|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  |  |  |  |
| **Appendix F Manufacturer & Value Added Reseller/Distributor Information** | | | | |
| **Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)** | | | | |
| **Company Name:** | | Cisco Systems, Inc. | | |
| **Address:** | | 170 West Tasman Drive | | |
|  | | San Jose, CA 95134-1706 | | |
|  | |  | | |
| **Federal ID #:** | | 77-0059951 | | |
|  | |  | | |
| **Contract Administrator Name:** | | Mimi Nguyen | | |
| **Title:** | | Manager, U.S. Public Sector Contracts Management Office | | |
| **Telephone Number:** | | (408) 527-2627 | | |
| **E-mail:** | | [mimnguye@cisco.com](mailto:mimnguye@cisco.com) | | |
| **FAX:** | |  | | |
| **NY SFS Vendor Number:** | | 1000005003 | | |
| **Orders Placed Directly with Contractor -NO- Orders Placed Directly with VAR -YES-** | | | | |
| **Contract “Toll” Free Support Number:** | |  | **Guaranteed Product** |  |
| **Delivery Timeframe:** | **\_101\_\_days ARO** |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Annese and Associates Inc. | | |
| **Address:** | | 39 Old Route 146 | | |
|  | | Clifton Park, NY 12065 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 16-0984328 | | |
| **Contract Administrator Name:** | | Cindy Brown | | |
| **Title:** | | Director of Financial Services | | |
| **Telephone Number:** | | (315) 219-4302 | | |
| **E-mail:** | | [cbrown@annese.com](mailto:cbrown@annese.com) | | |
| **FAX:** | | (518) 383-2530 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000003417 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Aspire Technology Partners, LLC. | | |
| **Address:** | | 100 Village Court, Suite 300 | | |
|  |  | Hazlet, NJ 07730 |  |  |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 421628916 | | |
| **Contract Administrator Name:** | | John C. Harris | | |
| **Title:** | | President | | |
| **Telephone Number:** | | (732) 847-9601 | | |
| **E-mail:** | | [jcharris@atp-us.com](mailto:jcharris@atp-us.com) | | |
| **FAX:** | | (732) 847-9620 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100088137 | | |
|  | | | | |  |  |  |  | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Audio Visual Sales & Service | | |
| **Address:** | | 2601 Curry Road | | |
|  |  | Schenectady, NY 12303 |  |  |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 141702040 | | |
| **Contract Administrator Name:** | | Glenn E. Lupien | | |
| **Title:** | | Secretary/Treasurer | | |
| **Telephone Number:** | | (518) 688-0640 | | |
| **E-mail:** | | [glupien@avssi.com](mailto:glupien@avssi.com) | | |
| **FAX:** | | (518) 688-0634 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000007056 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Audio-Video Corporation | | |
| **Address:** | | 213 Broadway | | |
|  |  | Albany, NY 12204 |  |  |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 141426006 | | |
| **Contract Administrator Name:** | | Andrew D-Agostino | | |
| **Title:** | | Video Conferencing Specialist | | |
| **Telephone Number:** | | (518) 449-7213 | | |
| **E-mail:** | | [vtcsales@audiovideocorp.com](mailto:vtcsales@audiovideocorp.com) | | |
| **FAX:** | | (518) 449-1205 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000001596 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Axispoint Technology Solutions Group, Inc. | | |
| **Address:** | | 507 North State Road | | |
|  | | Briarcliff, NY 10510 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 46-4334475 | | |
| **Contract Administrator Name:** | | Myriam Martinez | | |
| **Title:** | | Manager of Support Services | | |
| **Telephone Number:** | | (914) 984-2402 | | |
| **E-mail:** | | [mmartinez@atsg.net](mailto:mmartinez@atsg.net) | | |
| **FAX:** | | (914) 984-2425 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100133401 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Camelot Communications Group Inc | | |
| **Address:** | | 14 Wall Street, 16th Floor | | |
|  | | New York, NY 10005 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 22-2866196 | | |
| **Contract Administrator Name:** | | Tom Waters | | |
| **Title:** | | Director | | |
| **Telephone Number:** | | (212) 635-2770 | | |
| **E-mail:** | | [twaters@camelotgrp.com](mailto:twaters@camelotgrp.com) | | |
| **FAX:** | | (212) 504-2829 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000008797 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | CDW Government, Inc. (CDW-G) | | |
| **Address:** | | 230 N. Milwaukee Ave | | |
|  | | Vernon Hills, IL 60061 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 36-3310735 | | |
| **Contract Administrator Name:** | | Yolanda Blomquist | | |
| **Title:** | | Deputy Program Manager | | |
| **Telephone Number:** | | (312) 705-1880 | | |
| **E-mail:** | | [yolanda.blomquist@cdw.com](mailto:yolanda.blomquist@cdw.com) | | |
| **FAX:** | | (312) 705-4680 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000009217 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Compulink Technologies, Inc. | | |
| **Address:** | | 260 W 39th Street, #302 | | |
|  | | New York, NY 10018 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Minority Owned Small Business | | |
| **Federal ID #:** | | 11-2967448 | | |
| **Contract Administrator Name:** | | Denise Arboleda | | |
| **Title:** | | Vice President of Sales | | |
| **Telephone Number:** | | (212) 695-5465 | | |
