|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  |  |  |  |
| **Appendix F Manufacturer & Value Added Reseller/Distributor Information** |
| **Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)** |
| **Company Name:** | Cisco Systems, Inc. |
| **Address:** | 170 West Tasman Drive |
|  | San Jose, CA 95134-1706 |
|  |   |
| **Federal ID #:** | 77-0059951 |
|  |   |
| **Contract Administrator Name:** | Mimi Nguyen |
| **Title:** | Manager, U.S. Public Sector Contracts Management Office |
| **Telephone Number:** | (408) 527-2627 |
| **E-mail:** | mimnguye@cisco.com |
| **FAX:** |   |
| **NY SFS Vendor Number:** | 1000005003 |
| **Orders Placed Directly with Contractor -NO- Orders Placed Directly with VAR -YES-** |
| **Contract “Toll” Free Support Number:** |   | **Guaranteed Product** |  |
| **Delivery Timeframe:** | **\_101\_\_days ARO** |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Annese and Associates Inc.  |
| **Address:** | 39 Old Route 146 |
|  | Clifton Park, NY 12065 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 16-0984328 |
| **Contract Administrator Name:** | Cindy Brown |
| **Title:** | Director of Financial Services |
| **Telephone Number:** | (315) 219-4302 |
| **E-mail:** | cbrown@annese.com |
| **FAX:** | (518) 383-2530 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000003417 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Aspire Technology Partners, LLC. |
| **Address:** | 100 Village Court, Suite 300 |
|  |  | Hazlet, NJ 07730  |   |   |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 421628916 |
| **Contract Administrator Name:** | John C. Harris |
| **Title:** | President |
| **Telephone Number:** | (732) 847-9601 |
| **E-mail:** | jcharris@atp-us.com |
| **FAX:** | (732) 847-9620 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100088137 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Audio Visual Sales & Service |
| **Address:** | 2601 Curry Road |
|  |  | Schenectady, NY 12303  |   |   |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 141702040 |
| **Contract Administrator Name:** | Glenn E. Lupien |
| **Title:** | Secretary/Treasurer |
| **Telephone Number:** | (518) 688-0640 |
| **E-mail:** | glupien@avssi.com |
| **FAX:** | (518) 688-0634 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000007056 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Audio-Video Corporation |
| **Address:** | 213 Broadway |
|  |  | Albany, NY 12204  |   |   |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 141426006 |
| **Contract Administrator Name:** | Andrew D-Agostino |
| **Title:** | Video Conferencing Specialist |
| **Telephone Number:** | (518) 449-7213 |
| **E-mail:** | vtcsales@audiovideocorp.com |
| **FAX:** | (518) 449-1205 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000001596 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Axispoint Technology Solutions Group, Inc. |
| **Address:** | 507 North State Road |
|  | Briarcliff, NY 10510  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 46-4334475 |
| **Contract Administrator Name:** | Myriam Martinez |
| **Title:** | Manager of Support Services |
| **Telephone Number:** | (914) 984-2402 |
| **E-mail:** | mmartinez@atsg.net |
| **FAX:** | (914) 984-2425 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100133401 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Camelot Communications Group Inc |
| **Address:** | 14 Wall Street, 16th Floor |
|  | New York, NY 10005  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 22-2866196 |
| **Contract Administrator Name:** | Tom Waters |
| **Title:** | Director |
| **Telephone Number:** | (212) 635-2770 |
| **E-mail:** | twaters@camelotgrp.com |
| **FAX:** | (212) 504-2829 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000008797 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | CDW Government, Inc. (CDW-G) |
| **Address:** | 230 N. Milwaukee Ave |
|  | Vernon Hills, IL 60061  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 36-3310735 |
| **Contract Administrator Name:** | Yolanda Blomquist |
| **Title:** | Deputy Program Manager |
| **Telephone Number:** | (312) 705-1880 |
| **E-mail:** | yolanda.blomquist@cdw.com |
| **FAX:** | (312) 705-4680 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000009217 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Compulink Technologies, Inc. |
| **Address:** | 260 W 39th Street, #302 |
|  | New York, NY 10018  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Minority Owned Small Business |
| **Federal ID #:** | 11-2967448 |
| **Contract Administrator Name:** | Denise Arboleda |
| **Title:** | Vice President of Sales |
| **Telephone Number:** | (212) 695-5465 |
