

# Business Services for U.S. Public Sector



The rapid pace of change in the digital era is challenging IT professionals like never before. You must continually introduce new technologies and solutions even as you work to simplify and streamline your existing operations. For U.S. government agencies and organizations that run on classified networks or other entities with strict data protection and regulatory requirements, the challenges are even greater. Fortunately, Cisco now offers a portfolio of targeted business services to help customers like you to simplify your IT operations.

## Improved Operations for Data-protected Networks

Cisco Classified Network Services has delivered high-touch technical support to the U.S. Intelligence Community (IC) and Department of Defense (DoD) since 2001. We have since expanded access to our broad portfolio of services to civilian agencies, state and local government and educational institutions—any organization with special security, data protection or classification requirements.

Business services is a growing category of specialized tools and services that help simplify operations for customers managing their own technology investments. Our portfolio includes:

- Pilsner Cloud Broker
- Smart Access and Smart Licensing for DoD
- Cisco Ecosystem Support for updating security devices

## Simplify Cloud Provisioning and Billing with Pilsner Cloud Broker

Designed for industry customers and partners who use Amazon's government-authorized Commercial Cloud Services (C2S), Cisco Pilsner Cloud Broker provides:

- Customer-managed C2S Virtual Private Cloud
- Security guidance to enable connectivity to C2S
- Help desk support
- Monthly consumption-based billing

Pilsner Cloud Broker allows the Pilsner industry ecosystem to bring more affordable mission capabilities to market faster, and with higher confidence that they will work as expected in production. Cisco also simplifies your engagement with government customers by handling all payments for C2S consumption.

## Streamline Management of Cisco Software with Smart Accounts and Smart Licensing

Transform how you manage and deploy Cisco licenses for the enterprise with these bundled tools and optional services. Smart Accounts provides centralized visibility and control of all your Cisco Smart software licenses. This gives you tighter control over costs and renewals, and better ability to share assets across the organization. With Smart Accounts, you can:

- Download new Cisco software
- Review service contracts
- Review logs or specific cases you've opened with Cisco
- Track all Cisco software purchases

Smart Licensing streamlines software deployment with flexible, portal-based registration and activation of devices, and the ability to add users and licenses as needed. Smart Licensing offers:

- A single portal to view software, services, and devices
- Easy registration and activation of devices
- Flexible licensing across devices
- The ability to add users and licenses as needed.

Cisco Classified Network Services has customized these tools for DoD customers and other organizations requiring delivery at classification, and continues to assist federal civilian agencies and SLED customers with deployment of the commercially available offerings.

## Keep your Security Current with Cisco Ecosystem Support

Cisco Ecosystem Support is a set of solutions designed to keep specialized Cisco products up to date while reducing your administrative burden and reliance on hard-to-find, qualified staff. To meet the critical need for a robust and current security posture, subscription-based Cisco Ecosystem Support is now available for the following security products: IronPort®, Sourcefire® Advanced Malware Protection (AMP), and Snort®

## Trusted Partner of the People Who Trust No One

Classified Network Services was initially created to deliver high-touch technical support at classification to the U.S. intelligence community and DoD. Today, we offer a broad and expanding portfolio of high-touch services including consulting, technical support, optimization and managed services for any U.S. organization with special security, data protection, or classification requirements.

### Next Steps

To learn more about any of our business services or other customized solutions, please contact your Cisco account manager, or email us at [cns-request@cisco.com](mailto:cns-request@cisco.com).