| **E-mail:** | | [denise@compu-link.com](mailto:denise@compu-link.com) | | |
| **FAX:** | | (212) 695-5560 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000000634 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Computer Design & Integration LLC | | |
| **Address:** | | 696 Rt.46 West, Teterboro, NJ 07608 | | |
|  | | 500 Fifth Avenue, Suite 2720, New York, NY 10110 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | W | | |
| **Federal ID #:** | | 13-3823827 | | |
| **Contract Administrator Name:** | | Dave Reid | | |
| **Title:** | | Vice President | | |
| **Telephone Number:** | | (201) 931-1420 ext. 274 | | |
| **E-mail:** | | [dave.reid@cdillc.com](mailto:dave.reid@cdillc.com) | | |
| **FAX:** | | (201) 931-0101 | | |
| **Reseller Qualifying Criteria:** | | Cisco Only | | |
| **NY SFS Vendor Number:** | | 1100014833 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |  | | | |
| **Company Name:** | | Computer Network Solutions LLC | | |
| **Address:** | | 131 Hoffman Lane | | |
|  | | Islandia, NY 11749 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-339037 | | |
| **Contract Administrator Name:** | | Dennis Morea | | |
| **Title:** | | Director of Sales | | |
| **Telephone Number:** | | (516) 941-2441 | | |
| **E-mail:** | | [dmorea@computerns.com](mailto:dmorea@computerns.com) | | |
| **FAX:** | | (631) 234-5258 | | |
| **Reseller Qualifying Criteria:** | | ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100126694 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Computer Professionals International | | |
| **Address:** | | 2165 Technology Drive | | |
|  | | Schenectady, NY 12308 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 36-3902573 | | |
| **Contract Administrator Name:** | | Dave Counsell | | |
| **Title:** | | Purchasing and Sales | | |
| **Telephone Number:** | | (518) 836-2780 | | |
| **E-mail:** | | [dcounsell@comproinc.com](mailto:dcounsell@comproinc.com) | | |
| **FAX:** | |  | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000030229 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Computer Systems Integrators, Inc. | | |
| **Address:** | | 1401 Rt. 52, Suite 100B | | |
|  | | Fishkill, NY 12524 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 14-1741052 | | |
| **Contract Administrator Name:** | | Michele Safran | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (845) 897-9480 ext. 3201 | | |
| **E-mail:** | | [msafran@csiny.com](mailto:msafran@csiny.com) | | |
| **FAX:** | | (845) 897-9488 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000007119 | | |
|  | | | | | | | | | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Contemporary Computer Services Inc. | | |
| **Address:** | | 200 Knickerbocker Ave | | |
|  | | Bohemia, NY 11716-3158 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-2339385 | | |
| **Contract Administrator Name:** | | Jaime Aspromonte | | |
| **Title:** | | Vendor Management | | |
| **Telephone Number:** | | (800) 770-7755 | | |
| **E-mail:** | | [jaspromonte@ccsinet.com](mailto:jaspromonte@ccsinet.com) | | |
| **FAX:** | | (631) 563-5185 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000000513 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Continental Resources, Inc | | |
| **Address:** | | 27 Worlds Fair Drive | | |
|  | | Somerset, NJ 08873 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 04-2297141 | | |
| **Contract Administrator Name:** | | William Mackay | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (212) 695-3206 | | |
| **E-mail:** | | [wmackay@conres.com](mailto:wmackay@conres.com) | | |
| **FAX:** | | (781) 687-6555 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000011024 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Converged Technology Group | | |
| **Address:** | | 1377 Motor Pkwy., Suite 402 | | |
|  | | Islandia, NY 11749 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 20-4185989 | | |
| **Contract Administrator Name:** | | Joe Pollina | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (631) 468-5707 | | |
| **E-mail:** | | [jpollina@ctg-solutions.com](mailto:jpollina@ctg-solutions.com) | | |
| **FAX:** | | (631) 468-5757 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100017861 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Core BTS, Inc. | | |
| **Address:** | | 3 Tallow Wood Drive | | |
|  | | Clifton Park, NY 12065 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 20-3873764 | | |
| **Contract Administrator Name:** | | Tony DeFeciani | | |
| **Title:** | | Vice President, Managing Director | | |
| **Telephone Number:** | | (518) 831-8910 | | |
| **E-mail:** | | [Tony.DeFeciani@corebts.com](mailto:Tony.DeFeciani@corebts.com) | | |
| **FAX:** | | (518) 373-1172 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000030088 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Corporate Computer Solutions Inc | | |
| **Address:** | | 55 Halstead Ave | | |
|  | | Harrison, NY 10528 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned Small Business | | |
| **Federal ID #:** | | 13-3352744 | | |
| **Contract Administrator Name:** | | Larry Grippo | | |
| **Title:** | | Vice President of Sales | | |
| **Telephone Number:** | | (914) 835-1105 | | |
| **E-mail:** | | [lgrippo@corporatecomputersol.com](mailto:lgrippo@corporatecomputersol.com) | | |