| **E-mail:** | denise@compu-link.com |
| **FAX:** | (212) 695-5560 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000000634 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Computer Design & Integration LLC |
| **Address:** | 696 Rt.46 West, Teterboro, NJ 07608 |
|  | 500 Fifth Avenue, Suite 2720, New York, NY 10110 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | W |
| **Federal ID #:** | 13-3823827 |
| **Contract Administrator Name:** | Dave Reid |
| **Title:** | Vice President |
| **Telephone Number:** | (201) 931-1420 ext. 274 |
| **E-mail:** | dave.reid@cdillc.com |
| **FAX:** | (201) 931-0101 |
| **Reseller Qualifying Criteria:** | Cisco Only |
| **NY SFS Vendor Number:** | 1100014833 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |  |
| **Company Name:** | Computer Network Solutions LLC |
| **Address:** | 131 Hoffman Lane |
|  | Islandia, NY 11749 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 11-339037 |
| **Contract Administrator Name:** | Dennis Morea |
| **Title:** | Director of Sales |
| **Telephone Number:** | (516) 941-2441 |
| **E-mail:** | dmorea@computerns.com |
| **FAX:** | (631) 234-5258 |
| **Reseller Qualifying Criteria:** | ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100126694 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Computer Professionals International |
| **Address:** | 2165 Technology Drive |
|  | Schenectady, NY 12308 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 36-3902573 |
| **Contract Administrator Name:** | Dave Counsell |
| **Title:** | Purchasing and Sales |
| **Telephone Number:** | (518) 836-2780 |
| **E-mail:** | dcounsell@comproinc.com |
| **FAX:** |  |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000030229 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Computer Systems Integrators, Inc. |
| **Address:** | 1401 Rt. 52, Suite 100B |
|  | Fishkill, NY 12524 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 14-1741052 |
| **Contract Administrator Name:** | Michele Safran |
| **Title:** | Customer Sales |
| **Telephone Number:** | (845) 897-9480 ext. 3201 |
| **E-mail:** | msafran@csiny.com |
| **FAX:** | (845) 897-9488 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000007119 |
|  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Contemporary Computer Services Inc. |
| **Address:** | 200 Knickerbocker Ave |
|  | Bohemia, NY 11716-3158 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-2339385 |
| **Contract Administrator Name:** | Jaime Aspromonte |
| **Title:** | Vendor Management |
| **Telephone Number:** | (800) 770-7755 |
| **E-mail:** | jaspromonte@ccsinet.com |
| **FAX:** | (631) 563-5185 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000000513 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Continental Resources, Inc |
| **Address:** | 27 Worlds Fair Drive |
|  | Somerset, NJ 08873  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 04-2297141 |
| **Contract Administrator Name:** | William Mackay |
| **Title:** | Customer Sales |
| **Telephone Number:** | (212) 695-3206 |
| **E-mail:** | wmackay@conres.com |
| **FAX:** | (781) 687-6555 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000011024 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Converged Technology Group |
| **Address:** | 1377 Motor Pkwy., Suite 402 |
|  | Islandia, NY 11749  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 20-4185989 |
| **Contract Administrator Name:** | Joe Pollina |
| **Title:** | Customer Sales |
| **Telephone Number:** | (631) 468-5707 |
| **E-mail:** | jpollina@ctg-solutions.com |
| **FAX:** | (631) 468-5757 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100017861 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Core BTS, Inc. |
| **Address:** | 3 Tallow Wood Drive |
|  | Clifton Park, NY 12065  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 20-3873764 |
| **Contract Administrator Name:** | Tony DeFeciani |
| **Title:** | Vice President, Managing Director |
| **Telephone Number:** | (518) 831-8910 |
| **E-mail:** | Tony.DeFeciani@corebts.com |
| **FAX:** | (518) 373-1172 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000030088 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Corporate Computer Solutions Inc |
| **Address:** | 55 Halstead Ave  |
|  | Harrison, NY 10528  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned Small Business |
| **Federal ID #:** | 13-3352744 |
| **Contract Administrator Name:** | Larry Grippo |
| **Title:** | Vice President of Sales |
| **Telephone Number:** | (914) 835-1105 |
| **E-mail:** | lgrippo@corporatecomputersol.com |
| **FAX:** | (914) 835-5947 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000006353 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | CS Business Systems, Inc |
