

Offer your customers up to **6 months deferred payments** to gain access to the technology required today with no payments until FY18\*

Use the rates matrix as an indicative price guide for your customers. For example, a A\$40,000 solution over a 60-month term will require monthly repayments of A\$770.80 (40 x A\$19.27) excluding GST.

To create an actual quote you'll need to reach out to your easylease account manager.

Rental Rate Matrix (Monthly Repayments per A\$1,000) – June 2017

(Repayments are monthly in advance, by direct debit)

The rates are **per A\$1,000 financed** and are subject to the following conditions:

- The solution must be at least 50 per cent hardware.
- GST must be added to all quotes.
- All pricing is subject to DLL credit approval.

- Pricing is valid for 30 days.
- The customer must sign a direct debit form.
- The quotations are based on a rental product – other finance products will be considered and can be quoted on request.
- For any quotes of more than A\$250,000, contact the **easylease** team on **1800 664 703** or **easylease\_anz@external.cisco.com**.

Amount financed (ex. GST)	24 months	36 months	48 months	60 months
\$5,000 to \$20,000	\$39.26	\$28.43	\$23.28	\$20.03
\$20,001 to \$50,000	\$38.49	\$27.66	\$22.52	\$19.27
\$50,001 to \$250,000	\$37.99	\$26.90	\$21.77	\$18.52
More than \$250,000	Please contact the <b>easylease</b> team			

\*Conditions apply.

## easylease financing partner benefits

The program offers powerful benefits to Cisco partners targeting the small and medium-sized business market:

- A 1 per cent introduction fee for you on every transaction written
- Very attractive repayment terms for your customers
- Simple application and documentation processes
- Market-leading response times for finance applications
- Daily settlement of transactions
- Dedicated sales and support teams to answer your queries.

With **easylease**, you can strengthen and develop your customer relationships, resulting in higher sales volumes and larger transactions.

\*Conditions apply.

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NZ\_35613\_ecoutez\_MW\_06/17



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