| **FAX:** | | (914) 835-5947 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000006353 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | CS Business Systems, Inc | | |
| **Address:** | | 1236 Main Street | | |
|  | | Buffalo, NY 14209 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Minority Owned | | |
| **Federal ID #:** | | 16-1171177 | | |
| **Contract Administrator Name:** | | Kevin Peterson | | |
| **Title:** | | Vendor Relations Manager | | |
| **Telephone Number:** | | (716) 886-6521 | | |
| **E-mail:** | | [kpeterson@csbusiness.com](mailto:kpeterson@csbusiness.com) | | |
| **FAX:** | | (716) 886-7142 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000048151 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Custom Computer Specialists, Inc. | | |
| **Address:** | | 70 Suffolk Court | | |
|  | | Hauppauge, NY 11788 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-2497640 | | |
| **Contract Administrator Name:** | | Peter Hazen | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (631) 864-6699 | | |
| **E-mail:** | | [phazen@customonline.com](mailto:phazen@customonline.com) | | |
| **FAX:** | | (631) 543-2512 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000005692 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Databranch, Inc. | | |
| **Address:** | | 132 N. Union Street, Suite 108 | | |
|  | | Olean, NY 14760 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-1303087 | | |
| **Contract Administrator Name:** | | David L. Prince | | |
| **Title:** | | President | | |
| **Telephone Number:** | | (716) 373-4467 | | |
| **E-mail:** | | [dprince@databranch.com](mailto:dprince@databranch.com) | | |
| **FAX:** | | (716) 373-5518 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100018359 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Day Automation Systems, Inc. | | |
| **Address:** | | 7931 Rae Blvd | | |
|  | | Victor, NY 14564 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-1576146 | | |
| **Contract Administrator Name:** | | Ardell Sukee | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (585) 924-4630 | | |
| **E-mail:** | | [AJSukke@dayasi.com](mailto:AJSukke@dayasi.com) | | |
| **FAX:** | | (585) 924-4698 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000008400 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Derive Technologies, LLC | | |
| **Address:** | | 116 John Street | | |
|  | | New York, NY 10038 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Minority Owned | | |
| **Federal ID #:** | | 52-2295534 | | |
| **Contract Administrator Name:** | | Madhu Royal | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (212) 363-1111 | | |
| **E-mail:** | | [mroyal@derivetech.com](mailto:mroyal@derivetech.com) | | |
| **FAX:** | | (212) 363-6218 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000009467 | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Dimension Data North America, Inc. | | |
| **Address:** | | One Penn Plaza, Suite 1600 | | |
|  | | New York, NY 10119 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-2554344 | | |
| **Contract Administrator Name:** | | Duncan Schechter | | |
| **Title:** | | Client Director – Public Sector | | |
| **Telephone Number:** | | 212 613-1220 | | |
| **E-mail:** | | [duncan.schechter@us.didata.com](mailto:duncan.schechter@us.didata.com) | | |
| **FAX:** | | 212 563-7279 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000038797 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | DiNi Communications, Inc. | | |
| **Address:** | | 344 Raritan Center Parkway | | |
|  | | Edison, NJ 08837 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 22-3604477 | | |
| **Contract Administrator Name:** | | Danu Karunatilaka | | |
| **Title:** | | V.P. Operations | | |
| **Telephone Number:** | | (732) 225-4514 | | |
| **E-mail:** | | [danushkak@dini.net](mailto:danushkak@dini.net) | | |
| **FAX:** | | (732) 225-4518 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000057468 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Direct Packet, Inc., dba One Vision Solutions | | |
| **Address:** | | 165 Jordan Road | | |
|  | | Troy, NY 12180 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 201005886 | | |
| **Contract Administrator Name:** | | Bob Katz | | |
| **Title:** | | Account Manager | | |
| **Telephone Number:** | | (518) 283-9060 ext. 203 | | |
| **E-mail:** | | [bkatz@onevisionsolutions.com](mailto:bkatz@onevisionsolutions.com) | | |
| **FAX:** | | (518) 283-9061 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000008553 | | |
|  | | | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Dox Electronics, Inc. | | |
| **Address:** | | 105 College Ave | | |
|  | | Rochester, NY 14607 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 16-1252404 | | |
| **Contract Administrator Name:** | | Todd Reber | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (585) 295-1923 | | |
| **E-mail:** | | [toddr@doxnet.com](mailto:toddr@doxnet.com) | | |
| **FAX:** | | (585) 473-7323 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000015619 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | DynTek Services, Inc. | | |
| **Address:** | | 12 Metro Park Road, Suite 206 | | |
|  | | Albany, NY 12205 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-4067484 | | |
| **Contract Administrator Name:** | | Denise Leonard | | |
| **Title:** | | Direction, Sales Operations NE | | |