| **Address:** | 1236 Main Street |
|  | Buffalo, NY 14209  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Minority Owned |
| **Federal ID #:** | 16-1171177 |
| **Contract Administrator Name:** | Kevin Peterson |
| **Title:** | Vendor Relations Manager |
| **Telephone Number:** | (716) 886-6521 |
| **E-mail:** | kpeterson@csbusiness.com |
| **FAX:** | (716) 886-7142 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000048151 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Custom Computer Specialists, Inc. |
| **Address:** | 70 Suffolk Court |
|  | Hauppauge, NY 11788  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-2497640 |
| **Contract Administrator Name:** | Peter Hazen |
| **Title:** | Customer Sales |
| **Telephone Number:** | (631) 864-6699 |
| **E-mail:** | phazen@customonline.com |
| **FAX:** | (631) 543-2512 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000005692 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Databranch, Inc. |
| **Address:** | 132 N. Union Street, Suite 108 |
|  | Olean, NY 14760  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-1303087 |
| **Contract Administrator Name:** | David L. Prince |
| **Title:** | President |
| **Telephone Number:** | (716) 373-4467 |
| **E-mail:** | dprince@databranch.com |
| **FAX:** | (716) 373-5518 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100018359 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Day Automation Systems, Inc. |
| **Address:** | 7931 Rae Blvd |
|  | Victor, NY 14564  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-1576146 |
| **Contract Administrator Name:** | Ardell Sukee |
| **Title:** | Customer Sales |
| **Telephone Number:** | (585) 924-4630 |
| **E-mail:** | AJSukke@dayasi.com |
| **FAX:** | (585) 924-4698 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000008400 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Derive Technologies, LLC |
| **Address:** | 116 John Street |
|  | New York, NY 10038  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Minority Owned |
| **Federal ID #:** | 52-2295534 |
| **Contract Administrator Name:** | Madhu Royal  |
| **Title:** | Customer Sales |
| **Telephone Number:** | (212) 363-1111 |
| **E-mail:** | mroyal@derivetech.com |
| **FAX:** | (212) 363-6218 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000009467 |

|  |
| --- |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Dimension Data North America, Inc. |
| **Address:** | One Penn Plaza, Suite 1600 |
|  | New York, NY 10119  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 13-2554344 |
| **Contract Administrator Name:** | Duncan Schechter |
| **Title:** | Client Director – Public Sector |
| **Telephone Number:** | 212 613-1220 |
| **E-mail:** | duncan.schechter@us.didata.com |
| **FAX:** | 212 563-7279  |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000038797 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | DiNi Communications, Inc. |
| **Address:** | 344 Raritan Center Parkway |
|  | Edison, NJ 08837  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 22-3604477 |
| **Contract Administrator Name:** | Danu Karunatilaka |
| **Title:** | V.P. Operations |
| **Telephone Number:** | (732) 225-4514 |
| **E-mail:** | danushkak@dini.net |
| **FAX:** | (732) 225-4518 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000057468 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Direct Packet, Inc., dba One Vision Solutions |
| **Address:** | 165 Jordan Road |
|  | Troy, NY 12180 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 201005886 |
| **Contract Administrator Name:** | Bob Katz |
| **Title:** | Account Manager |
| **Telephone Number:** | (518) 283-9060 ext. 203 |
| **E-mail:** | bkatz@onevisionsolutions.com |
| **FAX:** | (518) 283-9061 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000008553 |
|  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Dox Electronics, Inc. |
| **Address:** | 105 College Ave |
|  | Rochester, NY 14607  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 16-1252404 |
| **Contract Administrator Name:** | Todd Reber |
| **Title:** | Customer Sales |
| **Telephone Number:** | (585) 295-1923 |
| **E-mail:** | toddr@doxnet.com |
| **FAX:** | (585) 473-7323 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000015619 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | DynTek Services, Inc. |
| **Address:** | 12 Metro Park Road, Suite 206 |
|  | Albany, NY 12205  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 13-4067484 |
| **Contract Administrator Name:** | Denise Leonard |
| **Title:** | Direction, Sales Operations NE |
