

Cisco Data Center Partner Connection



Amazing Together

3-5 March 2015
Athens, Greece



In Collaboration with Intel®

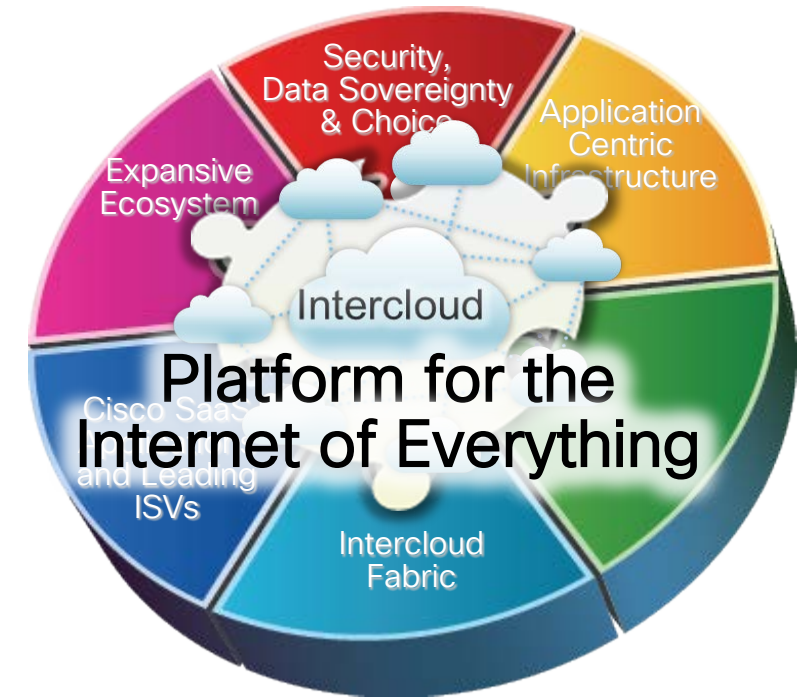


Networking Dinner



3 Major Transitions – Automation, Infra Refresh, Cloud

10B →
50B →
500B →
40
ZByte



Cisco Data Center Partner Connection – DAY 3

Cloud & Partner Profitability

9:00–9:05	Welcome	Patrick Schmidt
9:05–9:40	Canalys on Cloud	Alastair Edwards
9:40–10:20	Intercloud Strategy	Saravan Rajendran
10:20–10:30	Partner Session [Cloud]: Dedagroup ICT Network	Roberto Loro, Chief Technology Officer
10:30–10:50	BREAK	
10:50–11:15	Cloud & Channel Program	Claus Schaale
11:15–11:35	Partner EcoSystem Roundtable	Beth McRae, Clause Schaale, Beat Umbricht, & Lars Svendsen, Microsoft
11:35–12:00	DC Security Solutions	Stuart Moulton
12:00–12:20	Partner Programs & Profitability	John Growdon, Frank Palumbo
12:20–12:50	Data Center Executive Q&A	Palumbo, Rajendran, Trevett
12:50–13:00	Close	Patrick Schmidt
13:00–14:00	Networking Lunch	



Thank you.