| **Telephone Number:** | | (518) 207-3402 | | |
| **E-mail:** | | [denise.leonard@dyntek.com](mailto:denise.leonard@dyntek.com) | | |
| **FAX:** | | (518) 207-3439 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000006526 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | e.nfrastructure Technologies, Inc | | |
| **Address:** | | 5 Enterprise Avenue | | |
|  | | Clifton Park, NY 12065 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 22-3771456 | | |
| **Contract Administrator Name:** | | Chris Pickett | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (518) 664-3899 | | |
| **E-mail:** | | [nyssales@nfrastructure.com](mailto:nyssales@nfrastructure.com) | | |
| **FAX:** | | (518) 664-5731 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000017165 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | eLoyalty LLC | | |
| **Address:** | | 6500 River Place Blvd, Bldg 2, Suite 310 | | |
|  | | Austin, TX 78730 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 45-1453033 | | |
| **Contract Administrator Name:** | | Michael McKnight | | |
| **Title:** | | Chief Counsel | | |
| **Telephone Number:** | | (512) 226-7697 | | |
| **E-mail:** | | [michael\_mcknight@eloyalty.com](mailto:michael_mcknight@eloyalty.com) | | |
| **FAX:** | | (303) 397-8199 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100088136 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | ePlus Technology, Inc. | | |
| **Address:** | | 1 Penn Plaza, 6th Floor, Suite 600 | | |
|  | | New York, NY 10119 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 54-1904151 | | |
| **Contract Administrator Name:** | | Amy Osheroff | | |
| **Title:** | | Business Manager | | |
| **Telephone Number:** | | (212) 401-5054 | | |
| **E-mail:** | | [aosheroff@eplus.com](mailto:aosheroff@eplus.com) | | |
| **FAX:** | | (212) 401-5154 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000032149 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Ergonomic Group Inc | | |
| **Address:** | | 609-3 Cantiague Rock Rd | | |
|  | | Westbury, NY 11590 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 11-2685111 | | |
| **Contract Administrator Name:** | | Michele Morea | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (516) 408-4246 | | |
| **E-mail:** | | [Michele.Morea@ergogroup.com](mailto:Michele.Morea@ergogroup.com) | | |
| **FAX:** | | (516) 746-4293 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000005750 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Fidelus Technologies LLC | | |
| **Address:** | | 240 West 35th Street Suite 605 | | |
|  | | New York, NY 10001 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-3665774 | | |
| **Contract Administrator Name:** | | Suehaily Perez | | |
| **Title:** | | Procurement Specialist | | |
| **Telephone Number:** | | (212) 616-7822 | | |
| **E-mail:** | | [sperez@fidelus.com](mailto:sperez@fidelus.com) | | |
| **FAX:** | | (212) 616-7850 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100018313 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Finger Lakes Technologies Group, Inc. | | |
| **Address:** | | 11 Framark Dr Suite 20 | | |
|  | | Victor, NY 14564 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-1464846 | | |
| **Contract Administrator Name:** | | Paul Nikitas | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (716) 432-4238 | | |
| **E-mail:** | | [Pauln@fltg.com](mailto:Pauln@fltg.com) | | |
| **FAX:** | | (585) 924-2619 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000016020 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Future Tech Enterprise, Inc. | | |
| **Address:** | | 101-8 Colin Drive | | |
|  | | Holbrook, NY 11741 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-3350196 | | |
| **Contract Administrator Name:** | | Diane Kremidas | | |
| **Title:** | | 11-3350196 | | |
| **Telephone Number:** | | (631) 472-5500 Ext. 7611 | | |
| **E-mail:** | | [dkremidas@ftei.com](mailto:dkremidas@ftei.com) | | |
| **FAX:** | | (631) 472-6599 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000000724 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **(52) Company Name:** | | Garnet River LLC | | |
| **Address:** | | 60 Railroad Place #501 | | |
|  | | Saratoga Springs, NY 12866 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | W | | |
| **Federal ID #:** | | 14-1824592 | | |
| **Contract Administrator Name:** | | Thomas Collins | | |
| **Title:** | | Director, Infrastructure Architecture | | |
| **Telephone Number:** | | (518) 275-4800 ext. 8060 | | |
| **E-mail:** | | [tcollins@garnetriver.com](mailto:tcollins@garnetriver.com) | | |
| **FAX:** | | (518) 275-4888 | | |
| **Reseller Qualifying Criteria:** | | Cisco and Ironport Reseller | | |
| **NY SFS Vendor Number:** | | 1000001905 | | |
|  | | | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Gotham Technology Group, LLC | | |
| **Address:** | | 1 Paragon Drive Suite 200 | | |
|  | | Montvale, NJ 07645 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-4187205 | | |
| **Contract Administrator Name:** | | Nicole Garofalo |  |  |
| **Title:** | | Contract Specialist | | |
| **Telephone Number:** | | (201) 474-4226 |  |  |
| **E-mail:** | | [ngarofalo@gothamtg.com](mailto:ngarofalo@gothamtg.com) | | |
| **FAX:** | | (201) 802-9615 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100090015 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | GovConnection, Inc. | | |