| **Telephone Number:** | (518) 207-3402 |
| **E-mail:** | denise.leonard@dyntek.com |
| **FAX:** | (518) 207-3439 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000006526 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | e.nfrastructure Technologies, Inc |
| **Address:** | 5 Enterprise Avenue |
|  | Clifton Park, NY 12065  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 22-3771456 |
| **Contract Administrator Name:** | Chris Pickett |
| **Title:** | Customer Sales |
| **Telephone Number:** | (518) 664-3899 |
| **E-mail:** | nyssales@nfrastructure.com |
| **FAX:** | (518) 664-5731 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000017165 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | eLoyalty LLC |
| **Address:** | 6500 River Place Blvd, Bldg 2, Suite 310 |
|  | Austin, TX 78730  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 45-1453033 |
| **Contract Administrator Name:** | Michael McKnight |
| **Title:** | Chief Counsel |
| **Telephone Number:** | (512) 226-7697 |
| **E-mail:** | michael\_mcknight@eloyalty.com |
| **FAX:** | (303) 397-8199 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100088136 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | ePlus Technology, Inc. |
| **Address:** | 1 Penn Plaza, 6th Floor, Suite 600 |
|  | New York, NY 10119  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 54-1904151 |
| **Contract Administrator Name:** | Amy Osheroff |
| **Title:** | Business Manager |
| **Telephone Number:** | (212) 401-5054 |
| **E-mail:** | aosheroff@eplus.com |
| **FAX:** | (212) 401-5154 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000032149 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Ergonomic Group Inc |
| **Address:** | 609-3 Cantiague Rock Rd |
|  | Westbury, NY 11590  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 11-2685111 |
| **Contract Administrator Name:** | Michele Morea |
| **Title:** | Customer Sales |
| **Telephone Number:** | (516) 408-4246 |
| **E-mail:** | Michele.Morea@ergogroup.com |
| **FAX:** | (516) 746-4293 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000005750 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Fidelus Technologies LLC  |
| **Address:** | 240 West 35th Street Suite 605 |
|  | New York, NY 10001  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-3665774 |
| **Contract Administrator Name:** | Suehaily Perez |
| **Title:** | Procurement Specialist |
| **Telephone Number:** | (212) 616-7822 |
| **E-mail:** | sperez@fidelus.com |
| **FAX:** | (212) 616-7850 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100018313 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Finger Lakes Technologies Group, Inc. |
| **Address:** | 11 Framark Dr Suite 20 |
|  | Victor, NY 14564  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-1464846 |
| **Contract Administrator Name:** | Paul Nikitas |
| **Title:** | Customer Sales |
| **Telephone Number:** | (716) 432-4238 |
| **E-mail:** | Pauln@fltg.com |
| **FAX:** | (585) 924-2619 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000016020 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Future Tech Enterprise, Inc. |
| **Address:** | 101-8 Colin Drive |
|  | Holbrook, NY 11741  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-3350196 |
| **Contract Administrator Name:** | Diane Kremidas |
| **Title:** | 11-3350196 |
| **Telephone Number:** | (631) 472-5500 Ext. 7611 |
| **E-mail:** | dkremidas@ftei.com |
| **FAX:** | (631) 472-6599 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000000724 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **(52) Company Name:** | Garnet River LLC |
| **Address:** | 60 Railroad Place #501 |
|  | Saratoga Springs, NY 12866 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | W |
| **Federal ID #:** | 14-1824592 |
| **Contract Administrator Name:** | Thomas Collins |
| **Title:** | Director, Infrastructure Architecture |
| **Telephone Number:** | (518) 275-4800 ext. 8060 |
| **E-mail:** | tcollins@garnetriver.com |
| **FAX:** | (518) 275-4888 |
| **Reseller Qualifying Criteria:** | Cisco and Ironport Reseller |
| **NY SFS Vendor Number:** | 1000001905 |
|  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Gotham Technology Group, LLC |
| **Address:** | 1 Paragon Drive Suite 200 |
|  | Montvale, NJ 07645 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 13-4187205 |
| **Contract Administrator Name:** | Nicole Garofalo |  |  |
| **Title:** | Contract Specialist |
| **Telephone Number:** | (201) 474-4226 |  |  |
| **E-mail:** | ngarofalo@gothamtg.com |
| **FAX:** | (201) 802-9615 |  |  |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100090015 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | GovConnection, Inc.  |
