation

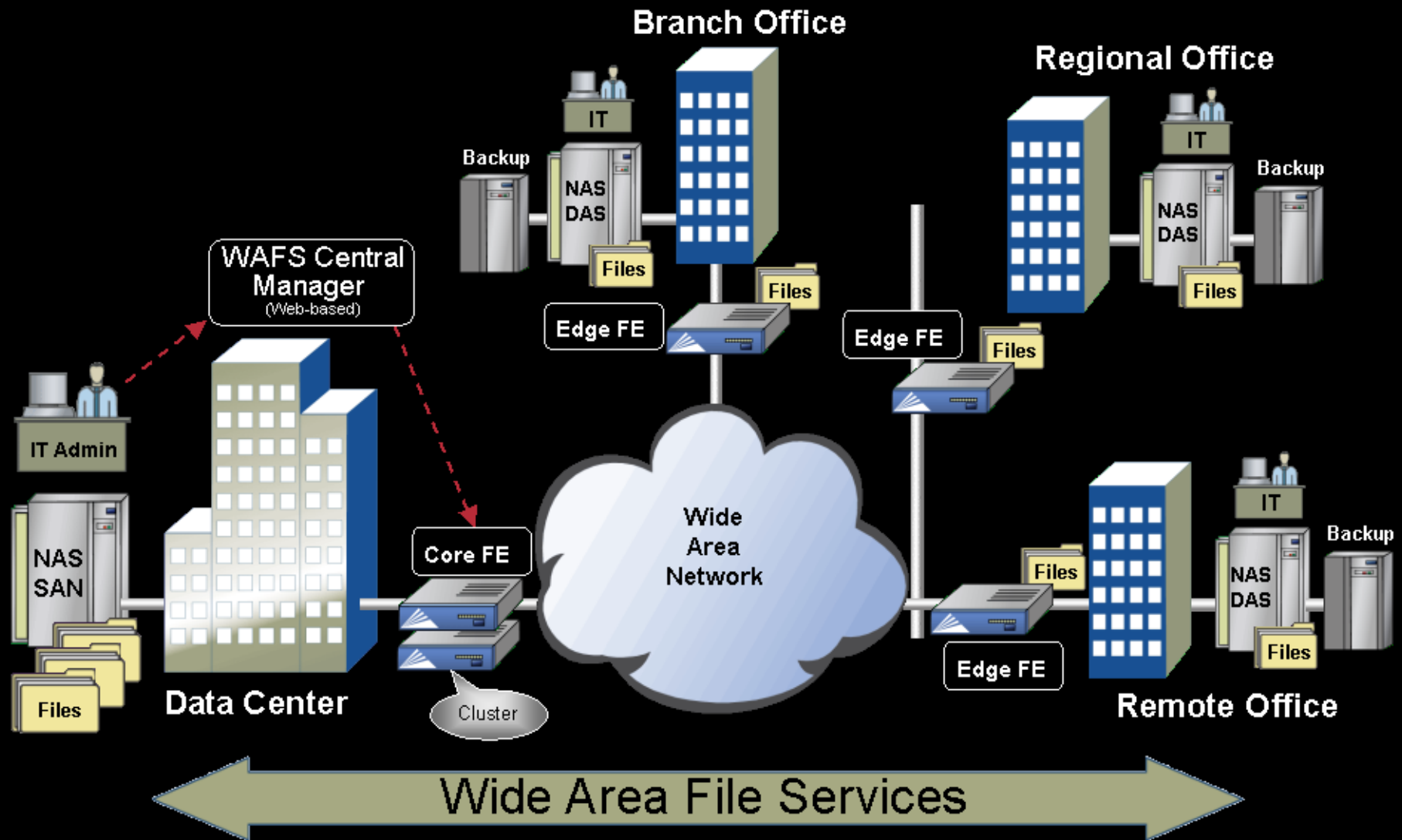
Data & Voice  
Archiving

- Data Protection Risks
- Management Challenges
- High Costs



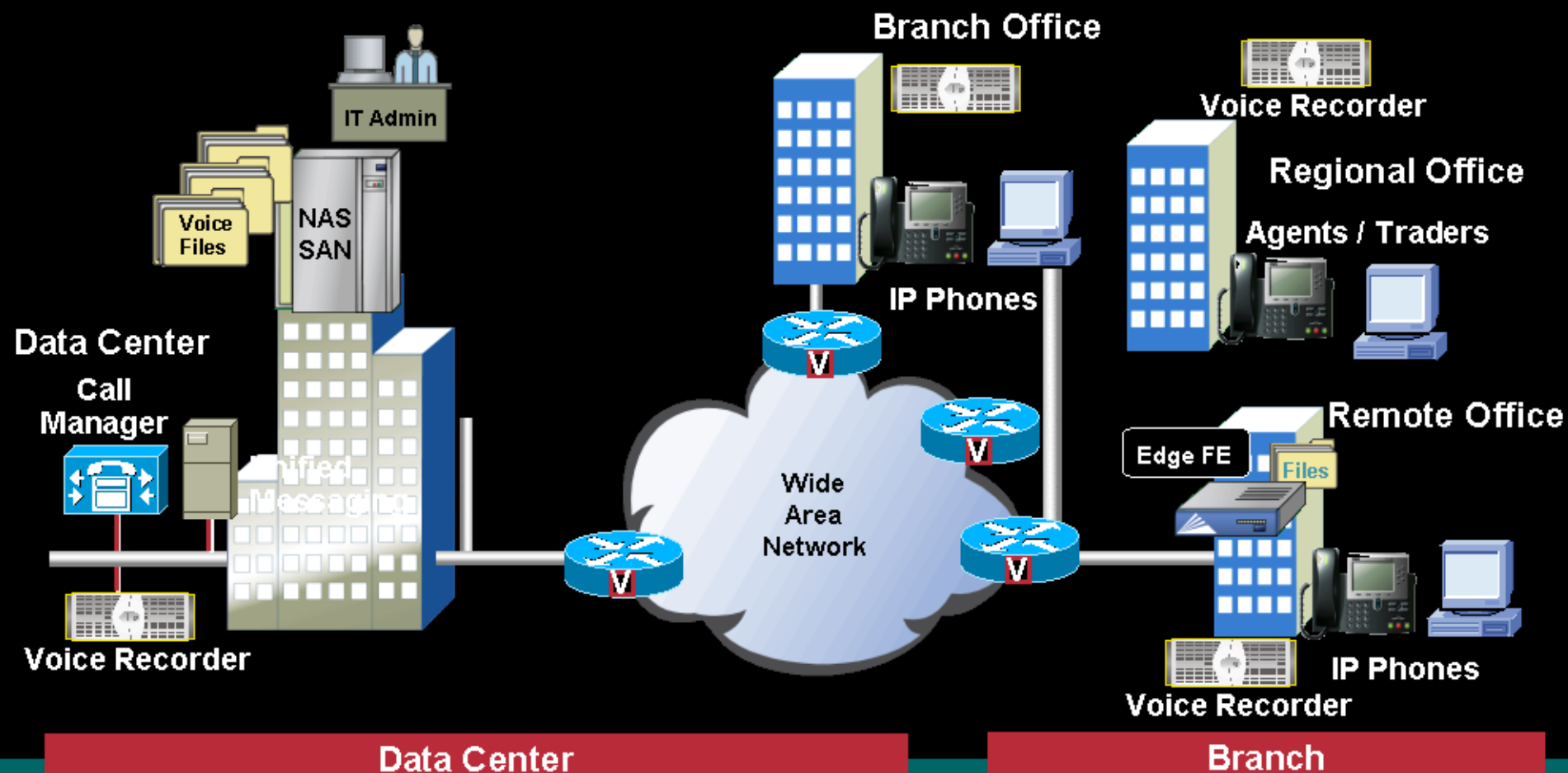
# Data Archiving: Cisco WAFS Solution

Data & Voice Archiving



# Voice Recording

- with partner solutions



Voice files centrally stored,  
retrieved and managed:  
• Cisco SAN storage

Voice:  
• Cisco Call Manager  
• Cisco Unified Messaging  
• 3-party Voice Recorder

• 3-party Voice Recorder

## Summary



# Cisco Helps You Achieve Operational Excellence

- Cisco helps you build a resilience network for Business Continuity
- Cisco helps you secure access, and protect your data for Loss Prevention
- Cisco provides network solutions that streamline your Knowledge Management process
- Cisco's file archiving and voice recording solutions helps you keeping ahead of your auditors and government regulators; that meet your compliance needs

# CISCO SYSTEMS