| **Address:** | | 732 Milford Rd | | |
|  | | Merrimack, NH 03054 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 52-1837891 | | |
| **Contract Administrator Name:** | | Michelle Lawrence |  |  |
| **Title:** | | Sr. Manager Contracts | | |
| **Telephone Number:** | | (800) 800-0019 |  |  |
| **E-mail:** | | [sledcontracts@govconnection.com](mailto:sledcontracts@govconnection.com) | | |
| **FAX:** | | (603) 683-6192 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000009448 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | GreenPages | | |
| **Address:** | | 33 Badgers Island | | |
|  | | West Kittery, ME 03904 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 01-0504323 | | |
| **Contract Administrator Name:** | | Mike Aramento |  |  |
| **Title:** | | Director Sales and Sales Operations | | |
| **Telephone Number:** | | (207) 439-7310 |  |  |
| **E-mail:** | | [maramento@greenpages.com](mailto:maramento@greenpages.com) | | |
| **FAX:** | | (207) 439-7334 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100017566 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | HB Communications Inc. | | |
| **Address:** | | 60 Dodge Avenue | | |
|  | | North Haven, CT 06473 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Federally Recognized Veteran Owned Small Business. | | |
| **Federal ID #:** | | 06-0770059 | | |
| **Contract Administrator Name:** | | Vince Cahill | | |
| **Title:** | | Vice-President, Southeast Sales | | |
| **Telephone Number:** | | (800) 243-4414 | | |
| **E-mail:** | | [vincent.cahill@hbcommunications.com](mailto:vincent.cahill@hbcommunications.com) | | |
| **FAX:** | | (203) 234-2013 | | |
| **Reseller Qualifying Criteria:** | | Accepts ONLY Cisco Sales and Service Orders | | |
| **NY SFS Vendor Number:** | | 1100008493 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | High Point Solutions, Inc. | | |
| **Address:** | | 5 Gail Court | | |
|  | | Sparta, NJ 07871 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 22-3462774 | | |
| **Contract Administrator Name:** | | Ellen Olivo | | |  |  |
| **Title:** | | Contract Administrator | | |
| **Telephone Number:** | | (973) 940-6553 | | |  |  |
| **E-mail:** | | [eolivo@highpoint.com](mailto:eolivo@highpoint.com) | | |
| **FAX:** | | (973) 940-0041 | | |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100013462 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | IBM | | |
| **Address:** | | 80 State Street | | |
|  | | Albany, NY 12207 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-0871985 | | |
| **Contract Administrator Name:** | | Karen LaFreniere | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (518) 487-6267 | | |
| **E-mail:** | | NYSCONT@us.ibm.com | | |
| **FAX:** | | (845) 264-6605 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000001053 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Inergex, Inc. | | |
| **Address:** | | 50 Fountain Plaza Suite 920 | | |
|  | | Buffalo, NY 14202 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-1586271 | | |
| **Contract Administrator Name:** | | Jerry Fial | | |
| **Title:** | | Account Manager | | |
| **Telephone Number:** | | (716) 829-1015 | | |
| **E-mail:** | | jfial@inergex.com | | |
| **FAX:** | | (716) 845-6161 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100128207 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Infinit Technology Solutions | | |
| **Address:** | | 7037 Fly Road | | |
|  | | East Syracuse, NY 13057 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 01-0596720 | | |
| **Contract Administrator Name:** | | John Spiridigliozzi | | |
| **Title:** | | Chief Operating Officer | | |
| **Telephone Number:** | | (315) 728-3125 | | |
| **E-mail:** | | [jspiridigliozzi@infinit-tech.com](mailto:jspiridigliozzi@infinit-tech.com) | | |
| **FAX:** | | (315) 432-1296 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000051036 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | IVCi, LLC | | |
| **Address:** | | 601 Old Willets Path | | |
|  | | Hauppauge, NY 11788 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 20-0399584 | | |
| **Contract Administrator Name:** | | Tim Sullivan |  |  |
| **Title:** | | Sales Director |  |  |
| **Telephone Number:** | | (631) 525-5874 |  |  |
| **E-mail:** | | [tsullivan@ivci.com](mailto:tsullivan@ivci.com) |  |  |
| **FAX:** | | (631) 273-7277 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000016518 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Jim Krantz Associates Inc. DBA Krantz Secure Technologies | | |
| **Address:** | | 219 East 44th Street | | |
|  | | New York, NY 10017 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-3164455 | | |
| **Contract Administrator Name:** | | Kim DeLanzo | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (212) 286-0325 | | |
| **E-mail:** | | [kdelanzo@krantzsecure.com](mailto:kdelanzo@krantzsecure.com) | | |
| **FAX:** | | (212) 286-9776 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100006769 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Logicalis, Inc. | | |
| **Address:** | | 11 Penn Plaza | | |
|  | | New York, NY 10001 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-4000122 | | |
| **Contract Administrator Name:** | | Tom Gatje | | |
| **Title:** | | Account Manager | | |
| **Telephone Number:** | | (203) 402-1085 | | |