| **Address:** | 732 Milford Rd |
|  | Merrimack, NH 03054  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 52-1837891 |
| **Contract Administrator Name:** | Michelle Lawrence |   |   |
| **Title:** | Sr. Manager Contracts  |
| **Telephone Number:** | (800) 800-0019 |   |   |
| **E-mail:** | sledcontracts@govconnection.com |
| **FAX:** | (603) 683-6192 |   |   |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000009448 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | GreenPages |
| **Address:** | 33 Badgers Island |
|  | West Kittery, ME 03904 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 01-0504323 |
| **Contract Administrator Name:** | Mike Aramento |  |  |
| **Title:** | Director Sales and Sales Operations |
| **Telephone Number:** | (207) 439-7310 |  |  |
| **E-mail:** | maramento@greenpages.com |
| **FAX:** | (207) 439-7334 |  |  |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100017566 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | HB Communications Inc. |
| **Address:** | 60 Dodge Avenue |
|  | North Haven, CT 06473 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Federally Recognized Veteran Owned Small Business. |
| **Federal ID #:** | 06-0770059 |
| **Contract Administrator Name:** | Vince Cahill |
| **Title:** | Vice-President, Southeast Sales |
| **Telephone Number:** | (800) 243-4414 |
| **E-mail:** | vincent.cahill@hbcommunications.com |
| **FAX:** | (203) 234-2013 |
| **Reseller Qualifying Criteria:** | Accepts ONLY Cisco Sales and Service Orders |
| **NY SFS Vendor Number:** | 1100008493 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | High Point Solutions, Inc. |
| **Address:** | 5 Gail Court |
|  | Sparta, NJ 07871 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 22-3462774 |
| **Contract Administrator Name:** | Ellen Olivo |  |  |
| **Title:** | Contract Administrator |
| **Telephone Number:** | (973) 940-6553 |  |  |
| **E-mail:** | eolivo@highpoint.com |
| **FAX:** | (973) 940-0041 |  |  |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100013462 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | IBM |
| **Address:** | 80 State Street |
|  | Albany, NY 12207  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 13-0871985 |
| **Contract Administrator Name:** | Karen LaFreniere |
| **Title:** | Customer Sales |
| **Telephone Number:** | (518) 487-6267 |
| **E-mail:** | NYSCONT@us.ibm.com |
| **FAX:** | (845) 264-6605 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000001053 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Inergex, Inc. |
| **Address:** | 50 Fountain Plaza Suite 920 |
|  | Buffalo, NY 14202  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-1586271 |
| **Contract Administrator Name:** | Jerry Fial |
| **Title:** | Account Manager |
| **Telephone Number:** | (716) 829-1015 |
| **E-mail:** | jfial@inergex.com |
| **FAX:** | (716) 845-6161 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100128207 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Infinit Technology Solutions |
| **Address:** | 7037 Fly Road  |
|  | East Syracuse, NY 13057 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 01-0596720 |
| **Contract Administrator Name:** | John Spiridigliozzi |
| **Title:** | Chief Operating Officer |
| **Telephone Number:** | (315) 728-3125 |
| **E-mail:** | jspiridigliozzi@infinit-tech.com |
| **FAX:** | (315) 432-1296 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000051036 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | IVCi, LLC |
| **Address:** | 601 Old Willets Path |
|  | Hauppauge, NY 11788  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 20-0399584 |
| **Contract Administrator Name:** | Tim Sullivan |   |   |
| **Title:** | Sales Director |   |   |
| **Telephone Number:** | (631) 525-5874 |   |   |
| **E-mail:** | tsullivan@ivci.com |   |   |
| **FAX:** | (631) 273-7277 |   |   |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000016518 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Jim Krantz Associates Inc. DBA Krantz Secure Technologies |
| **Address:** | 219 East 44th Street |
|  | New York, NY 10017  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 13-3164455 |
| **Contract Administrator Name:** | Kim DeLanzo |
| **Title:** | Customer Sales |
| **Telephone Number:** | (212) 286-0325 |
| **E-mail:** | kdelanzo@krantzsecure.com |
| **FAX:** | (212) 286-9776 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100006769 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Logicalis, Inc. |
| **Address:** | 11 Penn Plaza |
|  | New York, NY 10001  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 13-4000122 |