| **E-mail:** | | [tom.gatje@us.logicalis.com](mailto:tom.gatje@us.logicalis.com) | | |
| **FAX:** | | (203) 702-5033 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100017520 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | MA Polce Consulting | | |
| **Address:** | | 401 Phoenix Drive | | |
|  | | Rome, NY 13441 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-1597994 | | |
| **Contract Administrator Name:** | | Kelly Bartell | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (315) 838-1630 | | |
| **E-mail:** | | [kelly@mapolce.com](mailto:kelly@mapolce.com) | | |
| **FAX:** | | (315) 356-0597 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000057265 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Marcum Technology, LLC | | |
| **Address:** | | 10 Melville Park Road | | |
|  | | Melville, NY 11747 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 30-0011802 | | |
| **Contract Administrator Name:** | | Erica Colorio | | |
| **Title:** | | Inside Sales Manager | | |
| **Telephone Number:** | | (631) 414-4818 | | |
| **E-mail:** | | [erica.colorio@marcumtechnology.com](mailto:erica.colorio@marcumtechnology.com) | | |
| **FAX:** | | (631) 414-4981 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000032988 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Maureen Data Systems Inc. | | |
| **Address:** | | 500 West 43rd Street suite 33A | | |
|  | | New York, NY 10036 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 13-3817821 | | |
| **Contract Administrator Name:** | | Robert Irvin | | |
| **Title:** | | Director of Government Channels | | |
| **Telephone Number:** | | (646) 744-1075 | | |
| **E-mail:** | | [government@mdsny.com](mailto:government@mdsny.com) | | |
| **FAX:** | | (212) 328-1713 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000006466 | | |
|  | | | |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | MTM Technologies, Inc. | | |
| **Address:** | | 13100 Manchester Road | | |
|  | | St. Louis, MO 63131 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 13-3354896 | | |
| **Contract Administrator Name:** | | Lynn Fussner | | |
| **Title:** | | Project Manager | | |
| **Telephone Number:** | | (314) 775-0818 | | |
| **E-mail:** | | [lfussner@mtm.com](mailto:lfussner@mtm.com) | | |
| **FAX:** | |  | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000006356 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | New Computech Inc. | | |
| **Address:** | | 39 Broadway Suite 1630 | | |
|  | | New York, NY 10006 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 13-3892505 | | |
| **Contract Administrator Name:** | | Mona Abraham | | |
| **Title:** | | President | | |
| **Telephone Number:** | | (212) 406-1801 | | |
| **E-mail:** | | [mona@newcomputech.com](mailto:mona@newcomputech.com) | | |
| **FAX:** | | (212) 406-1799 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 0013718480 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Nu-Vision Technologies LLC DBA Black Box Network Services | | |
| **Address:** | | 6000 New Horizon Blvd | | |
|  | | Amityville, NY 11701 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 20-0532706 | | |
| **Contract Administrator Name:** | | Chris Allen | | |
| **Title:** | | Business Operations Director | | |
| **Telephone Number:** | | (631) 370-7818 | | |
| **E-mail:** | | [christina.allen@blackbox.com](mailto:christina.allen@blackbox.com) | | |
| **FAX:** | | (631) 841-5209 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000029840 | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | NWN Corporation | | |
| **Address:** | | 11931 Foundation Place, Suite 250 | | |
|  | | Gold River, CA 95670 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 04-3532235 | | |
| **Contract Administrator Name:** | | Matt Niemann | | |
| **Title:** | | VP of Strategic Contracts | | |
| **Telephone Number:** | | (916) 637-2135 | | |
| **E-mail:** | | [mniemann@nwnit.com](mailto:mniemann@nwnit.com) | | |
| **FAX:** | |  | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100138331 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | P and J Computers, Inc. | | |
| **Address:** | | 426 New Karner Road | | |
|  | | Albany, NY 12205 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 14-1716131 | | |
| **Contract Administrator Name:** | | Scott Joralemon | | |
| **Title:** | | Vice President | | |
| **Telephone Number:** | | (518) 459-6712 | | |
| **E-mail:** | | [scottj@pjcomp.com](mailto:scottj@pjcomp.com) | | |
| **FAX:** | | (518) 459-6851 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000007080 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Pangaia Partners | | |
| **Address:** | | E. 80 Route 4, Suite 110 | | |
|  | | Paramus, NJ 07562 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 22-3825643 | | |
| **Contract Administrator Name:** | | Richard Montefusco | | |
| **Title:** | | VP Business Development | | |
| **Telephone Number:** | | (813) 999-8555 | | |
| **E-mail:** | | [sales@pangaiapartners.com](mailto:sales@pangaiapartners.com) | | |
| **FAX:** | | (201) 712-5540 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100138209 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Phoenix Solutions, LLC | | |
| **Address:** | | P.O. Box 143 | | |
|  | | Clifton Park, NY 12065 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 14-1828385 | | |
| **Contract Administrator Name:** | | Thomas Phoenix | | |
| **Title:** | | President | | |
| **Telephone Number:** | | (518) 383-9897 | | |
| **E-mail:** | | [tphoenix@phoenixsolutions.com](mailto:tphoenix@phoenixsolutions.com) | | |
| **FAX:** | | (518) 383-9897 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000001913 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Presidio Networked Solutions Group, LLC | | |
| **Address:** | | 110 PKWY DR S | | |
|  | | HAUPPAUGE, NY 75267 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 76-0515249 | | |
| **Contract Administrator Name:** | | Maryann Pagano | | |
| **Title:** | | Inside Account Manager | | |
| **Telephone Number:** | | (212) 324-4361 | | |
| **E-mail:** | | [govtsales@presidio.com](mailto:govtsales@presidio.com) | | |
| **FAX:** | | (914) 463-3620 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100138220 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Promedia Technology Services, Inc. | | |
| **Address:** | | 535 US Highway 46 East | | |
|  | | Little Falls, NJ 07424 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 22-3167066 | | |
| **Contract Administrator Name:** | | Wm. Paul Nolan | | |
| **Title:** | | Chief Operating Officer | | |
| **Telephone Number:** | | (973)253-7600 | | |
| **E-mail:** | | [pnolan@promedianj.com](mailto:pnolan@promedianj.com) | | |
| **FAX:** | | (973)253-5601 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100087961 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Ronco Communications & Electronics, Inc. | | |
| **Address:** | | 595 Sheridan Drive | | |
|  | | Tonawanda, NY 14150 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-0905768 | | |
| **Contract Administrator Name:** | | Vito Gelose |  |  |
| **Title:** | | State Business Development 716-879-8141 |  |  |
| **Telephone Number:** | | (716) 879-8141 | | |
| **E-mail:** | | [vgelose@ronco.net](mailto:vgelose@ronco.net) | | |
| **FAX:** | | (716) 879-8198 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000007574 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Servion Global Solutions Inc | | |
| **Address:** | | 3, Independence Way, Suite # 304 | | |
|  | | Princeton, NJ 08540 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 76-0593055 | | |
| **Contract Administrator Name:** | | Shriram Rajamani | | |
| **Title:** | | SVP Operations | | |
| **Telephone Number:** | | (609) 524-8670 | | |
| **E-mail:** | | [[shriram@servion.com](mailto:naresh@servion.com)](mailto:shriram@servion.com) | | |
| **FAX:** | | (609) 987-8797 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100087885 | | |
|  | | | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | SHI International Corp. | | |
| **Address:** | | 5 W. Bank St | | |
|  | | Cold Spring, NY 10516 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 22-3009648 | | |
| **Contract Administrator Name:** | | Dean Howell | | |
| **Title:** | | Account Manager | | |
| **Telephone Number:** | | (845) 265-9439 | | |
| **E-mail:** | | [dean\_howell@shi.com](mailto:dean_howell@shi.com) | | |
| **FAX:** | | (845) 265-9452 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000008811 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | ShoreGroup, Inc | | |
| **Address:** | | 460 West 35th St | | |
|  | | New York, NY 10001 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 58-2574612 | | |
| **Contract Administrator Name:** | | Robert Ditta | | |
| **Title:** | | EVP | | |
| **Telephone Number:** | | (212) 364-6800 | | |
| **E-mail:** | | [sales@shoregroup.com](mailto:sales@shoregroup.com) | | |
| **FAX:** | | (212) 736-3369 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000009553 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Sirius Computer Solutions, Inc. | | |
| **Address:** | | 10100 Reunion Place, Suite 500 | | |
|  | | San Antonio, TX 78216 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 74-2836721 | | |
| **Contract Administrator Name:** | | Phyllis Byrd | | |
| **Title:** | | Public Sector Manager | | |
| **Telephone Number:** | | (210) 369-0617 | | |
| **E-mail:** | | [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com) | | |
| **FAX:** | | (866) 313-0960 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000041163 | | |
|  | |  | | |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Sky Communications, Inc. | | |
| **Address:** | | 20 Madison Ave | | |
|  | | Hicksville, NY 11801 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 75-2628669 | | |
| **Contract Administrator Name:** | | William G. Bouie | | |
| **Title:** | | President & CEO | | |
| **Telephone Number:** | | (703) 795-4411 | | |
| **E-mail:** | | [bill.bouie@skycomglobal.com](mailto:bill.bouie@skycomglobal.com) | | |
| **FAX:** | | (703) 649-3566 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100138233 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Solutionz Videoconferencing, Inc. | | |
| **Address:** | | 901 Bringham Avenue | | |
|  | | Los Angeles, CA 90049 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Minority Owned | | |
| **Federal ID #:** | | 382645853 | | |
| **Contract Administrator Name:** | | Bret Hagenbach | | |
| **Title:** | | Northeast Sales Manager | | |
| **Telephone Number:** | | 585-223-4052 x8905 | | |
| **E-mail:** | | [bhagenbach@solutionzinc.com](mailto:bhagenbach@solutionzinc.com) | | |