| **Contract Administrator Name:** | Tom Gatje |
| **Title:** | Account Manager |
| **Telephone Number:** | (203) 402-1085 |
| **E-mail:** | tom.gatje@us.logicalis.com |
| **FAX:** | (203) 702-5033 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100017520 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | MA Polce Consulting |
| **Address:** | 401 Phoenix Drive |
|  | Rome, NY 13441  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-1597994 |
| **Contract Administrator Name:** | Kelly Bartell |
| **Title:** | Customer Sales |
| **Telephone Number:** | (315) 838-1630 |
| **E-mail:** | kelly@mapolce.com |
| **FAX:** | (315) 356-0597 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000057265 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Marcum Technology, LLC |
| **Address:** | 10 Melville Park Road |
|  | Melville, NY 11747 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 30-0011802 |
| **Contract Administrator Name:** | Erica Colorio |
| **Title:** | Inside Sales Manager |
| **Telephone Number:** | (631) 414-4818 |
| **E-mail:** | erica.colorio@marcumtechnology.com |
| **FAX:** | (631) 414-4981 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000032988 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Maureen Data Systems Inc.  |
| **Address:** | 500 West 43rd Street suite 33A |
|  | New York, NY 10036  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 13-3817821 |
| **Contract Administrator Name:** | Robert Irvin |
| **Title:** | Director of Government Channels |
| **Telephone Number:** | (646) 744-1075 |
| **E-mail:** | government@mdsny.com |
| **FAX:** | (212) 328-1713 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000006466 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | MTM Technologies, Inc. |
| **Address:** | 13100 Manchester Road |
|  | St. Louis, MO 63131 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 13-3354896 |
| **Contract Administrator Name:** | Lynn Fussner |
| **Title:** | Project Manager |
| **Telephone Number:** | (314) 775-0818 |
| **E-mail:** | lfussner@mtm.com |
| **FAX:** |  |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000006356 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | New Computech Inc. |
| **Address:** | 39 Broadway Suite 1630 |
|  | New York, NY 10006 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 13-3892505 |
| **Contract Administrator Name:** | Mona Abraham |
| **Title:** | President |
| **Telephone Number:** | (212) 406-1801 |
| **E-mail:** | mona@newcomputech.com |
| **FAX:** | (212) 406-1799 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 0013718480 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Nu-Vision Technologies LLC DBA Black Box Network Services |
| **Address:** | 6000 New Horizon Blvd |
|  | Amityville, NY 11701  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 20-0532706 |
| **Contract Administrator Name:** | Chris Allen |
| **Title:** | Business Operations Director |
| **Telephone Number:** | (631) 370-7818 |
| **E-mail:** | christina.allen@blackbox.com |
| **FAX:** | (631) 841-5209 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000029840 |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | NWN Corporation |
| **Address:** | 11931 Foundation Place, Suite 250 |
|  | Gold River, CA 95670 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 04-3532235 |
| **Contract Administrator Name:** | Matt Niemann |
| **Title:** | VP of Strategic Contracts |
| **Telephone Number:** | (916) 637-2135 |
| **E-mail:** | mniemann@nwnit.com |
| **FAX:** |  |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100138331 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | P and J Computers, Inc. |
| **Address:** | 426 New Karner Road |
|  | Albany, NY 12205  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 14-1716131 |
| **Contract Administrator Name:** | Scott Joralemon |
| **Title:** | Vice President |
| **Telephone Number:** | (518) 459-6712 |
| **E-mail:** | scottj@pjcomp.com |
| **FAX:** | (518) 459-6851 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000007080 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Pangaia Partners |
| **Address:** | E. 80 Route 4, Suite 110 |
|  | Paramus, NJ 07562 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 22-3825643 |
| **Contract Administrator Name:** | Richard Montefusco |
| **Title:** | VP Business Development |
| **Telephone Number:** | (813) 999-8555 |
| **E-mail:** | sales@pangaiapartners.com |
| **FAX:** | (201) 712-5540 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100138209 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Phoenix Solutions, LLC |
| **Address:** | P.O. Box 143 |
|  | Clifton Park, NY 12065  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 14-1828385 |