| **FAX:** | | 212-208-3036 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000009257 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Synergy Global Solutions Inc. | | |
| **Address:** | | 1100 Pittsford-Victor Rd | | |
|  | | Pittsford, NY 14534 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 16-0985336 | | |
| **Contract Administrator Name:** | | Alan Knapton | | |
| **Title:** | | VP Sales | | |
| **Telephone Number:** | | (585) 758-7220 | | |
| **E-mail:** | | [aknapton@synergy.gs](mailto:aknapton@synergy.gs) | | |
| **FAX:** | | (585) 264-6058 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000015161 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Systems Management Planning, Inc | | |
| **Address:** | | 1020 John Street | | |
|  | | West Henrietta, NY 14586 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | | Women Owned | | |
| **Federal ID #:** | | 16-1545953 | | |
| **Contract Administrator Name:** | | Chris Fox | | |
| **Title:** | | VP of Business Development | | |
| **Telephone Number:** | | (585) 475-0670 | | |
| **E-mail:** | | [cfox@smp-corp.com](mailto:cfox@smp-corp.com) | | |
| **FAX:** | | (585) 475-0909 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000029454 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | TAG Solutions, LLC | | |
| **Address:** | | 12 Elmwood | | |
|  | | Albany, NY 12204 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 14-1827818 | | |
| **Contract Administrator Name:** | | Russ Harnish | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (518) 292-6524 | | |
| **E-mail:** | | [rharnish@tagsolutions.com](mailto:rharnish@tagsolutions.com) | | |
| **FAX:** | | (518) 292-6510 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000001912 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | TERACAI Corporation | | |
| **Address:** | | 217 Lawrence Rd East, PO Box 4715 | | |
|  | | Syracuse NY, 13221 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 26-4206230 | | |
| **Contract Administrator Name:** | | Brett LaCourse | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (315) 883-3568 | | |
| **E-mail:** | | [BLaCourse@teracai.com](mailto:BLaCourse@teracai.com) | | |
| **FAX:** | | (315) 883-3510 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000033956 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Universal E-Business Solutions, LLC. | | |
| **Address:** | | 244 5th Avenue, 4th Floor | | |
|  | | New York, NY 10001 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 20-5092680 | | |
| **Contract Administrator Name:** | | Raj Bhartiya | | |
| **Title:** | | Customer Sales | | |
| **Telephone Number:** | | (646) 706-4016 | | |
| **E-mail:** | | [sales@uebiz.net](mailto:sales@uebiz.net) | | |
| **FAX:** | | (646) 706-4090 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1100018382 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | VANDIS Inc. | | |
| **Address:** | | 1 Albertson Ave | | |
|  | | Albertson, NY 11507 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-2650266 | | |
| **Contract Administrator Name:** | | Dan Weiss |  |  |
| **Title:** | | Account Manager |  |  |
| **Telephone Number:** | | (516) 281-2200 |  |  |
| **E-mail:** | | [nyscontract@vandis.com](mailto:nyscontract@vandis.com) |  |  |
| **FAX:** | | (516) 626-9003 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000011819 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business | | |
| **Address:** | | 11 Wards Lane | | |
|  | | Menands, NY 12204 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 23-2743964, 16-1337624, and 47-0751768 | | |
| **Contract Administrator Name:** | | Kathleen Metzger | | |
| **Title:** | | Manager – Customer Service & Program Management | | |
| **Telephone Number:** | | (518) 426-2157 | | |
| **E-mail:** | | [NYSContracts@lists.verizonbusiness.com](mailto:NYSContracts@lists.verizonbusiness.com) | | |
| **FAX:** | | (866) 404-8815 | | |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000009377 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Vicom Computer Services, Inc. | | |
| **Address:** | | 60 Carolyn Blvd | | |
|  | | Farmingdale, NY 11735 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-2616959 | | |
| **Contract Administrator Name:** | | Dawn Ayers |  |  |
| **Title:** | | Administrator to Sales |  |  |
| **Telephone Number:** | | (631) 694-3900 |  |  |
| **E-mail:** | | [dayers@vicomnet.com](mailto:dayers@vicomnet.com) |  |  |
| **FAX:** | | (631) 694-2640 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts ONLY Cisco Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000011790 | | |
|  |  |  |  |  |
| **Value Added Reseller/Distributor Information** | | | | |
| **Company Name:** | | Webhouse, Inc. | | |
| **Address:** | | 2365 Milburn Avenue Building 2 | | |
|  | | Baldwin, NY 11510 | | |
| **Minority/Women Owned or Small Business   Indicate M , W or S** | |  | | |
| **Federal ID #:** | | 11-3369453 | | |
| **Contract Administrator Name:** | | Rosan Prashad |  |  |
| **Title:** | | Operations manager |  |  |
| **Telephone Number:** | | (516) 764-6300 |  |  |
| **E-mail:** | | [rprashad@webhse.com](mailto:rprashad@webhse.com) |  |  |
| **FAX:** | | (516) 706-1557 |  |  |
| **Reseller Qualifying Criteria:** | | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. | | |
| **NY SFS Vendor Number:** | | 1000012241 | | |