| **Contract Administrator Name:** | Thomas Phoenix |
| **Title:** | President |
| **Telephone Number:** | (518) 383-9897 |
| **E-mail:** | tphoenix@phoenixsolutions.com |
| **FAX:** | (518) 383-9897 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000001913 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Presidio Networked Solutions Group, LLC |
| **Address:** | 110 PKWY DR S |
|  | HAUPPAUGE, NY 75267 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 76-0515249 |
| **Contract Administrator Name:** | Maryann Pagano |
| **Title:** | Inside Account Manager |
| **Telephone Number:** | (212) 324-4361 |
| **E-mail:** | govtsales@presidio.com |
| **FAX:** | (914) 463-3620 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100138220 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Promedia Technology Services, Inc. |
| **Address:** | 535 US Highway 46 East |
|  | Little Falls, NJ 07424  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 22-3167066 |
| **Contract Administrator Name:** | Wm. Paul Nolan |
| **Title:** | Chief Operating Officer |
| **Telephone Number:** | (973)253-7600 |
| **E-mail:** | pnolan@promedianj.com |
| **FAX:** | (973)253-5601 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100087961 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Ronco Communications & Electronics, Inc. |
| **Address:** | 595 Sheridan Drive |
|  | Tonawanda, NY 14150  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-0905768 |
| **Contract Administrator Name:** | Vito Gelose |   |   |
| **Title:** | State Business Development 716-879-8141 |   |   |
| **Telephone Number:** |  (716) 879-8141 |
| **E-mail:** | vgelose@ronco.net |
| **FAX:** | (716) 879-8198 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000007574 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Servion Global Solutions Inc |
| **Address:** | 3, Independence Way, Suite # 304 |
|  | Princeton, NJ 08540 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 76-0593055 |
| **Contract Administrator Name:** | Shriram Rajamani |
| **Title:** | SVP Operations |
| **Telephone Number:** | (609) 524-8670 |
| **E-mail:** | shriram@servion.com |
| **FAX:** | (609) 987-8797 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100087885 |
|  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | SHI International Corp. |
| **Address:** | 5 W. Bank St |
|  | Cold Spring, NY 10516  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 22-3009648 |
| **Contract Administrator Name:** | Dean Howell |
| **Title:** | Account Manager |
| **Telephone Number:** | (845) 265-9439 |
| **E-mail:** | dean\_howell@shi.com |
| **FAX:** | (845) 265-9452 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000008811 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | ShoreGroup, Inc |
| **Address:** | 460 West 35th St |
|  | New York, NY 10001  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 58-2574612 |
| **Contract Administrator Name:** | Robert Ditta |
| **Title:** | EVP |
| **Telephone Number:** | (212) 364-6800 |
| **E-mail:** | sales@shoregroup.com |
| **FAX:** | (212) 736-3369 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000009553 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Sirius Computer Solutions, Inc. |
| **Address:** | 10100 Reunion Place, Suite 500 |
|  | San Antonio, TX 78216  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 74-2836721 |
| **Contract Administrator Name:** | Phyllis Byrd |
| **Title:** | Public Sector Manager |
| **Telephone Number:** | (210) 369-0617 |
| **E-mail:** | phyllis.byrd@siriuscom.com |
| **FAX:** | (866) 313-0960 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000041163 |
|  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Sky Communications, Inc. |
| **Address:** | 20 Madison Ave |
|  | Hicksville, NY 11801 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |  |
| **Federal ID #:** | 75-2628669 |
| **Contract Administrator Name:** | William G. Bouie |
| **Title:** | President & CEO |
| **Telephone Number:** | (703) 795-4411 |
| **E-mail:** | bill.bouie@skycomglobal.com |
| **FAX:** | (703) 649-3566 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100138233 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Solutionz Videoconferencing, Inc. |
| **Address:** | 901 Bringham Avenue |
|  | Los Angeles, CA 90049  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Minority Owned |
| **Federal ID #:** | 382645853 |
| **Contract Administrator Name:** | Bret Hagenbach |
| **Title:** | Northeast Sales Manager |
| **Telephone Number:** | 585-223-4052 x8905 |
| **E-mail:** | bhagenbach@solutionzinc.com |
| **FAX:** | 212-208-3036 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000009257 |
|  |  |   |   |   |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Synergy Global Solutions Inc.  |
| **Address:** | 1100 Pittsford-Victor Rd |
|  | Pittsford, NY 14534  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 16-0985336 |
| **Contract Administrator Name:** | Alan Knapton |
| **Title:** | VP Sales |
| **Telephone Number:** | (585) 758-7220 |
| **E-mail:** | aknapton@synergy.gs |
| **FAX:** | (585) 264-6058 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000015161 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Systems Management Planning, Inc |
| **Address:** | 1020 John Street |
|  | West Henrietta, NY 14586 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** | Women Owned |
| **Federal ID #:** | 16-1545953 |
| **Contract Administrator Name:** | Chris Fox |
| **Title:** | VP of Business Development |
| **Telephone Number:** | (585) 475-0670 |
| **E-mail:** | cfox@smp-corp.com |
| **FAX:** | (585) 475-0909 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000029454 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | TAG Solutions, LLC  |
| **Address:** | 12 Elmwood |
|  | Albany, NY 12204  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 14-1827818 |
| **Contract Administrator Name:** | Russ Harnish |
| **Title:** | Customer Sales |
| **Telephone Number:** | (518) 292-6524 |
| **E-mail:** | rharnish@tagsolutions.com |
| **FAX:** | (518) 292-6510 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000001912 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | TERACAI Corporation |
| **Address:** | 217 Lawrence Rd East, PO Box 4715 |
|  | Syracuse NY, 13221  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 26-4206230 |
| **Contract Administrator Name:** | Brett LaCourse  |
| **Title:** | Customer Sales |
| **Telephone Number:** | (315) 883-3568 |
| **E-mail:** | BLaCourse@teracai.com |
| **FAX:** | (315) 883-3510 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000033956 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Universal E-Business Solutions, LLC. |
| **Address:** | 244 5th Avenue, 4th Floor |
|  | New York, NY 10001  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 20-5092680 |
| **Contract Administrator Name:** | Raj Bhartiya |
| **Title:** | Customer Sales |
| **Telephone Number:** | (646) 706-4016 |
| **E-mail:** | sales@uebiz.net |
| **FAX:** | (646) 706-4090 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1100018382 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | VANDIS Inc. |
| **Address:** | 1 Albertson Ave |
|  | Albertson, NY 11507  |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-2650266 |
| **Contract Administrator Name:** | Dan Weiss |   |   |
| **Title:** | Account Manager |   |   |
| **Telephone Number:** | (516) 281-2200 |   |   |
| **E-mail:** | nyscontract@vandis.com |   |   |
| **FAX:** | (516) 626-9003 |   |   |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000011819 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business  |
| **Address:** | 11 Wards Lane |
|  | Menands, NY 12204 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** |  23-2743964, 16-1337624, and 47-0751768  |
| **Contract Administrator Name:** |  Kathleen Metzger  |
| **Title:** |  Manager – Customer Service & Program Management |
| **Telephone Number:** |  (518) 426-2157 |
| **E-mail:** |  NYSContracts@lists.verizonbusiness.com |
| **FAX:** |  (866) 404-8815  |
| **Reseller Qualifying Criteria:** |  VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000009377 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Vicom Computer Services, Inc. |
| **Address:** | 60 Carolyn Blvd |
|  | Farmingdale, NY 11735 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-2616959 |
| **Contract Administrator Name:** | Dawn Ayers |   |   |
| **Title:** | Administrator to Sales |   |   |
| **Telephone Number:** | (631) 694-3900 |   |   |
| **E-mail:** | dayers@vicomnet.com |   |   |
| **FAX:** | (631) 694-2640 |   |   |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000011790 |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** |
| **Company Name:** | Webhouse, Inc. |
| **Address:** | 2365 Milburn Avenue Building 2 |
|  | Baldwin, NY 11510 |
|  **Minority/Women Owned or Small Business  Indicate M , W or S** |   |
| **Federal ID #:** | 11-3369453 |
| **Contract Administrator Name:** | Rosan Prashad |   |   |
| **Title:** | Operations manager |   |   |
| **Telephone Number:** | (516) 764-6300 |   |   |
| **E-mail:** | rprashad@webhse.com |   |   |
| **FAX:** | (516) 706-1557 |   |   |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |
| **NY SFS Vendor Number:** | 1000012241 |